

# King County Investment Pool

**Portfolio Review** 

**Quarter Ended June 30, 2020** 



# **Executive Summary**

Purpose, Scope and Approach	<ul> <li>PFM Asset Management LLC ("PFM") prepared this report to update our ongoing analysis and to address any Investment Pool developments since our March 2020 review. Our approach included a detailed portfolio analysis and Investment Policy Compliance review, based on the County's Investment Policy, dated July 26, 2017.</li> <li>Our analysis was based on the Investment Pool's holdings as of June 30, 2020, with reference to holdings in past periods.</li> <li>The review encompasses all current investments in the County's Investment Pool.</li> </ul>
Investment Program and Portfolio Review	<ul> <li>PFM reviewed the County's portfolio with respect to Investment Policy Compliance, Sector Allocation, Issuer Concentration, Credit Quality, Maturity Distribution, and Duration Distribution.</li> <li>The County's Investment Pool appears to provide ample liquidity, is well diversified, and is of sound credit quality. All holdings are investment grade and pose very low risk to principal.</li> </ul>
Market Recap	<ul> <li>The pandemic-induced three-fold crisis continued to affect the U.S. in the second quarter:</li> <li>Global health crisis – Broad lockdowns and stay-at-home orders were effective in slowing the spread of COVID-19 initially and reducing stress on the U.S. healthcare system. However, late in the second quarter as social distancing measures were eased, daily confirmed coronavirus cases in the U.S. began to spike sharply higher.</li> <li>Economic shutdown – The pandemic upended economies across the globe. In the U.S., gross domestic product (GDP) fell at an annualized rate of 5% in the first quarter. The pandemic-induced shutdown shocked the labor market, which shed 17 million jobs from February to June, swelling the unemployment rate to 11.1%. While economic data improved markedly in May and early June, bouncing off cyclical lows, the resurgence of coronavirus cases near the end of the second quarter may limit further improvement in the near term.</li> <li>Financial markets – After reducing rates to zero in March, the Federal Reserve (Fed) mobilized its tool chest of emergency lending programs to stabilize fragile markets and shore up market liquidity. The Fed's balance sheet expanded from \$4 trillion to more than \$7 trillion and included its first-time purchases of corporate bond exchange-traded funds (ETFs) and individual corporate bonds. Measures of market stress experienced notable improvements as a result.</li> <li>Following the plunge in the U.S. Treasury yield curve during the first quarter, yields were relatively stable over the second quarter, leading to muted returns for Treasury indexes.</li> <li>Yield spreads on all other asset classes retraced significantly from March's wide levels as unprecedented fiscal and monetary stimulus helped support the economy and financial markets.</li> <li>In stark contrast to the first quarter, allocations to corporates, asset-backed securities (ABS) and mortgage-backed securities (MBS) were all strongly additive to performance in the second quarter.</li> </ul>
Observations	<ul> <li>The portfolio is of very high credit quality. The majority of securities (88%) are explicitly guaranteed or carry a high level of support by the U.S. Government (U.S. Treasury, federal agency and U.S. instrumentalities) and/or possess overnight liquidity (Washington State LGIP, bank deposits, and repurchase agreements).</li> <li>While the credit piece of the portfolio had a tilt to the financial sector, the County maintained broad issuer diversification during the quarter.</li> <li>The Portfolio's duration over the quarter was 84% of the benchmark's duration.</li> <li>The County Pool appears to provide adequate liquidity, with 21% (or \$1.7 billion) invested in a combination of the State LGIP, bank deposits, and repurchase agreements (overnight) and 19% of the portfolio invested in U.S. Treasuries.</li> </ul>



### **Investment Pool Portfolio Review**

#### **Portfolio Review**

- I. Investment Policy Compliance
- **II.** Sector Allocation
  - U.S. Treasuries
  - Federal Agencies
  - Supranational Agencies
  - Commercial Paper
  - Corporate Notes
  - Repurchase Agreements
  - LGIP and Cash Equivalents
- **III.** Issuer Concentration
- IV. Overall Credit Quality
- V. Maturity and Duration Distribution

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# **Investment Policy Compliance – Investment Policy Summary**

• The Investment Policy summary is based on the current Investment Policy for the County Investment Pool, dated July 26, 2017.

Туре	Maximum Portfolio Allocation	Issuer Restrictions	Credit Ratings	Maturity Restrictions
U.S. Treasuries	100%	None	N/A	Up to 5 years
U.S. Agencies	100%	35% exposure to any single Agency Senior debt obligations issued by any government sponsored enterprise, agency or instrumentality of the United States.		Up to 5 years
Repurchase Agreements – Top Tier Rating (A-1 or P1)	100%	100% for repurchase agreements with the Federal Reserve Bank of New York 25% maximum exposure to any one repo counterparty. For the purposes of aggregating issuers across sectors, overnight repo counterparties are not included.	The counterparty must have:  1. A rating in the highest short-term credit rating category by at least one Nationally Recognized Statistical Rating Organization (NRSRO) or possess a guarantee by an entity with such a rating; and  2. A minimum asset and capital size of \$5 billion in assets and \$175 million in capital	60 days or less
Repurchase Agreements – Second Tier Rating (A-2 or P-2)	10%	5% maximum exposure to any one repo counterparty. For the purposes of aggregating issuers across sectors, overnight repo counterparties shall NOT be included.	<ol> <li>A rating in the second highest short-term credit rating category by at least one Nationally Recognized Statistical Rating Organization (NRSRO) or possesses a guarantee by an entity with such a rating; and</li> <li>A minimum asset and capital size of \$5 billion in assets and \$175 million in capital</li> </ol>	Overnight only
Reverse Repurchase Agreement	20%	5% per investment dealer	<ol> <li>rated in the highest short-term credit rating category by at least one NRSRO or possesses a guarantee by an entity with such a rating; and</li> <li>a minimum asset and capital size of \$5 billion in assets and \$175 million in capital</li> </ol>	6 months or less
Local Government Investment Pool ("LGIP")	25%	State of Washington LGIP	N/A	N/A



