



Contracting Opportunity

Objective:

Support a strong, diverse, and sustainable economy

Strategy:

Create contracting opportunities for small and disadvantaged businesses

Why is this strategy important?

Providing contracting opportunities for small businesses and those owned by members of disadvantaged populations ensures that King County supports a diverse economy. Diversity in our business ownership will support a strong and sustainable economy.

How is our performance?

In 2011, King County awarded 20 percent of eligible contracts to small business owners, a total of \$33,225,000. In addition, King County awarded a total of \$27,468,381 of federal construction contracts (including subcontracting) to businesses registered as a Disadvantaged Business Enterprise.

King County's procurement reform initiative has successfully increased contracts for small businesses and those owned by minorities. For construction contracts specifically, King County has increased awards by 90 percent to small contract and supplier firms. In addition, King County doubled the Minority/Women Business Enterprise construction dollars paid in the first half of 2012, compared to 2011.

King County has also instituted the Small Business Accelerator program to assist small firms competing for designated contracts.

Moving forward

Between 2012 and 2014, King County will be focusing on continuing improvements:

- All-electronic, paperless process for certain county contracts
- Expanded e-signature usage
- Continue Lean Process contracting improvements and performance measures to add customer value and reduce waste
- Expand regional SCS-certification process to other public agencies
- Double the expedited Job Order Contracting capacity to \$8 million annually

- Roll-out of a Small Business Accelerator program, adding value to SCS certification
- Ensure all invoices are paid in a timely fashion
- Increase overall number and dollar awards to SCS and Minority/Women Business Enterprises

Related Links

[King County Procurement and Contract Services](#)

[Washington State Office of Minority and Women's Business Enterprises](#)

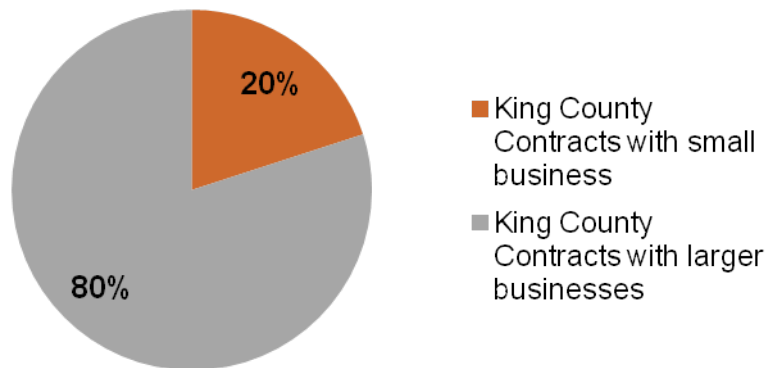
[King County Business Development and Contract Compliance](#)

Technical Notes

1. Small business is defined by King County code. Dollar amount is relative to the contract dollars available for small business incentives/requirements; this subtracts contract dollars for waivers, emergencies, and federal contracts.

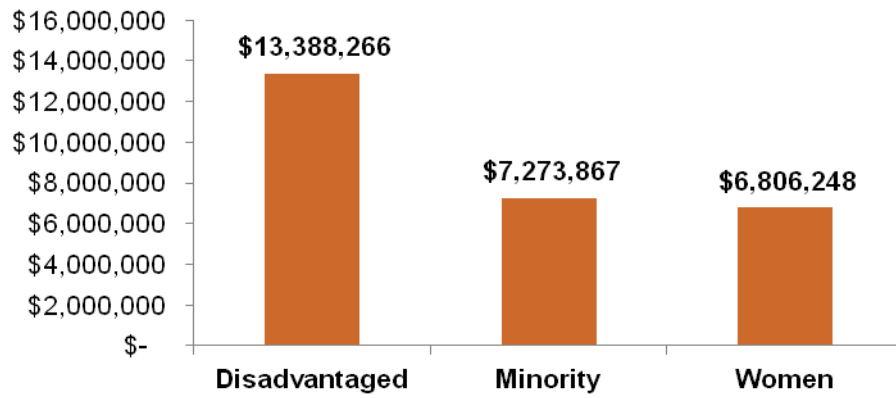
Charts and Maps

King County 2011 Small Business Contracts



Data provided by King County Finance and Business Operations

2011 Federally Funded Construction Contracts



Data provided by King County Finance and Business Operations