



KingCounty

Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services

CNK-ES-0340 206-263-9400 Ph
3rd Floor 206-296-7676 Fax
401 5th Avenue TTY Relay: 771
SEATTLE, WA 98104 www.kingcounty.gov

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

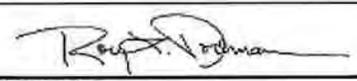
CONTRACTOR:
JOHN DEERE COMPANY
2000 JOHN DEERE RUN

CARY, NC 27513 United States
Fax: (888) 7492313

BILL TO:
KC DES FBOD ACCOUNTS PAYABLE
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5718846	REVISION 0	PAGE 1 of 1
CREATION DATE 13-OCT-2014	BUYER PAUL PRICE	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
4168	NET30DAYS	Paid	DESTINATION, FREIGHT PAID	Best Way	Telephone: (888) 222-7239

DESCRIPTION
<p>CPA set-up to piggyback WA ST DES Contract # 10212 for Lawn and Grounds Maintenance equipment, repair parts and accessories.</p> <p>Quotes are obtained from a local fulfillment partner and PO's must be sent to John Deere in North Carolina. Orders are fulfilled by the local partner. Link to contract and list of partners is below for more details.</p> <p>https://fortress.wa.gov/ga/apps/ContractSearch/ContractSummary.aspx?c=10212</p> <p>Valid through 4/10/2015 and may be extended by DES through 4/10/2019.</p>
 Authorized Signature



Contract Summary

Printable Version

Lawn and Grounds Maintenance Equipment

Contract#: 10212 **Replaces:** 08506

This is a catalog discount contract for various manufacturers/suppliers in 29 categories of lawn and ground maintenance equipment. Replaces Contract 08506

The purpose of this contract is to establish a contract for the as-needed purchase of agricultural lawn and grounds equipment, repair parts, and accessories in the following categories:

1. Hand Held Equipment
2. Walk-Behind Equipment
3. Riding Mowers-Up to 30 Horsepower
4. Lawn and Garden Tractors -Up to 30 Horsepower
5. Equipment for Riding Mower, Lawn and Garden Tractors
6. Residential Front Mowers and Equipment
7. Commercial Walk-Behind Mowers and Equipment
8. Commercial Ztrack Mowers and Equipment
9. Commercial Front Mowers and Equipment
10. Commercial Wide Area Mowers
11. Industrial Mowers
12. Compact utility tractors-Up to 48 Horsepower
13. Equipment for Compact Utility Tractors
14. Utility Tractors-Up to 65 Horsepower
15. Equipment for Utility Tractors
16. Utility Vehicles-Up to 65 Horsepower
17. Equipment for Utility Vehicles
18. Tractors, 2x4 and 4x4 70 to 120 Horsepower
19. Agricultural equipment
20. Golf & Turf
21. Commercial Lawn Shredders And Chippers
22. Skid Steer Loaders up to 55 Hp
23. Equipment/Attachments for Skid Steer Loaders
24. Compact Track Loaders up to 70 HP
25. Equipment/Attachment for Compact Track Loaders
26. Mini Excavators up to 70 HP
27. Equipment/Attachments for Mini Excavators
28. All Terrain Carriers up to
29. Trailer Mounted Leaf Vacuum

Current Term Start Date: 04-11-2013 **Award Date:** 04-11-2013

Est. Annual Worth: \$7,500,000

Current Term Ends On: 04-10-2015 **Final Term Ends On:** 04-10-2019

Commodity Code(s): 515-05 ,515-06 ,515-07 ,515-08 ,515-10 ,515-15 ,515-23 ,515-30 ,515-35

Diversity: 0% WBE 0% MBE

of Bids Received: 34

Contact Info: Master Contracts & Consulting – Marci Disken at (360) 407-9405 or marci.disken@des.wa.gov

Who can use this contract?

- Washington State agencies
- Qualified Cooperative Members (Political Subdivisions/Non-Profit Organizations)
- Participating Colleges, Universities, Community & Technical Colleges
- Oregon Coop Members

Contract Documents & Resources

- Current Contract Information (CCI)
- Pricing & Ordering Information
- Solicitation Document - Original
- Solicitation Amendment
- Solicitation Results Summary - Bid Tab
- Contract Comments
- Vendor and Contract Performance Feedback
- Best-buy Notification

Contractor(s):	Diversity
ALAMO GROUP (TX), INC.	
ARIENS COMPANY	
BIRCH EQUIPMENT COMPANY, INC.	W
BLUELINE EQUIPMENT CO LLC	
BRIM TRACTOR COMPANY, INC	
CNH INDUSTRIAL AMERICA LLC	
COATES LANDSCAPE SUPPLY	
COEUR D' ALENE TRACTOR	
COWLITZ RIVER RIGGING	
D & L WASTE EQUIPMENT, INC.	
DIAMOND MOWERS INC.	
EXCEL INDUSTRIES, INC.	
J AND I POWER EQUIPMENT INC.	
JENNINGS EQUIPMENT, INC.	
JOHN DEERE COMPANY	
KEITH A. SILLIMAN	
MORBARK, INC.	

MORIDGE MANUFACTURING, INC.	
SCOTSCO, INC.	
SUMNER LAWN N SAW	
TIGER CORPORATION	
US MOWER	
VENTURE PRODUCTS INC	
VERMEER NORTHWEST SALES AND SERVICE, INC.	
WASHINGTON TRACTOR, INC	
WESTERN EQUIPMENT DISTRIBUTORS INC.	

M=OMWBE Certified Minority Owned W=OMWBE Certified Women Owned MS=Self Identified Minority Owned WS=Self Identified Women Owned

Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.



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Pricing and Ordering Information

Effective: September 12, 2014

Update: John Deere Catalog dates for Utility Tractors

Contract number:	10212	Commodity code:	2410, 3720, 3750
Contract title:	LAWN AND GROUNDS MAINTENANCE EQUIPMENT		
Award date:	April 10, 2013		
Current period:	4/10/13	through:	4/09/15
Contract term:	Not to exceed six (6) years		
Contract type:	This contract is designated as mandatory use.		
<u>SCOPE OF CONTRACT</u>	This contract is awarded to multiple contractor(s).		
For use by:	General use: All WA State Agencies, Political Subdivisions of Washington and Oregon State, Qualified Non-profit Corporations, Materials Management Center, Participating Institutions of Higher Education (College and Universities, Community and Technical Colleges).		
Contractors:	See attached pages 2 - 40		
Pricing:	 10212 - price matrix 9-12-14.xls		
Freight Charges	Freight Charges will be prepaid by the vendor and added to the invoice as a separate line item. Vendors must supply a copy of the freight charges with the delivery to validate the freight charges to the customer.		

This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.

MCC Contact Information

Customer Service	
Phone Number:	(360) 902-7400
Fax Number:	(360) 586-4944
Email:	csmail@des.wa.gov

Visit our Internet site: <http://www.des.wa.gov/Purchase/index.html>

CONTRACTOR INFORMATION

Contractor: Alamo Sales Corporation
1502 East Walnut
Seguin, TX 78155

Contact: Jamie Wilson **Phone:** (830) 372-9517 **Fax:** (830) 379-0864
Email: jwilson@alamo-industrial.com

Federal ID: 74-2494182 **Supplier #:** W5196

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures:

1. Jamie Wagner will be the centralized customer contact for the State of Washington. She will be available for all concerns, including but not limited to, ordering, invoicing, credits and product demonstrations.
2. A purchase order from the state should be sent to Alamo to receive the discounted price. The purchase order should have the contract number on it.
3. Invoices will be mailed to the state on the day the equipment ships. Faxed invoices are available by contacting Alamo.