# **Investment Policy Compliance – Investment Policy Summary (cont'd)**

Туре	Maximum Portfolio Allocation	Issuer Restrictions	Credit Ratings	Maturity Restriction s
Bankers' Acceptances	When combined with Term Repos (greater than overnight), Certificates of Deposit, Commercial Paper and Corporate Notes not to exceed 50% of the Pool assets.	Must be issued by a bank organized and operating in the U.S.  Maximum 5% per issuer applied across investment types.	Rated in the highest short-term credit rating category by at least two NRSROs.	Up to 180 days
Certificates of Deposit	When combined with Banker's Acceptance, Term Repos (greater than overnight), Commercial Paper and Corporate Notes not to exceed 50% of the Pool assets.	Must be a public depository in the State of Washington.  Maximum 5% per issuer applied across investment types.	See RCW 39.58 of the state Code.  If not 100% collateralized, must be rated in the highest short-term rating category by at least one NRSRO.  Those institutions not meeting the 100% collateralization or minimum credit requirements may receive deposits up to the FDIC or federally guaranteed amounts.	Up to 1 year
Commercial Paper	25% of total market value when combined with Corporate Notes.  When combined with Banker's Acceptance, Certificates of Deposit, Term Repos (greater than overnight) and Corporate Notes not to exceed 50% of the Pool assets.	Secondary market purchases only.  Must be issued by a bank or corporation organized and operating in the U.S.  Maximum 3% per issuer in combined categories of commercial paper and corporate notes.  Maximum 5% per issuer applied across investment types.	Purchases with greater than 100 days maturity must have an issuer long-term rating in one of the three highest credit rating categories by one major NRSRO.  Rated in the highest short-term rating category by at least two major NRSROs. If the commercial paper is rated by more than two major NRSROs, it must have the highest rating from all of the organizations.  State law requires that Commercial Paper be purchased only from dealers.	270 days
General Obligation Municipal Bonds	20%	5% of portfolio: bond issues by pool participants must be purchased on the secondary market only	Rated in at least the highest three long-term rating categories by at least one NRSRO.	5 years



### **Investment Policy Compliance – Investment Policy Summary (cont'd)**

Туре	Maximum Portfolio Allocation	Issuer Restrictions	Credit Ratings	Maturity Restrictions
Mortgage-Backed Securities	25%	Must be issued by Federal Agencies of the United States.  Investments in MBS will count toward the total that can be invested in any one agency as described in U.S. Agencies above.  Full faith and credit MBS are limited to 25%.	Senior debt obligations issued by any government sponsored enterprise, agency or instrumentality of the United States.  The securities must pass the Federal Financial Institutions Examination Council ("FFIEC") suitability test, which banks use to determine lowest risk securities.	5 year average life at time of purchase
Corporate Notes	25% of total market value when combined with commercial paper  When combined with Banker's Acceptance, Certificates of Deposit, Commercial Paper and Term Repos (greater than overnight) not to exceed 50% of the Pool assets.	3% per issuer rated AA or better.  2% per issuer rated in broad single A category.  Split ratings will take most conservative rating.  Maximum 3% per issuer in combined categories of commercial paper and corporate notes.  Maximum 5% per issuer applied across investment types.	Must be rated at least in the broad single A category or better.  Broad single A category with a negative outlook may not be purchased.	5 years  The maximum duration of the corporate notes portfolio shall not exceed 3 years.

#### Additional Notes to the Investment Policy

- The Pool will maintain an effective duration of 1.5 years or less.
- The Pool will maintain at least 40% of its total value in securities having a remaining maturity of 12 months or less.
- Floating rate and variable rate securities are permitted subject to the following criteria:
  - 1) The rate on the FRN/VRN resets no less frequently than quarterly; and
  - 2) The FRN/VRN is indexed to a money market rate.
- Major NRSRO is defined as Moody's and Standard & Poor's.
- Purchases prior to 9/15/16 are considered grandfathered in for issuer limit purposes and can be held to maturity.



# I. Investment Policy Compliance – County Investment Pool

Topic	Observations
Sector Allocation	<ul> <li>All sector allocations fall within the limits set forth by the County's Investment Policy Statement. The Pool is predominantly invested in U.S. government securities which are either explicitly guaranteed or carry a high level of support by the U.S. government.</li> <li>The County's Investment Pool balance (market value) as of June 30, 2020 was \$8.2 billion, an increase of approximately \$800 million over the quarter.</li> <li>The County's investment pool decreased percentage allocations to U.S. Treasuries (-11.48%), Supranational Agencies (-4.61%), Corporates (-3.14%), and Cash and Equivalents (-0.19%). All sectors remain with applicable policy limits.</li> <li>Sectors that grew over the quarter were Federal Agencies (+14.65%), the State LGIP (+3.45%), Commercial Paper (+1.00%), and Repos (+0.30%).</li> </ul>
Credit Quality	<ul> <li>Approximately 67% of the County pool's assets are guaranteed or supported by the U.S. government. Furthermore, 18% is invested in the State LGIP, where about 80% of the LGIP is invested directly in U.S. Treasuries, federal agencies, and supranational agencies. Additionally, considering the County pool's holdings of repurchase agreements and bank accounts collateralized by government securities, the overall government-related credit quality exceeds 80%.</li> <li>Combined corporate allocations (both commercial paper and corporate notes) decreased over the quarter from 14% of the portfolio to 11%, and all securities remain investment grade. Combined allocations to corporate notes and commercial paper continue to be below the maximum allocation limit of 25%.</li> <li>Total allocations to corporate related issues also do not exceed the 50% allocation limit set forth in the County's Investment Policy.</li> </ul>
Maturity Distribution	<ul> <li>All maturities fall within the limits set forth in the County's Investment Policy.</li> <li>Approximately 66% of the Pool's assets mature in one year or less, above the minimum of 40% that is mandated by the Investment Policy.</li> </ul>

