

The following purchase order is agency specific. For piggy-backing opportunities you must contact the buyer.



Finance and Business Operations Division  
Procurement and Contracts Services Section  
Department of Executive Services

CNK-ES-0340 206-263-9400 Ph  
3rd Floor 206-296-7676 Fax  
401 5th Avenue TTY Relay: 771  
SEATTLE, WA 98104 [www.kingcounty.gov](http://www.kingcounty.gov)

**CONTRACTOR:**  
**MOHAWK RESOURCES LTD**  
65 VROOMAN AVE

AMSTERDAM, NY 12010 United States  
Fax: (800) 8421289

**SHIP TO:**

KC DOT TRANSIT VEHICLE MAINT  
1220 4TH AVE S, RBM-EX-0100  
SEATTLE, WA 98104

**BILL TO:**

KC DES FBOD ACCOUNTS PAYABLE  
401 5TH AVE, CNK-ES-0320  
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5695147	REVISION 7	PAGE 1 of 1
CREATION DATE 08-JUL-2014	BUYER PATRICIA REID	
DATE OF REVISION 08-JAN-2016	BUYER PATRICIA REID	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
519966	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (800) 833-2006

**DESCRIPTION**

Change Order #3 (issued November 25, 2015)

This change order is issued to extend the contract through December 31, 2016 in accordance with Washington State contract #06405, incorporated by reference as if fully set forth herein.

All other terms and conditions shall remain the same.

Authorized Signature



## Contract Summary

### Vehicle Lifts and Related Garage Equip.(WSCA)

**Contract#:** 06405

Vehicle lifts, 2- and 4-post, WSCA

This contract is for vehicle lifts and related garage equipment for automobile, light and heavy duty trucks and transit. General product types included in this contract are: two-post lifts, four-post lifts, mobile column lifts, parallelogram lifts, scissor lifts, in-ground lifts and related garage equipment.

Vehicle lifts will be delivered to purchasers' installation location or installed at the option of the purchaser. this contract has the following benefits:

- Product selection: gives the purchaser an array of certified lifts from qualified manufacturers from which to select. This allows the purchaser the flexibility to select, for safety and production purposes, the most appropriate lift for their intended use.
- Best manufacturer price plus second tier pricing option; see pricing.
- Only certified product (lifts) will be offered and sold under this contract.
- Guaranteed parts availability for seven years after the installation date.
- Catalogs and list pricing available electronically.
- The option of having the vehicle lift installed.

The intent of this program is to maximize savings, reduce individual state administrative costs in purchasing, compile standard specifications to encourage market competition, product availability and expand contract coverage to as many of the WSCA states and potentially non-WSCA states, desiring contract participation.

**Current Term Start Date:** 06-30-2016 **Award Date:** 04-13-2006

**Est. Annual Worth:** \$24,598,884

**Current Term Ends On:** 12-31-2016 **Final Term Ends On:** 12-31-2016

**Commodity Code(s):** 075-69 ,075-72 ,075-78 ,075-81 ,075-83 ,075-84 ,075-85 ,075-87 ,075-89

**Diversity:** 0% WBE 0% MBE

**# of Bids Received:** 7

**Contact Info:** Master Contracts & Consulting – Philip Saunders at (360) 407-7962 or [philip.saunders@des.wa.gov](mailto:philip.saunders@des.wa.gov)

#### Who can use this contract?

- [Organizations with Master Contract Usage Agreements](#)
- [Oregon Coop Members](#)

#### Current Documents    Historical Documents    Resources

- [Contract & Amendments](#)
- [Contract Comments](#)
- [Vendor and Contract Performance Feedback](#)

- Original Solicitation Documents
- Best Buy Form
- Bid Tab

Contractors	OMWBE	Veteran	Small Business
AUTOMOTIVE RESOURCES, INC. - W6097		N	N
MOHAWK RESOURCES LTD - W6148		N	N
STERTIL-KONI - w6890		N	N

M=OMWBE Certified Minority Owned W=OMWBE Certified Women Owned MS=Self Identified Minority Owned WS=Self Identified Women Owned

Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.

