



KingCounty

**Finance and Business Operations Division  
Procurement and Contracts Services Section  
Department of Executive Services**

CNK-ES-0340  
3<sup>rd</sup> Floor  
401 5<sup>th</sup> Avenue  
SEATTLE, WA 98104

206-263-9400 Ph  
206-296-7676 Fax  
TTY Relay: 771  
[www.kingcounty.gov](http://www.kingcounty.gov)

**CONTRACTOR:**  
EVERGREEN COMPUTER PRODUCTS  
2720 1ST AVE S

SEATTLE, WA 98134 United States  
Fax: (206) 3401635

**SHIP TO:**  
KC DES FBOD ACCOUNTS PAYABLE  
401 5TH AVE, CNK-ES-0320  
SEATTLE, WA 98104

**BILL TO:**  
KC DES FBOD ACCOUNTS PAYABLE  
401 5TH AVE, CNK-ES-0320  
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5617648	REVISION 1	PAGE 1 of 1
CREATION DATE 04-OCT-2013	BUYER MICHELLE POSTE	
DATE OF REVISION 06-JAN-2014	BUYER MICHELLE POSTE	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
1347	NET30DAYS	Due	DESTINATION	Seller Chooses	Telephone: (206) 624-3722

**DESCRIPTION**

**Contract Agreement**

Supply of Ink and Toner New O.E.M. and Remanufactured, per specifications and Terms and Conditions in ITB 1060-13-PCR.

Product will be delivered to each ordering location and used product will be picked up at each location. Evergreen will have a Web portal for County Ordering and will accept P-Cards for payment.

Contract term is January 10, 2014 for testing and cutover for full County use is January 24, 2014 with Contact termination on January 23, 2019 unless terminated per Section 3.6 Termination For Convenience/Default/Non-appropriation.

Authorized Signature

# Remanufactured Toner Cartridges

## Introduction:

Purchasing remanufactured toner cartridges -- cartridges that have been used at least once and then disassembled, cleaned and had worn parts replaced and toner refilled -- can save buyers money while helping the environment. Remanufactured cartridges save users around 30 to 50 percent off the price of new cartridges, sometimes more. Also, remanufacturing cartridges keeps them out of landfills.

## King County 2015 cost savings:

- Remanufactured cartridges = **1,458**
- Total savings = **\$103,566.70** over buying new (OEM)



## Supplier:

[Evergreen Computer Products](#)