Payment Address: same as above

Credit Card Acceptance: Visa, MasterCard, Discover and American Express

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: not applicable

Authorized Dealers:

Sumner Tractor 603 Harrison Street Sumner, WA 98390 Contact Info: Phone #: 800-422-5723 Fax #: 253-863-1523 Email: main@sumnertractor.com Web: www.sumnertractor.com	Tumac Machinery 3037 Melrose Walla Walla, WA 99362 Contact Info: Phone #: 509-525-2010 Fax #: 509-525-2014 Email: info@tumacmachinery.com Web: www.tumacmachinery.com
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Appendix C – Supplemental Information

Categories of Equipment

- 1. Hand Held Equipment (chainsaws, string trimmers, leaf blowers etc.)**
- 2. Walk-Behind Equipment (push mowers, roto tillers, edgers, snow blower etc.)**
- 3. Riding Mowers-Up to 30 PTO Horsepower**
- 4. Lawn and Garden Tractors -Up to 30 PTO Horsepower**
- 5. Equipment for Riding Mower, Lawn and Garden Tractors**
- 6. Residential Front Mowers and Equipment**
- 7. Commercial Walk-Behind Mowers and Equipment**
- 8. Commercial Ztrack Mowers and Equipment**
- 9. Commercial Front Mowers and Equipment**
- 10. Commercial Wide Area Mowers**
- 11. Industrial Mowers**
- 12. Compact utility tractors-Up to 65 PTO Horsepower**
- 13. Equipment for Compact Utility Tractors**
- 14. Utility Tractors-Up to 65 PTO Horsepower**
- 15. Equipment for Utility Tractors**
- 16. Utility Vehicles-Up to 65 PTO Horsepower**
- 17. Equipment for Utility Vehicles**
- 18. Agricultural Tractors, 2x4 and 4x4 70 to 120 PTO Horsepower**
- 19. Agricultural equipment (Less Tractor)**

20. Golf & Turf

21. Commercial Lawn Shredders And Chippers

22. Skid Steer Loaders up to 55 HP

23. Compact Track Loaders up to 70HP

24. Mini Excavators up to 60 HP

25. All Terrain Carriers up to 50 HP

Suggested Manufacturers List (Not all Inclusive)

LAWN MOWERS: Airens, Bobcat, Bunton, Craftsman, Encore, Giant Vac, Good All, Gravely, Homelite, Honda, Jacobson, John Deere, Kubota, Murray, Scagg, Snapper, Toro/Wheelhorse, New Holland

TRACTORS: Cub Cadet, David Brown, Dresser, Farmall, Ford, Gravely, International, John Deere, Kubota, Massey Ferguson, National, Toro, New Holland

SNOW BLOWERS: Airens, Bolens, John Deere, Murray, Signature, Simplicity, Snapper, Snow Chief, Toro, White

ATTACHMENTS (for after market items such as cabs, mowers, sickle bars, snow blades, sweepers, blower, etc): Alamo, Curtis, Guest, Sims, and Woods

TWO CYCLE EQUIPMENT (Chainsaws, string trimmers etc.): Dolmar, Echo, giant, Green Machine, Homelite, Husqvarna, John Deere, Jonsered, Poulan, Power Poxe Saw, RedMax, Shindaiwa, Snapper, Stihl, Tanaka, Toro, Woodchuck

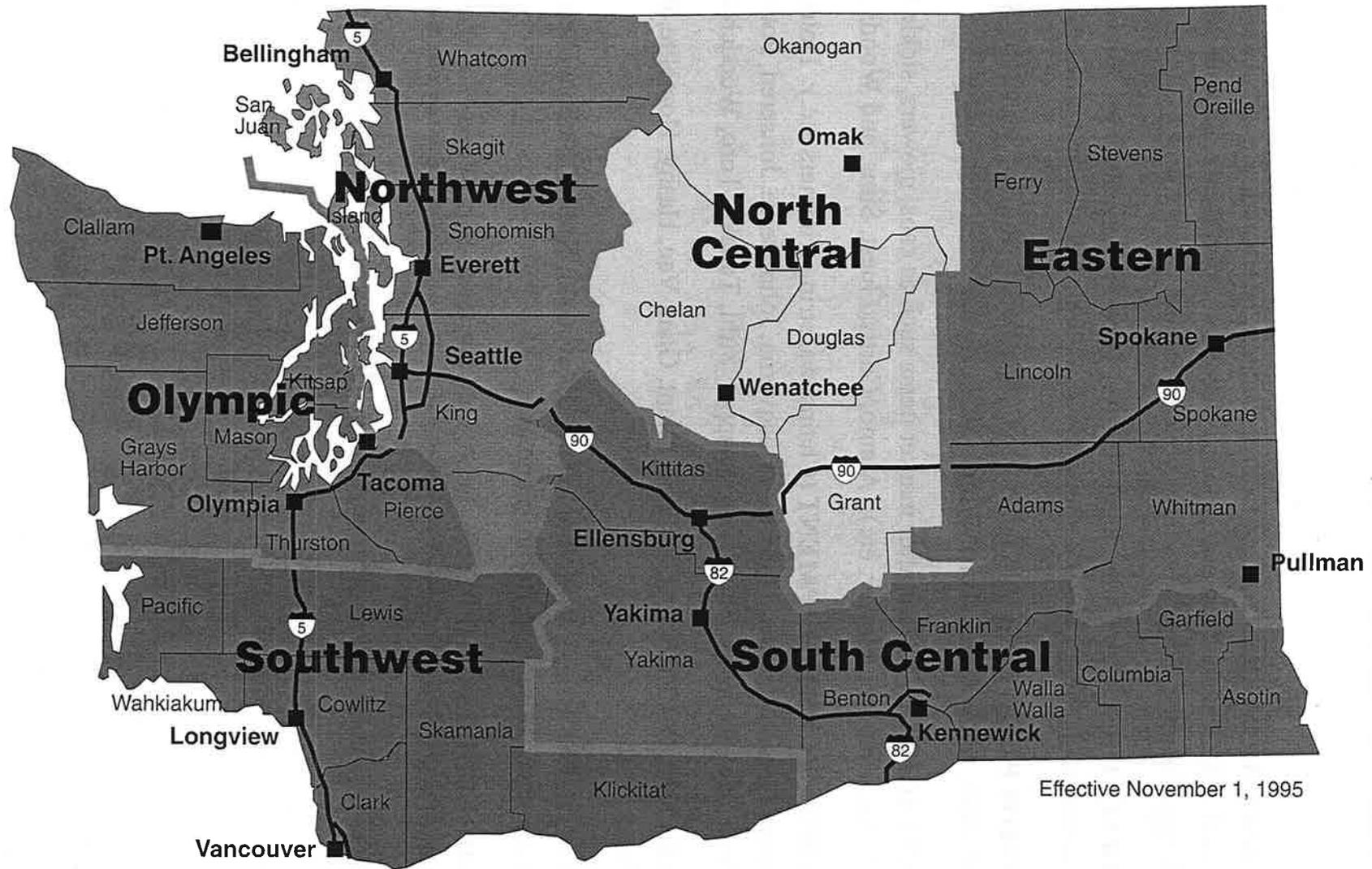
LEAF BLOWERS/VACS: Echo, Giant, Giant Vac, Hashy, Homelite, Ransomes, Sears, Stihl