**NASPO ValuePoint**

The NASPO ValuePoint Cooperative Purchasing Organization (formerly WSCA-NASPO) creates multi-State contracts in order to achieve cost-effective and efficient acquisition of quality products and services. NASPO VP contracts maximize cost avoidance, reduce individual state administrative costs, and encourage market competition and product availability through standard specifications and consolidated requirements. NASPO VP contracts are available for use by public agencies when approved by the State Purchasing Director. [List of current NASPO ValuePoint contracts](#)



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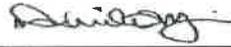
**CONTRACTOR:**  
 MOHAWK RESOURCES LTD  
 65 VROOMAN AVE  
 AMSTERDAM, NY 12010 United States  
 Fax: (800) 8421289

CONTRACT		
CONTRACT NO. 5695147	REVISION 7	PAGE 1 of 1
CREATION DATE 08-JUL-2014	BUYER PATRICIA REID	
DATE OF REVISION 08-JAN-2016	BUYER PATRICIA REID	

**SHIP TO:**  
 KC DOT TRANSIT VEHICLE MAINT  
 1220 4TH AVE S, REM-EX-0100  
 SEATTLE, WA 98104

**BILL TO:**  
 KC DES FBOD ACCOUNTS PAYABLE  
 401 5TH AVE, CNK-ES-0320  
 SEATTLE, WA 98104

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
519966	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (800) 833-2006

DESCRIPTION
<p>Change Order #3      (Issued November 25, 2015)</p> <p>This change order is issued to extend the contract through December 31, 2016 in accordance with Washington State contract #06405, incorporated by reference as if fully set forth herein.</p> <p>All other terms and conditions shall remain the same.</p> <div style="text-align: right; margin-top: 20px;">             _____            Authorized Signature         </div>



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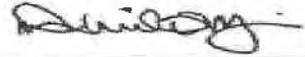
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CONTRACT		
CONTRACT NO. 5695147	REVISION 3	PAGE 1 of 1
CREATION DATE 08-JUL-2014	BUYER PATRICIA REID	
DATE OF REVISION 11-MAR-2015	BUYER PATRICIA REID	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
519966	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (800) 833-2006

DESCRIPTION
<p>Change Order #1                      3/11/15</p> <p>This change order is issued to extend the contract through June 30, 2015, in accordance with Washington State contract # 06405 incorporated by reference as if fully set forth herein.</p>
 _____ Authorized Signature



## Contract Summary

Printable Version

### Vehicle Lifts and Related Garage Equip.(WSCA)



**Contract#:** 06405

Vehicle lifts, 2- and 4-post, WSCA

This contract is for vehicle lifts and related garage equipment for automobile, light and heavy duty trucks and transit. General product types included in this contract are: two-post lifts, four-post lifts, mobile column lifts, parallelogram lifts, scissor lifts, in-ground lifts and related garage equipment.

Vehicle lifts will be delivered to purchasers' installation location or installed at the option of the purchaser, this contract has the following benefits:

- Product selection: gives the purchaser an array of certified lifts from qualified manufacturers from which to select. This allows the purchaser the flexibility to select, for safety and production purposes, the most appropriate lift for their intended use.
- Best manufacturer price plus second tier pricing option; see pricing.
- Only certified product (lifts) will be offered and sold under this contract.
- Guaranteed parts availability for seven years after the installation date.
- Catalogs and list pricing available electronically.
- The option of having the vehicle lift installed.

The intent of this program is to maximize savings, reduce individual state administrative costs in purchasing, compile standard specifications to encourage market competition, product availability and expand contract coverage to as many of the WSCA states and potentially non-WSCA states, desiring contract participation.