CPA #5617648

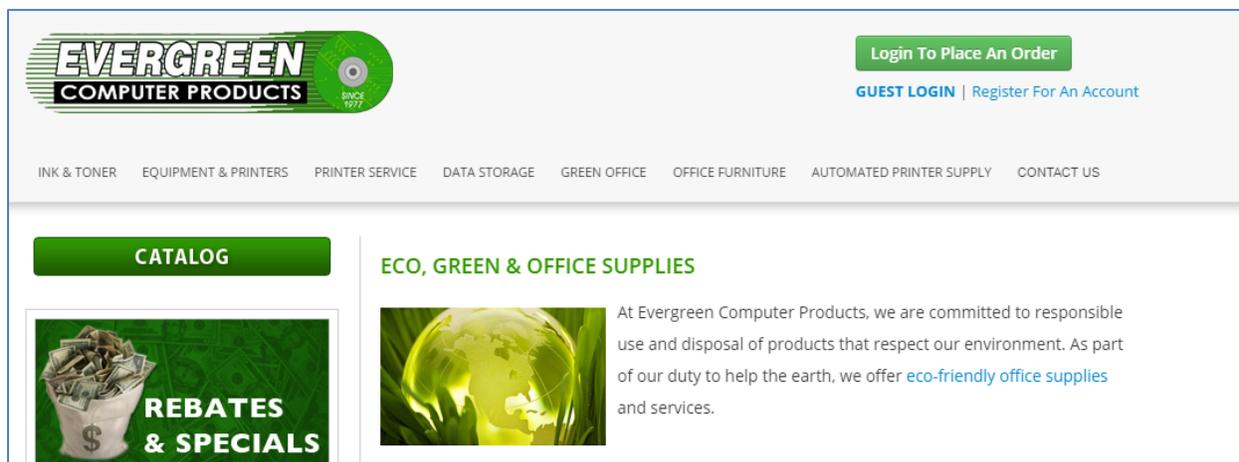
### Website Instructions

Go to [www.evergreencomp.com](http://www.evergreencomp.com) and at the top right hand corner, click the green button that says "login to place an order". Enter your username and password here. *(Call Evergreen directly 206-340-1635 if you don't already have a username and password)*

You should now be directed to the King County home page, King County Printer Products Contract #5617648. This page will give you an overview of the contracted products, as well as cost, delivery, returns and recycling information. Pay online with your p-card.

### Products:

- *OEM:* HP, Lexmark, Canon, etc
- *Remanufacturers:* Printer Essentials and Accutech brands



**EVERGREEN**  
COMPUTER PRODUCTS  
SINCE 1977

Login To Place An Order  
GUEST LOGIN | Register For An Account

INK & TONER EQUIPMENT & PRINTERS PRINTER SERVICE DATA STORAGE GREEN OFFICE OFFICE FURNITURE AUTOMATED PRINTER SUPPLY CONTACT US

CATALOG

REBATES & SPECIALS

ECO, GREEN & OFFICE SUPPLIES

At Evergreen Computer Products, we are committed to responsible use and disposal of products that respect our environment. As part of our duty to help the earth, we offer [eco-friendly office supplies](#) and services.

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*All cartridges, new or remanufactured, shall be guaranteed to perform to OEM specifications and to the satisfaction of King County.*

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**Product Warranty & Returns:**

All cartridges are guaranteed to work. All OEM laser toners have a lifetime manufacturer's warranty. All Remanufactured toners have a one year manufacturer's warranty. Each item is 100% warranted to be free from defects in materials and workmanship.

Call Evergreen directly at 206-340-1635 and they will replace all defective toner cartridges the next day.

**Return and Recycling of Empty toners**

Evergreen takes back all cartridges and returns them to a certified remanufacturing facility. Cartridges are shipped in cartons with self-locking tabs to eliminate the use or need of sealing tape. This ensures an easy removal of the cartridge and insertion of the used cartridge for return. Evergreen will work with each location about the storage of empty toner cartridges for pick up weekly. For remote locations, they will provide a pre-paid shipping label for each cartridge.

**Testimonials:**

**King County Superior Court:** "The product is what we're looking for and is cheaper remanufactured, saving us money across all sectors. Also the turnaround time is quick. The product originally manufactured is three times as costly and three times as more likely to run out quicker."

**King County Department of Natural Resources & Parks:** "The remanufactured cartridges are highly comparable to the original equipment manufacturers (OEM). The service is great and the delivery is fast between 1-2 business days."



2720 1<sup>st</sup> Avenue South, Seattle, WA 98134-1822  
(206) 624-3722 • (800) 488-3722 • fax (206) 340-1635

July 30, 2013

BID DUE: 8/1/13 @ 2 P.M.

Paul Russell  
Purchasing Agent  
Procurement & Contract Services Division  
King County  
401 5<sup>th</sup> Ave, 3<sup>rd</sup> Floor  
Seattle WA 98104

RE: ITB: 1060-13 Toner and Ink - OEM + Remanufactured

Dear Mr. Russell:

Evergreen Computer Products, Inc. would like to be King County's supplier for your consumable printer products. Evergreen is an award winning Washington State family business that, since 1977, continues to be a leader in the computer products industry. We are an approved King County SCS business (#1088) as well as a Washington State Minority Business Enterprise.