Security Type	Market Value(\$)	Allocation Percentage	Within Policy Limits	Max Maturity Held	Within Policy Limits
U.S. Treasury	1,562,335,690	19.05%	✓	4.00 years	✓
Supranational Agencies	1,368,930,491	16.69%	✓	3.65 years	✓
Corporate Notes	540,158,177	6.59%	✓	3.85 years	✓
Federal Agency	2,578,027,513	31.43%	✓	4.83 years	✓
Washington State LGIP	1,504,787,443	18.35%	✓	1 day	✓
Repurchase Agreement	230,000,000	2.80%	✓	1 day	✓
Commercial Paper	399,545,082	4.87%	✓	209 days	✓
Cash and Equivalents	14,548,189	0.18%	✓	1 day	✓
Agency Mortgages	3,259,774	0.04%	✓	3.3 years (WAL)	✓
TOTAL	8,201,592,359	100.00%			

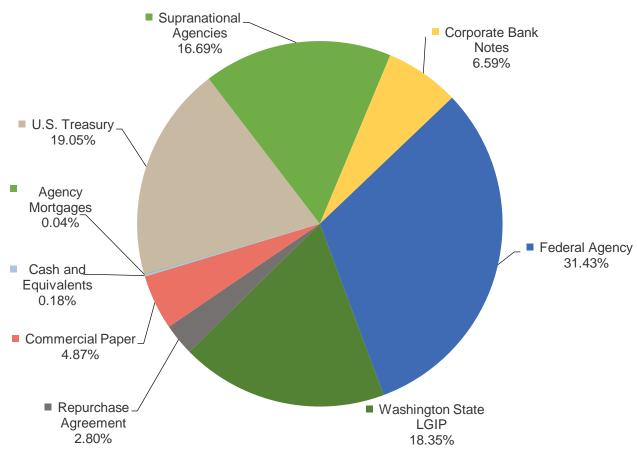
<sup>\*</sup>Percentages may not total to 100% due to rounding.



### **II. Sector Allocation**

#### **Sector Diversification**

as of June 30, 2020



<sup>\*</sup>Percentages may not total to 100% due to rounding.



### II. Changes in Portfolio Sector Allocation over the Past 12 Months

Changes in Sector Allocation

- The portfolio increased exposure to federal agencies by +14.67%, the Washington State LGIP by +3.45%, Commercial Paper by +1.00%, and Repos by +0.30% while decreasing or maintaining allocations to all other sectors.
- U.S. Treasuries During the second quarter, exposure to U.S. Treasuries decreased from 30.58% to 19.05%.
- Federal Agencies Federal agency allocations, excluding supranationals and mortgage securities, increased by +14.65% over the period.
- Corporate Notes The County's allocation to corporate notes decreased over the quarter from 9.74% to 6.59%.
- <u>Commercial Paper</u> Commercial paper increased over the period from 3.87% to 4.87% of the portfolio.
- Washington State LGIP Balances invested in the State LGIP increased from 14.92% of the portfolio to 18.35%.
- Repurchase Agreements The portfolio's allocation to repurchase agreements increased from 2.50% to 2.80% of the portfolio.



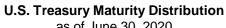
	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020	June 30, 2020
U.S. Treasury	38.88%	39.73%	37.03%	30.58%	19.05%
Federal Agencies	9.35%	10.21%	11.56%	16.78%	31.43%
Agency Mortgages	0.05%	0.05%	0.05%	0.04%	0.04%
Supranational Agencies	16.44%	15.78%	20.41%	21.33%	16.69%
Commercial Paper	4.08%	3.58%	7.29%	3.87%	4.87%
Corporate Notes	16.26%	14.35%	11.70%	9.74%	6.59%
Repurchase Agreements	1.57%	4.50%	3.24%	2.50%	2.80%
Washington State LGIP	12.96%	11.23%	8.36%	14.92%	18.35%
Cash and Equivalents	0.41%	0.55%	0.35%	0.23%	0.18%

<sup>\*</sup>Percentages may not total to 100% due to rounding.

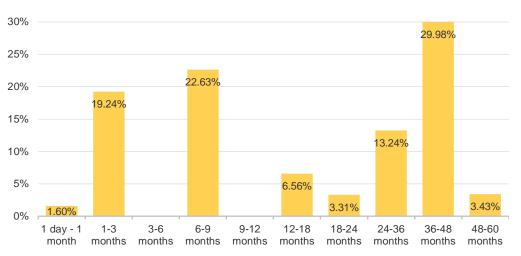


# II. Sector Allocation – U.S. Treasury Securities

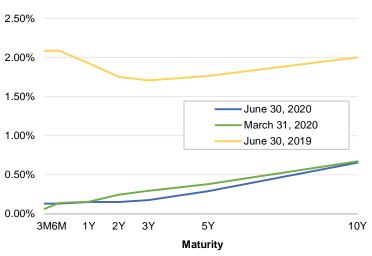
Topic	Observations
Observations	<ul> <li>The County's balances held in U.S. Treasuries decreased from 30.58% of the total portfolio to 19.05%.</li> <li>The U.S. Treasury yields remained near historical lows across the curve as stimulus measures, initiated by the Fed, provided liquidity to the volatile market. 3-month Treasury yields ended the quarter slightly higher, with every other tenure sitting relatively lower. <ul> <li>The 10-year Treasury yield declined 1 basis point (-0.01%), while the 2-year yield fell 10 bps (-0.10%).</li> </ul> </li> <li>Less than half of the Pool's Treasury investments (43.47% of all Treasury holdings) have remaining maturities of one year or less.</li> <li>The weighted average maturity (WAM) of the County's Treasury allocation increased over the quarter from 532 days to 647 days due to nine shorter Treasury securities maturing.</li> <li>The chart on the left below displays the current maturity distribution of the County's allocations to U.S. Treasuries while the chart on the right compares the current shape of the U.S. Treasury yield curve to the yield curve last quarter, and the yield curve one year ago, when it was still inverted. The County's Treasury holdings have shifted to favor the longer term securities. As yields remain near historical lows, shorter-term Treasuries offer little relative value.</li> </ul>