ENGINES: Briggs & Stratton, Honda, Kawasaki, Kohler, Kubota Diesel, Onan, Tecumseh, Wisconsin/Robin, Yanmar

SHREDDERS/CHIPPERS: Echo, Gravely; Troy-Bilt, Wood Pro, Woodchuck, John Deere, Vermeer

ROTO-TILLERS: Craftsman, Honda, Husqvarna, Troy-Bilt, John Deere

REGIONAL SERVICE AREAS MAP



Pricing and Ordering Information

Contract No. 10212

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Contractor: **Brim Tractor Company Inc.**
 Attn: Brent Vander Pol
 Mount Vernon, WA 98274

Contact: Brent Vander Pol **Phone:** (360) 424-1600 **Fax:** (360) 424-6399

Email: brent@brimtractor.com

Federal ID: 91-1442004 **Supplier #:** 2463

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: See Letter Below:

Payment Address: See Letter Below:

Credit Card Acceptance: NONE

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: Brim Tractor Company will provide upon request of agency a firm Trade In value for older used equipment whether it does or does not meet current EPA emission standards. Brim Tractor Company will deduct "Trade Value" from Sales price and apply all applicable taxes on "Trade Difference" as per Washington State law in effect at time of this proposal.

Brim Tractor Company Inc.
Ordering and Invoicing Procedures

1. Brim Tractor Company anticipates all orders for Contract should be sent to the following address with Brent Vander Pol, Corporate sales manager to take charge of the order.
2. Order will be placed immediately and shipped as soon as possible to end user from its closest facility. Billing will be made from our corporate office in Lynden, WA which will also be the remit to address for payment.
3. Brim Tractor has on file the exact dated price pages as the state of Washington has on file and will bill according to price pages submitted and accepted by the state.
4. Invoicing to include clear line by line items directly out of price book and reflect the contract pricing. Any discrepancy in pricing will be resolved as soon as possible.
5. All demos should be coordinated directly with Brent Vander Pol, Corporate sales manager for Brim Tractor Company and he will assign duties to nearest facility or Salesperson to conduct the Demo as soon as possible.

Pricing and Ordering Information

Contract No. 10212

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6. All agencies are to make Brent Vander Pol their first contact regarding, Demo's, Orders, Discrepancy in Invoicing and all questions. Service can be directed to nearest Geographic Brim Tractor facility for their convenience as outlined in attachment "Service and Repair facilities".

Orders sent to:

Brim Tractor Company Inc.

Attn: Brent Vander Pol

2500 Cedardale Rd.

Mount Vernon, WA 98274

Office Phone (360) 424-1600

Fax (360) 424-6399

Cell (360) 661-5557

Email: brent@brimtractor.com

Billing will come from and remit payment to:

Brim Tractor Company

350 Duffner Dr.

Lynden, WA 98264

(360) 354-4411

Authorized Purchase and Repair Facilities:

Brim Tractor Company Inc. 350 Duffner Dr. Lynden, WA 98276 (360) 354-4411 Service Manager: Dale Ross	Brim Tractor Company Inc. 2500 Cedardale Rd. Mount Vernon, WA 98274 (360) 424-1600 Ext. 31 Service Manager: Tom Henry
Brim Tractor Company Inc. 1423 W. Valley Hwy. E Pacific, WA 98390 (253) 863-9004 Service Manager: Nathan Jameson	Brim Tractor Company Inc. 150 N Hamilton Rd. Chehalis, WA Service Manager: Joel Johnson
Brim Tractor Company Inc. 4720 Ridge Dr. NE Salem, OR 97303 (503) 364-2241 Service Manager: Roy Alcorn	Brim Tractor Company Inc. 4108 West 11 th Ave. Eugene, OR 97402 (541) 485-0407 Bryon Blum

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Pricing and Ordering Information

Contract No. 10212

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Contractor: **Jacobsen, a Textron Company**
 Attn: Art Petrone
 11108 Quality Drive, Charlotte NC 28273

Contact: Art Petrone **Phone:** (704) 564-7959 **Fax:**

 Email: apetrone@textron.com

Federal ID: 05-0315468 **Supplier #:**

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: See Letter Below:

Payment Address: See Letter Below:

Credit Card Acceptance: Yes, Maximum allowance of \$5,000

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: RMT Equipment will provide upon request of agency a firm Trade In value for older used equipment whether it does or does not meet current EPA emission standards. RMT Equipment will deduct "Trade Value" from Sales price and apply all applicable taxes on "Trade Difference" as per Washington State law in effect at time of this proposal.

Jacobsen, a Textron Company
Ordering and Invoicing Procedures

7. Jacobsen, a Textron Company, anticipates all orders for Contract should be sent to the following address: RMT Equipment, 4225 South 500 West, Murray, UT 84123 with Cindy Nielsen, Corporate Sales Coordinator to take charge of the order.
8. Order will be placed immediately and shipped as soon as possible to end user from its closest facility. Billing will be made from our corporate office in Murray, Utah, which will also be the remit to address for payment.
9. RMT Equipment has on file the exact dated price pages as the state of Washington has on file and will bill according to price pages submitted and accepted by the state.
10. Invoicing to include clear line by line items directly out of price book and reflect the contract pricing. Any discrepancy in pricing will be resolved as soon as possible.
11. All demos should be coordinated directly with Lud Kaftan 503-568-4402, Corporate Sales Manager for RMT Equipment and he will assign duties to nearest facility or Salesperson to conduct the Demo as soon as possible.

Pricing and Ordering Information

Contract No. 10212

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12. All agencies are to make Lud Kaftan 503-568-4402 their first contact regarding Demo's, Orders, Discrepancy in Invoicing and all questions. Service can be directed to nearest Geographic RMT Equipment facility for their convenience as outlined in attachment "Service and Repair facilities".

Orders sent to:

RMT Equipment

Attn: Cindy Nielsen

4225 South 500 West

Murray, UT 84123

Office Phone (801) 261-2100

Fax (801) 262-9740

Email: cindy@rmtequipment.com

Billing will come from and remit payment to:

RMT Equipment

4225 South 500 West

Murray, UT 84123

Phone (801) 261-2100

Fax (801) 262-9740

Authorized Purchase and Repair Facilities:

RMT Equipment 1696 Bishop Road Chehalis, WA 98532 (360) 748-3110 Service Manager: Nick Steele	RMT Equipment 3113 E Main Street Lewiston, ID 83501 (208) 743-4571 Service Manager: Kevin Lockard
RMT Equipment 935 NW Corporate Drive Troutdale, OR 97060 Service Manager: Crystal Warner	

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Pricing and Ordering Information

Contract No. 10212

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Contractor: **Hustler Turf Equipment (Excel Industries)**
P.O. Box 7000
Hesston, Kansas 67062

Manufacturer Awarded: Excel Industries

Contact: Max Unruh or Josh Schmidt **Phone:** (620) 327-1244 or (620) 327-1248
Fax: (620) 327-3123

Email: munruh@excelii.com or jschmidt@excelii.com

Federal ID: 20-2916428 **Supplier #:** W518

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: Send orders to above address

Payment Address: Send orders to above address

Credit Card Acceptance: Visa and MasterCard

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: Not available at this time.