**Current Term Start Date:** 04-01-2011 **Award Date:** 04-13-2006

**Est. Annual Worth:** \$3,022,651

**Current Term Ends On:** 03-31-2015 **Final Term Ends On:** 03-31-2015

**Commodity Code(s):** 075-69 ,075-72 ,075-78 ,075-81 ,075-83 ,075-84 ,075-85 ,075-87 ,075-89

**Diversity:** 0% WBE 0% MBE

**# of Bids Received:** 7

**Contact Info:** Master Contracts & Consulting – Steve Hatfield at (360) 407-9276 or [steve.hatfield@des.wa.gov](mailto:steve.hatfield@des.wa.gov)

#### Who can use this contract?

- ✘ Washington State agencies
- ✘ Qualified Cooperative Members (Political Subdivisions/Non-Profit Organizations)
- ✘ Participating Colleges, Universities, Community & Technical Colleges
- ✘ Oregon Coop Members

**Contract Documents & Resources**

- » Current Contract Information (CCI)
- » Solicitation Document - Original
- » Solicitation Results Summary - Bid Tab
- » Contract Comments
- » Vendor and Contract Performance Feedback
- » Best-buy Notification

**Contractor(s):**

AUTOMOTIVE RESOURCES, INC.

MOHAWK RESOURCES LTD

STERTIL-KONI

Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.

**WSCA**

The Western States Contracting Alliance (WSCA) creates multi-State contracts in order to achieve cost-effective and efficient acquisition of quality products and services. WSCA contracts maximize cost avoidance, reduce individual state administrative costs, and encourage market competition and product availability through standard specifications and consolidated requirements. WSCA contracts are available for use by public agencies when approved by the State Purchasing Director. List of current WSCA contracts



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## Contract Updates

Contract Number: 06405

Vehicle Lifts and Related Garage Equip.(WSCA)

10-31-2014 :		Development of a competitive solicitation to replace the current contract is underway and nearing completion. Anticipated release date is Nov 2014.
09-26-2014 :	<b>ADMINISTRATIVE CHANGE</b>	The State of Iowa provided a copy of a PA for Steril Koni.
03-05-2014 :		Contract is due to expire on 03/31/2015. Purchasers are encouraged to submit a Contract and Vendor Performance Feedback form at: <a href="https://fortress.wa.gov/ga/apps/ContractEval/ContractFeedback.aspx?s=C&amp;c=06405">https://fortress.wa.gov/ga/apps/ContractEval/ContractFeedback.aspx?s=C&amp;c=06405</a> . Development of a solicitation for a replacement contract is scheduled to begin in May 2014. Any purchasers interested in participating on the Stakeholder Group are asked to contact the Contract Administration Steve Hatfield at 9360)407-9276 or <a href="mailto:Steve.Hatfield@des.wa.gov">Steve.Hatfield@des.wa.gov</a> .
10-16-2013 :	<b>ADMINISTRATIVE CHANGE</b>	Washington State Sales/Service Representative for Mohawk has been changed to: Tom Murray - Murray Sales Company. 16511 75th St. East, Sumner, WA 98390. (253)670-0270
03-18-2013 :	<b>CONTRACT EXTENSION</b>	Contract 06405 has been extended with all three (3) vendors until 3/31/2015 or until a replacement contract is in place.
02-08-2013 :	<b>CONTRACT EXTENSION</b>	Approval from WSCA to extend was received on 2/7/13. Amendments sent to vendors on 2/8/13.
01-25-2013 :	<b>CONTRACT EXTENSION</b>	Awaiting WSCA Approval for extension.
01-14-2013 :	<b>CONTRACT EXTENSION</b>	This contract is due to expire on 03/31/2013. No negative comments have been received. Requested WSCA's approval to execute a 24 month extension to take the contract to its maximum term date of 03/31/2015.
12-18-2012 :	<b>CONTRACT CHANGE</b>	Amendment 11 has been and inacts the following: Purpose: Steril Koni Item Addition, Item Deletion & Price Change 1. Steril Koni Parallelogram lifts have been discontinued. 2. Steril Koni's inground Diamond Lift 64 and Diamond Lift 96 have been added. To review the ALI certification please go to: • Diamond 64: <a href="http://www.ali-directory.org/ali/ali2.nsf/ea7f7868c7620bc485257321006966fd/888276522eb9feee85257a7800546bd7?OpenDocument">http://www.ali-directory.org/ali/ali2.nsf/ea7f7868c7620bc485257321006966fd/888276522eb9feee85257a7800546bd7?OpenDocument</a> • Diamond 96: <a href="http://www.ali-directory.org/ali/ali2.nsf/ea7f7868c7620bc485257321006966fd/8f132d6e06f9116e85257a780054dd9a?OpenDocument">http://www.ali-directory.org/ali/ali2.nsf/ea7f7868c7620bc485257321006966fd/8f132d6e06f9116e85257a780054dd9a?OpenDocument</a> 3. Steril Koni's ST1082 lifts no longer are available with fixed forks. The ST1082 lifts with adjustable forks are now standard and are a reduction in price. executed
12-18-2012 :	<b>CONTRACT CHANGE</b>	Amendment 10 has been executed and inacts the following: Purpose: Add language in Special Conditions to include Lift Inspection and Service. Special Conditions will be amended to include the following: 5. Lift Inspection and Service: As lifts are to be inspected annually and if deemed necessary service parts required, the vendor and/or the vendor's representative shall have the ability to inspect & service the lifts. Specific prices vary for lift inspections by lift type, model or capacity as do labor rates. Additionally as shop technicians are required to have annual training on the proper use of the lift, technician training is part of this contract. Annual lift inspections & technician training are the choice of the agency and price reasonableness for these services is the determination of the using agency.
11-26-2012 :	<b>CONTRACT EXTENSION</b>	Current period of performance is due to expire on 3/31/2013. A broadcast requesting users to complete a contract report card at <a href="https://fortress.wa.gov/ga/apps/ContractEval/ContractFeedback.aspx">https://fortress.wa.gov/ga/apps/ContractEval/ContractFeedback.aspx</a>