We have read the Bid Documents and Addendum and agree to all the provisions in it. All prices listed include freight for desktop delivery to all your locations. All product prices are firm for the 90 day term of this bid request. Please note, price changes will only be made when the product manufacturer has a price increase. Prices will increase only the amount of the price increase from said manufacturer. The discount off list for all items will remain the same for the entire duration of this contract.

We have extensive experience providing high volume desktop delivery to the City of Seattle, Starbucks, Perkins Coie and Evergreen State College. Monthly deliveries to these customers ranges from 600 to 800 cartridges. We stock in our 20,000 square foot warehouse all of the items you have in the bid documents. Delivery will be next day.

Evergreen's customer service department can resolve many printer issues and problems by phone. Our factory authorized printer service technicians will promptly provide all repairs for problems shown to be caused by defective toner.

We look forward to continuing our working relationship with King County. If you have any questions regarding this submittal, please contact me at 206-624-3722.

Sincerely,

Barbara Anderson  
Evergreen Computer Products, Inc.  
Vice President

enc. Bid Pages 1-33  
A - 1 original bid pricing addendum #5  
B - 2 copies of original bid pricing addendum #5  
C - cd with electronic copies of all documents  
D - W9 E - Equal Benefits Compliance Worksheet  
F - Warranties for Remanufactured Products  
/ksw file: /kc\_1060-13-toner.doc

**Evergreen Computer Products**

**Company History**

John Preston and Barbara Anderson established evergreen Computer Products in 1977 in Seattle, Washington. The company was founded on the principles of fair pricing, superior quality, and excellent service. These guiding principles have governed our business practices for the past 36 years. Evergreen has offices located in Seattle, Washington and Beaverton, Oregon. Our warehouse is located at 2720 First Avenue South, in the SODO district, Seattle Washington.

Initially, Evergreen's focus was large data centers with mainframes. As our customers need have become more sophisticated, we have grown our product line to include: back-up media, printers, printing supplies, hardware, software, office and LAN furniture.

Evergreen is able to render a higher level of service by providing the following:

- ✓ On line ordering
- ✓ Next day delivery
- ✓ Experienced computer professionals
- ✓ Flexible system customized to fit your needs
- ✓ A dedicated representative who gets to know your business and anticipates your needs.

Evergreen's 30 years in the computer supplies industry guarantees you, an unparalleled base of knowledge and competitive pricing. We have a professional customer service, sales and support staff. Many of these individuals have over 30 years experience in the industry.

**Mission Statement**

- **Mission:** To serve the needs and requirements of our customers, employees and suppliers. To market environmentally sound products and recycling programs.
- **Vision:** To be the best business products marketing company in the industry.

**Customer Service**

Contrary to the mega-store myth that "bigger is better" in today's high-tech world, Evergreen believes smaller companies can serve corporations and individuals more efficiently and effectively. We are capable of rendering a higher level of service and offer a broader range of products than our larger competitors. Our professional staff of is dedicated to serving our customers.

Along with personalized service, Evergreen provides all of the conveniences of a large company. Our services include electronic billing, order entry, voice mail, credit card corporate billing, customized order blanks, and competitive pricing.

**Certified Minority Supplier**

Washington Minority Business Enterprise (MBE)  
NW Minority Supplier Development Council

Certification #M3M0802262  
Certification #93079

**Customer Service Help Desk 206-624-3722 and Toll Free 1-800-488-3722**

Evergreen has a highly knowledgeable Customer Service staff. Many of these individuals have over 30 years in the office products industry. Our printer repair staff are HP, Canon and Lexmark Authorized. They will promptly return your Help Request calls. We find that the majority of printer problems are solved with a brief chat with our Help Desk.

Telephone calls in to either Customer Service or the printer Help Desk are always returned within one hour. Our business hours are 8 am until 5 pm, Monday through Friday.

**Web Based Catalog and P-card**

Our web catalog will provide secure ordering for all items on the County contract. Each end user will have their own user id and password, as well as, access to their department's ordering history online. Our secure web store will process the p-cards like any other credit card payment. Our website is currently undergoing an extensive remodel. August 1<sup>st</sup> we will unveil a modern, highly secure site with an far-reaching catalog.

