



**Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services**

CNK-ES-0340 206-263-9400 Ph
3rd Floor 206-296-7676 Fax
401 5th Avenue TTY Relay: 771
SEATTLE, WA 98104 www.kingcounty.gov

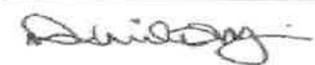
SHIP TO:
KC DNRP WTD FACILITIES INSPECTION
201 S JACKSON ST, KSC-NR-0509
SEATTLE, WA 98104

CONTRACTOR:
IPI INC
INTERACTIVE PIPELINE INSPECTIONS
855 TROSPER RD SW 108-206
TUMWATER, WA 98512 United States
Fax: (360)

BILL TO:
KC DES FBOD ACCOUNTS PAYABLE
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5848025	REVISION 0	PAGE 1 of 1
CREATION DATE 05-APR-2016	BUYER JANET HARJO	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
9305	NET30DAYS	PREPAID AND ALLOW	DESTINATION	Seller Chooses	Telephone: (360) 507-1814

DESCRIPTION
<p>Term Service Agreement</p> <p>Furnish sonar inspections to King County personnel as requested, during the period April 8, 2016 through April 7, 2021, in accordance with King County ITB #1003-16 and responding offer of IPI Inc., both incorporated by reference as if fully set forth herein.</p> <p>Estimated total contract value \$1,000,000.</p>
 _____ Authorized Signature

Invitation to Bid



Department of Executive Services
Finance and Business Operations Division
Procurement and Payables Section
206-263-9400 TTY Relay: 711

ADVERTISED DATE: JANUARY 14, 2016

Invitation to Bid (ITB) Title: Sonar Inspections of Wastewater Pipelines

ITB Number: 1003-16-JDH

Due Date: February 11, 2016 no later than 2:00 p.m.

Buyer: Janet Harjo, janet.harjo@kingcounty.gov, 206-263-9286

Alternate Buyer: Paula Wilz, paula.wilz@kingcounty.gov, 206-263

Furnish sonar inspections as requested by King County personnel in accordance with the attached instructions, requirements and specifications.

TOTAL BID PRICE: \$ 1,159,250.00

No PRE-BID CONFERENCE

Sealed Bids are hereby solicited and will only be received by:
King County Procurement Services Section
Chinook Building, 3rd Floor
401 Fifth Avenue
Seattle, WA 98104
Office Hours: 8:00 a.m. – 5:00 p.m.
Monday - Friday

BIDDERS SHALL COMPLETE AND SIGN THE FORM BELOW.

We acknowledge that all Addenda have been examined as part of the Contract documents. The submittal is signed by an authorized representative of the Bidder accepting all terms and conditions contained in the bid and any addenda. We acknowledge that attaching our terms and conditions or modifying the ITB terms and conditions may result in our bid being rejected.

Company Name

IPI Inc. (interactive Pipe Inspection)

Address

855 Trosper Rd 108-206

City/State /Postal Code

Tumwater, WA 98512

Signature

Print name and title

Dennis Smith President

Email

dsmith@ipi-pipe.com

Phone

3609435840

Fax

3609435865

SCS/DBE Certification Number

Upon request, this Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities.

SECTION 6 Bid Response

6.1 Rules of Price Evaluation

Bids meeting all requirements of this ITB will be evaluated on price. Bids stating price will be established at the time work is performed will not be accepted.

6.2 Delivery

Delivery is required as soon as possible and not later than **thirty (30) days** after placement of an order. Bid prices shall include delivery, FOB destination, to locations throughout King County.

6.3 Bidder's Contact Information

Primary Location:

Physical Address: 2520 50th Ave SE Tumwater, WA 98512

Mailing Address: 855 Trospen Rd 108-206 Tumwater, WA 98512

Name of Contact Person: Dennis Smith

Email: dsmith@ipi-pipe.com

Telephone No. (Local/Toll Free): 360.943.5840

Fax No. (Local/Toll Free): 360.9435865

UBI No.: 602917050

Washington State Contractor's License (if applicable): IPI*I*911P6

State hours and days of operation:

Hours: 6:00 a.m. to 6:00 p.m. Days: Mon to Friday

6.4 Remit Address (where payment will be mailed):

855 Trospen Rd SW 108-206

Tumwater, WA 98512

6.5 Retail and Stocking/Warehouse Facility Locations (if applicable)

The Contractor shall attach a separate list of the location(s) for all facilities including the address, contact name(s), email(s), telephone number(s), and fax number(s), for each facility.

