# Commercial Revalue 

## 2014 Assessment roll

## AREA 20

King County, Department of Assessments Seattle, Washington

Lloyd Hara, Assessor

Commercial Area 20


## Lloyd Hara

Assessor

Property assessments for the 2014 assessment year are being completed by my staff throughout the year and change of value notices are being mailed as neighborhoods are completed. We value property at fee simple, reflecting property at its highest and best use and following the requirement of RCW 84.40.030 to appraise property at true and fair value.

We have worked hard to implement your suggestions to place more information in an e-Environment to meet your needs for timely and accurate information. The following report summarizes the results of the 2014 assessment for this area. (See map within report). It is meant to provide you with helpful background information about the process used and basis for property assessments in your area.

Fair and uniform assessments set the foundation for effective government and I am pleased that we are able to make continuous and ongoing improvements to serve you.

Please feel welcome to call my staff if you have questions about the property assessment process and how it relates to your property.

Sincerely,


Lloyd Hara
Assessor

## Executive Summary Report

Appraisal Date 1/1/2014-2014 Assessment Year<br>Quadrant Name: Northwest King County Commercial Area<br>Area 20: Magnolia, Queen Anne, Interbay, Nickerson, Westlake, Ballard, Fremont<br>Previous Physical Inspection: 1/2013

Sales - Improved Summary:
Number of Sales: 58
Range of Sales Dates: 01/01/2011-1/14/2014
Sales - Ratio Study Summary:

|  | Improved Value | Sale Price | Ratio | COD* |
| :---: | :---: | :---: | :---: | :---: |
| 2013 Average Value | $\$ 1,684,600$ | $\$ 1,817,000$ | $92.70 \%$ | $13.64 \%$ |
| 2014 Average Value | $\$ 1,807,800$ | $\$ 1,817,000$ | $99.50 \%$ | $7.63 \%$ |
| Change | $\$ 123,200$ |  | $6.80 \%$ | $-6.01 \%$ |
| \% Change | $7.31 \%$ |  | $7.34 \%$ | $-44.06 \%$ |

*COD is a measure of uniformity, the lower the number the better the uniformity. The negative figures of $-6.01 \%$ and $-44.06 \%$ actually represent an improvement over the previous year.

Sales used in Analysis: All improved sales that were verified as fair market transactions were included in this analysis. Sales that have had major remodels since purchase, segregated or merged since being purchased, sold as a portion of a bulk portfolio sale and sale leasebacks were not included in the analysis.

## Population - Parcel Summary Data:

|  | Land | Imps | Total |
| :--- | :--- | :--- | :--- |
| 2013 Value | $\$ 1,311,623,500$ | $\$ 592,988,700$ | $\$ 1,904,612,200$ |
| 2014 Value | $\$ 1,446,851,100$ | $\$ 596,278,100$ | $\$ 2,043,129,300$ |
| Percent Change | $10.31 \%$ | $.55 \%$ | $7.27 \%$ |

Number of Parcels in the Population: 1354 (excluding specialties)

## Conclusion and Recommendation:

Total assessed values for the 2014 revalue have increased $7.27 \%$.

Since the values recommended in this report improve uniformity, and equity, we recommend posting these values for the 2014 assessment year.

## Analysis Process

Effective Date of Appraisal: January 1, 2014
Date of Appraisal Report: March 13, 2014

## Highest and Best Use Analysis

As if vacant: Market analysis of this area, together with current zoning and current anticipated use patterns, indicate the highest and best use of the majority of the appraised parcels as commercial. Any opinion not consistent with this is specifically noted in our records and considered in the valuation of the specific parcel.

As if improved: Based on neighborhood trends, both demographic and current development patterns, the existing buildings represent the highest and best use of most sites. The existing use will continue until land value, in its highest and best use, exceeds the sum of value of the entire property in its existing use and the cost to remove the improvements. We find that in most cases, the current improvements do add value to the property and are therefore the highest and best use of the property as improved. In those properties where the property is not at its highest and best use, a token value of $\$ 1,000.00$ is assigned to the improvements.

Interim Use: In many instances, a property's highest and best use may change in the near future. A tract of land at the edge of a city might not be ready for immediate development, but current growth trends may suggest that the land will likely be developed in a few years. Similarly, there may not be enough demand for office space at the present time to justify the construction of a multistory office building, but increased demand may be expected within five years. In such situations, the immediate development of the site or conversion of the improved property to its future highest and best use is usually not financially feasible.

The use to which the site is put until it is ready for its future highest and best use is called an interim use. Thus, interim uses are current highest and best uses that are likely to change in a relatively short time.

Standards and Measurement of Data Accuracy: Each sale was verified with the buyer, seller, real estate agent, CoStar publication or tenant when possible. Current data was verified, and corrected when necessary via field inspection.

## Special Assumptions and Limiting Conditions

All three approaches to value were considered in this appraisal.

- This report intends to meet the requirements of the Uniform Standards of Professional Appraisal Practice, Standard 6.
- Sales from 01/01/2011 to 01/14/2014 were considered in all analysis.


## IDENTIFICATION OF THE AREA

## Name or Designation: Area 20

Magnolia, Queen Anne, Nickerson, Interbay, Westlake, Fremont, Industrial Ballard

## Boundaries:

Northwest $54^{\text {th }}$ street defines the northern boundary. The western boundary is Puget Sound. The southern boundary is Puget Sound to $15^{\text {th }}$ Avenue West and West Olympic Place, thence southeast to Aloha Street and east to Interstate 5. This area covers all of Magnolia, the portion of Upper Queen Anne that is north of Aloha Street, Interbay, Westlake, Nickerson, Industrial Ballard, and Fremont.

## Maps:

A general map of the area is included in this report. More detailed Assessor's maps are located on the $7^{\text {th }}$ floor of the King County Administration Building or on the King County Assessor website.

## Area Description:

Area 20 is centrally located just north and west of downtown Seattle and the Denny Regrade. With excellent transportation, stunning city, mountain and water views, the subject area is very desirable from a real estate perspective. This location is where you can find port-oriented industrial assets, technology core areas and several high-density metro areas containing apartments, work lofts and residential/commercial condo units. The majority of the parcels in area 20 are located in older established neighborhoods. Most neighborhoods are primarily residential with neighborhood shopping districts that include restaurants, grocery stores, and small retail outlets. Each blue dot on the map insets in this report identify the location of a commercial property.


Area 20 has excellent access to downtown Seattle, I-5, and Seattle Pacific University. The BurkeGilman Trail is also located in this area. Most of the industrial properties in area 20 are in the Ballard and Interbay neighborhoods. Multi-family properties are located throughout the area.

Within the Geographic Area 20, there are six distinct neighborhoods that have been established for valuation purposes. A brief description of the neighborhoods follows:

## Magnolia: Area 20-20

## Boundaries:

The North border is Salmon Bay, west border is Magnolia Blvd along Puget Sound, the south border is West Galer St. along Elliot Bay Marina and east border is Thorndyke Ave West and Gilman Ave West.


## Neighborhood Description:

Magnolia is separated from other parts of Seattle by its geographical terrain. It is a hilly peninsula northwest of downtown Seattle. The neighborhood is only accessible by bridges from the north, east and the Magnolia Bridge in the south. That bridge will eventually be replaced. The area's development started in 1853. It is the second largest neighborhood geographically in Seattle. Magnolia maintains a suburban type atmosphere. The area consists of low-density single family detached housing. Housing in this area commands very high sales prices. The population in Magnolia is stable. The famous Magnolia Park overlooks Puget Sound with views of Mount Rainier and the city skyline. Magnolia Park is located on a bluff at 1461 Magnolia Blvd.

Also within the Magnolia neighborhood is Discovery Park, which encompasses 534 acres and is Seattle's largest park with seven miles of trails. The Capehart housing (66 improvements) in the center of the park have been demolished and turned into open space. Also located in the park is the West Point Lighthouse that was built in 1818. It is the oldest lighthouse in the Puget Sound
area. Renovation of the lighthouse was completed in October 2013. Twenty six former officer quarters built in 1904 in a historic part of Discovery Park are being offered for sale.

Adjacent to Discovery Park is Fort Lawton. The US Army recently discontinued the military use and housing. The Army has named the City of Seattle as the reuse authority for redevelopment of Fort Lawton The City of Seattle wants to include open space, heron habitat, market rate housing and housing for formerly homeless individuals and families in future reuse plans.

Vacant land is scare, and commercial areas are mostly limited to major commercial arterials such as Wheeler Street, West McGraw Street, Government Way and $32^{\text {nd }}$ Ave W. The main commercial district of Magnolia runs along West McGraw Street. This commercial area has been referred to as "The Village" since 1923. It has expanded on the south to West Lynn Street, north to West Ray Street, west to $35^{\text {th }}$ Ave W and east to $28^{\text {th }}$ Ave W. The Village has grown over the years and now contains many retail stores and restaurants. The smaller retail buildings are often owner occupied or occupied by a single tenant.

Area 20-20 has a neighborhood feel where people want to work within their homes, whether telecommuting or self-employed.


Out of eleven improved sales in area 20, eight were for commercial condos and work lofts. Many of these units were marketed a few years ago with no sales. This demonstrates how the market has improved in this area.

A new 12-unit apartment building with underground parking is being built at 1966 Thorndyke Ave W. It will replace a small duplex that was recently torn down.

## Carleton Park Townhouses Work Lofts -Recent sales range from \$799,000-\$835,000

## Boundaries:

The North border is West Dravus St, west border is $14^{\text {th }}$ Ave West, south border is Aloha St and East border is $6^{\text {th }}$ Ave $N$.


## Neighborhood Description:

Queen Anne Hill rises 456 feet above sea level between Lake Union and Elliott Bay and is known as the highest named hill in Seattle. It has a commanding view of downtown Seattle. Real estate developer George Kinnear developed much of Queen Anne in the late $19^{\text {th }}$ century. Late Victorian, Queen Anne style of architecture distinguishes this area. There were three cable car lines to the top of the hill in 1902. The high television towers on Queen Anne Hill, originally built in 1948, are considered landmarks. Outdoor eating and drinking are encouraged along the street level restaurants.

The commercial development sprang up along the old streetcar line along Queen Anne Ave N. and this area is now called Upper Queen Anne. In 1998, the City of Seattle established the Queen Anne Neighborhood Plan. The Queen Anne neighborhood guidelines were established in 2007 for the Upper Queen Anne Commercial areas. These guidelines contain the vision of an urban village with a mixture of housing, commercial and destination retail stores and shops. Four blocks to the west of Upper Queen Anne is the West McGraw commercial area. This area has retail stores, a grocery store and a long-standing hardware store.


Several single family homes in the area have been converted to commercial businesses. They

sell for more than commercial retail buildings. Older storefronts have been remodeled with upscale boutiques and restaurants along Queen Anne Ave N, the main thoroughfare. Newer apartments with first floor retail space are replacing some older shops along Queen Anne Ave N.

Rreef, one of the largest real estate investment companies in the US, is going to finance construction of a mixed-use project with a Trader Joe's Market and 108 apartments above the market. It will replace the current grocery, two single family houses and a 10 -unit apartment building. This project has been in the planning stage for several years. It will be called the "Collection on Queen Anne". Construction started this year.

Two assisted-living buildings are also in the planning stages in this area. They are being built by Aegis Senior Communities, LLC. One planned project at 223 W. Galer Street will be a fourstory building with 60 assisted living units, 509 square feet of retail and underground parking for

21 cars. The demolition permit was recently issued. The second project is located at $29003^{\text {rd }}$ Ave W. It will have 124 assisted living units with parking for 47 cars below. It is waiting for land use approval by the city of Seattle.

On the west side of the slope, at $202313^{\text {th }}$ Ave W., construction has recently started on a new three story, 11-unit apartment structure.

## Nickerson: Area 20-40

## Boundaries:

The North border is the Ship Canal, west border is 14th Ave West, south border is West Dravus St and east border is Fremont Ave North.


## Neighborhood Description:

The main commercial district in this neighborhood extends along Nickerson Street. The Nickerson Street corridor is along the north base of Queen Anne Hill and is home to Seattle Pacific University. Seattle Pacific University was established in 1891 and covers 43 acres. The University over the years has purchased several residential homes and demolished them to make room for residence halls. A new congregate residence for the University on $6^{\text {th }}$ Ave W will begin soon. It is called Irondale Residence Hall. This year there were 10 single family residence demolition permits issued to make room for three new education buildings and a large parking lot to accommodate the students.

The Lake Washington Ship Canal is the northern border of this area. This area consists of residential, light industrial and small office use. Several parcels have views over the Salmon Bay Ship Canal.


197220-6360
197220-6390

197220-6390


Three offices along Nickerson sold in 2013 for a combined total value of $\$ 13,650,000$ on three excise slips.

The Nickerson area is connected to the Fremont area by the Fremont Bridge. It is the main throughway to many neighborhoods. Traffic is heavy along West Nickerson Street.

A new development, which is still in the design phase, consists of several office buildings along W. Ewing Street. The developer has until December 2014 to obtain permits for this project. A five-unit attached townhouse development has recently started at $331213^{\text {th }}$ Ave W and replaces a 4-unit apartment building.

Interbay: Area 20-50

## Boundaries:

The North border of this area is West Commodore Way. The west border is Thorndyke Ave West and Gilman Ave West. The south border is W Galer St, and the east border is $15^{\text {th }}$ Ave West.


## Neighborhood Description:

Interbay is an industrial/retail/office area between the Magnolia and Queen Anne areas. Fifteenth Ave West is the main commercial street in this area. Light manufacturing complexes, a railroad yard, fenced off storage yards, marine industries, clustered retail stores, and the Interbay Golf Center are among the many varied uses located here. Some time ago, the City of Seattle filled the marsh areas of Interbay to make a playfield, Interbay Stadium, and a 9 hole golf course. Burlington Northern Santa Fe railway is located in this neighborhood. The western terminus of the transcontinental route for this area is considered by the city to be part of the Ballard-InterbayNorth Manufacturing and Industrial Center, known as BINMIC. An Army National Guard Armory is also located here. The Port of Seattle has property located at Terminal 91 on Smith Cove and Fisherman's Wharf.

In the last few years there were zoning changes in this area to allow investors to rebuild the neighborhood to standards that are consistent with the prestigious Leadership in Energy and Environmental Design Neighborhood Development (LEED ND) designation. A study by the planning department to develop a clear land use vision for $15^{\text {th }}$ Ave W corridor and Elliott Ave is being conducted now.

Interbay has seen a lot of new construction along with new projects that are currently in the planning stages. Goodman Real Estate is working with Seattle Storm co-owner, Ginny Gilder, to develop a 117-unit apartment project in Interbay. It was started in 2013 at $303616^{\text {th }}$ Ave West. The name is the Barrett Park Apartments. Across the street, $304017^{\text {th }}$ Ave W, is another large development consisting of 236 apartment units built by Unico Properties. It encompasses the entire block. It sold in 2013.

$304017^{\text {th }}$ Ave W $\quad 277060-2720 \quad$ Sold 2013 for $\$ 68,193,963$

A new industrial warehouse was built at $422024^{\text {th }}$ Ave W. It has 14,971 square feet. There are three more new projects for warehouses approved in Interbay. They will be located at $223615^{\text {th }}$ Ave W, $344516^{\text {th }}$ Ave W, and $444526^{\text {th }}$ Ave W. This area is currently very busy with new construction.