		s=C&c=06405 will be published soon. If you have any questions feel free to contact the Contract Specialist, Steve Hatfield at <a href="mailto:steve.hatfield@des.wa.gov">steve.hatfield@des.wa.gov</a> or 360-407-9276.
09-18-2012 :	<b>CONTRACT CHANGE</b>	Mohawk Lifts has developed and certified additional lifts for this WSCA contract. I have reviewed these items and determined that they are consistent with the current contract and should be added to Mohawks inventory for this contract. Items are Models LC-12 and TP-18 twin post lifts.
08-01-2012 :	<b>CONTRACT STATUS</b>	NO UPDATE AT THIS TIME
06-12-2012 :	<b>ADMINISTRATIVE CHANGE</b>	Contract administrator has been changed from Tim Shay to Steve Hatfield. All future correspondence or contractual issues should be addressed to Steve Hatfield, <a href="mailto:Steve.Hatfield@des.wa.gov">Steve.Hatfield@des.wa.gov</a> or (360)407-9276.
11-18-2011 :	<b>CONTRACT STATUS</b>	Contract Amendment: Amendment issued to add The Federal Clauses to enabling customers purchase merchandise from this contract using federal funds. Amendment was issued to the three contractors today, November 18, 2011. After signed documents are returned will update the CCI and post to the internet.
10-24-2011 :	<b>CONTRACT STATUS</b>	Toyota Lift Northwest, not a current contracted vendor attending the 2011 DES Tradeshow and Training.
06-01-2011 :	<b>CONTRACT STATUS</b>	PRICING DECREASE: Stertil-KONE has announced a Price decrease on Earthlift Mobile Columns; see updated pricing on the online catalog for 2011.
05-26-2011 :	<b>CONTRACT CHANGE</b>	ADDED ADDITIONAL STATE: Virginia has now joined this contract for Mohawk Resources, LTD. and Stertil-Koni USA, Inc.
05-17-2011 :	<b>ADMINISTRATIVE CHANGE</b>	Administrative Change: PARTS PRO (dba) NAPA: Added new dealer Sequim Valley NAPA
05-02-2011 :		NO UPDATE AT THIS TIME
04-19-2011 :	<b>CONTRACT REBID</b>	Administrative Change: Updated CCI to add new Participating Addendums and updated to commodity code to reflect new NIGP commodity code.
04-04-2011 :	<b>CONTRACT STATUS</b>	NO UPDATE AT THIS TIME
03-01-2011 :	<b>CONTRACT EXTENSION</b>	Contract Extension has been completed, WSCA and all participating states of been notified. CCI will be posted to the internet towards this end of March 2011.
02-02-2011 :	<b>CONTRACT STATUS</b>	CONTRACT UPDATE: Updated the Exclusive Distributors for Stertil-Koni USA, Inc.
01-04-2011 :		CONTRACT EXTENSION: Contract extension paperwork will be sent to the vendors the week of January 10, 2011.
12-06-2010 :		CONTRACT EXTENSION: Contract Extension paperwork to the contractor by first week in January 2011. Amendment #8
12-02-2010 :		PARTICIPATING ADDENDUM: North Carolina has now joined this contract for ARI-Hetra and Mohawk Resources, LTD.
11-10-2010 :		CONTRACT EXTENSION: Vendor Report Cards are still coming in.
10-20-2010 :		CONTRACT UPDATE: Stertil-Koni has been added to the State of North Dakota and the State of Oregon.
10-05-2010 :		CONTRACT EXTENSION: Currently receiving vendor report cards, extension ready to go once all reports have been returned.
09-23-2010 :		CONTRACT EXTENSION: Contract extension process has begun, Customer Performance evaluations will be issued to the five highest users. Current term will end on March 31, 2011.
09-08-2010 :		NO UPDATES AT THIS TIME
08-03-2010 :		PRICE DECREASE: Effective 8/1/2010 Mohawk Resources, LTD has decreased pricing by 5% on Hunter Engineering items.
07-02-2010 :		NO UPDATES AT THIS TIME.
06-29-2010 :		PARTICIPATING ADDENDUM: State of New Hampshire Participating Addendum for Mohawk Resources, LTD, has been received from WSCA. CCI will be updated and posted.
06-11-2010 :		NO UPDATES AT THIS TIME

