

The following purchase order is agency specific. For piggy-backing opportunities you must contact the buyer.



KingCounty

**Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services**

CNK-ES-0340
3rd Floor
401 5th Avenue
SEATTLE, WA 98104

206-263-9400 Ph
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

CONTRACTOR:
JAMES G MURPHY
PO BOX 82160
18226 68TH AVE NE
KENMORE, WA 98028 United States
Fax: (425) 4838247

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

BILL TO:
KC DES FBOD ACCOUNTS PAYABLE
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5703839	REVISION 1	PAGE 1 of 1
CREATION DATE 12-AUG-2014	BUYER PATRICIA REID	
DATE OF REVISION 05-SEP-2014	BUYER PATRICIA REID	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
9928	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (425) 486-1246

DESCRIPTION

Contract Purchase Agreement

Furnish Vehicle Auction House Services as requested by King County Sheriff's personnel during the period September 4, 2014 through September 3, 2019, in accordance with King County ITB# 1002-14-PLR and the responding bid from James G. Murphy Company, both incorporated by reference as if fully set forth herein.

Individual Standard Purchase orders with unique Purchase Order numbers referencing this contract purchase agreement will be issued by King County to authorize the purchase and payment of goods and services. All invoices must reference the Individual Standard Purchase Order Number to avoid delay in payments.

Authorized Signature



James G. Murphy Co.

Commercial & Industrial Auctioneers

PROPOSAL FOR:

KING COUNTY PROCUREMENT SERVICES SECTION

ITB 1002-14-PLR

BID TITLE: VEHICLE AUCTION HOUSE SERVICES

DUE DATE: JULY 24, 2014 - 2:00 P.M.

SUBMITTED BY:

JAMES G. MURPHY COMPANY

ORIGINAL

James G. Murphy Co. - 1.800.426.3008 - murphyauction.com

Seattle: 425.486.1246 - P.O. BOX 82160 - 18226 68th Ave NE, Kenmore, WA 98028

Portland: 503.463.4444 - 105 McNary Estates Drive N, Keizer, OR 97303



James G. Murphy Co.

Commercial & Industrial Auctioneers

July 21, 2014

Patty Reid
King County Procurement Services Section
Chinook Building, 3rd Floor
401 Fifth Avenue
Seattle, WA 98104

SUBJECT: ITB 1002-14-PLR

Dear Patty,

Thank you for the opportunity to submit a response to the above subject ITB for auctioneer services.

The James G. Murphy Co. was founded and incorporated in 1970 by James G. Murphy. For over forty years the James G. Murphy Co. has been a leader in commercial, industrial, and real estate auctions, conducting an average of one hundred auctions a year. The James G. Murphy Co. has conducted auctions in thirty nine states, Canada and Mexico. Auctions previously conducted include everything from small restaurants to multi-million manufacturing facilities, and six heavy equipment and vehicle auctions a year conducted at our Kenmore, Washington auction facility. During 2013 the James G. Murphy Co. conducted ninety four auctions with a sales volume of 34 million dollars.

The list of customers who sell their equipment at James G. Murphy Co. auctions is as varied as the type of auctions we conduct. Our customers include major corporations such as Boeing and Weyerhaeuser, Verizon, Century Link, local and national financial institutions to include: City Bank, Banner Bank, Columbia Bank, Key Bank and Wells Fargo Bank. U.S. Government agencies to include: The U.S. Bankruptcy Court, Federal Deposit Insurance Corporation, Small Business Administration, Resolution Trust Corporation and The U.S. Marshal Service. Local government agencies including: The City of Seattle, Pierce County, Snohomish County, Skagit County and City of Everett just to name a few.

When it comes to experience the James G. Murphy Co. staff is second to none. The late James G. Murphy, our company founder and mentor, was past president of the 6,000 member National Auctioneers Association and inductee to The National Auctioneers Association "Hall of Fame". Tim Murphy, President of the James G. Murphy Co. for the last twenty years, is a graduate and award winning instructor of The Certified Auctioneers Institute at Indiana University. Julie Murphy-Rice, our Chief Financial Officer is a Certified Public Accountant responsible for our accounting and administrative department. Todd Meyers, Vice President and Kenmore Manager has extensive experience working with government agencies and will be the main contact authorized to represent The James G. Murphy Co. during the ITB process. Todd Meyers (primary contact), Tim Murphy and Julie Murphy-Rice (secondary contacts) may be reached at the location below. In addition to an experienced management team, The James G. Murphy Co. has an advertising department that has won numerous national awards. Also, our auction crews have over seventy plus years of experience when it comes to auction preparation and set-up. Finally, we have three licensed and bonded auctioneers on staff with over sixty years of experience.

Our reputation for selling quality municipal fleet vehicles and equipment for over forty years also gives us a leg up on the competition. We have a strong base of repeat buyers to rely on for every auction. Repeat customers know the quality of equipment we have to offer and are not afraid to pay top dollar at auction. In addition, we are constantly advertising to bring new bidders to our auctions.