There is a movement to get closer to mass transit in this area. The $15^{\text {th }}$ Ave W corridor now has express bus lines and more transit options are coming. Department of Planning and Development is doing a land-use study of this area to accommodate proposals for any required changes to the Comprehensive Land Use Code to support the vision of heavily traveled routes in the area.

Along the water side, a $\$ 20$ million expansion to handle yachts and maritime activity is just in the planning stages. This high-end marina project will affect the business activity along West Commodore Way and $15^{\text {th }}$ Ave W in the near future. The marine center is the largest contiguous space on the West Coast for mooring and servicing superyachts.

## Boundaries:

The north and east border is Lake Union. The west border is $6^{\text {th }}$ Ave N, and the south border is W. Galer St.


## Neighborhood Description:

This neighborhood includes Dexter Ave N, Aurora Ave N. and a portion of Westlake Ave. It encompasses a mix of mostly multi-family residences, some retail stores and major office buildings. This area contains several very steep sites. Recent construction along Westlake included a $\$ 14$ million improvement project for drainage, streets, sidewalks, and parking. This neighborhood has a 1.6-mile multi-use pathway that links Fremont with South Lake Union. South Lake Union view properties can also be found in this area. The South Lake Union Trolley brings pedestrians to the Westlake and Dexter area from the downtown area.

This area has been impacted by the development in the adjacent area 32-20, the South Lake Union Hub Urban Village area. The City Council approved South Lake Union Urban Center Zone changes in 2013 for increased density and greater heights. It provided affordable housing and new infrastructure investments in roads, sidewalks and other neighborhood amenities. These zoning changes, that are currently pending with the Seattle City Council, will have an influence on area 20-60.

Another issue affecting area 20 is micro-housing regulations. Micro-housing is defined as a group of up to eight residences within a household that share a common kitchen. The units
average 70 to 285 square feet including a kitchenette and bathroom and are only allowed in multi-family zoning. The proposed regulations will require design review for projects over 5,000 square feet and most include bicycle parking requirements. The Department of Planning and Development also would require one parking space for every four micros in the area that require parking in projects.

This area only has 69 properties and is the smallest sub area of area 20 . There are two projects in the works for this area (20-60). One is a six story-62 unit affordable housing project with below grade parking. It will be located at 1511 Dexter Ave North. They have to clean the contamination before beginning. The other project is a four story mixed used building at 1701 Dexter Ave N.

## Industrial Ballard/Fremont: Area 20-80

## Boundaries:

The North border is NW $54^{\text {th }} \mathrm{St}$, west border is Shilshole Ave West; south border is the Ship Canal and east is Woodland Park Ave N.


## Neighborhood Description:

This area is the largest sub area within area 20 with $45 \%$ of the total number of parcels. It is comprised of two neighborhoods, Industrial Ballard and Fremont.

The industrial Ballard area is zoned IBU and IGU. Ballard is best known for its Scandinavian influence. There are several historical brick buildings in the area. In 1988, Thomas Burke and Daniel Gilman assembled a large track of land. The widely used Burke-Gilman Trail is named
after these developers. Ballard Ave NW is now protected as a local and national historic district after its formal dedication on April 11, 1976 by King Carl XVI Gustav of Sweden.

This area has several old buildings with significant historical character. Seattle residents and visitors appreciate the romantic and unique nature of this area. The majority of industrial land for area 20 is located in this neighborhood. This area has had a transition in recent years with the addition of new condominiums, restaurants and microbreweries. Ballard has seen three microbreweries open in the last three years within warehouses.

In Ballard, some older, established industrial users are moving out of the area. One example is the Scott Galvanizing Company, which has been at his location on NW Leary Way for over 50 years. The owners have commented that limited available parking and city regulations have affected their business. The City Council is concerned with this trend and is working with the Ballard Chamber of Commerce to preserve the industrial uses in the area.

The Seattle Department of Transportation has proposed eight new routes for streetcars or light rail between Ballard and downtown with tunnels under Ballard and Queen Anne. None of the proposed routes use the Ballard Bridge because of the aging structure and new traffic projections. The study will develop ridership and cost projections and is expected to be completed in 2014. The voters passed a Sound Transit measure in 2008 that included this study.


1987 built retail/warehouse building in 20-80 that sold 5/13/2013 for $\$ 2,200,114$
There is also renewed interest in building residential attached townhouses again since now that this market has improved. At 817 NW $53^{\text {rd }} \mathrm{St}$, seven
 residences are being built on a site where a four-plex was recently demolished

Fremont is also included in Area 20-80. Fremont is a mix of restaurants, galleries, studios, retail shops, and older mixed-use properties. Fremont is now considered the bike shop center of Seattle. It has five bike shops in just a 15 -block area. New bicycle lanes now run up and down Fremont Ave and $34^{\text {th }}$ Street. This year they have added "Advisory bike lanes" which have dotted instead of solid lines and no painted center line for two-way streets. Vehicles are expected to use the center of the road when cyclists are present.

Redevelopment of some of the Fremont landmark properties has recently occurred. This neighborhood is renowned for the Fremont Bridge, a drawbridge, which lifts open to accommodate boat traffic in the ship canal. A statue of Lenin, which was salvaged from Slovakia, is located at Fremont's center. Another main attraction to Fremont is an artist depiction of a car munching Troll that sits beneath the Aurora Bridge.

The commercial core of this area is located one block north of the Fremont Bridge at 35th St. and Fremont Place North. The area between $41^{\text {st }}$ Street and $44^{\text {th }}$ Street on Fremont Ave is now being called Fremont Village or Upper Fremont. It is a tight cluster of newer shops and eateries and is a very popular area.

The Fremont location is experiencing rapid growth because of the increasing demand for this location. Tableau software is leasing 50,000 square feet in Fremont on N $34^{\text {th }}$ Street. Fremont is a hub for tech companies like Adobe and Google and is called "Silicon Canal". This area has a highly trained and educated workforce that desires office space in urban areas, near nightlife, good restaurants, and transit. Work lofts are in high demand in this area. There were six individual work loft sales in two adjacent buildings in 2013 that ranged in price from $\$ 327$ to $\$ 408$ per square foot.


204 N. 34th STREET -WORKLOFTS
The main corridor of Aurora Ave N is included in this sub market. An old motel was demolished and construction of a new, 72- unit apartment building with associated parking was started in 2013.

197220-3435
4251 Aurora Ave N

## Physical Inspection Identification:

Areas that were selected for physical inspection this year were the Westlake area (20-60) and part of the Ballard/Fremont Area (20-80). The data on the parcels was reviewed and corrected with new pictures added, if pictures were missing or the appearance had changed. All land parcels in these areas were also reviewed, including specialty parcels. Tenants and owners of these parcels were also interviewed for income data or sales verification when possible. Survey letters were sent to all owners in the physical inspection area prior to the field inspection. The return rate was very small. Several properties in this area had older leases.

## Preliminary Ratio Analysis:

A Ratio Study was completed just prior to the application of the 2014 recommended values. This study benchmarks the current assessment level using 2013 posted values. The study was also repeated after application of the 2014 recommended values. The results are included in the validation section of this report, showing an improvement in the Coefficient of Dispersion (COD) from $13.64 \%$ to $7.63 \%$. In addition, the resulting assessment level, as measured by the weighted mean ratio, went from $92.70 \%$ to $99.50 \%$.

## SCOPE OF DATA

Land Value Data: Land market sales from 01/01/2011 through 01/01/2014 were given primary consideration for valuing land. There were twenty one market land sales in Area 20 during this period. Sales in adjacent Commercial areas (area 19 and area 17) and residential teardown sales in close proximity were also considered in valuing land. Those sales are in their respective area revaluation reports.

Improved Parcel Total Value Data: Recommended assessed values are based on market conditions as of January 1, 2014. Improved parcel sales from $01 / 01 / 2011$ to $1 / 14 / 2014$ were given the most consideration for establishing total values. Sales information is obtained from excise tax affidavits and reviewed initially by the King County Accounting Division, Sales Identification Section. This information is analyzed and investigated by the appraiser in the process of revaluation. All sales were verified, if possible, by calling or writing either the purchaser or seller, inquiring in the field, using research sites such as CoStar or calling the real estate agent. Characteristic data is verified for all sales if possible. Sales are listed in the "Sales

Used' and "Sales Not Used" sections of this report. Additional information resides on the King County Assessor's website.

## LAND VALUE

## Land Sales, Analysis, Conclusions

There were twenty-one commercial land sales in Area 20 from 1/1/2011 through 01/01/2014. There were five sales in 2011, five sales in 2012 and eleven sales in 2013. The sales represented a good mix of commercial, industrial and multi-family zones. In the absence of land sales in a given neighborhood, land sales from nearby neighborhoods were considered. There were also several residential teardown land sales with multi-family zoning to support the land values. The increased availability of commercial financing has helped the land market recover in area 20. There are also new building permits in the pipeline, something that has been lacking in recent years. Area 20 has seen an increase in land values because it includes the popular areas of Queen Anne, Magnolia, Nickerson, Interbay, Westlake, Fremont, and Ballard.

Recorded sales showed price variations based on zoning, location, traffic and utility of individual sites. New land values are also based on similar zoning designation sales. A list of Area 20 land sales used to develop the land model and those considered not reflective of market value are included in the following sections. Land sales in geographical areas adjacent to area 20 were also reviewed and considered. They include Commercial Area 17 and Commercial Area 19. The residential teardown sales considered for area 20 include Residential areas 2, 9, 11, 82 and 12. A list of those sales is available in the King County Area Reports for their respective areas. During, and after the model development, field inspections were completed to review models as necessary.

The primary unit of comparison considered in the valuation was price per square foot of land area. "Shell" sales, interim use sales, teardown sales, and land sale transactions that included plans and permits were considered in the analysis of the land values. The comparable sales approach is considered the most reliable method for land valuation.

The following table represents the land valuation for geographic area 20. All values are based as dollars per square foot of land for the typical land parcel.

TYPICAL LAND VALUES BY NEIGHBORHOOD AND LAND USE 2013 REVALUATION

| 20-20 <br> ZONING <br> MAGNOLIA | 20-30 <br> QUEEN <br> ANNE | 20-40 <br> NICKERSON <br> 20-50 <br> INTERBAY | 20-60 <br> WESTLAKE/ <br> DEXTER | 20-80 <br> INDUSTRIAL <br> BALLARD/ <br> FREMONT |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| L-1, L-2 | $\$ 75-\$ 80$ | $\$ 75-\$ 100$ | $\$ 75-\$ 80$ | $\$ 100$ | $\$ 85-\$ 90$ |
| L-3 | $\$ 90$ | $\$ 95-\$ 105$ | $\$ 90$ | $\$ 105$ | $\$ 95$ |


| ZONING | $\begin{gathered} \text { 20-20 } \\ \text { MAGNOLIA } \end{gathered}$ |  | $20-40$ NICKERSON $20-50$ INTERBAY | $20-60$ WESTLAKE/ DEXTER | $20-80$ <br> INDUSTRIAL BALLARD/ FREMONT |
| :---: | :---: | :---: | :---: | :---: | :---: |
| MR |  | \$130 |  |  |  |
| Industrial |  |  |  |  |  |
| IG1,IG2 <br> IB, IC | \$60-\$75 |  | \$60-\$75 |  | \$60-\$75 |
| Commercial |  |  |  |  |  |
| $\begin{aligned} & \text { C1-40, } \\ & \text { C1-30,C1-65 } \end{aligned}$ | \$80 | \$100-\$120 | \$80 | \$105-\$115 | \$95-\$105 |
| $\begin{aligned} & \text { NC2-30, } \\ & \text { NC2-40, } \\ & \text { NC2-65 } \end{aligned}$ | \$85-\$90 | \$110-\$150 | \$90 | \$120 | \$95-\$105 |
| NC3-40, NC3-65 SM/D 40-85 |  |  | \$90-\$95 | \$120-\$125 | \$110-\$120 |

The recommended land value for the 2014 assessment year resulted in an total change from the 2013 assessments of $+8.92 \%$. The total assessed land value for the 2013 assessment year for Area 20, including specialty land, is $\$ 2,486,067,000$. The total assessed land value for the 2014 assessment year for area 20, including Specialty land, is \$2,708,875,540.

CHANGE IN ASSESSED LAND VALUE

| Total Land Value <br> in Area 20 <br> including specialty <br> land. | 2013 Total | 2014 Total | \$ Increase | \% Change |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{\$ 2 , 4 8 6 , 0 6 7 , 0 0 0}$ | $\mathbf{\$ 2 , 7 0 8 , 8 7 5 , 5 4 0}$ | $\mathbf{\$ 1 9 9 , 9 9 7 , 5 4 0}$ | $\mathbf{+ 8 . 9 2 \%}$ |

## COMMERCIAL ZONING

## NG

## Neighborhood Commercial 1

A small shopping area that provides primarily comvenience retail sales and services to the surrounding residential neighborhood

## Typical Land Uses

Smallgrocery store, hair sabon, coffes shop, and apartments above

## Bullding Types

Small cormercial structures, multistony mixed-use and residential structures. Non-residential uses typically occupy the street front.


## Street-level Uses

Non-residential uses required at street-level on arterial streets. Residential uses are limited to $20 \%$ of the facadeon an arterial street, but may occupy $100 \%$ of the facade on non-arterial streets.
Street-level Non-residentlal DesIgn
Transparency required for $60 \%$ of a street-facing facade. Nonresidential uses at street level must have an average depth of $30^{\prime}$, and have a minimum height of $13^{\prime}$.

## Street-level Residential DesIgn

Must contain at least one visually prominent pedestrian entry for residential uses. Dwelling units must be at least 4' above, or 10 back froma sidewalk, unless conversion of a nonresidential space to a residential use is authorized

## HaxImum Slze of Commercial Use

10,000 square feet for most uses.

## Parking Locatlon

At the rearorside of a building, within a structure, or off-site within $800^{\circ}$. Parking between a building and a street is not allowed. Parking between buildings along the street is limited to 60 . Within astructure, street level parking must be separated from the facade by another permitted use.

## Parking Access

Must be from the alley if feasible. Curbouts are limited.

## Parking Quantliy

Depends on land use and location. No minimumparking is required in Urban Centers, and portions of Uman Villages with frequent transit service within $1 / 4$ mile.

## NC2 <br> Neighborhood Commercial 2

A moderately-sized pedestrian-oriented shopping area that provides a full range of retail sales and services to the surrounding neighborhood

## Typlcal Land Uses

Mediumsized grocery store, drug store, coffee shop, customer service office, or medicalidental facility, and apartments.

## Bullding Types

Single purpose cormercial structures, multistory mixed-use and residential structures. Mon-residential uses typically occupy the street front Street-level Uses
No limit on miv of residential and nonresidential uses, except where

$P$ zones or other mapped areas limit residential presence at street level, simizar to the NC1 zone.


Street-level Non-resIdentlal Design
Same as NC1 zone.
Street-level Resldentlal DesIgn
Same as NC1 zone.
Max Imum Size of Commerclal Use
25,000 square feet for most uses; 50,000 square feet for multipupose retail sales facilities.
Parking Locatlon and Quantly
Same as NC1 zone.
Parking Access
Same as NC1 zone

## NGS <br> Neighborhood Commercial 3

A larger pedestrian-oriented shopping district serving the surrounding neighborhood and a larger community, citywide or regional clientele; allowing comparison shopping among a range of retail businesses

## Typlcal Land Uses

Supermarkets, restau rants, offices, hotels, clthing shops, business support services, and residences that are compatible with the area's mixed use character.
Bullding Types
Single purpose cormmercial structures office buildings, multi-stony mixechuse and residential structures. Nonresidential uses typically occupy the street front.