as of June 30, 2020



# **U.S. Treasury Yield Curve** 6/30/20 vs 3/31/20 vs 6/30/19

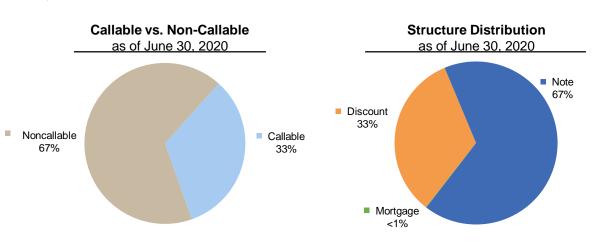


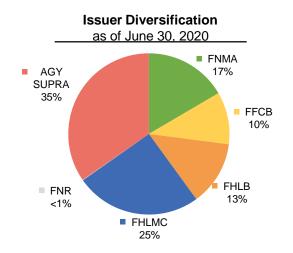
<sup>\*</sup> Source Bloomberg Financial Systems



# **II. Sector Allocation – Federal Agencies**

Topic	Observations			
Structure (as % of Federal Agency Allocations)	<ul><li>Non-Callable</li><li>Callable</li></ul>	67.1% 32.9%	<ul><li>Discount Notes</li><li>Coupon Bearing Notes</li><li>Agency Mortgage</li></ul>	33.1% 66.8% 0.1%
Diversification (as % of Federal Agency Allocations)	<ul> <li>Federal Farm Credit Bank (FFCB)***</li> <li>Freddie Mac (FHLMC)</li> <li>Federal Home Loan Bank (FHLB)***</li> <li>Supranational Agencies***</li> </ul>	10.5% 25.3% 12.9% 34.7%	<ul> <li>Fannie Mae (FNMA)***</li> <li>Fannie Mae Mortgage-Backed (FNR)</li> <li>Freddie Mac Mortgage-Backed (FHR)</li> </ul>	16.6% 0.1% 0.0%
Conclusions	<ul> <li>The County's federal agency holdings continue to be well diversified. All issuer allocations fall within the issuer guidelines and security structures in the County's investment policy (max per agency issuer 35%).</li> <li>The percentage of the portfolio invested in federal agencies, excluding supranationals and mortgage securities, increased by +14.65% in the quarter from 16.78% to 31.43%.</li> <li>All supranational agency holdings are below the 35% issuer limit, and represent approximately 17% of the entire portfolio.</li> <li>The County Pool's only allocation to agency mortgages is in Fannie Mae pools, totaling approximately 0.04% of the total portfolio.</li> </ul>			





<sup>\*</sup>All calculations above are based on total federal agency exposure, not overall Portfolio.

<sup>\*\*</sup>Percentages may not total to 100% due to rounding.

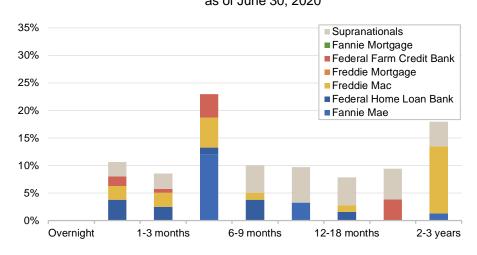
<sup>\*\*\*</sup>Includes discount notes



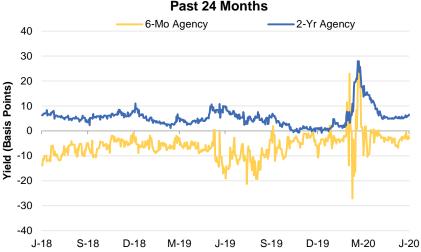
### **II. Sector Allocation – Federal Agencies**

Topic	Observations
Maturity Distribution	<ul> <li>The County's federal agency maturity distribution falls within the limits set forth by the Investment Policy Statement.</li> <li>Over the quarter, the weighted average maturity (WAM) of the County's federal agency holdings increased from 214 days on March 31<sup>st</sup> to 404 days on June 30<sup>th</sup>.</li> <li>The portfolio purchased approximately \$930 million in Agency securities over the quarter with an average WAM of 544 days.</li> <li>After seeing yield spreads widen to levels not seen since 2009, the value found in the elevated spreads had diminished. Federal agencies still offer value over comparable Treasury securities, albeit at maturities beyond three years.</li> <li>2-year federal agencies provide little value relative to U.S. Treasuries, with the spread closing the quarter at about 6 bps.</li> <li>When yields of federal agencies and Treasuries are relatively close, the U.S. Treasury security is typically preferred.</li> </ul>

# Federal Agency Maturity Distribution by Name as of June 30, 2020



# Federal Agency Yield Spreads to Treasuries Past 24 Months



\* Source Bloomberg Financial Systems

<sup>·</sup> Agency Mortgage maturities are calculated as average life. Average life data taken from Bloomberg Financial Markets

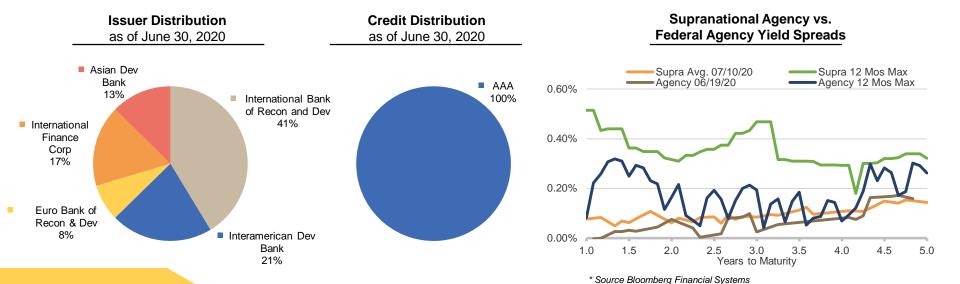
Callable securities are shown to their next call date.