James G. Murphy Co. - 1.800.426.3008 - murphyauction.com

Seattle: 425.486.1246 - P.O. BOX 82160 - 18226 68th Ave NE, Kenmore, WA 98028

Portland: 503.463.4444 - 105 McNary Estates Drive N, Keizer, OR 97303

Patty Reid
July 21, 2014
Page 2 of 2

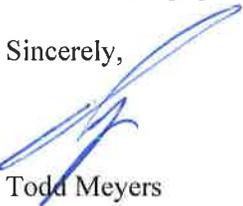
Once the equipment is ready, the auction advertising begins. Using a host of media options our advertising reaches a local and worldwide audience. The advertising includes direct mailing of a color brochure, regional trade publications, newspapers, radio, television and electronic media. Our electronic media advertising includes the James G. Murphy Co. website, direct e-mail advertising, Twitter, Facebook and YouTube. Our advertising will bring as many as 1,500 bidders to an auction site.

The next step in the auction process is to create a competitive bidding process. Using a "No-Minimum, No-Reserve" auction system is the key but equally important is to offer bidders a way to bid freely. We offer several types of bidding options to help our customers bid freely. The options include live on site auctions, MurphyLive which provides on line simulcast bidding, on line only auctions, on line sealed bid auctions and private treaty auctions.

Finally, we want to insure our customers are comfortable with the auction process. We have a full time customer service staff available to answer any questions. Also, our staff is trained to handle the administrative process from registration, to payment, to title transfer on an individual basis for each customer. The administrative process is entirely computerized which allows us to provide the King County Sheriff with a complete and accurate accounting of the auction using a variety of reporting methods.

Once again the James G. Murphy Co. appreciates the opportunity to provide the King County Sheriff with its experience, auction and equipment knowledge, award winning advertising, and commitment to customer service during this ITB.

Sincerely,



Todd Meyers
Vice President/Kenmore Manager

TM/knr
Attachments

Invitation to Bid



Department of Executive Services
Finance and Business Operations Division
Procurement and Contract Services Section
206-263-9400 TTY Relay: 711

ADVERTISED DATE: JUNE 12, 2014

Invitation to Bid (ITB) Title: Vehicle Auction House Services
ITB Number: 1002-14-PLR
Due Date: June 26, 2014 - 2:00 p.m.
Buyer: Patty Reid, patty.reid@kingcounty.gov., 206-263-9304
Alternate Buyer: Paul Russell, paul.russell@kingcounty.gov, 206-263-9306

Term Service Requirements

Furnish Vehicle Auction House Services as requested by King County personnel in accordance with the attached instructions, requirements and specifications.

GRAND TOTAL FROM ATTACHMENT A \$ 3,397.35

NO PRE-BID CONFERENCE

Sealed Bids are hereby solicited and will only be received by:
King County Procurement Services Section
Chinook Building, 3rd Floor
401 Fifth Avenue
Seattle, WA 98104
Office Hours: 8:00 a.m. – 5:00 p.m.
Monday - Friday

BIDDERS SHALL COMPLETE AND SIGN THE FORM BELOW.

We acknowledge that all Addenda have been examined as part of the Contract documents. The submittal is signed by an authorized representative of the Bidder accepting all terms and conditions contained in the bid and any addenda. We acknowledge that attaching our terms and conditions or modifying the ITB terms and conditions may result in our bid being rejected.

Company Name

James G. Murphy Company

Address

18226 68th Avenue NE

City/State /Postal Code

Kenmore, WA 98028

Signature

Print name and title

Todd Meyers, Vice President/Kenmore Manager

Email

todd@murphyauction.com

Phone

(425) 486-1246

Fax

(425) 483-8247

SCS/DBE Certification Number

N/A

Upon request, this Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities.

Company Name: Pierce County Public Works
Company Address: 1420 112th Street East, Tacoma, WA 98445
Company Phone: (253) 798-6805
Contact Person: Alan Kies
Annual Revenue from Auction: 500K Gross Sales
Types of things auctions: Heavy equipment, trucks & vehicles
Dates: 5/2014; 12/2013; 7/2013

Company Address: Snohomish County - 3402 McDougal Avenue, Everett, WA 98201
Company Phone: (425) 388-6061
Contact Person: Roy Scalf
Annual Revenue from Auction: 500K Gross Sales
Types of things auctions: Heavy equipment, trucks & vehicles
Dates: 7/2014; 5/2014; 2/2014

Company Name: City of Seattle
Company Address: 700 5th Avenue, Suite 5200, Seattle, WA 98124
Company Phone: (206) 684-0164
Contact Person: Darcy Cinq-Mars
Annual Revenue from Auction: 500K Gross Sales
Types of things auctions: Heavy equipment, trucks & vehicles
Dates: 7/2014; 5/2014; 2/2014

1002-14-PLR Vehicle Auction House Services**REVISED ATTACHMENT A - PRICING****ENTER PERCENTAGE AND UNIT PRICE ONLY, IT WILL FORMAT AUTOMATICALLY**

Schedule 1		Est. Annual Auction Amount		% Fee	Extended Price
1	Amount Retained for Services	\$20,000		9.50%	1,900.00

Schedule 2		Est Annual Usage	UOM	Unit Price	Extended Price
1	Basic Detailing of vehicle, i.e. washing exterior, vacuuming, washing windows.	15	ea	\$16.49	247.35
2	Fee to pick up vehicle at Sheriff's Office storage	10	ea	\$125.00	1,250.00

GRAND TOTAL					3,397.35
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