**Products**

The manufacturers used in this bid have provided documentation of the current and expected failure rate of their products. All OEM and remanufactured cartridges meet or exceed the testing standards in this bid and carry a full 100% guarantee. Per 5.8.D) All the high yield products requested in this bid have at least two times higher page yield than standard cartridges.

**Pricing of Listed Items**

Pricing will remain firm on all products listed on your price sheets the duration of the bid. Manufacturer price decreases will be given immediately. Price increases will only be requested when the manufacturer increases prices. We will provide King County with 14-30 days written advanced notification of the date of all manufacturers' price increases.

**Ordering**

Our office staff is available to take orders from 8am until 5pm, Pacific Time, Monday thru Friday. Orders are also accepted 24 hours a day by fax, mail, e-mail or our secure online catalog.

**Delivery**

Evergreen Computer Products Inc. will stock, package, deliver and/or ship all requested supplies as required by King County. Each individual package will be labeled and properly boxed for distribution to the proper branch or department.

Orders for supply items received by 3pm today will be delivered to the King County within a maximum two working days. Most orders will be shipped the same day the order is received. All prices include the cost of normal next day delivery in the price.

We will provide additional labeling as requested in 5.8 Special Provisions, Item B. Items A/C are already included.

**Invoicing**

All invoices shall contain the information you specify. Purchase order or contract number, item numbers, description of supplies, quantity purchased, unit price, and extended price. Sales tax of each delivery location will be added to all invoices.

**Prompt Pay Discount**

Since the goal of King County is to use p-cards 100% of the time by the end of this contract, we offer no prompt pay discounts. The terms for this agreement are Net 30 or pay online with p-card at time of order.

**Product Warranty & Returns**

All OEM laser toners have a lifetime manufacturers warranty. All Remanufactured toners have a one year manufacturers warranty. Each item is 100% warranted to be free from defects in materials and workmanship.

Call Evergreen immediately when there is a toner problem. Our Help Desk will give the end user instructions. Evergreen will replace all defective toner cartridges the next day. Repair of laser printers, which have a verified toner related problem, will be completed within two working days. Evergreen Computer Products will provide all warranty repairs during normal business hours. If requested, a testing report will be provided to show the cause of the defect.

We are prompt in processing your returns. Items can be returned by our delivery truck, thru your sales representative, or by fax authorization with return via UPS. When a product is returned due to your excess stock on hand, we will promptly give the end user either replacement product or a credit, whichever the end user requests.

**Procedure for Return of Empty Toners**

Retrieval of empty cartridges is a very simple process. Cartridges are shipped in cartons with self locking tabs to eliminate the use or need of sealing tape. This ensures an easy removal of the cartridge and insertion of the used cartridge for return. We will work with each location about the storage of empty toner cartridges for pick up weekly. For remote locations, we will provide a pre-paid shipping label for each cartridge.

**Recycling**

All empty returned toner cartridges are returned to a certified remanufacturing facility. All parts not re-used are re-fabricated. Very little of the spent cartridges are returned to landfills.

**Reporting Requirements**

Any usage reports that King County requires will be promptly provided. Your bid request provides for semi-annual reports, however, Evergreen will be happy to provide any reports on an as needed basis.

# Invitation to Bid



Department of Executive Services  
Finance and Business Operations Division  
**Procurement and Contract Services Section**  
206-263-9400 TTY Relay: 711

**ADVERTISED DATE: JUNE 25, 2013**

Invitation to Bid (ITB) Title: **Toner and Ink – O.E.M. + Remanufactured**

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ITB Number: 1060-13-PCR

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Due Date: July 16, 2013 - 2:00 p.m.