All other Agency maturities are calculated as days to maturity.



# II. Sector Allocation – Supranational Agencies

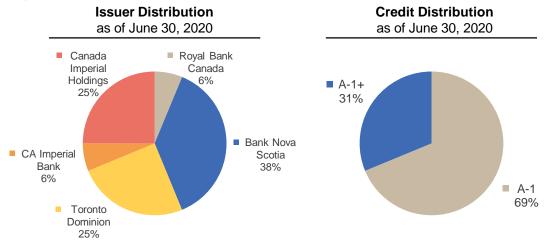
Topic	Observations
Credit	Based on the holdings as of June 30th, six supranational securities will mature over the next quarter.
Distribution	The County maintained exposure to five supranational issuers.
	<ul> <li>The U.S. is the largest country from a shareholder perspective for all five Supranational issuers (co-largest with Japan for the Asian Development Bank), meaning the U.S. has the largest decision making power, and these securities are considered to have been issued by federal instrumentalities.</li> </ul>
	By continuing to invest in this sector, the County is able to diversify the portfolio and add to its high credit quality, while also capturing additional yield over federal agency and Treasury securities.
	<ul> <li>The portfolio's allocation to supranational agencies is well-balanced across maturities, with roughly 49% having a remaining maturity of over 1 year.</li> </ul>
Spread to	The chart on the right shows the spread between supranational agencies and federal agency securities.
Agency Rates	<ul> <li>Supranational agencies offer a marginal, at best, spread over comparable Federal Agencies, at the cost of reduced liquidity. The sector has seen dwindling activity in new issues, which can place a ceiling on spreads. Relative value is difficult to find within the sector and current environment.</li> </ul>

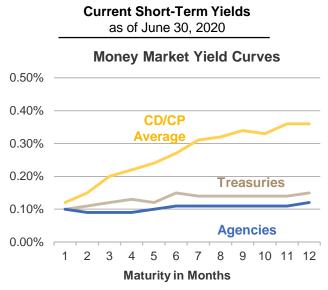




### II. Sector Allocation – Commercial Paper

Topic	Observations
Issuer Diversification	<ul> <li>The County's allocation to commercial paper increased by +1.00% over the quarter, ending the period at 4.87% of the total portfolio.</li> <li>The portfolio holds Toronto-Dominion Bank, the Bank of Nova Scotia, the Royal Bank of Canada, the Canadian Imperial Bank, and Canada Imperial Holdings.</li> <li>Short-term commercial paper spreads receded after the first quarter flight-to-safety. Commercial paper continues to be attractive relative to government securities.</li> <li>Commercial paper continues to provide the County incremental returns while allowing the County to tap into a broader universe of issuers compared to the alternative of U.S. T-bills and federal agency discount notes.</li> </ul>
Credit Distribution	<ul> <li>Standard &amp; Poor's rates the short-term credit of Royal Bank of Canada and Toronto-Dominion as A-1+, and the Bank of Nova Scotia, the Canadian Imperial Bank, and Canada Imperial Holdings as A-1.</li> </ul>
Conclusions	<ul> <li>From an overall portfolio duration perspective, utilizing short term commercial paper helps the County to offset the purchasing of longer term securities. These commercial paper investments generally offer greater yields than other short term securities and overnight investments.</li> <li>The Portfolio's allocation to commercial paper increased over the quarter as the County's commercial paper investments matured and the proceeds were reinvested into a new issuer, Canada Imperial Holdings.</li> </ul>





<sup>\*</sup>All calculations above are based on total commercial paper exposure, not overall Portfolio.

<sup>\*\*</sup>Percentages may not total to 100% due to rounding.

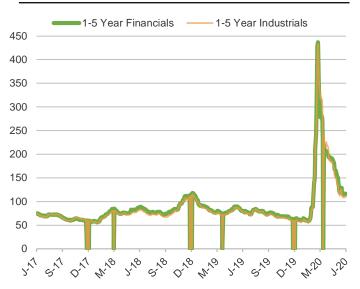


# **II. Sector Allocation – Corporate Notes**

Topic	Observations
Maturity Distribution	<ul> <li>The County's exposure to corporate notes declined by -3.15% over the quarter, from 9.74% to 6.59%. To end the period, the Pool's corporate note holdings were from high quality issuers, with 55% of it's corporate notes carrying a rating of at least AA- by S&amp;P.</li> <li>Callable corporate notes made up 34% of the County's corporate sleeve, with the majority of the call dates being about a month before maturity.</li> <li>All corporate holdings mature in less than 5 years and the weighted average maturity of the corporate note portion of the portfolio is 1.49 years.</li> <li>The graph on the right below shows the spread for financial corporates and industrial corporates when compared to similar-maturity Treasuries. Investment grade corporate bond spreads trended lower following the widening in the first quarter. Financials, which make up a large portion of the county's corporate holdings, closed the quarter slightly wider than industrials.</li> <li>The investment grade corporate market continues to faces numerous challenges and uncertainties entering the third quarter. We believe the prudent action is to remain cautious and vigilant until longer-term economic consequences are better understood.</li> </ul>

Credit & Issuer Distribution	S&P Short	S&P Long	Moody's Short	Moody's Long	% of Corporate Holdings	% of Portfolio
3M Company	A-1	A+	P-1	A1	4.8%	0.31%
Apple Inc.	A-1+	AA+	P-1	Aa1	14.1%	0.93%
Bank of Montreal	A-1	A+	P-1	Aa2	19.5%	1.29%
Bank of Nova Scotia	A-1	A+	P-1	Aa2	8.1%	0.54%
Canadian Imperial Bank	A-1	A+	P-1	Aa2	5.1%	0.34%
Home Depot Inc.	A-1	Α	P-1	A2	1.6%	0.10%
Honeywell International	A-1	Α	P-1	A2	5.4%	0.36%
Microsoft Corp	A-1+	AAA	P-1	Aaa	11.6%	0.77%
Procter & Gamble Co	A-1+	AA-	P-1	Aa3	8.6%	0.57%
Toronto-Dominion Bank	A-1+	AA-	P-1	Aa1	12.6%	0.83%
US Bank	A-1+	AA-	P-1	A1	8.6%	0.56%