Street-level Uses
Same as NC2 zone.
Street•level Non-resIdentlal DesIgn
Same as NC1 zone.



Street•level Residentlal Design
Same as NC1 zone

## Maximum Size of Commercial Use

Nosize limits for most uses; 25,000 square feet for wholesaling, light manufacturing and warehouse uses.
ParkIng Locatlon
Same as NC1 zone.
Parking Access
Same as NC1 zone
Parking Quantlty
Same as NC1 zone.

## $P$ <br> Pedestrian-Designated Zones

P designations are applied to NC zones along pedestrian-oriented commercial streets

The P designation preserves and encourages an intensely pedes-trian-oriented, retail shopping district where non-auto modes of transportation, both to and within the district, are strongly favored.

## Street-level Uses

Limited to pedestrian-oriented nonresidential uses that have the potential to animate the sidewalk environ ment, such as retail, entertainment, restaurants, and personal services. Drive in or drivethru businesses are prohibited.

## ParkIng Quantlty

Depends on tand use and lociation. No parking is required for the first 4,000 to 5,000 square feet of retail businesses. Or, no minimum parking may be required in Urban Centers, and portions of Urban Vilkges with frequent transit service within 1/4 mile.


## ParkIng LocatIon

In addition to NC zone standards, surface parking is prohibited adjacent to principal pedestrian streets.

## Parking Access

Must be fromalley or sidestreet if feasible, otherwise a two-way curbcut on the principal pedestrian street is allowed.


## G1

## Commercial 1

An auto-oriented, primarily retail/service commercial area that serves surrounding neighborhoods as well as a citywide or regional clientele

## Typlcal Land Uses

Large supermarkets, building supplies and household goods, auto sales and repairs, and apartments

## Bullding Types

A variety of cormmercial building types and site layouts including onestory commercial structures with extensive surface parking, and multi-stony office or residental buildings.

Street-level Uses
Same as NC1 zone.
Street•level Non-residentlal Design
Same as NC1 zonefor structures containing residential uses, or when across a street froma residential zone. No requirements for nonresidential structures, or when not across froma residential zone.

## Street-level ResIdentlal DesIgn

Same as NC2 zone, except residential use limits explained for NC1
zones apply in some locations, such as Bitter Lake and Lake City
Urban Villages and Northgate Overlay District.

## MaxImum Size of Commercial Use

No sze limits for most uses; 25,000-40,000 square feet for ware-

house and wholesale showroom uses; 35,000 square feet or size of
lot, whichever is greater, for office uses.

## Parking Locatlon

No restrictions generally. When a development contains residential uses or is across a street froma residential zone, it must meet NC1 zone stanctards.

## Parking Access

No restrictions generally. When a development contains residential uses or is across a street froma residential zone, it must meet NC1 zone stanctards.

## Parking Quantly

Same as NC1 zone.

## 02

## Commercial 2

An auto-oriented, primarily non-retail commercial area, characterized by larger lots, parking, and a wide range of commercial uses serving community, citywide or regional markets

## Typlcal Land Uses

Warehouses, wholesale, research and development, and manufacturing uses. Residential use is generally not at owed, but exceptions meeting specific criteria may be considered through a conditional use process.

## Buliding Types

A variety of building types and site kayouts, including single-stony warehouse or manufacturing structures with extensive surface parking and bading areas, and multi-story buildings containing office or other non-retail uses.

## Street-level Uses

Residential uses anywhere in a structure are conditional uses. When conditional use criteri are met, same as NC1 zone. Otherwise, $100 \%$ of street-level space must be in non-residential use

## Street•level N on-residentlal Design

Same asC1 zone.
Maximum Size of Commercial Use
No size limits for most uses; 35,000 square feet or size of bt, whichever is greater, for office uses
Parking Locatlon
Same asC1 zone.
Parking Access
Same asC1zone.

## Parking Quantly



Same asC1 zone.

## INDUSTRIAL ZONING

## IC1

General Industrial 1 (IG1)

The intent of the IG1 zone is to protect marine and rail-related industrial areas from an inappropriate level of unrelated retail and commercial uses by limiting these uses to a density or size limit lower than that allowed for industrial uses.

## Typical Land Uses

General and heavy manufacturing, commercial uses, subjeot to some limits, high impact uses as a conditioral use, institutional uses in existing buildings, entertainment uses other than adult, transportation and utility services, and salvage and recycling uses.
Height
No maximum height limit, except retail, office, entertainment, research and development, and institution uses whioh are limited to $30^{\prime}, 45^{\prime}, 65^{\prime}$, 85 ' as designated on the Official Land Use Map.
Maximum size of use
Retail sales and service and entertainment uses: 10,000 square teet. Office uses: 10,000 square feet. Some exceptions apply to maximum size of use limits (23.50.027.B).


FAR
2.5

Setbacks
a setback may be required in order to meet street improvement requirements. Screening and landscaping may be required.


ICP
General Industrial 2 (IG2)

The intent of the IG2 zone is to allow a broad range of uses where the industrial function of an area is less established than in IG1 zones, and where additional commercial activity could improve employment opportunities and the physical condition of the area, without conflicting with industrial activity.

| Typical Land Uses | FAR |
| :--- | :--- |
| Same as IG1 | 2.5 |
| Height | Setbacks |

same as IG1
Maximum size of use limits
Lodging and entertainment uses: 10,000 square feet.
Office and retail uses: 25,000 square feet. Some exceptions apply to maximum size of use limits (23.50.027.B).

A setback may be required in order to make street improvements.
Screening and landscaping may be required.


## IR

Industrial Buffer (IB)

## The intent of the Industrial Buffer is

 to provide an appropriate transition between industrial areas and adjacent residential zones, or commercial zones hawing a residential orientation andfor a pedestrian character.Typical Land Uses Light and general manufacturing commercial use subject to some limits, some transportation senvices, entertainment uses other than adult, institutions generally in existing buildings, salvage and recycling uses. Height Same as IG1 and 2, except that on bts across a street from SF or Lowrise zones the following limits apply:


Similar but modified rules apply when across an alley from or abutting SF or Lowrise zones, or abutting MR, HR, and Commercial zones.


Maximum size of use Retail sales and serrice and entertainment uses: 75,000 square feet.
Office uses: 100,000 square feet The total area of all the foregoing uses on a lot may not exceed two and one-half times the area of the lot. Some exceptions apply to maximum size of use limits (23.50.027B)
FAR 2.5
Setbacks Same as IG1 and IG2, plus

- 5' from street property lines when across from SF or Lowrise zones (see diagram)
- 5' tor parking and loading facilities and storage and recyclingcollection facilities when across a street from MMR, HR, or RC zones, or across an alley fromany residential zone
-5' for parking lots and structures or drive-in businesses when any bt line abutsa residential zone
- 15' for outdoor loading, reoyoling collection or storage facilities when any lot line abuts a residential zone
- 50 fromany lot in a residential zone for outdoor manufacturing, recyoling or refuse compacting
- $5^{\prime}$ for all windows or openings that face an abutting residentially zoned lot, unless the opening is translucent or perpendicular to lot line or soreened
Screening and Landscaping Street trees and screening required for rooftop areas, parking, bading, outdoor sales and storage, and drive-in businesses when lot abuts or is aoross right-ot-way from residential or Neighborhood Commercial areas.
Access to Parking and Loading No limits to parking and loading location except as provided under setbacks. Parking and loading access is prohibited across streets or aleys from residentially zoned lots, except in limited ciroumstances.
Major Odor Sources Uses which involve designated odoremitting processes may be called a major odor source. A maior odor source may be required to take measures to reduce odorous emissions and airborne pollutants. Light and Glare Exterior lighting must be shielded away from residential zones. Facade materials which may result in glare may be required to be modified.


Industrial Commercial (IC)

The intent of the Industrial Commercial zone is to promote development of businesses which incorporate a mix of industrial and commercial activities, including light manufacturing and research and development, while accommodating a wide range of other employment activities.

Typical Land Uses
Light and general manufacturing, commercial uses, transportation facilities, entertainment other than adult, institutions generally in existing buildings, utilities, and salvage and recycling uses.

## Height

The maximum structure height for all uses is $30^{\prime}, 45^{\prime}, 65^{\prime}$, or $85^{\prime}$ as designated on the Ofticial Land Use Map. Along the central waterfront special limitations apply.
Maximum size of use
Retail sales and service and entertainment uses: 75,000 square feet
atfice uses: no maximum size limit. The total area of all he foregoing uses on a bot may not exceed two and one half times the area of the lot, or three times the size of the lot in the South Lake Union area. Some exceptions apply to maximum size of use limits. (23.50.027B)
FAR
25, except in South Lake Union where FAR is variable depending on the height limit (Table \& for 23.50.028). Setbacks
same as IG1 and IG2, plus
When abuttinga residentially zoned lot, setback varies with the height of the structure and when street trees are
required. No openings permitted within 5 ' of residentia zoned bt.
Screening and Landscaping
Street trees; screening and landscaping required for blank facades, parking and loading, outdoor sales, rental and storage, drive-in businesses.
Major Odor Sources
Uses which involve designated odoremitting processes may be called a maiorodor source. A maior odor soure may be required to take measures to reduce odorous emissions and airborne pollutants.
Light and Glare Exterior lighting must be shielded away from residential zones. Facade materials materials result in result in glare may be required to


## MULTI -FAMILY ZONING

Housing Types:
Development standards apply according to the following housing types: cottage hous ing, rowhouses, townhouses or apartments.
See SMC 23.84.032 for complefe
housnig type definitions.

LR1 - Lowrise 1


The LR1 zone provides a transition between single family zoned areas
and more intense multifamily and commercial areas. LR1 is most appropriate for areas outside of Growth Areas
ing types similar in in scale to to single family homes such as cottages. rowhouses and townnhouses are encouraged.

| Floor Area Ratio (FAR)" | 1.1 |  |
| :---: | :---: | :---: |
| Density Limit"* | 1 unitit 1,000 SF lot area |  |
| Building Height | $18+7$ for a roo w with minimumm 6.12 pitch |  |
| Building Sethacks | Frort 7 Average, 9 mininimum Rear. O' with Aley, 7 no Alley Side 9 mininimum |  |
| Building Width Limit | 60 |  |


| 1.0or 1.2 | 0.9 or 1.1 | 1.0 |
| :--- | :--- | :--- |
| No Limit | 1 unt $/ 2,200$ SF or unnt $1,1,500$ SF lot area | 1 |


| $30+9$ tor roow with minimum 6.12 pith | $30+5$ for roof with minimumm 6:12 pitch |
| :---: | :---: |
| Frort. 9 minimum | Front 7 Average, 5 minimum |
| Rear. 0 ' with Alley, 7 T average, 9 minimum | Rear. 7 Average, 9 minimum |
| Side: 0,5 on lots nex to single tamilyzones | Side: 3 itbuilding is 40 or ess in length, or 7 Average 9 min. |

LR2 - Lowrise 2
The LR2 zone provides for a vari-
ety of multifamily housing types in existing multifamily neighborhoods and along arterial streets. LR2 is

most appropriate for are as within Growth Areas ${ }^{\text {tik }}$. A mix of small scale to multifamily housing such as townhouses, rowhouses and | SDR | Appléen |
| :--- | :--- |
|  |  | Optional ${ }_{6} 6$

## Frort. 9 minimum

Rear 10 minimum with Alley, 18 mirimum no Alle side: 91 ifbuldiding is 40 or lessin lengh, or 7 Avergge 49

| Floor Area Ratio (FAR)** | 1.1 | 1.1 or 1.3 | 1.0or 1.2 | 1.1 or 1.3 |
| :---: | :---: | :---: | :---: | :---: |
| Den sity Limiti** | 1 unit /1,600 SF Iota area | No Limit | 1 unit $\mathbf{1}, 600$ SF lot areaor No Limit | 1 unit 1,200 SF or No Limit |
| Building Height | $18+7$ tor a roo with minimumm $6: 12$ pitch | ${ }^{30}+9$ for roof with mininimum 6.12 pich | $30+5$ for roof with mininumm 6.12 pitch | $30+5$ for roof with minimum 6.12 pitch or $30+4$ for patially belowgrade floor |
| Building Seth acks | Same as LR1 | Same asLR1 | Same as LR1 | Same as LR1 |
| Building width Limit | Not appilicable | No Limit | 90 | 90 |
| Max. Facade Length |  |  |  |  |
| SDR | Oppional | Oppional | Required for 3 or more urits | Oppional |

## LR3 - Lowrise 3

The LR3 zone provides for a variety of multifamily housing types in
existing multifamily neighborhoods of moderate scale. LR3 accommodates residential growth primarily
with in Growth Areastoth A mix of small to moderate scale multifamly housing is encouraged including apartments, townhouses and
rownhouses.

|  |  |  | Growth Areas ${ }^{\text {"t* }}$ | Outside Growth Areas ${ }^{\text {m/ }}$ | G |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Floor Area Ratio (fAR)** | 1.1 | 1.20 rat .4 | 1.2001 .4 | 1.1 or 1.3 |  |
| Building Height | $18+7$ tor a roof with minimumm 6:12 pitch | Rowhouses and Townhouses $30+5$ for roof with min. $6: 12$ pitch and +4 'or partially below grade fbor; or +10 for roof with min. 6:12 pitch (no height added for belowgrade floor). <br> Note: In some casee development is limited to 3 or 4 stories above grade in addition to the height limit (also applies to apatmentis). |  |  |  |
| Den sity Limit** | 1 uniti 1, 600 SF lot area | No Limit | 1 unit 11,600 SF lor area or No Limit |  |  |
| Building Sethacks | Same as LR1 | Same asLR1 | Same as LR1 |  |  |
| Building Width Limit | No Limit | No Limit | 120 Outside growith | 550 Inside growth areas |  |
| Max. Fac ade Length |  |  |  |  |  |
| SDR | Oppional | Opional | Required for 3 or more urits |  |  |




## Neighborhoods and Sales:

## Magnolia: Area 20-20

Magnolia only had one land sale which involved a difficult parcel to develop. This parcel was listed for sale for several years at a much higher price than the eventual sales price. The site is very steep and has a 3,000 square foot easement for a driveway. Land sales of RC (Residential Improvements on Commercial Zoned Land) properties and sales from neighboring areas were also considered as a basis for determining land values.

| Area | Parcel | Land <br> Area | Excise <br> $\#$ | Sales <br> Price | Sale <br> Date | SP/Land <br> Area | Zone/Restrictions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $20-20$ | $277160-$ <br> 0750 | 5,617 | 2548420 | $\$ 199,000$ | $06 / 11 / 2012$ | $\$ 35$ |  <br> Driveway Easement |

## Queen Anne: Area 20-30

There was also one sale in the Queen Anne area during this period. This sale involved three parcels on $3^{\text {rd }}$ Ave West. The parcels involved were 242503-9002, 097600-0695, and 2425039126. These parcels were listed and sold to an LLC that is going to construct a 100 unit assisted living facility.

Land sales of RC properties (Residential Improvements on Commercial Zoned Land) properties and sales from neighboring areas were also considered as a basis for estimating land values.

| Area | Parcel | Land <br> Area | Excise \# | Sales <br> Price | Sale Date | SP/Land <br> Area | Zone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $20-30$ | $242503-9002$ <br> $097600-065$ <br> $242503-9126$ | 102,365 | 2550630 | $\$ 9,868,658$ | $06 / 27 / 2012$ | $\$ 96$ | LR-2 |

## Nickerson: Area 20-40

Seattle Pacific University is located in this area and owns several parcels. One land sale in this area was at 44 Etruria Street. This property was listed for sale for $\$ 675,000$ and was advertised as a land listing because it has a small, older, low quality warehouse. The Buyer states he plans to tear down the existing warehouse.