Authorized Dealers: Not Applicable

Pricing and Ordering Information

Contract No. 10212

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Contractor: J & I Power Equipment
3729 Pacific Avenue SE
Olympia, WA 98501

Contact: Chris Stricklett **Phone:** (360) 491-2022 **Fax:** (360) 491-5018
Email: chriss@jnipe.com

Federal ID: 91-1117709 **Supplier #:** 41091

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: Send orders to above address

Payment Address: Same as above

Credit Card Acceptance: MasterCard, Discover

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: Trade-Ins are allowed on appraised value

Authorized Dealers: Not Applicable

Authorized WA Dealers:

DEALERSHIP NAME	ADDRESS	CITY	ST	ZIP	PHONE
EVERGREEN IMPLEMENT, INC.	1415 SOUTH 1ST AVENUE	OTHELLO	WA	99344	5094885222
PAPE MACHINERY, INC.	525 E. POPLAR STREET	TEKOA	WA	99033	5092842501
PAPE MACHINERY, INC.	10010 S. STATE ROUTE 904	FOUR LAKES	WA	99014	5094832868
PACIFIC GOLF & TURF	600 SOUTH 56TH PLACE	RIDGEFIELD	WA	98642	3608875900
BARNETT IMPLEMENT CO., INC.	3305 BICKFORD AVENUE	SNOHOMISH	WA	982909216	4253344048
PACIFIC GOLF & TURF	1818 BICKFORD AVENUE	SNOHOMISH	WA	98290	3605687798
PACIFIC GOLF & TURF	6615 E MALLON	SPOKANE	WA	99212	5095353663
BARNETT IMPLEMENT CO., INC.	4220 OLD HIGHWAY 99 SO	MOUNT VERNON	WA	98273	3604247995
AGRISHOP AUBURN	308 W MAIN ST	AUBURN	WA	98001	2538330870
CHINOOK SALES & RENTALS	1550 INDUSTRIAL WAY	LONGVIEW	WA	98632	3605774770
PACIFIC GOLF & TURF	7215 S. 228TH STREET	KENT	WA	98032	2538540505
EVERGREEN IMPLEMENT, INC.	406 W. MAIN	COULEE CITY	WA	99115	5096325547
EVERGREEN IMPLEMENT, INC.	803 WEST 1ST	RITZVILLE	WA	99169	5096590510
CLARK COUNTY LAWN & TRACTOR	17900 NE 72ND AVE	VANCOUVER	WA	98686	3605733171
EVERGREEN IMPLEMENT, INC.	1429 S. PIONEER WAY	MOSES LAKE	WA	98837	5097650988
AGRISHOP TACOMA	2012 S. 12TH STREET	TACOMA	WA	98405	2532729331
WASHINGTON TRACTOR, INCORPOR	20054 VIKING AVE NW	POULSBO	WA	98370	3609300095
PAPE MACHINERY, INC.	1919 E. MAIN	POMEROY	WA	99347	5098431691
PAPE MACHINERY, INC.	42951 SR 195	COLFAX	WA	99111	5093974377
WASHINGTON TRACTOR, INC.	1 PATROL STREET	OKANOGAN	WA	98840	5094223030
WASHINGTON TRACTOR, INC.	1004 CANYON ROAD	ELLENSBURG	WA	98926	5099626801
WASHINGTON TRACTOR, INC.	731 F STREET SE	QUINCY	WA	98848	5097874553
WASHINGTON TRACTOR, INC.	13223 HOUSTON ROAD EAST	SUMNER	WA	98390	2538634436
WASHINGTON TRACTOR, INC.	830 EVERGREEN STREET	LYNDEN	WA	98264	3603542186
WASHINGTON TRACTOR, INC.	5015 OLYMPIC HIGHWAY	ABERDEEN	WA	98520	3605336393
WASHINGTON TRACTOR, INC.	127 N HAMILTON RD	CHEHALIS	WA	98532	3607489944
WASHINGTON TRACTOR, INC.	412 LILY ROAD SE	OLYMPIA	WA	98501	3604912503
WASHINGTON TRACTOR, INC.	603 HARRISON STREET	SUMNER	WA	98390	2538634436
RDO AGRICULTURE EQUIPMENT CO	140 MIDVALE ROAD	SUNNYSIDE	WA	98944	5098395131
PAPE MACHINERY, INC.	3037 MELROSE	WALLA WALLA	WA	99362	5095252010
RDO AGRICULTURE EQUIPMENT CO	1707 EAST JAMES STREET	PASCO	WA	99301	5095470541
BARNETT IMPLEMENT OF YAKIMA	3110 FRUITVALE BLVD	YAKIMA	WA	98902	5094522880

Authorized OR Dealers:

DEALERSHIP NAME	ADDRESS	CITY	ST	ZIP	PHONE
FLOYD A. BOYD CO.	5759 CRATER LAKE HIGHWAY	CENTRAL POINT	OR	97502	5418262422
STARK ST. LAWN & GARDEN INC.	11827 SE STARK STREET	PORTLAND	OR	97216	5032555393
FLOYD A. BOYD CO.	21600 HWY 39	MERRILL	OR	97633	5417985660
HOLLINGSWORTHS' INC./ONTARIO	1775 SW 30TH STREET	ONTARIO	OR	97914	5418897254
PACIFIC GOLF & TURF	1203 S.W. LAKE ROAD	REDMOND	OR	97756	5415487497
PACIFIC GOLF & TURF	4110 NE COLUMBIA BLVD	PORTLAND	OR	97211	5032826022
TRI-COUNTY EQUIPMENT	11201 ISLAND AVENUE	LA GRANDE	OR	97850	5419637151
TRI-COUNTY EQUIPMENT	41216 HWY 30	BAKER CITY	OR	97814	5415236491
CLATSOP POWER EQUIPMENT	34912 HIGHWAY 101 BUSINESS	ASTORIA	OR	97103	5033250792
TRI-COUNTY EQUIPMENT	911 SOUTH RIVER STREET	ENTERPRISE	OR	97828	5414263116
C. M. & W. O. SHEPPARD, INC.	102 STATE STREET	HOOD RIVER	OR	97031	5413863603
RAMSEY-WAITE, CO.	4258 FRANKLIN BLVD	EUGENE	OR	97403	5417267625
HOLLINGSWORTHS' INC./ONTARIO	980 OREGON AVENUE	BURNS	OR	97720	5415737254
HOBI EQUIPMENT	1810 NE STEPHENS STREET	ROSEBURG	OR	97470	5416737567
FLOYD A. BOYD CO.	2347 SW HIGHWAY 97	MADRAS	OR	97741	5414756116
FLOYD A. BOYD CO.	1223 1ST STREET	BEND	OR	97701	5416337671
STARK ST. LAWN & GARDEN-WEST	14270 SW GALBREATH DRIVE	SHERWOOD	OR	97140	5036252967
PAPE MACHINERY, INC.	6928 SE 282ND AVENUE	GRESHAM	OR	97080	5036634353
PAPE MACHINERY, INC.	11693 EHLEN ROAD NE	AURORA	OR	97002	5036783200
PAPE MACHINERY, INC.	9889 S HWY 99 W	MCMINNVILLE	OR	97128	5034725184
PAPE MACHINERY, INC.	5101 LARDON ROAD NE	SALEM	OR	97305	5035815033
PAPE MACHINERY, INC.	23838 HIGHWAY 99 E	HARRISBURG	OR	97446	5419958400
PAPE MACHINERY, INC.	3793 E BASELINE ST	CORNELIUS	OR	97123	5036481171
PAPE MACHINERY, INC.	31970 OLD HWY 34	TANGENT	OR	97389	5419261534
RDO AGRICULTURE EQUIPMENT CO	95421 HIGHWAY 206	WASCO	OR	97065	5414425400
RDO AGRICULTURE EQUIPMENT CO	78200 HWY 207	HERMISTON	OR	97838	5415678327
RDO AGRICULTURE EQUIPMENT CO	5401 NW RIETH ROAD	PENDLETON	OR	97801	5412766341

Multiple-Unit Discount: A multiple-unit discount would be available to **all** state agencies and **all** political subdivisions based on the following schedule.

