



@KingCountyIT

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# Contracting and Procurement

With  
**KCIT**

Building stronger communities through innovative information technology



# New Purchasing Limits

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Dollar Limit (with tax & Freight)	Competitive Purchasing Requirements
Up to \$9,999*	None
\$10,000 - \$49,999	Get 3-quotes
\$50,000 +	Formal solicitation required

\*Per department, from any one vendor annually (January - December).

# WA State ITPS Roster

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- King County uses the ITPS Roster
- Utilized primarily for consulting services
- Contact WA State Department of Enterprise Services



# Successful Proposals

## Myths:

- *The County already knows who they want to work with*
- *The evaluators will look down upon my proposal if I ask questions about the solicitation*
- *Less is More*



# Successful Proposals

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- **Writing Matters!**
- **Treat your proposal like a first impression**
- **Read the directions included with solicitation**
- **Your audience may not be technical**
- **Don't assume, ask questions (and ask early!)**
- **Attend the pre-proposal meeting if there is one scheduled**

- ☒ Excellent
- ☐ Very good
- ☐ Good
- ☐ Average
- ☐ Poor