Another sale of an older four-plex at $381213^{\text {th }}$ Ave W was completed in 2013 and that buyer also intends to tear down the existing improvement.

Land sales of RC properties (residential improvements on commercial zoned land) and sales from neighboring areas were also considered as a basis for estimating land values.

| Area | Parcel | Land <br> Area | Excise \# | Sales <br> Price | Sale Date | SP/Land <br> Area | Zone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $20-40$ | $197220-5925$ | 7,200 | 2572036 | $\$ 640,000$ | $10 / 29 / 2012$ | $\$ 89$ | C1-40 |
| $20-40$ | $277060-4915$ | 6,400 | 2618744 | $\$ 715,500$ | $07 / 15 / 2013$ | $\$ 112$ | LR3-RC |

## Interbay: Area 20-50

There were six land sales in this area. The Interbay area has a newer zoning area, SM/D 40-85, which will allow more intense development and increased height limits with a mix of new residential buildings, retail shops, and light industrial uses. Additional height allowances are being conditioned on the inclusion of low-income housing. The first 2011 land sale in this area is located in this new zoning. According to the gas station specialist, this is a purchase of the land only. The existing above ground building was purchased separately at an earlier time.

A 6,000 square foot lot located at $24^{\text {th }}$ Ave W sold in $7 / 2011$ for $\$ 335,000$. The property is zoned industrial and improved with two older buildings that will be torn down according to the new buyer.

The third sale in 2011 was for a vacant parcel also located on 24th Ave. W. and zoned IG2U/65.

The fourth sale in this area involved four vacant parcels zoned C1-40. Theses parcels are used for parking. They were listed for several months and the sale occurred in 2012. The parcels are located along the main corridor of $15^{\text {th }}$ Ave W .

The sale in February of 2013 was at $34456^{\mathrm{TH}}$ Ave W. The property is zoned industrial. The buyer acknowledged that the property was listed for sale with a real estate company and was made available on the open market.

The last sale in October 2013 is a very small site that would be hard to develop. It is located under the Ballard Bridge.

Land sales of RC properties (Residential Improvements on Commercial Zoned Land) and sales from neighboring areas were also considered as a basis for estimating land values.

| Area | Parcel | Land <br> Area | Excise \# | Sales <br> Price | Sale <br> Date | SP/Lan <br> d Area | Zone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $20-50$ | $277060-2895$ | 6,000 | 2519831 | $\$ 570,000$ | $11 / 23 / 2011$ | $\$ 95$ | SM/D 40 |
| $20-50$ | $277060-7165$ | 6,000 | 2501683 | $\$ 335,000$ | $07 / 18 / 2011$ | $\$ 56$ | IG2U/65 |
| $20-50$ | $277060-7435$ | 7,000 | 2501493 | $\$ 420,000$ | $07 / 18 / 2011$ | $\$ 60$ | IG2U/65 |
| $20-50$ | $277160-$ <br> $1150 / 1160 / 1170 / 118$ <br> 0 | 21,000 | 2578014 | $\$ 1,730,000$ | $12 / 7 / 2012$ | $\$ 82$ | C1-40 |
| $20-50$ | $277110-2300$ | 3,444 | 2590416 | $\$ 215,000$ | $02 / 14 / 2013$ | $\$ 62$ | IG2U/65 |
| $20-50$ | $277110-1420$ | 675 | 2644643 | $\$ 3,300$ | $10 / 11 / 2013$ | $\$ 5$ | IG2U/45 |

## Westlake/Dexter: Area 20-60

This neighborhood consists of very dense development. There have been several landslides in recent years along Westlake on the west side of the street. This is the location in Area 20 with the most topographical problems.

A land sale in 2011 at 1511 Dexter Ave N involved two adjoining parcels. The parcels sold for $\$ 1,250,000$ on $11 / 22 / 2011$ and are zoned NC3-40. The properties were listed for sale for $\$ 1,367,000$. A new affordable housing unit is now proposed for this site.

In March of 2013 two parcels at 1701 Dexter Ave N sold for $\$ 2,000,000$. The buyers are going to teardown an older office. A modular housing project called Inhabit is going in. The two sites had previously sold back in 2008 for $\$ 2,596,960$.

A steep site in the Westlake area sold at 2545 Dexter Ave N. on $12 / 20 / 2013$. The sales price of $\$ 250,000$ was low due to the sloped topography and a deed restriction not to block the view from the above parcel. It was zoned L-3.

Land sales of RC properties (residential improvements on commercial zoned land) and sales from neighboring areas were also considered as a basis for estimating land values.

| Area | Parcel | Land <br> Area | Excise \# | Sales <br> Price | Sale <br> Date | SP/Lan <br> d Area | Zone/Restrictions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $20-60$ | $880790-$ <br> $0050 / 0055$ | 12,431 | 2520046 | $\$ 1,250,000$ | $11 / 22 / 2011$ | $\$ 101$ | NC3-40/steep in back |
| $20-60$ | $880790-$ <br> $0270 / 0275$ | 16,231 | 2592661 | $\$ 2,000,000$ | $03 / 07 / 2013$ | $\$ 123$ | NC3-40 |
| $20-60$ | $192930-$ <br> 0545 | 6,720 | 2647048 | $\$ 250,000$ | $12 / 20 / 2014$ | $\$ 37$ | LR-3 |

## Industrial Ballard/Fremont: Area 20-80

This area had the most land sales. There were nine land sales; one multi-family, four commercial, and three industrial zone sales.

An older sale in 2011 occurred at 4251 Aurora Ave N which was the site of the boarded up Fremont Inn/Thunderbird Motel. The motel was demolished and construction of 71 units of lowincome housing began in 2013. It was listed for sale for $\$ 1,065,000$.

On $1 / 27 / 2012$ two parcels sold for $\$ 850,000$. One of the parcels was an apartment specialty parcel and the other was a single family residence parcel. The new buyers are building attached residences. The land is zoned LR-2 and located at 1025 N. $45^{\text {th }}$ Street.

A three parcel sale of continuous neighboring parcels sold in 2012 for $\$ 2,500,000$. This is one of the larger land sales in the area. It was listed for sale for several years.

A sale in January of 2013 was for a small site located behind two other parcels, with the only access via an easement across an adjoin parcel. Due to the size, location, and access, it only sold for $\$ 30$ a square foot because of these special circumstances.

Two adjacent parcels (193130-0770/-0775) sold on 3/14/2013. An older motel and adjacent house located at 4117 Aurora Ave N. are going to be torn down.

An older, single family home was demolished at 1431 N.W. $54^{\text {th }}$ Street. This property sold on April 15, 2013. It was listed for sale on the open market. It is also a larger site than most.

In May 2013, an older, vacant 5-unit building sold at 3929 Linden Ave N. The building had overgrown vegetation covering the exterior. According to the buyer they are going to build a new apartment building on the site. No permits have been issued at this time.

The last sale in 2013 was a boarded up four-plex. The buyer stated it was listed for sale on the open market and they are going to build a new improvement in 2014. A demolition permit for the 4-plex has been issued.

Land sales of RC properties(residential improvements on commercial zoned land) and sales from neighboring areas were also considered as a basis for estimating land values.

| Area | Parcel | Land <br> Area | Excise \# | Sales <br> Price | Sale <br> Date | SP/Land <br> Area | Zone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $20-80$ | $569400-1090$ | 13,319 | 2523892 | $\$ 900,000$ | $12 / 22 / 2011$ | $\$ 68$ | C1-40 |
| $20-80$ | $569450-$ <br> $1215 / 1235$ | 8,750 | 2528056 | $\$ 850,000$ | $01 / 27 / 2012$ | $\$ 97$ | LR-2 |
| $20-80$ | $276770-$ <br> $2105 / 2115 / 2125$ | 30,682 | 2546055 | $\$ 2,500,000$ | $05 / 30 / 2012$ | $\$ 81$ | IG2 U/65 |
| $20-80$ | $952110-1071$ | 700 | 2587642 | $\$ 21,000$ | $01 / 29 / 2013$ | $\$ 30$ | C1-40 |
| $20-80$ | $193130-0770$ | 8,115 | 2595619 | $\$ 542,858$ | $03 / 14 / 2013$ | $\$ 67$ | C1-40 |
| $20-80$ | $193130-0775$ | 6,533 | 2595624 | $\$ 307,143$ | $03 / 14 / 2013$ | $\$ 47$ | C1-40 |
| $20-80$ | $276830-0425$ | 20,000 | 2601666 | $\$ 1,700,000$ | $04 / 15 / 2013$ | $\$ 85$ | IG2 U/65 |
| $20-80$ | $193130-1130$ | 4,800 | 2606270 | $\$ 512,000$ | $05 / 09 / 2013$ | $\$ 107$ | IG2 U/65 |
| $20-80$ | $276830-0980$ | 4,700 | 2632535 | $\$ 447,-000$ | $09 / 18 / 2013$ | $\$ 95$ | IG2U/65 |

## LAND SALES



A list of Area 20 vacant land sales that were used along with those that were considered not reflective of current market conditions are included in the following sections. Sales of vacant land in adjacent areas are provided in their respective area reports.

## Improved Parcel Total Values:

## Sales Comparison Approach model description

Sales of improved parcels for Area 20 were verified and entered into the Frozen Sales File. The sales used range in date from 01/01/2011 to $1 / 14 / 2014$. Verification of the sales data consisted of contact with Buyer, Seller or Broker, if possible, or information gathered from the CoStar Real Estate Sales Verification Service. At the time of sale, information on vacancy and market absorption rates, capitalization rates, current and anticipated rents, and the competitive position of the properties were also gathered. Sales were then compared to similar properties within the area for valuation. These sales statistics also helped form the income approach to value by setting parameters for the income rates, vacancies, expenses and capitalization rates. Sales of improved properties in adjacent neighborhoods were also considered.

The market comparison approach is primarily used to value commercial condominium units, work lofts, and single-family improvements used for commercial purposes. Commercial condominium units and work lofts were valued between $\$ 210$ and $\$ 425$ per square foot based on location, age, view, size and quality of construction. Single-family houses used for commercial businesses were valued between $\$ 220$ and $\$ 360$ per square foot. They were also valued based on location, age, view, size and quality of construction. The sales used to derive these parameters were collected from Commercial Areas 17, 19 and 20. All sales are available in the individual area reports.

## Sales comparison calibration

Calibration of the coefficients utilized in the models applied via the sales comparison approach was established by an analysis of sales within each neighborhood. Neighborhoods were treated independent of one another as dictated by the market. Individual values were applied based on various characteristics deemed appropriate within each market area.

## Cost Approach model description

Cost estimates are automatically calculated via the Marshall \& Swift Valuation modeling system. Depreciation was based on studies done by Marshall \& Swift Valuation Service. The cost was adjusted to the western U.S. region and the Seattle area. Cost estimates were relied upon for valuing special use properties where comparable sales data and/or sufficient income and expense information is not available. These properties are typically tax exempt properties such as churches and private schools. Non-tax exempt buildings that are valued by the cost method might be daycares, special use properties, newer buildings, and on-going new construction.

## Cost calibration

The Marshall \& Swift Valuation modeling system, which is built into the Real Property Application, is calibrated to the region and the Seattle area.

## Income Capitalization Approach model description

The income approach is considered a reliable approach to valuation in area 20 where relevant income and expense data is available to ascertain market rates. During the sales verification process, an attempt is made to obtain income and expense data from the parties involved in the transactions through interviews or via mail. The information requested includes current and
anticipated future rents, operating expense breakdown and assigned responsibility for the expenses, and estimated capitalization rates associated with each sale. In addition, owners, tenants, and real estate brokers of non-sale properties are surveyed to collect similar data. Disclosure of this information is not required by law and therefore is often difficult to obtain. The return rate of mail surveys varies and the data can be incomplete. This revalue produced about an $18 \%$ return. Telephone interviews are dependent upon obtaining a valid number for a knowledgeable party and the opportunity to contact them.

As a supplement, lease information is gathered from CoStar and other websites. In order to calibrate a credible income model, it is necessary to consider data from recognized published sources to assist in developing capitalization rates. These publications tend to report data that is considered relevant to institutional-grade CBD and suburban real estate.

In 2013, Area 20 has seen capitalization rates decrease in desirable locations and vacancy rates reduced. Rental rates have stabilized with a slight increase in some property types, such as office and industrial uses.

Rental rates, vacancy levels, and operating expenses are derived by reconciling all of the information collected through the sales verification process, surveys, appeals, and physical inspection. Quality, effective year, condition, and location are variables considered in the application of the income model to the parcels in the population best suited to be valued via the income approach. Property types in Area 20 that are valued by the income approach include, but are not limited to, offices, retail stores, warehouses, and mixed-use buildings.

Area 20 Commercial Income Parameters

| Vacancy | Cap Rates | Construction | Rental Rates |
| :---: | :---: | :---: | :---: |
| $\square$ | $\square$ | $\square$ | $\boxed{\square}$ |

The following tables demonstrate ranges of capitalization rates and trends that are compiled with information that is collected on a national or broad regional scale. This information is reconciled with data specific to the real estate market in Area 20 to develop the income model. Property taxes are considered an allowable expense, therefore, no effective tax rate is included in the above capitalization rates. The range of capitalization rates in the income model for Area 20 reflects the variety of properties in this area.

| SEATTLE / PACIFIC NW CAP RATES |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Source | Date | Location | Office | Industrial | Retail | Remarks |
| ACLI | $\begin{gathered} \hline \text { Yr. End } \\ 2013 \end{gathered}$ | Seattle MSA | 5.83\% | 7.05\% | 7.16\% |  |
|  |  | Pacific <br> Region | 6.21\% | 6.93\% | 6.37\% |  |
| PWC / Korpaz | 4Q 2013 | Seattle Pac. NW | $\begin{aligned} & \hline 6.61 \% \\ & 6.10 \% \\ & 7.13 \% \\ & \hline \end{aligned}$ |  | - - - | $\text { Range }=4.20 \% \text { to } 9.00 \%$ <br> CBD Office <br> Suburban Office |