05-05-2010 :	NO UPDATES AT THIS TIME.
04-08-2010 :	PARTICIPATING ADDENDUM: State of North Dakota Participating Addendum for Mohawk Resources, LTD, has been received from WSCA. CCI will be updated and posted.
02-11-2010 :	CONTRACT SPECIALIST CHANGE: Effective March 1, 2010 this contract will be assigned to Tim L. Shay. You may reach Tim at 360-902-7431
01-08-2010 :	1/5/2010: Mohawk Lifts Washington State Sales/Service Representative "Olson Shop Equipment" has been removed.
12-10-2009 :	Received request from Mohawk Lifts to add the ability to charge a "Notify Before Delivery Fee". The fee is charged to Mohawk by the shipping company when agencies ask for notification of delivery. Request is being reviewed and decision will be made by the end of the month. 12/21/09: Request denied by Contract Specialist
11-09-2009 :	State of New York Participating Addendum expired, effective 11/1/09 per OGS New York/C Martinez. All 3 contractors notified and WSCA.
09-16-2009 :	CCI date: 9/17/09 1) Delaware State added as a WSCA participating state to utilize contractor Stertil-Koni USA, effective 9/17/09
09-03-2009 :	CCI date: 9/11/09 1) Delaware State added as a WSCA participating state to utilize contractor ARI Hetra, effective 9/11/09
08-20-2009 :	CCI Update: 8/18/09 1) ARI Hetra: Removed reference to additional discount on the "HDXL-902 equipment as offer expired 8/18/09.
07-30-2009 :	CCI date: 7/31/09 1) Georgia State added as a WSCA participating state to utilize contractor Mohawk Lifts, effective 7/31/09 2) STERTIL-KONI: Added new ALI certified equipment and revised some model numbers for consistency with the ALI certification naming conventions. Removed lifts that were not ALI certified as only certified lifts are permitted on contract. See "Contract pricing" for update. 3) MOHAWK RESOURCES: A. Added the following equipment as ALI certified, TR-33, TR-33-SWT, TR-35, TR-35-WT, TR-50, TR-50-WT, TR-70-WT, TR-75. See "Contract pricing" for update. B. Revised sales representative: Randy Anglin/Enumclaw, Washington replaced with David Newton/Vancouver, Washington.
07-15-2009 :	Stertil Koni is updating their WSCA pricing page to insure their model number naming convention and ALI naming convention are consistent - completion date 7/24/09. Stertil Koni removing non-certified units from WSCA Pricing page (7/16/09) as only ALI certified units are permitted.
05-17-2009 :	1) ARI-HETRA: Adjust ARI_HETRA's discount on the "HDXL-902 equipment only" through August, 18, 2009 from 18.21% "Discount off current Manufacturer's Published List Price (MPL)" to an additional 12.5% off, per amendment #8. Net adjustment is 30.71% off MPL on the HDXL-902 equipment. 2) STERTIL-KONI: Added ST 1082-2FV equipment as ALI certified. 3) CLARIFICATION of "Second Tier Pricing/Volume Pricing" - page 2.
04-10-2009 :	Adjust Stertil-Koni USA "additional quantity discount" from 31% off MPL for three to seven lifts ordered to 32% off MPL for two to seven lifts ordered, per amendment #7.
03-26-2009 :	Oklahoma added as a WSCA participating state to utilize contractor Mohawk Lifts, effective 4/2/09.
03-12-2009 :	Mississippi added as a WSCA participating state to utilize contractor Mohawk Lifts, effective 3/16/09.
02-22-2009 :	1) Contract Extension: Contract with ARI-Hetra, Mohawk Lifts & Stertil-Koni has been extended for 24 months, 4/1/09 to 3/31/11. All other pricing, contract terms and conditions will remain unchanged. 2) Mohawk Lifts: Updated Customer Service/Order Placement contacts. Mohawk Lifts adding additional models of parallelogram lifts, all are ALI-ETL certified.
02-22-2009 :	Washington, WSCA and other participating states in favor of 24 month extension. Sales have increased 25% from 2007 to 2008. Extension offers sent and received from all three vendors agreeing to 24 month extension at same pricing terms and conditions. Contract will be updated and posted in the next two weeks.
02-08-2009 :	California added as a WSCA participating state to utilize contractor ARI-Hetra, effective 2/11/09 (approved to use Mohawk Lifts on 7/17/08).