Sales of 3 or more like self-propelled products are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such machines will also qualify.

Schedule as follows:

3-4 units – 1%

5-6 units – 2%

Pricing and Ordering Information

Contract No. 10212

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Acceptance of the trade-in is at the sole discretion of the dealership located in the State of Washington. If the dealer establishes a trade-value and trades equipment, the value will be deducted from the State of Washington Contract price and this will be the final sell price to the agency. The dealership will include pricing for pick-up of the trade-in unit.

Authorized Dealers:

A Plus Power Equipment Mobile Service LLC	9504 NE 76th St.	Vancouver	WA	98662	360-882-7748
Aces Valley Power Tool	7311 E. Sprague Ave	Spokane Valley	WA	99212	509-924-0400
Airpro Equipment Inc.	10625 E. Marginal Way S	Tukwila	WA	98168	206-762-9050
G & R Ag Products Inc.	721 N Oregon Ave	Pasco	WA	99301	509-545-5855
Nick Nichols Enterprises Inc.	1616 US Hwy 12	Ethel	WA	98542	360-978-5551
Okanogan Truck & Tractor Inc.	204 3rd Ave South	Okanogan	WA	98840	509-422-3390
Precision Ag Repair	5985 Vantage Hwy STE #100	Ellensburg	WA	98926	509-962-4444

Multiple Unit Discount:

- **0 – 2 Units 0% Discount**
- **3 – 4 Units 1% Discount**
- **5 – 6 Units 2% Discount**
- **7 – 8 Units 3% Discount**
- **9 or more 4% Discount**
- Multiple unit discounts are offered on Grasshopper FrontMount™ tractor/deck combinations or Grasshopper MidMount™ combinations only. Implements and Accessories are excluded.

-----END-----

Pricing and Ordering Information

Contract No. 10212

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Contractor: CNH Industrial America, LLC dba New Holland

500 Diller Ave.
Mail Station 248
New Holland, PA 17577

Contact: Wayne Crow

Phone: 717-355-1683

Fax: (877) 764-1369

Email: wayne.crow@newholland.com

Federal ID: 76-0433811

Supplier: W8133

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering and Invoicing Procedure

1. All authorized purchasers including state agencies, institutions, colleges, universities, political subdivisions and members of State of Washington Purchasing Cooperative (WSPC) and/or State of Oregon Cooperative Purchasing Program (DASCPP/ORCPP) should contact their local New Holland Agriculture dealer. If not known, see the New Holland dealer locator at www.newholland.com/na or contact New Holland Government Fleet Sales Toll Free at 877-269-0114, option #3 or call Wayne Crow directly at 717-355-1683. The New Holland dealer will assist customers in selecting the correct products and factory options to satisfy customer requirements.
2. Each New Holland Agriculture dealer in Washington and Oregon will have a copy of the Bid Award Notification showing the Washington State Contract discounts off Manufacturer's published list price for all of the New Holland products on this contract. In addition, each New Holland Ag dealer has the New Holland Agriculture Published Price list to be used for this contract. This information will enable the New Holland Ag dealer to provide accurate price quotations using the correct List Price and the correct contract discount for the particular New Holland product.
3. Authorized purchasers will issue purchase orders directly to a local New Holland Agriculture dealer. The New Holland Ag dealer will order the product from the factory or try to obtain the product from dealer/field inventory, perform all prep and delivery work and then issue an invoice for the product directly to the purchaser upon delivery. The New Holland Ag dealer will provide normal operator training, review routine maintenance schedule and review the warranty statement at the time a New Holland product is delivered. All payments are to be made directly to the delivering dealership.
4. Any pricing or invoicing discrepancies should first be addressed with their servicing local New Holland Agriculture dealer. If the discrepancy cannot be resolved, then the purchaser should contact New Holland Ag Government Fleet Sales in New Holland, PA (Toll Free at 877-269-0114, option #3 or call Wayne Crow directly at 717-355-1683) for resolution.
5. Requests for product demonstrations should be made with the local New Holland Ag dealer.
6. The New Holland Agriculture dealer that delivered the product should be contacted if any problems occur with the product or the purchaser has any questions regarding the operation of the product. Should the product require repairs or warranty work, New Holland dealers pride themselves in providing quick response to customers experiencing problems with New Holland products and make every attempt to correct those problems as quickly as possible.

New Holland Brand: Continued:

Credit Card Acceptance: not applicable

Delivery Time: reference attached spreadsheet **Payment Terms:** Net 30 days

Trade-ins: All trade-in units are evaluated on a per unit basis - accepting as trade in would be the dealer's decision - condition and value warrants decision

Authorized Dealers:

Dealers for Washington

NAME	ADDRESS	CITY	ZIP	Telephone	
ST. JOHN HARDWARE & IMPL. CO.	904 HAYFORD ROAD	AIRWAY HEIGHTS	99001	509	244-4902
BRIM TRACTOR COMPANY, INC.	155 HAMILTON RD.	CHEHALIS	98532	360	767-0600
LADUKE & FOGLE EQUIPMENT, INC.	635 HWY 395 SOUTH	COLVILLE	99114	509	684-2575
BRIM TRACTOR COMPANY INC.	350 SOUTH DUFFNER DR	LYNDEN	98264	360	354-4411
S.S. EQ. INC.	1154 W. BROADWAY AVE.	MOSES LAKE	98837	509	764-8447
BRIM TRACTOR COMPANY INC.	2500 CEDARDALE RD	MT. VERNON	98274	360	424-1600
S.S. EQ. INC.	2405 S. BROADWAY	OTHELLO	99344	509	488-9607
S.S. EQ. INC.	708 OREGON	PASCO	99301	509	547-1795
S.S. EQ. INC.	4939 HWY 281 NORTH	QUINCY	98848	509	787-3595
BRIM TRACTOR COMPANY, INC.	219 FRONTAGE RD NORTH, SUITE B	PACIFIC	98390	253	863-9004
SUNNYSIDE NEW HOLLAND, INC.	526 W. YAKIMA VALLEY HWY.	SUNNYSIDE	98944	509	837-2714
BURROWS TRACTOR INC.	1308 E MEAD AVE	YAKIMA	98901	509	457-8105
S.S. EQ. INC.	1491 DELL AVENUE	WALLA WALLA	99362	509	522-9800
BURROWS TRACTOR, INC.	927 S. WENATCHEE AVE.	WENATCHEE	98801	509	888-0355

Dealers for Oregon

NAME	ADDRESS	CITY	ZIP	Telephone	
KBE CENTRAL POINT	982 S FRONT ST	CENTRAL POINT	97502	541	664-1270
S.S. EQ. INC.	87000 CHRISTMAS VALLEY HWY.	CHRISTMAS VALLEY	97641	541	576-3026
S.S. EQ. INC.	2625 SE. 3RD ST.	CORVALLIS	97333	541	757-8112
BRIM TRACTOR COMPANY, INC.	1200 SOUTH BERTELSEN RD	EUGENE	97402	541	485-0407
S.S. EQ. INC.	285 EAST FEEDVILLE RD	HERMISTON	97838	541	567-3001
S.S. EQ. INC.	211 HIGHWAY 20	HINES	97738	541	573-1280
KLAMATH BASIN EQUIPMENT, INC.	4304 HIGHWAY 39	KLAMATH FALLS	97603	541	882-2571
S.S. EQ. INC.	60588 A MCALISTER	LA GRANDE	97850	541	963-8144
S.S. EQ. INC.	307 NORTH P STREET	LAKEVIEW	97630	541	947-2188
METRO NEW HOLLAND, INC.	29685 NW WEST UNION ROAD	NORTH PLAINS	97133	503	647-5577
BRIM TRACTOR COMPANY, INC.	4720 RIDGE DRIVE NE	SALEM	97303	503	364-2241
KBE REDMOND	2109 N HIGHWAY 97	REDMOND	97756	541	526-1827

Multiple-Unit Discount: Multiple-unit discounts are available for most models when listed on the same Purchase Order. Please see your New Holland Agriculture dealer for details.