# Corporate/Treasury Yield Spreads June 2017 through June 2020 (in basis points)



\*Source Bloomberg Financial Systems

<sup>\*</sup>Source: Bloomberg Financial Systems as of 7/17/2020

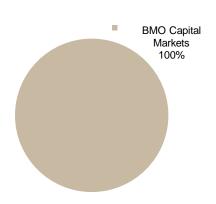


### **II. Sector Allocation – Repurchase Agreements**

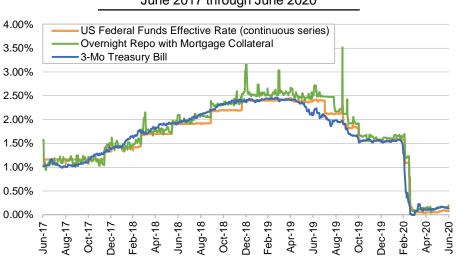
Topic	Observations
Issuer Diversification	<ul> <li>The County increased its tri-party repurchase agreement allocation over the quarter, with 2.80% of the portfolio allocated to the sector at quarter-end, compared to 2.50% at March 31, 2020.</li> <li>At the end of the quarter, the portfolio utilized one repurchase agreement provider, BMO Capital Markets, with an allocation of \$230 million.</li> <li>This allocation falls within the permitted investment guidelines of 25% per issuer and 100% maximum to the sector.</li> </ul>
Credit Distribution	<ul> <li>Standard &amp; Poor's rates BMO's short-term issuer credit as A-1.</li> <li>While this issuer has a high-quality rating from S&amp;P, the ultimate quality of the repurchase agreement depends on the underlying collateral.</li> </ul>
Conclusions	<ul> <li>As of June 30, 2020, the repurchase agreement sector's weighted-average yield was 0.05%, up 4 bps (0.04%) compared to the last quarter. Yields for overnight repurchase agreements remained near zero, in-line with short-term Treasuries, as the Fed funds target rate remains at the zero lower bound.</li> </ul>

### Issuer/Credit Distribution

as of June 30, 2020



# Short-Term Yields June 2017 through June 2020



\*Source Bloomberg Financial Systems

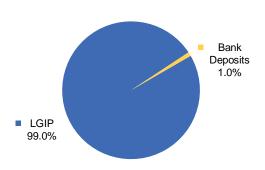


# II. Sector Allocation – LGIPs and Cash Equivalents

	Underlying Investments	Rating (Short-Term: S&P/ Moody's/Fitch)	Observations
Washington State LGIP	<ul> <li>U.S. Treasuries 64.9%</li> <li>Federal Agencies 11.9%</li> <li>Supra National Agencies 2.7%</li> <li>Repurchase Agreements 3.8%</li> <li>Certificates of Deposit 0.9%</li> <li>Cash Equivalents 11.8%</li> <li>SOFR Floating Notes 4.0%</li> <li>As of March 31, 2020</li> </ul>	• N/A	<ul> <li>The County currently has allocated \$1.5 billion to the Washington State LGIP, an increase from last quarter's \$1.1 billion figure.</li> <li>The County's allocation to the State LGIP continues to serve as the primary source of overnight liquidity for the portfolio.</li> <li>The State LGIP increased its exposure to U.S. Treasuries (+17.7%) and SOFR Floating Rate Notes (+1.4%), while it decreased its supranational, federal agency, and repurchase agreement allocations.</li> </ul>
Cash Equivalents	<ul> <li>State LGIP 99.04%</li> <li>U.S. Bank 0.89%</li> <li>Key Bank 0.03%</li> <li>Bank of America 0.03%</li> </ul>	<ul> <li>U.S. Bank:</li></ul>	<ul> <li>The County's deposit accounts at U.S. Bank, Key Bank, and Bank of America are FDIC-insured up to FDIC limits, and are collateralized by the Public Deposit Protection Commission.</li> <li>The portfolio's cash equivalents holdings decreased over the quarter, from 0.23% to 0.18% of the total portfolio.</li> </ul>

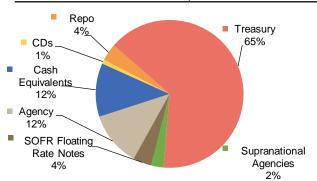
#### **Cash Equivalents Distribution**

as of June 30, 2020



#### **Washington State LGIP Sector Distribution**

as of June 30, 2020



<sup>\*</sup>All calculations above are based on total cash equivalents exposure, not overall Portfolio.
\*\*Percentages may not total to 100% due to rounding.

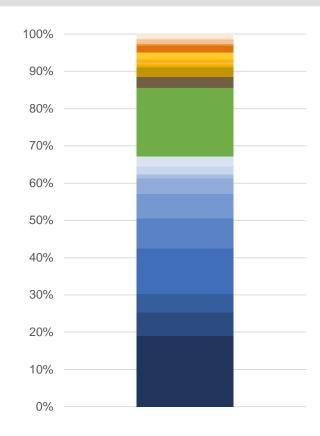


#### **III. Issuer Concentration**

#### **Issuer Exposure**

- The County continues to maintain a well-diversified portfolio by issuer, as shown in the tables and graph below.
- · Approximately 67% of the portfolio is allocated directly to U.S. government guaranteed or government supported entities.
- Of the remaining 33% of the portfolio, 21% is allocated to ultra short-term or overnight investment vehicles, including the State LGIP, repurchase agreements, and bank deposits. The remaining 12% is allocated to credit issuers, including commercial paper and corporate notes.