## SEATTLE / PACIFIC NW CAP RATES

| Source | Date | Location | Office | Industrial | Retail | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CBRE: Capital Markets Cap. Rate survey. | $\begin{gathered} 2^{\text {nd }} \text { Half } \\ (2013) \end{gathered}$ |  |  |  |  | CBRE professional's opinion of where cap rates are likely to trend in the $2^{\text {nd }} 1 / 2$ of 2013 based on recent trades as well as interactions with investors. Value Added represents an underperforming property that has an occupancy level below the local average under typical market conditions. |
|  |  | Seattle | $\begin{aligned} & \hline 5.00 \%-5.75 \% \\ & 6.00 \%-6.50 \% \\ & 6.00 \%-6.75 \% \\ & 7.00 \%-8.00 \% \\ & 6.00 \%-6.50 \% \\ & 7.50 \%-8.50 \% \\ & 6.50 \%-7.50 \% \\ & 8.25 \%-9.25 \% \end{aligned}$ | $\begin{aligned} & 5.00 \%-5.50 \% \\ & 6.50 \%-7.00 \% \\ & 5.50 \%-6.00 \% \\ & 7.00 \%-7.50 \% \end{aligned}$ | $\begin{gathered} 5.00 \%-5.75 \% \\ 6.00 \%-7.50 \% \\ 6.00 \%-6.75 \% \\ 7.00 \%-8.50 \% \\ 6.00 \%-7.00 \% \\ 7.00 \%-9.00 \% \\ 6.75 \%-7.50 \% \\ 8.50 \%-10.00 \% \\ 5.25 \%-5.75 \% \\ \hline \end{gathered}$ | ```CBD - Class A CBD - Class A - Value Added CBD - Class B CBD - Class B - Value Added Suburban - Class A Suburban - Class A - Value Added Suburban - Class B Suburban - Class B - Value Added Class A Class A - Value Added Class B Class B - Value Added Class A (Neigh./Comm. w/Grocery) Class A (Neigh./Comm.) - Value Added Class B (Neigh./Comm. w/Grocery) Class B (Neigh./Comm.) - Value Added Class A (Power Centers) Class A (Power Centers) - Value Added Class B (Power Centers) Class B (Power Centers) - Value Added High Street Retail (Urban Core)``` |
| IRR: Viewpoint for 2014 | $\begin{aligned} & \text { Yr. End } \\ & 2013 \end{aligned}$ | Seattle | $\begin{gathered} 5.50 \% \\ 6.50 \% \\ 6.00 \% \\ 7.50 \% \\ - \\ - \\ - \\ - \\ - \\ - \\ - \\ - \\ - \\ - \end{gathered}$ | 5.25\% <br> N/A <br> 7.25\% <br> N/A | 5.25\% <br> N/A <br> 6.00\% <br> 6.50\% <br> 6.25\% <br> 6.72\% | ```Institutional Grade Properties" CBD Office - Class A CBD Office - Class B Suburban Office - Class A Suburban Office - Class B Industrial - Class A Industrial - Class B Flex Industrial - Class A Flex Industrial - Class B Reg. Mall - Class A Reg. Mall - Class B Community Retail - Class A Community Retail - Class B Neighborhood Retail - Class A Neighborhood Retail - Class B``` |
| RERC-CCIM: Investment Trends Quarterly | 4Q 2013 | West Region | $\begin{gathered} 8.00 \% \\ 7.50 \% \\ - \\ - \\ - \\ \hline \end{gathered}$ | - - $7.30 \%$ $7.30 \%$ - | $7.20 \%$ | Office CBD <br> Office Suburban <br> Industrial Warehouse <br> Flex <br> Retail |
| Colliers Office Highlights | Q4 2013 | Seattle/PS | $\begin{aligned} & \hline 8.00 \% \\ & 8.00 \% \end{aligned}$ |  |  | CBD Office Suburban Office |
| Costar | $\begin{gathered} \text { Yr. End } \\ 2013 \end{gathered}$ | King County | $\begin{aligned} & 5.11 \% \\ & 6.14 \% \end{aligned}$ | $\begin{aligned} & 6.02 \% \\ & 6.60 \% \end{aligned}$ | - - - - $6.71 \%$ $6.75 \%$ | $\begin{aligned} & \text { SP }=\$ 1 \mathrm{mill} . ~-~ \$ 5 \mathrm{mil} . ; \text { Cap. Rate }=1 \%-10 \% \\ & \mathrm{SP}=\$ 5 \mathrm{mill} .+ \text { Cap. Rate }=1 \%-10 \% \\ & \mathrm{SP}=\$ 1 \mathrm{mill} .-\$ 5 \mathrm{mil} . ; \text { Cap. Rate }=1 \%-10 \% \\ & \mathrm{SP}=\$ 5 \mathrm{mill} .+; \text { Cap. Rate }=1 \%-10 \% \\ & \mathrm{SP}=\$ 1 \mathrm{mill} .-\$ 5 \mathrm{mil} . ; \text { Cap. Rate }=1 \%-10 \% \\ & \mathrm{SP}=\$ 5 \mathrm{mil} .+; \text { Cap. Rate }=1 \%-10 \% \\ & \hline \end{aligned}$ |
| The Boulder Net Lease Report | 4Q 2013 | Pacific <br> Region | - | - | 6.63\% | Big Box "Overall" |
| Chainlinks Realty Advisors | Q4 2013 | Pacific <br> Region |  |  | $\begin{aligned} & \hline 6.60 \% \\ & 6.60 \% \\ & 6.00 \% \\ & 5.70 \% \\ & 6.00 \% \\ & 7.30 \% \\ & 7.20 \% \\ & \hline \end{aligned}$ | Shopping Centers All Types <br> Shopping Center (Neigh. \& Comm. Cntrs.) <br> Drug Store <br> Quick Service Rest. <br> Jr. Big Box - (20,000/SF - 39,999/SF) <br> Mid. Big Box - (40,000/SF - 79,999/SF) <br> Mega Big Box - $(80,000 / \mathrm{SF}+)$ |

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| NATIONAL CAP RATES |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Source | Date | Location | Office | Industrial | Retail | Remarks |
| ACLI | $\begin{gathered} \hline \text { Yr. End } \\ 2013 \end{gathered}$ | National | $6.26 \%$ $7.28 \%$ $7.09 \%-7.23 \%$ $6.10 \%$ | $7.10 \%$ $7.94 \%$ $7.61 \%-7.99 \%$ $6.73 \%$ | $6.65 \%$ $7.28 \%$ $7.09 \%-7.23 \%$ $6.20 \%$ | Overall Sq.Ft. - < 50 k Sq.Ft. $-50 \mathrm{k}-200 \mathrm{k}$ Sq.Ft. - $200 \mathrm{~K}+$ |
| PWC / Korpaz | 4Q 2013 | National | $\begin{gathered} \hline 6.45 \% \\ 6.98 \% \\ 7.71 \% \\ - \\ - \\ - \\ - \\ - \\ \hline \end{gathered}$ | $\begin{gathered} - \\ - \\ - \\ 7.83 \% \\ 6.22 \% \\ - \\ - \\ - \\ \hline \end{gathered}$ | - - - - - $6.56 \%$ $6.67 \%$ $6.98 \%$ | CBD Office - ( $4.00 \%-9.00 \%$ ) <br> Sub. Office - ( $5.00 \%-9.50 \%$ ) <br> Medical Office - (5.50\% - 11.00\%) <br> Flex/R\&D - (6.25\% - 10.00\%) <br> Warehouse - (5.00-7.75\%) <br> $\mathrm{A}+=5.46 \% ; \mathrm{A}=5.92 \% ; \mathrm{B}+=6.71 \%$ <br> Power Center - (5.50\% - 8.00\%) <br> Neigh. Strip Ctrs. - (5.00\% - 10.00\%) |
| IRR: Viewpoint for 2014 | Yr. End 2013 | Seattle | $7.37 \%$ $8.01 \%$ $7.68 \%$ $8.23 \%$ - - - - - - - - - - | $\begin{aligned} & 7.50 \% \\ & 8.09 \% \\ & 8.01 \% \\ & 8.53 \% \end{aligned}$ | - - - - - - - - $7.01 \%$ N/A $7.26 \%$ $7.72 \%$ $7.41 \%$ $7.93 \%$ | Institutional Grade Properties" <br> CBD Office - Class A <br> CBD Office - Class B <br> Suburban Office - Class A <br> Suburban Office - Class B <br> Industrial - Class A <br> Industrial - Class B <br> Flex Industrial - Class A <br> Flex Industrial - Class B <br> Reg. Mall - Class A <br> Reg. Mall - Class B <br> Community Retail - Class A <br> Community Retail - Class B <br> Neighborhood Retail - Class A <br> Neighborhood Retail - Class B |
| RERC-CCIM: Investment Trends Quarterly | 4Q 2013 | National | $\begin{aligned} & 7.70 \% \\ & 8.00 \% \end{aligned}$ | $\begin{gathered} \hline- \\ - \\ 7.80 \% \\ 7.90 \% \end{gathered}$ | $7.50 \%$ | Office CBD <br> Office Suburban <br> Industrial Warehouse <br> Flex <br> Retail |
| Colliers International Office/Industrial Highlights | Q4 2013 | National | $\begin{gathered} 7.27 \% \\ 7.81 \% \\ - \\ - \\ - \\ \hline \end{gathered}$ | $\begin{gathered} - \\ - \\ 7.50 \% \\ 6.10 \% \\ 7.22 \% \\ \hline \end{gathered}$ |  | CBD Office <br> Suburban Officel <br> U.S. Total <br> Seattle/Puget Sound <br> West Region |
| IAAO Webinar Cap. Rate Report | $\begin{gathered} \hline \text { Yr End } \\ 2013 \end{gathered}$ | National | $7.20 \%$ |  | - - - $7.40 \%$ $7.20 \%$ $7.40 \%$ $7.50 \%$ $7.20 \%$ $6.70 \%$ $6.40 \%$ $7.00 \%$ | $\quad \frac{\text { "Transactions over \$2.5mil" }}{\underline{(\text { Real Cap Anal) })}}$ Single Tenant Office Big Box Grocery/Supermarket Anchored Strip Malls Unanchored Strip Malls Power Center Drug Stores Malls Average - All Subcategories |
| Calkain: <br> Net Lease <br> Economic Report | $\begin{gathered} \hline \text { Yr End } \\ 2013 \end{gathered}$ | National |  |  | $\begin{aligned} & \hline 6.70 \% \\ & 7.10 \% \\ & 6.60 \% \\ & 7.30 \% \\ & 7.45 \% \\ & 5.95 \% \end{aligned}$ | Overall (Average) <br> Drug Store <br> Quick Service Rest. <br> Restaurant <br> Big Box <br> Banks |
| The Boulder Group: Net Lease Market Report | 4Q 2013 | National <br> West Region | $7.70 \%$ | $8.00 \%$ | $7.02 \%$ $7.10 \%$ $6.25 \%$ $7.50 \%$ $7.05 \%$ $7.18 \%$ $7.58 \%$ $6.63 \%$ | Overall (Average) <br> Big Box "Overall" <br> Big Box "Investment Grade" <br> Big Box "Non-Investment Grade" <br> Jr. Big Box - (20,000/SF - 39,999/SF) <br> Mid. Big Box - (40,000/SF - 79,999/SF) <br> Mega Big Box - $(80,000 / \mathrm{SF}+)$ <br> Overall (Average |

## Income approach calibration

Income tables were developed for each of the seven neighborhoods in area 20. The models were calibrated after setting economic rents by using adjustments on size, quality of construction, and the effective year built. When the value of the property by the income approach was less than the land value, a minimal $\$ 1,000$ value was allocated to the improvements.

The following table contains the results of an analysis of this information. The following table stratifies the major property types for in Area 20 and the income parameters that were used to set value.

| PROPERTY <br> TYPE | RENT RANGE <br> PER SQUARE <br> FOOT | VACANCY | EXPENSES | CAPITALIZATION <br> RATE \% |
| :--- | :--- | :---: | :---: | :---: |
| Retail, <br> Discount <br> Store, <br> Mixed-Use <br> Retail, <br> Supermarket | $\$ 17.00$ to $\$ 22.00$ | $6.00 \%$ | $10 \%$ | $7.25 \%$ to $7.75 \%$ |
| Offices, <br> Medical <br> Offices | $\$ 17.00$ to $\$ 22.00$ | $12.00 \%$ | $10 \%$ | $7.25 \%$ to $7.75 \%$ |
| Under <br> 13000sq.ft. |  |  |  |  |
| Offices, <br> Medical <br> Offices | $\$ 19.00$ to $\$ 25.00$ | $12.00 \%$ | $30 \%$ | $7.25 \%$ to $7.75 \%$ |
| Over <br> sq. ft. | 33000 |  |  |  |$|$| Industrial <br> Warehouse | $\$ 6.70$ to $\$ 7.75$ | $5.00 \%$ |
| :--- | :---: | :---: |

## Reconciliation

All parcels were individually reviewed for correctness of the model application before final value selection. All of the factors used to establish value by the model were subject to adjustment. The market sales approach is considered the most reliable indicator of value when comparable sales were available. The income approach and comparable sales approach were applied to most parcels in order to better equalize comparable properties. There are several that were converted houses to commercial use, condominiums and work lofts in area 20 . Whenever possible, market rents, expenses, and cap rates were ascertained from sales, physical inspections, appeals and data from surveys and publications. These parameters were applied to the income model. An administrative review was made by Bonnie Christensen, Senior Appraiser for quality control purposes.

## MODEL VALUATION

## Total Value Conclusions, Recommendations and Validation:

Appraiser judgment prevails in all decisions regarding individual parcel valuation. Individual values are selected based on general and specific data pertaining to the parcel, the neighborhood, and the market. The appraiser determines which available value estimate is appropriate and may adjust for particular characteristics and conditions as they occur in the valuation area.

An increase in assessed value is recommended. This area has always been a very desirable area of King County.

Application of the total value model described above results in improved equity between individual properties as shown by the improvement in the C.O.V. from $19.05 \%$ to $10.62 \%$ and the C.O.D. from $13.64 \%$ to $7.63 \%$. In addition, the resulting assessment level as measured by the weighted mean ratio is $99.50 \%$. The price-related differential is $.97 \%$. The standard statistical measure of valuation performance are presented in both the 2013 and 2014 Ratio Analysis charts included in this report.

The total value for the 2013 assessment year for Area 20 was $\$ 1,904,612,200$. The total recommended assessed value for the 2014 assessment year is $\$ 2,043,129,300$. Application of these recommended values for the 2014 assessment year results in a total change from the 2013 assessments of $+7.27 \%$.

CHANGE IN TOTAL ASSESSED VALUE

| 2013 TOTAL <br> VALUE | 2014 TOTAL <br> VALUE | \$ CHANGE | \% CHANGE |
| :--- | :--- | :--- | :---: |
| $\$ 1,904,612,200$ | $\$ 2,043,129,300$ | $\$ 138,517,100$ | $7.27 \%$ |

It is recommended that the assessed values be posted for the 2014 assessment year.

## USPAP Compliance

## Client and Intended Use of the Appraisal:

This mass appraisal report is intended for use by the public, King County Assessor and other agencies or departments administering or confirming ad valorem property taxes. Use of this report by others for other purposes is not intended by the appraiser. The use of this appraisal, analyses and conclusions is limited to the administration of ad valorem property taxes in accordance with Washington State law. As such it is written in concise form to minimize paperwork. The assessor intends that this report conform to the Uniform Standards of Professional Appraisal Practice (USPAP) requirements for a mass appraisal report as stated in USPAP SR 6-8. To fully understand this report the reader may need to refer to the Assessor's Property Record Files, Assessors Real Property Data Base, separate studies, Assessor's Procedures, Assessor's field maps, Revalue Plan and the statutes.

The purpose of this report is to explain and document the methods, data and analysis used in the revaluation of King County. King County is on a six year physical inspection cycle with annual statistical updates. The revaluation plan is approved by Washington State Department of Revenue. The Revaluation Plan is subject to their periodic review.

## Definition and date of value estimate:

## Market Value

The basis of all assessments is the true and fair value of property. True and fair value means market value (Spokane etc. R. Company v. Spokane County, 75 Wash. 72 (1913); Mason County Overtaxed, Inc. v. Mason County, 62 Wn. 2d (1963); AGO 57-58, No. 2, 1/8/57; AGO 65-66, No. 65, 12/31/65).