-----END-----

Pricing and Ordering Information

Contract No. 10212

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Contractor: **Tiger Corporation**
3301 North Louise Avenue
Sioux Falls, SD 57107

Contact: Randy Jensen **Phone:** 800-843-6849 **Fax:** 605-338-9702
Email: rjensen@tiger-mowers.com

Federal ID: 88-0329653 **Supplier #:** W8706

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: All orders, purchase orders and payments will be sent to:

	Case Power & Equipment Attention: Laurie Kleindl 2702 W. Valley Highway N. Auburn, WA 98001 Office: 253-735-2702 Fax: 253-735-3664	Rowand Machinery Attention: Virgil Green 6210 W. Rowand Rd. Spokane, WA 99224 Office: 509-838-5252 Fax: 509-747-2949
Service Areas: Chelan, Kittitas, Yakima, Klickitat, Skamania, Clark, Cowlitz, Wahkiakum, Douglas	Service Areas: Whatcom, Skagit, Snohomish, Pierce, Lewis, Pacific, Thurston, Mason, Gray Harbor, Jefferson, Clallam, Island, San Juan, Kitsap	Service Areas: Benton, Grant, Okanogan, Ferry, Lincoln, Steven, Pend, Oreille, Spokane, Adams, Whitman, Walla Walla, Columbia, Asotin, Garfield, Franklin

Payment Address: See above

Credit Card Acceptance: Not Available

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: Not Available

Authorized Dealers: Case Power & Equipment and Rowand Machinery

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Pricing and Ordering Information

Contract No. 10212

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Contractor: **Western Equipment Inc.**
20224 80th Ave South
Kent, WA 98032

Contact: Norman Wills **Phone:** (253) 261-7623 **Fax:** (253) 872-6942
Email: norm.wills@western-equip.com

Federal ID: 910883872 **Supplier #:** W472

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: send orders to above address

Payment Address: same as above

Credit Card Acceptance: Not Available

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins:

Trade-in equipment will be evaluated on a per unit basis as to shape and condition. Overall maintenance of the equipment, hours, general appearance, marketability, etc. will be used to determine the value of the trade. EPA emission standards have not been utilized to determine value in the lawn and garden field before.

Authorized Repair Dealers:

Western Equipment Dist., Inc.
20224 80th Ave South 2824 East Garland
Kent, WA 98032
Phone: 253 872-8858
Fax: 253 872-8858

Western Equipment Dist., Inc.
2824 E. Garland Ave
Spokane, WA 99207
Phone: 509 483-8665
Fax: 509 483-7563

Western Equipment Dist., Inc.
14124 NE Arndt Road
Aurora, OR 97002
Phone: 530 691-0250
Fax: 503 691-0249

Pricing and Ordering Information

Contract No. 10212

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Contractor: Adams Tractor of Spokane
PO Box 3043
Spokane WA 99220

Contact: Ken Adams Phone: 800.873.7428

Federal ID: 82-0213228

Supplier #: W36904

Ordering Procedures: Contact Ken Adams at Adams Tractor 800.873.7428 or email kena@adamstractor.com

Payment/Invoice Address:

Coeur d' Alene Tractor Company
1112 Appleway
Coeur d' Alene, ID. 83814

Billing and Accounting Contact: Ken Adams **Phone:** 800.873.7428 **Email:** kena@adamstractor.com

Credit Card Acceptance: Visa and MasterCard

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Pricing and Ordering Information

Contract No. 10212

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Contractor: **Cowlitz River Rigging**
1540 Industrial Way
Longview WA 98632

Contact: Scott Wallace Phone: 360.425.6720

Federal ID: 91-1367487

Supplier #: W37262

Ordering Procedures: Contact Scott Wallace at Cowlitz River Rigging 360.425.6720 or email
scott@loggingsupply.com

Payment/Invoice Address:

Cowlitz River Rigging
1540 Industrial Way
Longview WA 98632

Billing and Accounting Contact: Contact Scott Wallace at Cowlitz River Rigging Phone 360.425.6720 or
email scott@loggingsupply.com

Credit Card Acceptance: No

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Pricing and Ordering Information

Contract No. 10212

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Contractor: US Mower
11949 Westar LN
Burlington WA 98233

Contact: Darrell Richardson Phone: 877.370.4448

Federal ID: 91-178422

Supplier #: W40288

Ordering Procedures: Contact Darrell Richardson at US Mower 877.370.4448 email darrellr@usmower.com

Payment/Invoice Address:

US Mower
11949 Westar LN
Burlington WA 98233

Billing and Accounting Contact: Contact Gundela Stutz at US Mower Phone 877.757.7555 or email sgstutz@usmower.com

Credit Card Acceptance: Yes – 3% transaction fee added to all credit card purchase

Prompt Payment Discount: 2% net 10 days

Delivery Time: Refer to Price Sheets Attachment “B”

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: **Ariens Company**
655 West Ryan Street
Brillion WI 54110

Contact: David Ramirez Phone: 334.477.1952

Federal ID: 39-0135100

Supplier #: W41663

Ordering Procedures: Contact David Ramirez at Ariens Company @ 334.477.1952 email dramirez@ariens.com

Payment/Invoice Address:

Ariens Company
655 West Ryan Street
Brillion WI 54110

Billing and Accounting Contact: Contact David Ramirez at Ariens Company @ 334.477.1952 email dramirez@ariens.com

Credit Card Acceptance: Yes

Prompt Payment Discount: 2% net 10 days

Volume Discount: 1% on orders \$150,000.00 and over

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: **Jennings Equipment Company**
1030 River Road
Puyallup WA 98371

Contact: Brady Jennings Phone: 253.845.8801

Federal ID: 91-1357559

Supplier #: W2350

Ordering Procedures: Contact Brady Jennings at Jennings Eq. Company @ 253.845.8801 email sales@jenningsequipment.com

Payment/Invoice Address:

Jennings Equipment Company
1030 River Road
Puyallup WA 98371

Billing and Accounting Contact: Contact Brady Jennings at Jennings Eq. Company @ 253.845.8801 email sales@jenningsequipment.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

Page 25

Contractor: **Farmers Exchange**
215 W Canal Dr.
Kennewick, WA 99336

Contact: Keith Silliman Phone: 509.856.3101

Federal ID: 91-1757516

Supplier #: W42130

Ordering Procedures: Contact Keith Silliman at Farmers Exchange @ 509.856.3101 email
silli5977@gmail.com

