

# KING COUNTY JOBS and Housing RFP

**PRE-PROPOSAL CONFERENCE**  
**Tuesday, January 11<sup>th</sup> @ 9:30 am**

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**REVIVE & THRIVE**  
*Together*



King County



# Agenda

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RFP Overview

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Timeline

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Evaluation Criteria

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Budget Overview

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Q&A



# Staff Introductions



Attendees List

<https://forms.office.com/Pages/ResponsePage.aspx?id=mgXluvB210mZlnLf6V1px6WGvMaFcVpJo1BNpkrIT2FUREVTTkRMVVRPM1VKNENBRFZQU0IDQINZWS4u>



05:06

Icons for participants, chat, hand raise, and more options, followed by icons for video off, microphone off, and screen share, and a red 'Leave' button.

# Microsoft Teams



# Jobs and Housing Overview



**Goal:** Help people experiencing homelessness progress to permanent employment, gain permanent housing and exit the homeless system.

**Approach:** Provide employment, housing support, case management and career navigation for 300-400 people who are experiencing homelessness and joblessness.



# Program Components

- **Employment** – of between 6 months and one year, paying between \$20/hr. - \$25/hr. Training wages/stipends may be a different amount
- **Housing Supports** – connection to a Rapid Rehousing providers, and housing subsidies for up to one year
- **Mobility/Transportation Support** – ORCA passes, Vanpool, etc.
- **Career Supports & Navigation** – services to support career readiness, retention, and career planning for permanent employment



# RFP Details

- Participants must be experiencing homelessness and have been negatively impacted by COVID-19.
- Proposers may hire participants directly, where the organization has a body of work to be completed, and/or serve as an employer intermediary to train and connect participants to private sector positions.
- Funds can be used for salaries and benefits if the participant is working for the awarded organization or another nonprofit. Funds may also be used for education and training, case management & housing supports
- Preference will be given to proposals that include 25 participants, but it is not required

# ANTICIPATED SCHEDULE

12/27/21	RFP Release date
1/11/22	Pre-Proposal Conference @9:30 AM Pacific Time
1/28/22	Deadline for questions
<b>2/4/22</b>	<b>Close Date @ 5:00 PM Pacific Time</b>
2/7/22 -2/18/22	Proposal Review and Evaluation Period
Week of Feb. 28 <sup>th</sup>	Interviews, if applicable
<b>Week of Mar. 7th</b>	<b>Notification to selected and non-selected proposals</b>
3/14/22- 3/25/22	Draft and negotiate contracts
Week of Mar. 28	Contract Execution



## Evaluation Criteria

Maximum  
Points

Overall jobs approach, program proposal, and program model, including recruitment, and if applicable, job training, case management, housing, etc. 30

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Organizational experience and capacity 20

Proposed approach to coordination with the Jobs and Housing Team, shelter providers, Rapid Rehousing providers, career navigators, etc. 20

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Organizational commitment to equity & social justice and demonstrated cultural competency 20

Clear and appropriate program costs for program model and number of participants served 20

# EVALUATION CRITERIA AND PROPOSAL SCORING



# Budget

- ▶ **Labor Costs**
  - ▶ Participant Training Salaries and Benefits
  - ▶ Participants Work Salaries and Benefits
  - ▶ Trainer Salaries and Benefits
  - ▶ Supervisor Salaries and Benefits
- ▶ **Non-Labor Costs**
  - ▶ Equipment
  - ▶ Supplies
  - ▶ Procurement or Rental Costs
  - ▶ Other Direct Costs
  - ▶ Indirect Costs
- ▶ **Other**
  - ▶ Case Management
  - ▶ Career Counseling
  - ▶ Housing Supports



# Administrative Requirements



- ▶ This procurement is subject to the Public Records Act, Chapter 42.56RCW.
- ▶ Federal Grant Documentation Requirements

# RFP Website

<https://kingcounty.gov/depts/executive/performance-strategy-budget/COVID-19-Relief-Grants/Jobs-and-Housing.aspx>

# Question & Answer