The true and fair value of a property in money for property tax valuation purposes is its "market value" or amount of money a buyer willing but not obligated to buy would pay for it to a seller willing but not obligated to sell. In arriving at a determination of such value, the assessing officer can consider only those factors which can within reason be said to affect the price in negotiations between a willing purchaser and a willing seller, and he must consider all of such factors. (AGO 65,66, No. 65, 12/31/65)

Retrospective market values are reported herein because the date of the report is subsequent to the effective date of valuation. The analysis reflects market conditions that existed on the effective date of appraisal.

## Highest and Best Use

RCW 84.40.030
All property shall be valued at one hundred percent of its true and fair value in money and assessed on the same basis unless specifically provided otherwise by law.

An assessment may not be determined by a method that assumes a land usage or highest and best use not permitted, for that property being appraised, under existing zoning or land use planning ordinances or statutes or other government restrictions.

## WAC 458-07-030 (3) True and fair value -- Highest and best use.

Unless specifically provided otherwise by statute, all property shall be valued on the basis of its highest and best use for assessment purposes. Highest and best use is the most profitable, likely use to which a property can be put. It is the use which will yield the highest return on the owner's investment. Any reasonable use to which the property may be put may be taken into consideration and if it is peculiarly adapted to some particular use, that fact may be taken into consideration. Uses that are within the realm of possibility, but not reasonably probable of occurrence, shall not be considered in valuing property at its highest and best use.

If a property is particularly adapted to some particular use this fact may be taken into consideration in estimating the highest and best use. (Sammish Gun Club v. Skagit County, 118 Wash. 578 (1922))

The present use of the property may constitute its highest and best use. The appraiser shall, however, consider the uses to which similar property similarly located is being put. (Finch v. Grays Harbor County, 121 Wash. 486 (1922))

The fact that the owner of the property chooses to use it for less productive purposes than similar land is being used shall be ignored in the highest and best use estimate. (Sammish Gun Club v. Skagit County, 118 Wash. 578 (1922))

Where land has been classified or zoned as to its use, the county assessor may consider this fact, but he shall not be bound to such zoning in exercising his judgment as to the highest and best use of the property. (AGO 63-64, No. 107, 6/6/64)

## Date of Value Estimate

## RCW 84.36.005

All property now existing, or that is hereafter created or brought into this state, shall be subject to assessment and taxation for state, county, and other taxing district purposes, upon equalized valuations thereof, fixed with reference thereto on the first day of January at twelve o'clock meridian in each year, excepting such as is exempted from taxation by law.

## RCW 36.21.080

The county assessor is authorized to place any property that is increased in value due to construction or alteration for which a building permit was issued, or should have been issued, under chapter 19.27, 19.27A, or 19.28 RCW or other laws providing for building permits on the assessment rolls for the purposes of tax levy up to August 31st of each year. The assessed valuation of the property shall be considered as of July 31st of that year.

Reference should be made to the property card or computer file as to when each property was valued. Sales consummating before and after the appraisal date may be used and are analyzed as to their indication of value at the date of valuation. If market conditions have changed then the appraisal will state a logical cutoff date after which no market date is used as an indicator of value.

## Property Rights Appraised: Fee Simple

## Wash Constitution Article 7 § 1 Taxation:

All taxes shall be uniform upon the same class of property within the territorial limits of the authority levying the tax and shall be levied and collected for public purposes only. The word "property" as used herein shall mean and include everything, whether tangible or intangible, subject to ownership. All real estate shall constitute one class.

Trimble v. Seattle, 231 U.S. 683, 689, 58 L. Ed. 435, 34 S. Ct. 218 (1914)
...the entire [fee] estate is to be assessed and taxed as a unit...

## Folsom v. Spokane County, 111 Wn. 2d 256 (1988)

...the ultimate appraisal should endeavor to arrive at the fair market value of the property as if it were an unencumbered fee...

## The Dictionary of Real Estate Appraisal, $\mathbf{3}^{\text {rd }}$ Addition, Appraisal Institute.

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

## Assumptions and Limiting Conditions:

1. No opinion as to title is rendered. Data on ownership and legal description were obtained from public records. Title is assumed to be marketable and free and clear of all liens and encumbrances, easements and restrictions unless shown on maps or property record files. The property is appraised assuming it to be under responsible ownership and competent management and available for its highest and best use.
2. No engineering survey has been made by the appraiser. Except as specifically stated, data relative to size and area were taken from sources considered reliable, and no encroachment of real property improvements is assumed to exist.
3. No responsibility for hidden defects or conformity to specific governmental requirements, such as fire, building and safety, earthquake, or occupancy codes, can be assumed without provision of specific professional or governmental inspections.
4. Rental areas herein discussed have been calculated in accord with generally accepted industry standards.
5. The projections included in this report are utilized to assist in the valuation process and are based on current market conditions and anticipated short term supply demand factors. Therefore, the projections are subject to changes in future conditions that cannot be accurately predicted by the appraiser and could affect the future income or value projections.
6. The property is assumed uncontaminated unless the owner comes forward to the Assessor and provides other information.
7. The appraiser is not qualified to detect the existence of potentially hazardous material which may or may not be present on or near the property. The existence of such substances may have an effect on the value of the property. No consideration has been
given in this analysis to any potential diminution in value should such hazardous materials be found (unless specifically noted). We urge the taxpayer to retain an expert in the field and submit data affecting value to the assessor.
8. No opinion is intended to be expressed for legal matters or that would require specialized investigation or knowledge beyond that ordinarily employed by real estate appraisers, although such matters may be discussed in the report.
9. Maps, plats and exhibits included herein are for illustration only, as an aid in visualizing matters discussed within the report. They should not be considered as surveys or relied upon for any other purpose.
10. The appraisal is the valuation of the fee simple interest. Unless shown on the Assessor's parcel maps, easements adversely affecting property value were not considered.
11. An attempt to segregate personal property from the real estate in this appraisal has been made.
12. Items which are considered to be "typical finish" and generally included in a real property transfer, but are legally considered leasehold improvements are included in the valuation unless otherwise noted.
13. The movable equipment and/or fixtures have not been appraised as part of the real estate. The identifiable permanently fixed equipment has been appraised in accordance with RCW 84.04.090 and WAC 458-12-010.
14. I have considered the effect of value of those anticipated public and private improvements of which I have common knowledge. I can make no special effort to contact the various jurisdictions to determine the extent of their public improvements.
15. Exterior inspections were made of all properties in the physical inspection areas (outlined in the body of the report) however; due to lack of access and time few received interior inspections.

## Scope of Work Performed:

Research and analyses performed are identified in the body of the revaluation report. The assessor has no access to title reports and other documents. Because of legal limitations we did not research such items as easements, restrictions, encumbrances, leases, reservations, covenants, contracts, declarations and special assessments. Disclosure of interior home features and, actual income and expenses by property owners is not a requirement by law therefore attempts to obtain and analyze this information are not always successful. The mass appraisal performed must be completed in the time limits indicated in the Revaluation Plan and as budgeted. The scope of work performed and disclosure of research and analyses not performed are identified throughout the body of the report.

## CERTIFICATION:

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct
- The report analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- The area(s) physically inspected for purposes of this revaluation are outlined in the body of this report.
- Services that I provided within the prior three years include physical inspection, revaluation, appeal response preparation, attendance and participation in hearings, data collection, sales verification and identifying new construction and the recording the corresponding data.

| Parcel <br> Number | $\begin{array}{r} \text { Assessed } \\ \text { Value } \end{array}$ | Sale Price | Sale <br> Date | Ratio | Diff: Median |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 066240-0010 | 594,600 | 575,000 | 11/26/2013 | 1.0341 | 0.1184 |
| 066240-0030 | 348,000 | 376,000 | 11/7/2012 | 0.9255 | 0.0098 |
| 066240-0040 | 234,600 | 247,500 | 9/28/2012 | 0.9479 | 0.0321 |
| 137080-3687 | 561,300 | 442,000 | 5/8/2013 | 1.2699 | 0.3542 |
| 137850-0080 | 764,800 | 799,000 | 12/16/2011 | 0.9572 | 0.0415 |
| 137850-0080 | 764,800 | 820,000 | 12/20/2013 | 0.9327 | 0.0169 |
| 137850-0120 | 764,800 | 835,000 | 8/21/2013 | 0.9159 | 0.0002 |
| 137850-0150 | 793,600 | 825,000 | 4/23/2013 | 0.9619 | 0.0462 |
| 179450-0085 | 1,048,700 | 1,350,000 | 8/5/2013 | 0.7768 | 0.1389 |
| 193130-0185 | 679,400 | 625,000 | 7/30/2013 | 1.0870 | 0.1713 |
| 197220-0280 | 366,000 | 399,800 | 10/7/2013 | 0.9155 | 0.0003 |
| 197220-0282 | 357,900 | 410,000 | 1/14/2014 | 0.8729 | 0.0428 |
| 197220-0284 | 371,100 | 495,000 | 10/24/2013 | 0.7497 | 0.1660 |
| 197220-0286 | 371,100 | 505,000 | 11/4/2013 | 0.7349 | 0.1809 |
| 197220-0287 | 371,100 | 470,000 | 11/13/2013 | 0.7896 | 0.1262 |
| 197220-0290 | 1,360,000 | 2,332,600 | 6/18/2013 | 0.5830 | 0.3327 |
| 197220-2710 | 1,834,000 | 2,200,000 | 5/29/2012 | 0.8336 | 0.0821 |
| 197220-2815 | 932,400 | 1,920,000 | 8/26/2013 | 0.4856 | 0.4301 |
| 197220-3745 | 313,000 | 390,000 | 2/21/2012 | 0.8026 | 0.1132 |
| 197220-3920 | 2,113,300 | 2,125,000 | 2/7/2012 | 0.9945 | 0.0788 |
| 197220-4245 | 302,700 | 812,000 | 12/26/2013 | 0.3728 | 0.5430 |
| 197220-4350 | 6,546,100 | 7,150,000 | 9/25/2012 | 0.9155 | 0.0002 |
| 197220-5935 | 829,600 | 875,000 | 9/5/2012 | 0.9481 | 0.0324 |
| 197220-6360 | 5,805,400 | 6,305,003 | 12/16/2013 | 0.9208 | 0.0050 |
| 197220-6390 | 3,029,000 | 3,610,002 | 12/16/2013 | 0.8391 | 0.0767 |
| 197220-6435 | 3,131,000 | 3,734,995 | 12/16/2013 | 0.8383 | 0.0774 |
| 198220-1145 | 853,300 | 1,025,000 | 10/8/2013 | 0.8325 | 0.0832 |
| 198220-1695 | 664,100 | 750,000 | 4/30/2013 | 0.8855 | 0.0303 |
| 232503-9020 | 1,190,200 | 1,200,000 | 5/31/2012 | 0.9918 | 0.0761 |
| 239710-0715 | 1,218,800 | 1,405,000 | 12/6/2013 | 0.8675 | 0.0483 |
| 276770-1880 | 562,500 | 560,000 | 12/29/2011 | 1.0045 | 0.0887 |
| 276770-3205 | 340,000 | 340,000 | 12/13/2012 | 1.0000 | 0.0843 |
| 276830-2495 | 1,423,100 | 1,553,250 | 7/2/2013 | 0.9162 | 0.0005 |
| 276830-2855 | 1,508,500 | 1,830,000 | 12/7/2012 | 0.8243 | 0.0914 |
| 276830-2930 | 6,544,900 | 5,750,000 | 9/24/2012 | 1.1382 | 0.2225 |
| 277060-3050 | 688,700 | 1,400,000 | 1/2/2014 | 0.4919 | 0.4238 |
| 277060-6110 | 474,800 | 750,000 | 9/4/2013 | 0.6331 | 0.2827 |
| 277060-6550 | 668,600 | 700,000 | 9/30/2013 | 0.9551 | 0.0394 |
| 277110-0445 | 2,721,700 | 2,450,000 | 12/30/2013 | 1.1109 | 0.1952 |
| 277110-2250 | 8,200,000 | 8,200,000 | 12/14/2012 | 1.0000 | 0.0843 |
| 277110-2980 | 1,740,000 | 2,025,000 | 4/1/2013 | 0.8593 | 0.0565 |
| 277160-2600 | 10,421,000 | 10,000,000 | 3/28/2011 | 1.0421 | 0.1264 |
| 277160-5313 | 6,013,100 | 5,125,000 | 5/25/2012 | 1.1733 | 0.2576 |
| 365920-0020 | 704,000 | 709,000 | 10/30/2012 | 0.9929 | 0.0772 |
| 423290-1435 | 1,153,000 | 1,360,000 | 8/27/2013 | 0.8478 | 0.0679 |
| 423290-3890 | 2,373,800 | 2,389,600 | 2/20/2013 | 0.9934 | 0.0777 |


| $524480-0040$ | 211,500 | 300,000 | $12 / 17 / 2013$ | 0.7050 | 0.2107 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $569400-0805$ | 527,100 | 690,000 | $12 / 17 / 2012$ | 0.7639 | 0.1518 |
| $569500-0205$ | 615,500 | 600,000 | $5 / 5 / 2011$ | 1.0258 | 0.1101 |
| $569500-0205$ | 615,500 | 800,000 | $6 / 14 / 2013$ | 0.7694 | 0.1464 |
| $721261-0010$ | 129,200 | 140,000 | $3 / 27 / 2013$ | 0.9229 | 0.0071 |
| $744200-0165$ | $1,449,300$ | $1,250,000$ | $2 / 11 / 2011$ | 1.1594 | 0.2437 |
| $744200-0405$ | 528,200 | 785,000 | $7 / 22 / 2013$ | 0.6729 | 0.2429 |
| $744200-0460$ | $2,434,200$ | $2,220,114$ | $5 / 13 / 2013$ | 1.0964 | 0.1807 |
| $744300-0030$ | $3,614,500$ | $4,325,000$ | $7 / 31 / 2013$ | 0.8357 | 0.0800 |
| $766620-1700$ | $1,533,400$ | $1,777,500$ | $1 / 22 / 2013$ | 0.8627 | 0.0531 |
| $880790-0155$ | $1,498,200$ | $1,849,500$ | $12 / 27 / 2012$ | 0.8101 | 0.1057 |
| $952110-0970$ | 495,300 | 496,500 | $10 / 17 / 2012$ | 0.9976 | 0.0818 |