02-05-2009 :	Mohawk Lifts has increased the warranty offered on 2 Post Lifts shipped after 1/1/09. Call company for details.
01-28-2009 :	Current term expires 3/31/09. This is a WSCA Contract and Washington is lead state. Bi-weekly bulletin sent requesting contract/vendor report cards. Received contract/vendor report cards back with positive remarks from WSDOT who wish to move forward with extension. Sent request (1/29/09) to participating states for feedback on extension as well, due 2/4/09. If response and contract analysis is favorable will proceed with 24 month extension.
01-22-2009 :	1) Wisconsin added as a WSCA participating state to utilize contractors Stertil-Koni, Mohawk Lifts & ARI Hetra, effective 1/23/09. 2) Delaware added as a WSCA participating state to utilize contractor Mohawk Lifts only, effective 1/23/09.
01-13-2009 :	Received updated insurance certificate from Stertil Koni, Issued on 01-05-09, Valid from 12-31-08 to 12-31-09
01-07-2009 :	CCI Updated 1/21/09 1) ARI-Hetra: Limited price reduction offered , valid through 3/31/09 only (items a & b): a. Quantity Discount: 5% for two systems and greater. b. Prompt Payment Terms: 3% 10 days/Net 30 2) ARI-Hetra: Manufacturer's published List Price updated to 06/16/08 3) Stertil-Koni: Price adjustment for Stertil-Koni to adjust payment terms to 2% 20 days and volume discount increased to 31% off Manufacturer Price List for 3 to 7 items ordered and 33.5% for 8 or more items ordered per amendment #5. 4) Implemented Participating Addenda for the State of New York as a WSCA participating state for all three vendors. New York withdrew their rescind notice (dated 8/26/08) so participating addenda for all three vendors have been implemented as previously approved on 7/31/08.
12-12-2008 :	Insurance certificate received from Mohawk Resources, policy issue date 12-03-08 effective on 11-1-08 expires on 11-1-09
12-04-2008 :	Contract approaching current expiration date of 3/31/09. Please "Submit Contractor Feedback" form, by 12/30/08, if you have any concerns that should be addressed prior to extension implementation. Contract Specialist will make determination on contract extension, once all data has been evaluated.
11-20-2008 :	Added the State of Michigan as a WSCA participating state to utilize contractor Mohawk Lifts, effective 12/2/08
11-06-2008 :	1) Stertil-Koni: Added Pace Suburban Bus, Illinois as a WSCA participating agency to utilize contractor Stertil-Koni, effective 11/6/08. 2) Stertil-Koni: Discount adjusted from 29% discount off Manufacturer Price List to 25% discount off Manufacturer Price List on ST-1060's & ST-1073's effective 11/13/08, per amendment #4.
10-24-2008 :	1) Stertil-Koni: Discount adjusted from 25% discount off Manufacturer Price List to 29% discount off Manufacturer Price List effective 10/22/08 per amendment#3. 2) Mohawk Lift: New ALI certified units added to MPL list (8/29/08) at same discount off MPL. Contract Stipulates "only certified product will be offered and sold under this contract...at prices consistent with the original contract." Removed from Contract Pricing "TP-15" and replaced with "TP-16" 3) Stertil-Koni: New ALI certified units added to MPL list (10/13/08) at same discount off MPL. Contract Stipulates "only certified product will be offered and sold under this contract...at prices consistent with the original contract."
08-26-2008 :	Updated price list for Stertil-Koni, effective 9/1/2008. Pricing for Stertil-Koni remains 25% off list. Participating addenda for all three awarded contractors for the State of New York has been rescinded.
08-01-2008 :	Added the State of New York as a non-WSCA participating state to utilize contractors: ARI, Mohawk & Stertil-Koni. Updated price list for Mohawk, effective 7/17/08. Pricing for Mohawk remains 15.59 off MPL.
07-16-2008 :	Updated Current Contract Information (CCI) to add the State of California (Mohawk only) as a WSCA participating state.
06-12-2008 :	Update "Exclusive Distributors" for Stertil-Koni. Add the State of Arkansas (Mohawk only), Maine (Mohawk only) effective 6/5/08 as non WSCA participating states. Add the State of Pennsylvania (ARI/Stertil-Koni) effective 5/1/08 as a non-WSCA participating state.
04-02-2008 :	Update current contract information to confirm and/or update the referenced price lists for Stertil-Koni USA Inc. Also, update Office of State Procurement's Contracts Specialist information.
03-24-2008 :	