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Buyer: Paul Russell, paul.russell@kingcounty.gov ; 206-263-9317

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Alternate Buyer: Janet Harjo, janet.harjo@kingcounty.gov , 206-263-9286

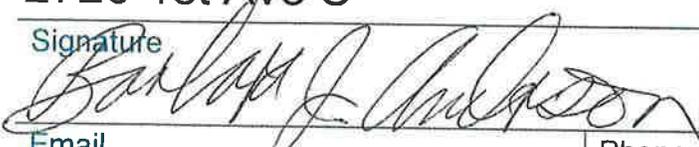
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Furnish toner and ink cartridges both new O.E.M. and Remanufactured as requested by various King County agencies, departments and division personnel in accordance with the attached instructions, requirements and specifications.

<b>NO PRE-BID CONFERENCE</b>	Sealed Bids are hereby solicited and will only be received by: King County Procurement Services Section Chinook Building, 3rd Floor 401 Fifth Avenue Seattle, WA 98104 Office Hours: 8:00 a.m. – 5:00 p.m. Monday - Friday
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**BIDDERS SHALL COMPLETE AND SIGN THE FORM BELOW.**

We acknowledge that all Addenda have been examined as part of the Contract documents. The submittal is signed by an authorized representative of the Bidder accepting all terms and conditions contained in the bid and any addenda. We acknowledge that attaching our terms and conditions or modifying the ITB terms and conditions may result in our bid being rejected.

Company Name		
Evergreen Computer Products Inc		
Address		City/State /Postal Code
2720 1st Ave S		Seattle WA 98134
Signature	Print name and title	
	Barbara Anderson, Vice President	
Email	Phone	Fax
banderson@evergreencomp.com	206-624-3722	206-340-1635
SCS/DBE Certification Number		
1088 WA State MBE M3M9620392 (anniversary date 8/10/2014)		

Upon request, this Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities.

## **SECTION 1 Instruction to Bidders**

### **1.1 Introduction**

The purpose of this Invitation to Bid is to establish a contract to provide goods or services on an as-needed basis. Any quantities listed herein are for bidding purposes only and represent King County's estimated annual requirements. The County will be neither obligated nor restricted to the quantities or locations indicated.

### **1.2 Bid Submittal Procedure**

The **original and (2) copies** of this solicitation document shall be completed, signed and submitted. Failure to return the solicitation document may result in disqualification of the Bidder. The original shall be noted or stamped "original". Bids and modifications thereof shall be enclosed in a sealed envelope, with the "Bid Opening Label" completed and affixed.

Bidders are encouraged to use recycled paper in the preparation of additional documents submitted with this solicitation, and shall use both sides of paper sheets where practicable.

Sealed bids shall contain all required attachments and information and be submitted to King County (hereinafter "County") no later than the date, time and place stated on the front of this ITB or as amended. The bidder shall show the title and number, the due date specified, and the name and address of the bidder on the face of the envelope. Bidders are cautioned that failure to comply may result in non-acceptance of the bid. The Bidder accepts all risks of late delivery of mailed bids or of mis-delivery regardless of fault. Bids properly and timely submitted will be publicly opened.

Bids will only be accepted from Contractors able to complete the delivery of goods or services described in the specifications. Joint ventures shall submit one bid for the team, with accompanying proof of the joint venture agreement.

If a company chooses not to submit a bid, the County requests the company advise the Buyer by email if they desire to remain listed for the subject of this ITB and state reason they did not submit a bid.

### **1.3 Electronic Commerce and Correspondence**

King County is committed to reducing costs and facilitating quicker communication to the community by using electronic means to convey information. As such, most Invitations to Bid, Requests for Proposal, and Requests for Qualifications as well as related exhibits, appendices, and issued addenda can be found on the King County Internet Web Site, located at <http://www.kingcounty.gov/procurement>. Current bidding opportunities and information are available by accessing the "Solicitations" tab in the left hand column.