| Parcel Number | Assessed Value | Sale Price | Sale Date | Ratio | Diff: Median |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 066240-0010 | 594,600 | 575,000 | 11/26/2013 | 1.0341 | 0.0601 |
| 066240-0030 | 375,800 | 376,000 | 11/7/2012 | 0.9995 | 0.0255 |
| 066240-0040 | 238,800 | 247,500 | 9/28/2012 | 0.9648 | 0.0091 |
| 137080-3687 | 465,200 | 442,000 | 5/8/2013 | 1.0525 | 0.0785 |
| 137850-0080 | 793,600 | 799,000 | 12/16/2011 | 0.993 | 0.0193 |
| 137850-0080 | 793,600 | 820,000 | 12/20/2013 | 0.9678 | 0.00 |
| 137850-0120 | 793,600 | 835,000 | 8/21/2013 | 0.9504 | 0.0236 |
| 137850-0150 | 817,700 | 825,000 | 4/23/2013 | 0.9912 | 0.0172 |
| 179450-0085 | 1,216,600 | 1,350,000 | 8/5/2013 | 0.9012 | 0.0728 |
| 193130-0185 | 609,900 | 625,000 | 7/30/2013 | 0.9758 | 0.0019 |
| 197220-0280 | 402,600 | 399,800 | 10/7/2013 | 1.0070 | 0.0330 |
| 197220-0282 | 393,700 | 410,000 | 1/14/2014 | 0.9602 | 0.0137 |
| 197220-0284 | 408,200 | 495,000 | 10/24/2013 | 0.8246 | 0.1493 |
| 197220-0286 | 408,200 | 505,000 | 11/4/2013 | 0.8083 | 0.1657 |
| 197220-0287 | 451,100 | 470,000 | 11/13/2013 | 0.9598 | 0.0142 |
| 197220-0290 | 1,882,400 | 2,332,600 | 6/18/2013 | 0.8070 | 0.1670 |
| 197220-2710 | 1,960,900 | 2,200,000 | 5/29/2012 | 0.8913 | 0.0827 |
| 197220-2815 | 1,590,900 | 1,920,000 | 8/26/2013 | 0.8286 | 0.1454 |
| 197220-3745 | 335,000 | 390,000 | 2/21/2012 | 0.8590 | 0.1150 |
| 197220-3920 | 2,259,800 | 2,125,000 | 2/7/2012 | 1.0634 | 0.0895 |
| 197220-4245 | 806,100 | 812,000 | 12/26/2013 | 0.992 | 0.0188 |
| 197220-4350 | 7,160,300 | 7,150,000 | 9/25/2012 | 1.0014 | 0.0275 |
| 197220-5935 | 865,600 | 875,000 | 9/5/2012 | 0.989 | 0.0153 |
| 197220-6360 | 6,129,100 | 6,305,003 | 12/16/2013 | 0.972 | 0.0019 |
| 197220-6390 | 3,603,000 | 3,610,002 | 12/16/2013 | 0.998 | 0.0241 |
| 197220-6435 | 3,724,500 | 3,734,995 | 12/16/2013 | 0.997 | 0.023 |
| 198220-1145 | 912,100 | 1,025,000 | 10/8/2013 | 0.889 | 0.0841 |
| 198220-1695 | 753,800 | 750,000 | 4/30/2013 | 1.0051 | 0.0311 |
| 232503-9020 | 1,254,800 | 1,200,000 | 5/31/2012 | 1.0457 | 0.0717 |
| 239710-0715 | 1,247,200 | 1,405,000 | 12/6/2013 | 0.887 | 0.0863 |
| 276770-1880 | 562,500 | 560,000 | 12/29/2011 | 1.0045 | 0.0305 |
| 276770-3205 | 342,600 | 340,000 | 12/13/2012 | 1.0076 | 0.0337 |
| 276830-2495 | 1,534,800 | 1,553,250 | 7/2/2013 | 0.9881 | 0.0142 |
| 276830-2855 | 1,707,200 | 1,830,000 | 12/7/2012 | 0.9329 | 0.0411 |
| 276830-2930 | 6,250,700 | 5,750,000 | 9/24/2012 | 1.0871 | 0.1131 |
| 277060-3050 | 1,199,700 | 1,400,000 | 1/2/2014 | 0.8569 | 0.1170 |
| 277060-6110 | 617,900 | 750,000 | 9/4/2013 | 0.8239 | 0.1501 |
| 277060-6550 | 676,000 | 700,000 | 9/30/2013 | 0.9657 | 0.0083 |
| 277110-0445 | 2,448,500 | 2,450,000 | 12/30/2013 | 0.9994 | 0.0254 |
| 277110-2250 | 8,211,200 | 8,200,000 | 12/14/2012 | 1.0014 | 0.0274 |
| 277110-2980 | 1,857,400 | 2,025,000 | 4/1/2013 | 0.9172 | 0.0567 |
| 277160-2600 | 11,182,200 | 10,000,000 | 3/28/2011 | 1.1182 | 0.1442 |
| 277160-5313 | 5,685,800 | 5,125,000 | 5/25/2012 | 1.1094 | 0.1355 |
| 365920-0020 | 704,000 | 709,000 | 10/30/2012 | 0.9929 | 0.0190 |
| 423290-1435 | 1,153,000 | 1,360,000 | 8/27/2013 | 0.8478 | 0.1262 |
| 423290-3890 | 2,345,900 | 2,389,600 | 2/20/2013 | 0.9817 | 0.0077 |


| $524480-0040$ | 260,600 | 300,000 | $12 / 17 / 2013$ | 0.8687 | 0.1053 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $569400-0805$ | 590,600 | 690,000 | $12 / 17 / 2012$ | 0.8559 | 0.1180 |
| $569500-0205$ | 759,300 | 600,000 | $5 / 5 / 2011$ | 1.2655 | 0.2915 |
| $569500-0205$ | 759,300 | 800,000 | $6 / 14 / 2013$ | 0.9491 | 0.0248 |
| $721261-0010$ | 132,300 | 140,000 | $3 / 27 / 2013$ | 0.9450 | 0.0290 |
| $744200-0165$ | $1,534,300$ | $1,250,000$ | $2 / 11 / 2011$ | 1.2274 | 0.2535 |
| $744200-0405$ | 654,000 | 785,000 | $7 / 22 / 2013$ | 0.8331 | 0.1408 |
| $744200-0460$ | $2,876,600$ | $2,220,114$ | $5 / 13 / 2013$ | 1.2957 | 0.3217 |
| $744300-0030$ | $3,730,100$ | $4,325,000$ | $7 / 31 / 2013$ | 0.8625 | 0.1115 |
| $766620-1700$ | $1,629,400$ | $1,777,500$ | $1 / 22 / 2013$ | 0.9167 | 0.0573 |
| $880790-0155$ | $1,682,300$ | $1,849,500$ | $12 / 27 / 2012$ | 0.9096 | 0.0644 |
| $952110-0970$ | 517,300 | 496,500 | $10 / 17 / 2012$ | 1.0419 | 0.0679 |



| Area | Nbhd | Major | Minor | Total NRA | E \# | Sale Price | Sale Date | SP / NRA | Property Name | Zone | $\begin{gathered} \hline \mathbf{P a r} \\ \text { Ct. } \\ \hline \end{gathered}$ | Ver. Code | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 020 | 020 | 066240 | 0010 | 2,973 | 2646301 | \$575,000 | 11/26/13 | \$193.41 | BELLAGIO COND | NC2-40 | 1 | Y |  |
| 020 | 020 | 066240 | 0030 | 1,392 | 2573961 | \$376,000 | 11/07/12 | \$270.11 | BELLAGIO | NC2-40 | 1 | Y |  |
| 020 | 020 | 066240 | 0040 | 853 | 2567304 | \$247,500 | 09/28/12 | \$290.15 | BELLAGIO | NC2-40 | 1 | Y |  |
| 020 | 020 | 137080 | 3687 | 3,100 | 2604027 | \$442,000 | 05/08/13 | \$142.58 | RESTAURANT/OF | NC2-40 | 1 | Y |  |
| 020 | 020 | 137850 | 0080 | 2,814 | 2524143 | \$799,000 | 12/16/11 | \$283.94 | WORK LOFT | NC2-40 | 1 | Y |  |
| 020 | 020 | 137850 | 0080 | 2,814 | 2647777 | \$820,000 | 12/20/13 | \$291.40 | WORK LOFT | NC2-40 | 1 | Y |  |
| 020 | 020 | 137850 | 0120 | 2,814 | 2626257 | \$835,000 | 08/21/13 | \$296.73 | WORK LOFT | NC2-40 | 1 | Y |  |
| 020 | 020 | 137850 | 0150 | 2,405 | 2601347 | \$825,000 | 04/23/13 | \$343.04 | WORK LOFT | NC2-40 | 1 | Y |  |
| 020 | 020 | 232503 | 9020 | 3,948 | 2546467 | \$1,200,000 | 05/31/12 | \$303.95 | RESTURANTS | NC2-40 | 2 | Y |  |
| 020 | 020 | 277110 | 2980 | 15,695 | 2597820 | \$2,025,000 | 04/01/13 | \$129.02 | NORTHWEST WA | IB U/45 | 1 | Y |  |
| 020 | 020 | 721261 | 0010 | 315 | 2596620 | \$140,000 | 03/27/13 | \$444.44 | REGENCY WEST L | LR3 RC | 1 | Y |  |
| 020 | 030 | 179450 | 0085 | 4,195 | 2624273 | \$1,350,000 | 08/05/13 | \$321.81 | RETAIL | NC2P-40 | 1 | Y |  |
| 020 | 030 | 239710 | 0715 | 6,102 | 2646852 | \$1,405,000 | 12/06/13 | \$230.25 | DELI \& OFFICES/F | NC1-30 | 1 | Y |  |
| 020 | 030 | 423290 | 1435 | 2,400 | 2627260 | \$1,360,000 | 08/27/13 | \$566.67 | 7-11 STORE | NC2-40 | 1 | Y |  |
| 020 | 030 | 423290 | 3890 | 10,975 | 2591411 | \$2,389,600 | 02/20/13 | \$217.73 | OFFICE/RETAIL | NC2-40 | 1 | Y |  |
| 020 | 040 | 197220 | 5935 | 6,250 | 2563391 | \$875,000 | 09/05/12 | \$140.00 | OPEN OFFICE | C2-40 | 1 | Y |  |
| 020 | 040 | 197220 | 6360 | 38,644 | 2645916 | \$6,305,003 | 12/16/13 | \$163.16 | OFFICE | C1-40 | 2 | Y |  |
| 020 | 040 | 197220 | 6390 | 19,497 | 2645917 | \$3,610,002 | 12/16/13 | \$185.16 | ANN BUILDING | C1-40 | 1 | Y |  |
| 020 | 040 | 197220 | 6435 | 20,154 | 2645922 | \$3,734,995 | 12/16/13 | \$185.32 | OFFICE BLDG | C1-40 | 1 | Y |  |
| 020 | 040 | 524480 | 0040 | 1,100 | 2647830 | \$300,000 | 12/17/13 | \$272.73 | OFFICE/RETAIL | C2-40 | 1 | Y |  |
| 020 | 040 | 744300 | 0030 | 39,285 | 2621199 | \$4,325,000 | 07/31/13 | \$110.09 | WOOD PRODUCT | IB U/45 | 3 | Y |  |
| 020 | 050 | 277060 | 3050 | 8,640 | 2648392 | \$1,400,000 | 01/02/14 | \$162.04 | J \& L HOUSTON II | SM/D 40 | 1 | Y |  |
| 020 | 050 | 277060 | 6110 | 3,580 | 2628854 | \$750,000 | 09/04/13 | \$209.50 | WAREHOUSE \& C | IG2 U/6 | 1 | Y |  |
| 020 | 050 | 277060 | 6550 | 5,320 | 2638876 | \$700,000 | 09/30/13 | \$131.58 | ALMEDA ENGINE | IG2 U/6 | 1 | Y |  |
| 020 | 050 | 277110 | 0445 | 18,441 | 2649906 | \$2,450,000 | 12/30/13 | \$132.86 | SALMON BAY FIS | IG2 U/6 | 1 | Y |  |
| 020 | 050 | 277110 | 2250 | 57,646 | 2579308 | \$8,200,000 | 12/14/12 | \$142.25 | OFFICE \& AUTOC | IG2 U/4 | 1 | Y |  |
| 020 | 050 | 277160 | 2600 | 113,430 | 2484144 | \$10,000,000 | 03/28/11 | \$88.16 | GM NAMEPLATE | C1-40 | 1 | Y |  |
| 020 | 050 | 277160 | 5313 | 31,866 | 2545333 | \$5,125,000 | 05/25/12 | \$160.83 | SALMON BAY LAP | IG1 U/4 | 1 | Y |  |
| 020 | 050 | 365920 | 0020 | 4,400 | 2571850 | \$709,000 | 10/30/12 | \$161.14 | CONDO | IG2 U/6 | 1 | Y |  |
| 020 | 050 | 766620 | 1700 | 18,626 | 2585796 | \$1,777,500 | 01/22/13 | \$95.43 | TURNER AND PE, | IG2 U/4 | 1 | Y |  |
| 020 | 060 | 880790 | 0155 | 7,000 | 2582470 | \$1,849,500 | 12/27/12 | \$264.21 | OFFICE BUILDINC | NC3-65 | 1 | Y |  |
| 020 | 080 | 193130 | 0185 | 8,352 | 2620890 | \$625,000 | 07/30/13 | \$74.83 | CHURCH | SF 5000 | 1 | Y |  |
| 020 | 080 | 197220 | 0280 | 1,220 | 2635284 | \$399,800 | 10/07/13 | \$327.70 | LIVE WORK UNIT | C1-40 | 1 | Y |  |
| 020 | 080 | 197220 | 0282 | 1,193 | 2650254 | \$410,000 | 01/14/14 | \$343.67 | WORK LOFT | C1-40 | 1 | Y |  |


| Area | Nbhd | Major | Minor | Total NRA | E \# | Sale Price | Sale Date | SP / NRA | Property Name | Zone | $\begin{array}{\|c\|} \hline \text { Par } \\ \text { Ct. } \\ \hline \end{array}$ | Ver. Code | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 020 | 080 | 197220 | 0284 | 1,237 | 2637944 | \$495,000 | 10/24/13 | \$400.16 | WORKLOFT | C1-40 | 1 | Y |  |
| 020 | 080 | 197220 | 0286 | 1,237 | 2641378 | \$505,000 | 11/04/13 | \$408.25 | WORKLOFT-NEV | C1-40 | 1 | Y |  |
| 020 | 080 | 197220 | 0287 | 1,367 | 2641036 | \$470,000 | 11/13/13 | \$343.82 | WORKLOFT-NEV | C1-40 | 1 | Y |  |
| 020 | 080 | 197220 | 0290 | 10,670 | 2612677 | \$2,332,600 | 06/18/13 | \$218.61 | KING MERCHANL | C1-40 | 1 | Y |  |
| 020 | 080 | 197220 | 2710 | 21,690 | 2546030 | \$2,200,000 | 05/29/12 | \$101.43 | CAR QUEST | NC3-65 | 1 | Y |  |
| 020 | 080 | 197220 | 2815 | 3,600 | 2626655 | \$1,920,000 | 08/26/13 | \$533.33 | THE LAKEVIEW B | NC3-40 | 1 | Y |  |
| 020 | 080 | 197220 | 3745 | 1,350 | 2530930 | \$390,000 | 02/21/12 | \$288.89 | RETAIL | IB U/45 | 1 | Y |  |
| 020 | 080 | 197220 | 3920 | 22,388 | 2529405 | \$2,125,000 | 02/07/12 | \$94.92 | ARTIST'S STUDICI | IG2 U/6 | 1 | Y |  |
| 020 | 080 | 197220 | 4245 | 3,430 | 2648030 | \$812,000 | 12/26/13 | \$236.73 | OFFICE | IG2 U/6 | 1 | Y |  |
| 020 | 080 | 197220 | 4350 | 35,861 | 2565827 | \$7,150,000 | 09/25/12 | \$199.38 | OFFICE | IB U/45 | 1 | Y |  |
| 020 | 080 | 198220 | 1145 | 8,824 | 2635157 | \$1,025,000 | 10/08/13 | \$116.16 | INDUSTRIAL BLD IB | IB U/45 | 1 | Y |  |
| 020 | 080 | 198220 | 1695 | 5,258 | 2607599 | \$750,000 | 04/30/13 | \$142.64 | PETERSONS AUTI | IB U/45 | 1 | Y |  |
| 020 | 080 | 276770 | 1880 | 3,642 | 2525120 | \$560,000 | 12/29/11 | \$153.76 | EXHAUST SPECI/ | IG2 U/6 | 1 | Y |  |
| 020 | 080 | 276770 | 3205 | 3,072 | 2579978 | \$340,000 | 12/13/12 | \$110.68 | RICH ELECTRON\\| | IC-65 | 1 | Y |  |
| 020 | 080 | 276830 | 2495 | 7,400 | 2615865 | \$1,553,250 | 07/02/13 | \$209.90 | SHERWIN-WILLIA | IG2 U/6 | 1 | Y |  |
| 020 | 080 | 276830 | 2855 | 13,359 | 2578234 | \$1,830,000 | 12/07/12 | \$136.99 | RETAIL/WAREHO | IG2 U/6 | 1 | Y |  |
| 020 | 080 | 276830 | 2930 | 37,448 | 2565813 | \$5,750,000 | 09/24/12 | \$153.55 | DEPT OF SOCIAL I | IG2 U/6 | 1 | Y |  |
| 020 | 080 | 569400 | 0805 | 2,096 | 2580883 | \$690,000 | 12/17/12 | \$329.20 | GARDEN STATUA | NC2-40 | 1 | Y |  |
| 020 | 080 | 569500 | 0205 | 3,424 | 2490493 | \$600,000 | 05/05/11 | \$175.23 | INSURANCE AGE | C1-40 | 1 | Y |  |
| 020 | 080 | 569500 | 0205 | 3,424 | 2611464 | \$800,000 | 06/14/13 | \$233.64 | INSURANCE AGE | C1-40 | 1 | Y |  |
| 020 | 080 | 744200 | 0165 | 13,066 | 2478375 | \$1,250,000 | 02/11/11 | \$95.67 | WHITE CAP CON ${ }^{-1}$ | IG2 U/4 | 2 | Y |  |
| 020 | 080 | 744200 | 0405 | 3,630 | 2621262 | \$785,000 | 07/22/13 | \$216.25 | WALRUS MACHIN | IB U/45 | 1 | Y |  |
| 020 | 080 | 744200 | 0460 | 18,139 | 2605161 | \$2,220,114 | 05/13/13 | \$122.39 | DORIAN METAL FI | IG2 U/6 | 1 | Y |  |
| 020 | 080 | 952110 | 0970 | 3,870 | 2573984 | \$496,500 | 10/17/12 | \$128.29 | MIX USE | C1-40 | 1 | Y |  |