U.S. Treasury (100% Limit)	19.05%
Agency Issuers	Percentage (35% Limit)
FHLMC	12.17%
FNMA	8.02%
Int'l Bk of Recon & Dev	6.67%
FHLB	6.23%
FFCB	5.06%
Inter-American Dev Bk	4.00%
International Finance Corp	2.74%
Asian Dev Bank	2.04%
Euro Bk of Recon & Dev	1.24%
Washington State LGIP (25% Limit)	18.35%
Overnight Deposits	Percentage (No Limit)
US Bank	0.17%
Key Bank	<0.01%
Bank of America	<0.01%
Repo Issuers	Percentage (25% Limit)
BMO Capital Markets Corp	2.80%



Corporate Issuers	Percentage (5% Limit)
Bank of Montreal	1.29%
Apple Inc.	0.93%
Toronto-Dominion Bank	0.83%
Microsoft Corp	0.77%
Procter & Gamble Co	0.57%
US Bank	0.56%
Bank of Nova Scotia	0.54%
Honeywell International	0.36%
Canadian Imperial Bank	0.34%
3M Company	0.31%
Home Depot Inc.	0.10%
CP Issuers	Percentage (5% Limit)
Bank of Nova Scotia	1.83%
Toronto-Dominion Bank	1.22%
Canada Imperial Holdings	1.22%
Canadian Imperial Bank	0.30%
Royal Bank of Canada	0.30%

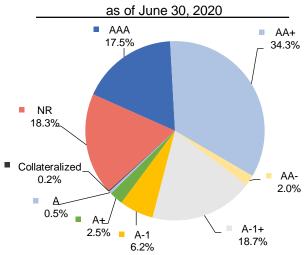


### IV. Overall Credit Quality

#### **County Investment Pool Credit Analysis**

- The County Pool's overall average credit position remains very strong and is primarily concentrated in U.S. government guaranteed and/or supported securities which maintain a long-term credit rating of AA+ by Standard & Poor's and federal agency discount notes, which maintain a short-term credit rating of A-1+ by S&P.
- The County also maintained its holdings of supranational agencies, which are rated AAA.
- The County decreased its credit exposure through commercial paper and corporate notes over the quarter, ending at 11.46% of the portfolio, compared to 13.62% last quarter.
  - Commercial paper now accounts for 4.87% of the entire portfolio, while corporate notes account for 6.59%.
- Corporate note allocations held throughout the quarter have ratings of A or higher.
  - Commercial paper allocations are all rated A-1/P-1 or higher.
- The 18.3% NR allocation represents the County's investment in the Washington State LGIP, which is not currently rated by any ratings agency.
- The County's investment in the Washington LGIP includes indirect corporate exposure:
  - Through the LGIP, 0.86% of the County's Pool is allocated indirectly to corporate securities (repurchase agreements and certificates of deposit).

#### **Total Pool Credit Distribution\***



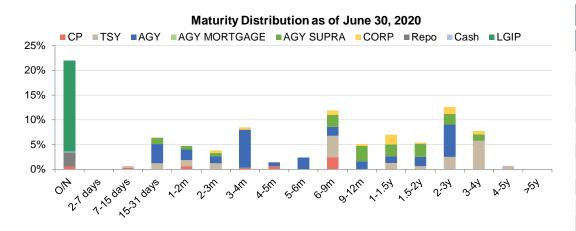
# Corporate/CP Issuer Ratings Table as of June 30, 2020

Issuer Distribution	Sectors Invested	S&P Short*	S&P Long*	Moody's Short**	Moody's Long**
Microsoft Corp	Corp	A-1+	AAA	P-1	Aaa
Us Bank Na Cincinnati	Corp	A-1+	AA-	P-1	A1
Bank Of Montreal	Corp	A-1	A+	P-1	Aa2
Bank Of Nova Scotia	Corp/CP	A-1	A+	P-1	Aa2
3M Company	Corp	A-1	A+	P-1	A1
Toronto-Dominion Bank	Corp/CP	A-1+	AA-	P-1	Aa1
Honeywell International	Corp	A-1	Α	P-1	A2
Home Depot Inc	Corp	A-1	Α	P-1	A2
Procter & Gamble Co/The	Corp	A-1+	AA-	P-1	Aa3
Apple Inc	Corp	A-1+	AA+	P-1	Aa1
Canadian Imperial Bank	Corp/CP	A-1	A+	P-1	Aa2
Royal Bk Canada	Corp/CP	A-1+	AA-	P-1	Aa2
Canada Imperial Holdings	Corp/CP	A-1	A+	P-1	Aa2



# **V. Maturity Distribution**

Maturity Distribution	Observations
Weighted Average Maturity ("WAM")	<ul> <li>The County continues to invest across its permitted maturity range, as seen in the chart below.</li> <li>A majority of the holdings, 66% of the portfolio, are scheduled to mature within the next twelve months, a 4.0% decrease from the previous quarter-end and well above the 40% mandated by the investment policy.</li> <li>It appears the County's maturity strategies over the past several quarters have included: <ul> <li>Allowing previously purchased, longer-dated U.S. Treasury investments to naturally shorten in maturity and roll-down the yield curve.</li> <li>Targeting purchases in the following spaces: <ul> <li>Federal agency purchases in the longer-end (primarily between 2-3 years) of the curve.</li> <li>Supranational purchases in the longer-end (more than 3 years) of the curve.</li> </ul> </li> <li>The WAM of the portfolio ended the quarter at 529 days, up from 337 days at previous quarter-end.</li> <li>The increase in portfolio WAM can primarily be attributed to the Federal Agency sector. Corporate notes and Treasuries' contribution to maturity declined due to the decrease in market value of both sectors as a percentage of the total portfolio.</li> </ul> </li> </ul>
Liquidity	<ul> <li>The County Pool appears to provide adequate liquidity, both in terms of final maturities and the sectors in which the portfolio has invested. In addition to the 21% of the portfolio invested in a combination of the Washington State LGIP, bank deposits, and repurchase agreements (overnight liquidity), another 11% of the portfolio's holdings are scheduled to mature within the next two months.</li> <li>Given the heightened uncertainty in regard to revenues and expenditures for governmental budgets, it is important to maintain a generous amount in overnight and short-term funds in case of unforeseen cash flow needs.</li> </ul>