		Revised the current contract information to update Automotive Resources, Inc. (ARI-HETRA) physical address and payment/order placement address.
<b>02-20-2008 :</b>		Updated current contract information to add the state of Pennsylvania (Mohawk Only) as a WSCA participating state.
<b>02-06-2008 :</b>		Update the current contract information to to extend contract #06405 for Vehicle Lifts and Related Garage Equipment for Automotive Resources, Inc. (ARI-HETRA), Mohawk Resources LTD and Steril-Koni USA Inc. for 12 months, effective April 1, 2008. The contract period will cover April 1, 2008 through March 31, 2009. Also, all vehicle lifts must meet the most current edition of ETL (Intertek Testing Services) and must be certified in accordance with the requirements of the Procedural Guide for the Automotive Lift Institute (ALI) Certification Program, which includes compliance with national product safety standards and must be published on ALI website at: <a href="http://207.140.180.11/ali/ali2.nsf/frmHome?OpenForm">http://207.140.180.11/ali/ali2.nsf/frmHome?OpenForm</a> . In addition the following items must be received with each vehicle lift purchased: 1.Lift Inspector/Operator Training Pack which will include: Lift Operator/Training Pack ALI "Lifting it Right" Safety Manual ALI "Safety Tips Cards" ALI/LP Guide ANSI/ALI ALOIM Standard (current edition) ANSI/ALI ALIS Standard (current edition) ANSI/ALI ALCTV Standard (current edition) 2.ALI/WL Series Uniform Warning Labels/Placards All above documentation is to be provided at no additional cost to the customer. This documentation is necessary to develop a training plan to fulfill the current training requirements defined within OSHA General Duty Clause, WorkSafe BC and the Ontario Ministry or Labour. All other contract terms, conditions, discount percentage off and specifications will remain unchanged.
<b>02-05-2008 :</b>		The Office of State Procurement is currently pursuing a one-year contract extension with Automotive Resources Inc, Mohawk Resources LTD and Steril-Koni USA., on state contract 06405. Contract Amendment is due February 8, 2008.
<b>01-31-2008 :</b>		Update current contract information to update Steril-Koni USA Inc, WSCA website and update Mohawk Resources, LTD. Washington State/Sales Representatives.
<b>01-14-2008 :</b>		The Office of State Procurement is currently pursuing a one-year contract extension with Automotive Resources Inc, Mohawk Resources LTD and Steril-Koni USA., on state contract 06405. Response is due January 30, 2008.
<b>12-27-2007 :</b>		I've reviewed Breann's recommendation to add Minnesota to the WSCA Vehicle Lifts contract 06405 and based on the information provided I approved the action and signed the participating addendum.
<b>12-20-2007 :</b>		Update current contract information to update Office of State Procurement's Contracts Specialist information.