| Area | Nbhd. | Major | Minor | Land Area | E \# | Sale Price | Sale Date | SP / Ld. Area | Property Name | Zone | $\begin{gathered} \text { Par. } \\ \text { Ct. } \end{gathered}$ | Ver. Code | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 020 | 020 | 277160 | 0750 | 5,617 | 2548420 | \$199,000 | 06/11/12 | \$35.43 | VACANT | LR3 | 1 | Y |  |
| 020 | 030 | 242503 | 9002 | 102,365 | 2550630 | \$9,868,658 | 06/27/12 | \$96.41 | SPU-VACANT | LR2 | 3 | Y |  |
| 020 | 040 | 197220 | 5925 | 7,200 | 2572036 | \$640,000 | 10/29/12 | \$88.89 | WAREHOUSE-TEARDOWN | C2-40 | 1 | Y |  |
| 020 | 040 | 277060 | 4915 | 6,400 | 2618744 | \$715,500 | 07/15/13 | \$111.80 | FOUR PLEX | LR3 RC | 1 | Y |  |
| 020 | 050 | 277060 | 2895 | 6,000 | 2519831 | \$570,000 | 11/23/11 | \$95.00 | 76 AUTO CARE | SM/D 40 | 1 | Y |  |
| 020 | 050 | 277060 | 7165 | 6,000 | 2501683 | \$335,000 | 07/18/11 | \$55.83 | WAREHOUSE \& RES-TEARDOWN | IG2 U/65 | 1 | Y |  |
| 020 | 050 | 277060 | 7435 | 7,000 | 2501493 | \$420,000 | 07/18/11 | \$60.00 | VACANT LAND | IG2 U/65 | 1 | Y |  |
| 020 | 050 | 277110 | 1420 | 675 | 2644643 | \$3,300 | 10/11/13 | \$4.89 | VACANT LOT | IG2 U/45 | 1 | Y |  |
| 020 | 050 | 277110 | 2300 | 3,444 | 2590416 | \$215,000 | 02/14/13 | \$62.43 | VACANT | IG2 U/45 | 1 | Y |  |
| 020 | 050 | 277160 | 1150 | 21,000 | 2578014 | \$1,730,000 | 12/07/12 | \$82.38 | VACANT | C1-40 | 4 | Y |  |
| 020 | 060 | 192930 | 0545 | 6,720 | 2647048 | \$250,000 | 12/20/13 | \$37.20 | LAND ONLY | LR3 | 1 | Y |  |
| 020 | 060 | 880790 | 0050 | 12,431 | 2520046 | \$1,250,000 | 11/22/11 | \$100.56 | PARKING | NC3-40 | 2 | Y |  |
| 020 | 060 | 880790 | 0275 | 16,231 | 2592661 | \$2,000,000 | 03/07/13 | \$123.22 | NEW CONSTRUCTION | NC3-40 | 2 | Y |  |
| 020 | 080 | 193130 | 0770 | 8,115 | 2595619 | \$542,858 | 03/14/13 | \$66.90 | MOTEL-TEARDOWN | C1-40 | 1 | Y |  |
| 020 | 080 | 193130 | 0775 | 6,533 | 2595624 | \$307,143 | 03/14/13 | \$47.01 | MOTEL-TEARDOWN | C1-40 | 1 | Y |  |
| 020 | 080 | 193130 | 1130 | 4,800 | 2606270 | \$512,000 | 05/09/13 | \$106.67 | 5-UNIT APT | LR2 | 1 | Y |  |
| 020 | 080 | 276770 | 2105 | 30,682 | 2546055 | \$2,500,000 | 05/30/12 | \$81.48 | VACANT | IG2 U/65 | 3 | Y |  |
| 020 | 080 | 276830 | 0425 | 20,000 | 2601666 | \$1,700,000 | 04/15/13 | \$85.00 | VACANT | IG2 U/65 | 4 | Y |  |
| 020 | 080 | 276830 | 0980 | 4,700 | 2632535 | \$447,000 | 09/18/13 | \$95.11 | 4 PLEX | IG2 U/65 | 1 | Y |  |
| 020 | 080 | 569400 | 1090 | 13,319 | 2523892 | \$900,000 | 12/22/11 | \$67.57 | FREMONT INN MOTEL-TEARDOWN | C1-40 | 1 | Y |  |
| 020 | 080 | 952110 | 1071 | 700 | 2587642 | \$21,000 | 01/29/13 | \$30.00 | VACANT COMMERCIAL LOT | C1-40 | 1 | Y |  |


| Area | Nbhd | Major | Minor | Total NRA | E \# | Sale Price | Sale Date | SP / NRA | Property Name | Zone | Par. Ct. | Ver. Code | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 020 | 020 | 036900 | 0400 | 52,546 | 2557248 | \$3,875 | 03/04/12 | \$0.07 | LAWTON ELEMENTARY SCHOOL | SF 5000 | 1 | 22 | Partial interest (1/3, 1/2, etc.) |
| 020 | 020 | 152503 | 9002 | 5,952 | 2555347 | \$794,000 | 07/18/12 | \$133.40 | OFFICE BLDG | LR3 RC | 1 | 61 | Financial institution resale |
| 020 | 020 | 152503 | 9054 | 1,659 | 2623658 | \$175,000 | 08/08/13 | \$105.49 | WORK LOFT | LR3 RC | 1 | 51 | Related party, friend, or neighbor |
| 020 | 020 | 664935 | 0040 | 1,217 | 2636454 | \$145,352 | 10/14/13 | \$119.43 | PARKSIDE LOFTS | IG1 U/4 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 020 | 682110 | 1240 | 3,212 | 2543399 | \$415,000 | 05/14/12 | \$129.20 | RESTAURANT | NC1-30 | 1 | 13 | Bankruptcy - receiver or trustee |
| 020 | 030 | 097600 | 0695 | 3,640 | 2626876 | \$564,120 | 08/21/13 | \$154.98 | 2 SINGLE FAM RES | LR2 | 1 | 18 | Quit claim deed |
| 020 | 030 | 173280 | 0200 | 2,032 | 2608376 | \$780,000 | 05/22/13 | \$383.86 | WORK LOFT | NC2-30 | 1 | 26 | Segged |
| 020 | 030 | 173280 | 0200 | 4,018 | 2612814 | \$975,000 | 06/17/13 | \$242.66 | WORK LOFT | NC2-30 | 2 | 26 | Segged |
| 020 | 030 | 173280 | 0200 | 12,418 | 2545141 | \$1,825,000 | 05/23/12 | \$146.96 | WORK LOFT | NC2-30 | 8 | 13 | Bankruptcy - receiver or trustee |
| 020 | 030 | 423290 | 1005 | 6,597 | 2616023 | \$3,250,000 | 06/21/13 | \$492.65 | RETAIL | NC2-40 | 1 | 2 | 1031 trade |
| 020 | 030 | 423290 | 3900 | 14,656 | 2629931 | \$4,498,000 | 09/11/13 | \$306.91 | RETAIL/APT | NC2-40 | 1 | 21 | Trade |
| 020 | 040 | 197220 | 4725 | 1,600 | 2537445 | \$410,000 | 04/04/12 | \$256.25 | RETAIL STORES | MIO-50- | 1 | 36 | Plottage |
| 020 | 040 | 197220 | 4725 | 1,600 | 2524320 | \$145,800 | 12/01/11 | \$91.13 | RETAIL STORES | MIO-50- | 1 | 22 | Partial interest (1/3, 1/2, etc.) |
| 020 | 040 | 197220 | 6225 | 2,024 | 2498665 | \$950,000 | 06/20/11 | \$469.37 | 7-11 STORE | C2-40 | 1 | 15 | No market exposure |
| 020 | 040 | 744300 | 0005 | 8,244 | 2639180 | \$3,720,000 | 11/01/13 | \$451.24 | WAREHOUSE | IB U/45 | 3 | 36 | Plottage |
| 020 | 050 | 277060 | 3055 | 9,738 | 2525035 | \$880,000 | 12/30/11 | \$90.37 | OFFICE/WAREHOUSE | SM/D 40 | 1 | N | Remodel after sale |
| 020 | 050 | 277060 | 3180 | 10,800 | 2560541 | \$700,000 | 06/08/12 | \$64.81 | ADAM'S VIDEO \& AUDIO REPAIR | IG2 U/4 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 050 | 277060 | 3199 | 3,252 | 2480872 | \$5,600,000 | 03/03/11 | \$1,722.02 | BROWN BEAR CAR WASH | SM/D 40 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 050 | 277060 | 6160 | 7,126 | 2568288 | \$970,000 | 10/03/12 | \$136.12 | WAREHOUSE | IG2 U/6 | 2 | 51 | Related party, friend, or neighbor |
| 020 | 050 | 277060 | 6575 | 3,332 | 2608591 | \$700,000 | 05/21/13 | \$210.08 | OFFICE-TEARDOWN | IG2 U/6 | 1 | 15 | No market exposure |
| 020 | 050 | 277110 | 0176 | 3,750 | 2525257 | \$1,000,000 | 12/29/11 | \$266.67 | METAL BLDG \& FENCE | IG2 U/6 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 050 | 277110 | 0800 | 3,480 | 2557704 | \$126,666 | 08/02/12 | \$36.40 | SHOP BLDG | IG2 U/6 | 1 | 52 | Statement to dor |
| 020 | 050 | 277110 | 0840 | 1,978 | 2525180 | \$525,000 | 01/01/12 | \$265.42 | OFFICE/WAREHOUSE | IG2 U/6 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 060 | 192930 | 0620 | 2,927 | 2516006 | \$744,500 | 10/25/11 | \$254.36 | OFFICE \& APT | LR3 | 1 | 15 | No market exposure |
| 020 | 080 | 182504 | 9143 | 35,332 | 2505043 | \$6,000 | 07/22/11 | \$0.17 | OFFICE | C2-30 | 1 | 24 | Easement or right-of-way |
| 020 | 080 | 193130 | 0770 | 6,603 | 2483640 | \$57,665 | 03/24/11 | \$8.73 | MOTEL, SFR, SHED | C1-40 | 1 | 18 | Quit claim deed |
| 020 | 080 | 197220 | 3035 | 1,665 | 2584830 | \$855,000 | 01/07/13 | \$513.51 | RETAIL | NC2P-40 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 197220 | 4255 | 1,681 | 2610721 | \$560,000 | 06/05/13 | \$333.14 | CAFÉ | IG2 U/6 | 1 | 15 | No market exposure |
| 020 | 080 | 198220 | 1995 | 34,164 | 2483418 | \$2,450,000 | 03/22/11 | \$71.71 | PRIMUS/UNIVERSITY SWAGING | IG2 U/6 | 1 | N | Remodel after sale |
| 020 | 080 | 198220 | 2075 | 3,511 | 2563514 | \$200,000 | 09/10/12 | \$56.96 | RETAIL | IG2 U/6 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 276770 | 1975 | 18,000 | 2480202 | \$573,100 | 02/23/11 | \$31.84 | SCOTT GALVANIZING | IG2 U/6 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 276770 | 2190 | 16,818 | 2636216 | \$2,780,000 | 10/15/13 | \$165.30 | RETAIL | IG2 U/6 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 276770 | 2480 | 3,488 | 2528196 | \$772,000 | 01/27/12 | \$221.33 | BOOK STORE | IG2 U/6 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 276830 | 0615 | 14,000 | 2483078 | \$910,200 | 03/03/11 | \$65.01 | WAREHOUSE | IG2 U/6 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 569350 | 0635 | 1,742 | 2613978 | \$689,000 | 06/18/13 | \$395.52 | RESTAURANT | NC2-40 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 569350 | 1450 | 1,585 | 2582680 | \$650,000 | 12/28/12 | \$410.09 | COMBINED INSURANCE | NC2-40 | 1 | 44 | Tenant |
| 020 | 080 | 569400 | 1015 | 10,136 | 2582170 | \$2,000,000 | 12/26/12 | \$197.32 | MIX USE | NC2-40 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 744200 | 0310 | 1,860 | 2511264 | \$310,700 | 09/23/11 | \$167.04 | P \& M FIBERGLASS CO | IG2 U/4 | 1 | N | Remodel after sale |
| 020 | 080 | 812970 | 0541 | 3,008 | 2548270 | \$850,000 | 06/10/12 | \$282.58 | MIX USE | LR1 | 1 | 15 | No market exposure |


| Area | Nbhd. | Major | Minor | Land Area | E \# | Sale Price | Sale Date | SP / Ld. Area | Property Name | Zone | Par. Ct. | Ver. Code | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 020 | 050 | 277110 | 2355 | 51,000 | 2480874 | \$1,750,000 | 03/03/11 | \$34.31 | VACANT | G2 U/4 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 060 | 930130 | 1405 | 3,450 | 2539864 | \$75,000 | 03/30/12 | \$21.74 | VACANT | C1-65 | 1 | 51 | Related party, friend, or neighbor |
| 020 | 080 | 276830 | 2235 | 15,000 | 2569234 | \$1,200,000 | 10/11/12 | \$80.00 | VACANT | G2 U/6 | 3 | 15 | No market exposure |
| 020 | 080 | 569400 | 0520 | 13,377 | 2502575 | \$445,265 | 07/25/11 | \$33.29 | PARK PLAZA MOTEL - SEATTLE NOF | C1-40 | 1 | 12 | Estate administrator, guardian, or e |