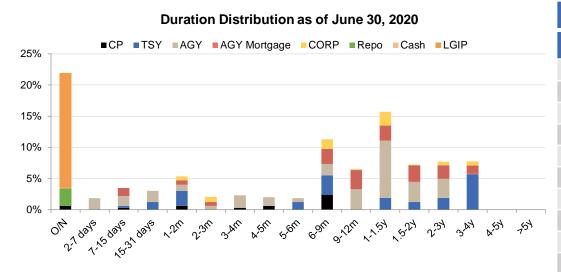


Contribution to Maturity				
Sector	6/30/20	3/31/20		
Supranational Agencies	82.00	78.43		
Cash	0.00	0.00		
Corporate Notes	35.71	53.67		
Commercial Paper	6.63	3.80		
Federal Agencies	279.49	35.88		
The Washington State LGIP	0.18	0.15		
Agency Mortgages	1.84	1.97		
Repurchase Agreements	0.03	0.02		
US Treasuries	123.19	162.41		
Maturity:	529 days	336 days		



### **V. Duration Distribution**

<b>Duration Distribution</b>	Observations
Definition	<ul> <li>Duration is a measure of the sensitivity of the value of principal of an investment to a change in interest rates. The value of a portfolio with a higher duration is more sensitive to interest rate increases and decreases.</li> </ul>
	<ul> <li>Duration is often quoted in years and is commonly used as a measure of the market risk of a security or portfolio. Duration can be derived in a number of ways; please refer to the notes at the bottom of this page for details.</li> </ul>
Duration	The portfolio's weighted average duration is within the IPS guidelines (no greater than 1.5 years).
	• As of June 30th, the duration of the County Investment Pool was 0.96 years, an increase from the previous quarter which ended at 0.84 years.
	<ul> <li>The increase in portfolio duration was driven by the County's reduced allocations to corporate notes and commercial paper, and recent investment in Federal Agencies.</li> </ul>
	<ul> <li>The portfolio is measured against a blended benchmark consisting of 40% ICE Bank of America Merrill Lynch 3-Month Treasury Index and 60% ICE Bank of America Merrill Lynch 1-3 Year Treasury &amp; Agency Index.</li> </ul>
	<ul> <li>The overall portfolio, and the benchmark, duration increased over the quarter. Compared to the benchmark, the portfolio's duration increased from 73% to 84% of the benchmark duration for the period ending June 30<sup>th</sup>.</li> </ul>



Contribution to Duration				
Sector	6/30/20	3/31/20		
Supranational Agencies	0.22	0.21		
Cash	0.00	0.00		
Corporate Notes	0.08	0.11		
Commercial Paper	0.02	0.01		
Federal Agencies	0.32	0.08		
The Washington State LGIP	0.00	0.00		
Agency Mortgages	0.00	0.00		
Repurchase Agreements	0.00	0.00		
US Treasuries	0.33	0.43		
Duration:	0.96 years	0.84 years		

Agency Mortgage durations are shown as effective duration taken from Bloomberg Financial Markets.

Duration for Federal Agency Discount Notes and Repurchase Agreements are calculated as days to maturity. WA LGIP and bank deposits considered to have a one day duration.

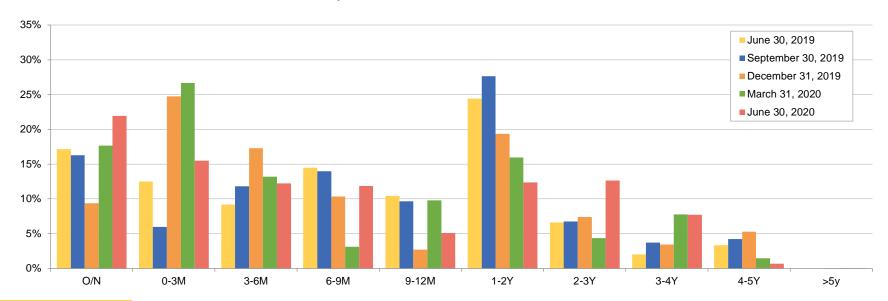


### V. Changes in Portfolio Maturity Distribution

# **Changes in Portfolio Maturity Distribution**

- When viewing the current maturity distribution (red bars) in relation to previous periods, a few primary observations are noted:
  - It appears the County targeted increased allocations in the overnight, 6-to-9 month, and 2-to-3 year portion of the yield curve during the second quarter of 2020.
    - The increase in allocation to overnight securities is primarily due to the increase in the State LGIP holdings.
    - The increase in the 6-to-9 month portion of the curve is primarily due to roll down from the 9-to-12 month bucket and purchases of new agency discount notes.
    - o Increases in the 2-to-3 year maturity bucket were primarily due to recent purchases of federal agency notes and a few securities that rolled down. The 3-4 year maturity bucket also saw new federal agency purchases which allowed the portfolio to maintain roughly the same allocation to that portion of the curve.
- Although yields are near or at historic lows across maturities, the yield curve remains positively sloped and therefore offers modest value to
  invest farther out in the 1-5 year space.
  - Locking in yields in the 1-5 year area of the curve allows the portfolio to benefit from incremental income as we enter another quarter of immense market uncertainty.

#### Maturity Distribution June 30, 2019 to June 30, 2020



Agency Mortgage maturities are reported as average life. Average life data taken from Bloomberg Financial Markets Callable securities shown to their call date.

All other security maturities are calculated as days to maturity. WA LGIP is considered to have a one day maturity.



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