6.6 Prompt Pay Discount

Prompt payment discounts offered by Contractors shall be used to calculate the low bid provided the discount offered allows a minimum of 20 days for payment. The number of days is calculated from the date of acceptance of goods or services or from the date a complete invoice is date stamped as received by King County, whichever event occurs last, and the

check/warrant date. The County will take advantage of any prompt payment discount terms bid. Discount periods shall be extended if:

- The date printed on the invoice is more than three days earlier than the invoice receipt date;
- The delay is caused awaiting a credit memo, invoice correction, adjustment or reissue;
- An invoice is received prior to receiving goods ordered.

Prompt pay discount offered 2 % - 20 Days, Net 30

6.7 Purchasing Card (P-Card) Acceptance

Contractors are requested to have the capability of accepting the King County’s authorized VISA Procurement Card (p-card) as a method of payment. Price change(s) or additional fee(s) may not be assessed when accepting the p-card as a form of payment. The Contractor may receive payment from King County by a p-card in the same manner as other VISA purchases.

VISA acceptance is preferred, but is not the exclusive method of payment.

Accept VISA cards: Yes No

Additional purchasing (charge) cards accepted:

- America Express
- Discover
- MasterCard
- Other: _____
- _____
- _____
- _____

6.8 Submit Operator Qualifications (Refer to Section 5.5)

3 years' experience as an CCTV operator	Yes We have multiple employees with 10+ years CCTV Operator Experience
Certified by NASSCO or equivalent	Yes. PACP, MACP
Familiar with PACP coding methods	Yes

1003-16-JDH - Attachment A Pricing Schedule

Item No	Estimated Annual Quantity	Unit of Measure	Description	Unit Price	Extended Price
1	15000	Linear Foot	Wastewater Pipelines CCTV/Sonar and Laser Profiling Inspections	10 ⁰⁰	\$ 150,000 -00
2	Support Vehicles				
a	5	Per Day	Vactor/Jet Truck	2000	\$ 10,000 -00
b	5	Per Day	Crew Truck	250	\$ 1,250 -00
c	5	Per Day	Control Trailer/Truck	12,000	\$ 60,000 -00
d	5	Per Day	Flatbed Truck	350	\$ 1,750 -00
e	5	Per Day	Flat Deck Trailer	100	\$ 500 -00
3	Support Equipment				
a	5	Per Day	Air Compressor	650	\$ 3,250 -00
b	5	Per Day	Confined Space Entry Equipment	300	\$ 1,500 -00
c	5	Per Day	Generator (5 kw)	300	\$ 1,500 -00
4	Support Services				
a	5	Per Day	Traffic Control	420	\$ 2,100 -00
				Total	\$ 231,850 -00
				5 Year Total	\$ 1,159,250 -00

Item No 1 - In additon to the stated Scope of Work, Item #1 incudes:
1. Sonar Imaging Equipment
2. CCTV Equipment
3. Sonar and CCTV transport equipment, skids, robot, boat, ROV, etc.
4. Winch, tow and rope
5. Surface electronics and power systems
6. Computers, controllers and software
7. Down-hole electronics
8. Load cell and payout system

IFI

6.10 References

List the names and addresses of four (4) customers, for whom the bidder has performed or provided similar goods and/or services, preferably in Washington State, for a period not less than one (1) year. Include dates, contact persons and telephone numbers. Should any reference submitted by a bidder be found unsatisfactory, King County, at its sole option, may reject that bidder's bid. King County shall be the sole judge in determining a satisfactory/unsatisfactory reference response. **Reference must be submitted with bid.**

Company Name: King County Metro
Company Address: 201 S Jackson Seattle WA 98104
Company Phone: 206.477.5429
Contact Person: Lee Miller
Dates: 2005 to 2015

Company Name: City of Spokane
Company Address: East 909 Sprague Ave Spokane WA
Company Phone: 509.625.7902
Contact Person: Bill Peacock
Dates: 2005 to 2010

Company Name: City of Bellingham
Company Address: 2221 Pacific Street Bellingham WA
Company Phone: 360.778.7892
Contact Person: Bill Evans
Dates: 2012

Company Name: Reid Middleton
Company Address: 728 134th Ave Everett WA
Company Phone: 425.741.3800
Contact Person: Julian Dodge PE
Dates: 2013