Payment/Invoice Address:

Farmers Exchange
215 W Canal Dr.
Kennewick, WA 99336

Billing and Accounting Contact: Contact Keith Silliman at Farmers Exchange @ 509.856.3101 email
silli5977@gmail.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: **Fiber Marketing International**
11111 E. Trent Ave
Spokane, WA 99206

Contact: Dave Kopp Phone: 509.972.4071

Federal ID: 91-1505854

Supplier #: W15705

Ordering Procedures: Contact Dave Kopp at Fiber Marketing Intl @ 509.972.4071 email dave@fmisales.com

Payment/Invoice Address:
Fiber Marketing International
11111 E. Trent Ave
Spokane, WA 99206

Billing and Accounting Contact: Contact Dave Kopp at Fiber Marketing Intl @ 509.972.4071 email dave@fmisales.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

Page 27

Contractor: **Blueline Equipment Company**
PO Box 1108
Moxee, WA 98936

Contact: Derek Wood Phone: 509.520.6298

Federal ID: 20-0639414

Supplier #: W24372

Ordering Procedures: Contact Derek Wood at Blueline @ 509.520.6298 email derek@bluelinemfg.com

Payment/Invoice Address:
Blueline Equipment Company
PO Box 1108
Moxee, WA 98936

Billing and Accounting Contact: Contact Derek Wood at Blueline @ 509.520.6298 email derek@bluelinemfg.com

Credit Card Acceptance: Yes – Up to \$1,500.00

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment “B”

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: **Washington Tractor**
603 Harrison Street
Sumner WA 98390

Contact: Dave Ponsness Phone: 253.863.4436

Federal ID: 27-1477463

Supplier #: W368

Ordering Procedures: Contact Dave Ponsness at Washington Tractor @ 253.863.4436 email davep@washingtontractor.org

Payment/Invoice Address:

Washington Tractor
603 Harrison Street
Sumner WA 98390

Billing and Accounting Contact: Contact Dave Ponsness at Washington Tractor @ 253.863.4436 email davep@washingtontractor.org

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

Page 29

Contractor: Terrain King Corp.
1502 E. Walnut
Seguin, TX 78155

Contact: Kim Koenig Phone: 800.882.5762 ext 1594

Federal ID: 27-1477463

Supplier #: W5196

Ordering Procedures: Contact Glade Shinsel at Terrain King @ 830-481-4287 email gshinsel@terrainking.com

Payment/Invoice Address:

Terrain King Corp.
1502 E. Walnut
Seguin, TX 78155

Billing and Accounting Contact: Contact Kim Koenig at Terrain King @ 800.882.5762 ext 1594 email bids@alamo-group.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Servicing Dealer: Jennings Equipment Inc.
Andy Harris – Sales
1030 River Rd
Puyallup Wa.98371
andyh@jenningsequipment.com
Cell 253-606-5642

Pricing and Ordering Information

Contract No. 10212

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Contractor: Pacific Power Products
PO Box 640
Ridgefield, WA 98642

Contact: Alex Little Phone: 360.568.7798

Federal ID: 93-1153978

Supplier #: W1949

Ordering Procedures: Contact Alex Little at Pacific @ 360.568.7798 email alittle@pacificgolfturf.com

Payment/Invoice Address:

Pacific Power Products
PO Box 640
Ridgefield, WA 98642

Billing and Accounting Contact: Contact Alex Little at Pacific @ 360.568.7798 email alittle@pacificgolfturf.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: Vermeer Northwest Sales and Service
PO Box 45213
Tacoma WA 98448

Contact: Tim Weaver Phone: 253.536.7112

Federal ID: 91-1466658

Supplier #: W367

Ordering Procedures: Contact Tim Weaver at Vermeer NW Sales @ 253.536.7112email
tim.weaver@vermeernw.com

Payment/Invoice Address:

Vermeer Northwest Sales and Service
PO Box 45213
Tacoma WA 98448

Billing and Accounting Contact: Contact Tim Weaver at Vermeer NW Sales @ 253.536.7112email
tim.weaver@vermeernw.com

Credit Card Acceptance: Yes – for parts and service only

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment “B”

Payment Terms: Net 30

Contractor: **Diamond Mowers Inc**
27134 Parklane Dr.
Sioux Falls, SD 57106

Contact: TJ Honke Phone: 605.323.8233

Federal ID: 46-0457129 **Supplier #:** W41248

Ordering Procedures: Contact TJ Honke at Diamond Mowers @ 605.323.8233 email
tjhonke@diamondmowers.com

Payment/Invoice Address:
Diamond Mowers Inc
27134 Parklane Dr.
Sioux Falls, SD 57106

Billing and Accounting Contact: Contact TJ Honke at Diamond Mowers @ 605.323.8233 email
tjhonke@diamondmowers.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30

Diamond Authorized Distributors

Subcontractor Name	City	State	Purchasing Contact	Phone
Brim Tractor	Lynden	WA	Brent VanderPol	360.424.1600
Brim Tractor	Mount Vernon	WA	Brent	360.424.1600
Brim Tractor	Sumner	WA	Brent	360.424.1600
Brim Tractor	Chehalis	WA	Brent	360.424.1600

Pricing and Ordering Information

Contract No. 10212

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Contractor: **Sumner Lawn and Saw**
9318 SR 162 E.
Puyallup WA 98372

Contact: Jake Longnecker Phone: 253.435.9284

Federal ID: 91-1550915

Supplier #: W41942

Ordering Procedures: Contact Jake Longnecker at Sumner Lawn and Saw @ 253.435.9284 email jakel@sumnerlawn.com

Payment/Invoice Address:

Sumner Lawn and Saw
9318 SR 162 E.
Puyallup WA 98372

Billing and Accounting Contact: Contact Jake Longnecker at Sumner Lawn and Saw @ 253.435.9284 email jakel@sumnerlawn.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: 4% when 20 or more STIHL units are purchased

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

Page 36

Contractor: Exmark MFG Co.
2101 Ashland Ave
Beatrice, NE 68310

Contact: Dan Dorn Phone: 402.223.6378

Federal ID: 47-0646782

Supplier #: W42156

Ordering Procedures: Contact Dan Dorn at Exmark @ 402.223.6378 email Dan.dorn@exmark.com

Payment/Invoice Address:

Exmark MFG Co.
2101 Ashland Ave
Beatrice, NE 68310

Billing and Accounting Contact: Contact Dan Dorn at Exmark @ 402.223.6378 email Dan.dorn@exmark.com

Credit Card Acceptance: Yes

Prompt Payment Discount: .5% NET 10

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Exmark Authorized Dealers:

Dealer	City	State	Phone	Contact
Carl's Mower & Saw	Ferndale	WA	360-384-0799	Jordan
Greenshields Industrial Supply	Everett	WA	425-259-0111	Jerry
Horizon - Bellevue	Bellevue	WA	425-828-4554	Eric
Horizon - Everett	Everett	WA	425-303-9200	Eric
Issaquah Honda Kubota	Issaquah	WA	425-392-5182	Tom
A l P o w e r E q u i p m e n t	Olympia	WA	360-491-2022	Chris
Jennings Equipment	Puyallup	WA	253-845-8801	Brady
Lawn Equipment Supply, Inc.	Mukilteo	WA	425-355-3521	Burl
Power Shop, The	Centralia	WA	360-736-6340	Jarrod
Precision Turf Equipment	Snohomish	WA	360-568-3500	Dan
Steele St Power Equipment	Lakewood	WA	253-531-1664	Nick
Woods Logging Supply-Sedro	Sedro Woolley	WA	360-855-0331	Josh
Walla Walla Saw LLC	Walla Walla	WA	509-529-2421	Tom
Horizon-Spokane	Spokane	WA	509-467-6601	Todd
FMI Sales	Spokane Valley	WA	509-927-4071	Scott
Smitty's Outdoor Power	Yakima	WA	509-453-9966	Gary
Farmers Exchange	Kennewick	WA	509-586-3101	Keith