Contract & Amendments

Original Solicitation  
Bid Tab

Contract Comments  
Vendor and Contract Performance Feedback  
Green Product Listing  
Best Buy Form

Contractors	OMWBE	Veteran	Small Business
AUTOMOTIVE RESOURCES, INC. - W6097		N	N
MOHAWK RESOURCES LTD - W6148		N	N
STERTIL-KONI - w6890		N	N

M=OMWBE Certified Minority Owned W=OMWBE Certified Women Owned MS=Self Identified Minority Owned WS=Self Identified Women Owned

Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.

**WSCA**

The Western States Contracting Alliance (WSCA) creates multi-State contracts in order to achieve cost-effective and efficient acquisition of quality products and services. WSCA contracts maximize cost avoidance, reduce individual state administrative costs, and encourage market competition and product availability through standard specifications and consolidated requirements. WSCA contracts are available for use by public agencies when approved by the State Purchasing Director. List of current WSCA contracts



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## Contract Summary

### Vehicle Lifts and Related Garage Equip.(WCSA)



**Contract#:** 06405

Vehicle lifts, 2- and 4-post, WCSA

This contract is for vehicle lifts and related garage equipment for automobile, light and heavy duty trucks and transit. General product types included in this contract are: two-post lifts, four-post lifts, mobile column lifts, parallelogram lifts, scissor lifts, in-ground lifts and related garage equipment.

Vehicle lifts will be delivered to purchasers' installation location or installed at the option of the purchaser. this contract has the following benefits:

- Product selection: gives the purchaser an array of certified lifts from qualified manufacturers from which to select. This allows the purchaser the flexibility to select, for safety and production purposes, the most appropriate lift for their intended use.
- Best manufacturer price plus second tier pricing option; see pricing.
- Only certified product (lifts) will be offered and sold under this contract.
- Guaranteed parts availability for seven years after the installation date.
- Catalogs and list pricing available electronically.
- The option of having the vehicle lift installed.

The intent of this program is to maximize savings, reduce individual state administrative costs in purchasing, compile standard specifications to encourage market competition, product availability and expand contract coverage to as many of the WCSA states and potentially non-WCSA states, desiring contract participation.

**Current Term Start Date:** 04-01-2011 **Award Date:** 04-13-2006

**Est. Annual Worth:** \$2,845,421

**Current Term Ends On:** 06-30-2015 **Final Term Ends On:** 06-30-2015

**Commodity Code(s):** 075-69 ,075-72 ,075-78 ,075-81 ,075-83 ,075-84 ,075-85 ,075-87 ,075-89

**Diversity:** 0% WBE 0% MBE

**# of Bids Received:** 7

**Contact Info:** Master Contracts & Consulting – Steve Hatfield at (360) 407-9276 or [steve.hatfield@des.wa.gov](mailto:steve.hatfield@des.wa.gov)

#### Who can use this contract?

- ✘ Organizations with Master Contract Usage Agreements
- ✘ Oregon Coop Members

**Current Documents**    **Historical Documents**    **Resources**