



# Questions to Ask at End of Interview

An interview is a two-way street. You must prepare at least a few questions that demonstrate your interest in the position, your drive to excel in the role, and the fact that you've done some homework (researched company, industry, department). Below are examples of questions you could ask at the end of a job interview.

## **ABOUT THE JOB**

- What does a typical day look like?
- Can you give examples of projects this position will be working on?
- What attributes does someone need to have in order to be really successful in this position?
- What are the biggest challenges that someone in this position would face?
- What happened to the person who previously held this position?
- What are the most important things you'd like to see this position accomplish in the next year?
- What are the metrics, goals or expectations that will be used to evaluate this position's performance?
- Can you tell me about the team this position is part of?

## ABOUT THE SUPERVISOR

- How long have you been with this organization?
- What did you do before this?
- What brought you to this organization?
- What's your favorite part about working here?
- What values guide your supervisory style and the work environment you create for the team?

#### **CULTURE**

- How would you describe the work environment here?
- What do you think are the most important qualities for someone to excel in this role?
- What do you like about working here?
- What's your favorite office tradition?
- What's unique or different about working here than anywhere else you've worked?

#### CHALLENGES/OPPORTUNITIES

- What are some key challenges facing this organization?
- How can this position address or impact these organizational challenges?
- What are the expectations for this role over the next six months to a year?
- What opportunities do you see that this position could take on?

### **CLOSE**

• "Thank you for meeting with me, I am very excited about this opportunity".... then summarize why you believe you are the best candidate.