Pricing and Ordering Information

Contract No. 10212

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Valley Tractor & Equipment	East Wenatchee	WA	509-886-1566	Earnie
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Pricing and Ordering Information

Contract No. 10212

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Contractor: **Birch Equipment**
 PO Box 30918
 Bellingham, WA 98228

Contact: Jeninne Duncan Phone: 360.734.5744

Federal ID: 91-1543127

Supplier #: W2407

Ordering Procedures: Contact Jeninne Duncan at Birch Equipment @ 360.734.5744 email
jeninnem@birchequipment.com

Payment/Invoice Address:

Birch Equipment
PO Box 30918
Bellingham, WA 98228

Billing and Accounting Contact: Contact Jeninne Duncan at Birch Equipment @ 360.734.5744 email
jeninnem@birchequipment.com

Credit Card Acceptance: Yes

Prompt Payment Discount: .NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: Scotsco Inc.
16750 SE Kens Court
Milwaukie, OR 97267

Contact: Mark Boersma Phone: 503.353.0325

Federal ID: 93-0593362 **Supplier #:** W41804

Ordering Procedures: Contact Mark Boersma at Scotsco Inc. @ 503.353.0325 email mboersma@scotsco.com

Payment/Invoice Address:

Scotsco Inc.
16750 SE Kens Court
Milwaukie, OR 97267

Billing and Accounting Contact: Contact Mark Boersma at Scotsco Inc. @ 503.353.0325 email mboersma@scotsco.com

Credit Card Acceptance: Yes

Prompt Payment Discount: .NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30

Scotsco Authorized Dealers:

For Scag Equipment

Subcontractor Name	City	State	Purchasing Contact	Phone
Precision Turf Equipment	Bothell	WA	Daniel	360-568-3500
Siskun, Inc.	Everett	WA	Adrian	425-252-3688
Issaquah Honda Kubota	Issaquah	WA	Tom Scammahorn	425-392-5182
Columbia Grain & Feed Co., Inc	Pasco	WA	Duane Wattenberge	509-547-8818
Washington Tractor, Inc	Sumner	WA	Brian Tomow	253-863-4436
Harry's Lawn & Power Equipment	Vancouver	WA	Jeff Gumringer	360-694-6044
H & H Supply	Edgewood	WA		253-927-2141
Washington Tractor-Ellensburg	Ellensburg	WA	Duane Huppert	509-962-6801
Watkins Tractor & Supply	Kelso	WA	John Boatman	360-423-7220
Washington Tractor, Inc	Lynden	WA	Dan Hagerty	360-354-2186
Spokane Power Tool	Spokane	WA	Al Standal	509-489-4202

Pricing and Ordering Information

Contract No. 10212

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Small Engine Specialties	Yakima	WA	Kyle	509-823-4254
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For Billy Goat Equipment

Subcontractor Name	City	State	Purchasing Contact	Phone
Precision Turf Equipment	Bothell	WA	Daniel Robinson	360-568-3500
Siskun, Inc.	Everett	WA	Adrian	425-252-3688
Issaquah Honda Kubota	Issaquah	WA	Tom	425-392-5182
Columbia Grain & Feed Co., Inc	Pasco	WA	Duane	509-547-8818
Washington Tractor, Inc	Sumner	WA	Brian Tomow	253-863-4436
Harry's Lawn & Power Equipment	Vancouver	WA	Jeff Gumringer	360-694-6044
AgriShop, Inc. (Tacoma)	Tacoma	WA	Adam	253-383-4643
AgriShop, Inc. (Auburn)	Auburn	WA	Keith Jones	253-833-0870
Carl's Mower & Saw	Ferndale	WA	Carl Levien	360-384-0799
Goodsell Power Equipment	Kirkland	WA	Duane	425-820-6168
Barnett Implement Co, Inc.	Mt. Vernon	WA	Gary Bunney	800-453-9274
J & I Saw Shop Inc.	Olympia	WA	Randy	360-491-2022
Port Angeles Power Equipment	Port Angeles	WA	Mike Traband	360-452-4652
Jennings Equipment, Inc.	Puyallup	WA	Francis	253-845-8801
Sumner Lawn-N-Saw	Puyallup	WA	Rick	253-435-9284
Bryant Tractor and Mower Inc.	Renton	WA	Bill Bryant	425-228-6454
Ben's Cleaner Sales, Inc.	Seattle	WA	Jerry Meyer	206-622-4262
Barnett Implement Co., Inc.	Snohomish	WA	Jerry Pittman	425-334-4048
Adams Tractor of Spokane	Spokane	WA	Bruce	509-535-1708
Ron Jones Power Equipment	Tacoma	WA	Duff Jones	253-531-0404
County Stihl Inc.	Vancouver	WA	Tom Scibilia	360-574-0043
Walla Walla Saw	Walla Walla	WA	Tom Watts	509-529-2421
Smitty's Outdoor Power	Yakima	WA	Gary Kneff	509-453-9966

Pricing and Ordering Information

Contract No. 10212

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Contractor: Farmers Equipment Co
P.O Box 393
Lynden WA 98264

Contact: Mark Visser Phone: 360.815.7710

Federal ID: 91-0217261

Supplier #: W15116

Ordering Procedures: Contact Mark Visser at Farmers Equipment Co. @ 360.815.7710 email
mvisser@farmersequip.com

Payment/Invoice Address:

Farmers Equipment Co
P.O Box 393
Lynden WA 98264

Billing and Accounting Contact: Contact Mark Visser at Farmers Equipment Co. @ 360.815.7710 email
mvisser@farmersequip.com

Credit Card Acceptance: Yes – Up to \$5,000.00

Prompt Payment Discount: .NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment “B”

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: **D + L Waste and Equipment dba PCI Equipment**
9180 SE 74th Ave
Portland OR, 97206

Contact: Donald Wiseman Phone: 503.777.5548

Federal ID: 20-3787768 **Supplier #:** W30667

Ordering Procedures: Contact Donald Wiseman at PCI Equipment @ 503.777.5548 email donald@pciequipment.com

Payment/Invoice Address:
D + L Waste and Equipment dba PCI Equipment
9180 SE 74th Ave
Portland OR, 97206

Billing and Accounting Contact: Contact Donald Wiseman at PCI Equipment @ 503.777.5548 email donald@pciequipment.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: Morbark, INC
PO Box 1000
Winn, MI 48896

Contact: Wayne Watts Phone: 800.831.0042 – ext 1420

Federal ID: 38-2805772 **Supplier #:** W24279

Ordering Procedures: Contact Wayne Watts at Morbark @ 800.831.0042 – ext 1420 email wayne.watts@morbark.com

Payment/Invoice Address:

Morbark, INC
PO Box 1000
Winn, MI 48896

Billing and Accounting Contact: Contact Wayne Watts at Morbark @ 800.831.0042 – ext 1420 email wayne.watts@morbark.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment “B” **Payment Terms:** Net 30

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