King County Procurement Services features an Online Vendor Registration (OVR) program that permits vendors, consultants and contractors to register their business with the County. This OVR system allows interested parties to either directly register their firm by creating a unique User ID, or to visit the website as a guest. Information regarding bid documents will be available to all users; however, site visitors accessing the site as a guest will not be able to document their interest in a project or add their name to the document holder's list. They will receive no automatic notification of issued addenda. As such, the County encourages

full registration in order to directly communicate with document holders regarding any issued addenda or other important information concerning the solicitation.

After submittals have been opened in public, the County will post a listing of the businesses submitting proposals, and later, any final award determination.

Full information on vendor registration is available at the website.

#### **1.4 Alterations to Document**

Any addition, limitation or provision made or attached to the bid may render it non-responsive and/or irregular and be cause for its rejection.

Bidders may be required to submit additional documents as part of the bid package. Any alteration of such documents by erasure or interlineations shall be explained or noted and initialed by the Bidder.

#### **1.5 Late Bids**

Bids, modifications of bids, and withdrawal of bids received at the office designated in the solicitation after the exact hour and date specified for receipt will not be considered.

#### **1.6 Cancellation of ITB or Postponement of Bid Opening**

The County reserves the right to cancel the ITB at any time.

The County may change the date and time for submitting bids prior to the date and time established for submittal.

#### **1.7 Addenda**

If at any time, the County changes, revises, deletes, clarifies, increases, or otherwise modifies the ITB, the County will issue a written Addendum to the ITB.

#### **1.8 Questions and Interpretation of the ITB**

No oral interpretations of the ITB will be made to any Bidder. All questions and any explanations must be requested in writing and directed to the Buyer no later than seven (7) days prior to the due date specified in the solicitation. Oral explanations or instructions are not binding. Any information modifying a solicitation will be furnished to all bidders by an addendum.

Days, as referenced in this document, are calendar days unless otherwise specified.

Communications concerning this bid, with other than the listed Buyer may cause the Bidder to be disqualified.

#### **1.9 Examination of Bid Documents**

The submission of a bid shall constitute an acknowledgement upon which the County may rely that the Bidder has thoroughly examined and is familiar with the ITB, including any work site identified in the ITB, and has reviewed and inspected all applicable statutes, regulations, ordinances and resolutions addressing or relating to the goods or services to be provided hereunder.

The failure of a Bidder to comply with above requirement shall in no way relieve the Bidder from any obligations with respect to its bid or to any Contract awarded pursuant to this ITB.

No claim for additional compensation shall be allowed which is based upon a lack of knowledge or misunderstanding of this ITB.

#### **1.10 Modifications of Bid or Withdrawal of Bid Prior to Bid Due Date**

At any time before the time and date set for submittal of bids, a Bidder may submit a modification of a bid previously submitted to the County. All bid modifications shall be made in writing, executed and submitted in the same form and manner as the original bid.

Bids may be withdrawn by written notice received prior to the exact hour and date specified for receipt of bids. A bid also may be withdrawn in person by a Bidder or authorized representative provided their identity is made known and they sign a receipt for the bid, but only if the withdrawal is made prior to the exact hour and date set for receipt of bids. All requests for modification or withdrawal of bids, whether in person or written, shall not reveal the amount of the original bid.

#### **1.11 Bid Withdrawal After Public Opening**

Except for claims of error granted by the County, no Bidder may withdraw a bid after the date and time established for submitting bids, or before the award and execution of a Contract pursuant to this ITB, unless the award is delayed for a period exceeding the period for bid effectiveness.

Requests to withdraw a bid due to error must be submitted in writing along with supporting evidence for such claim for review by the county. Evidence must be delivered to the county within two (2) business days after request to withdraw. The County reserves the right to require additional records or information to evaluate the request. Any review by the County of a bid and/or any review of such a claim of error, including supporting evidence, creates no duty or liability on the County to discover any other bid error or mistake, and the sole liability for any bid error or mistake rests with the Bidder.

#### **1.12 Cost of Bid and Samples**

The County is not liable for any costs incurred by Bidder in the preparation and evaluation of bids submitted. Samples of items required must be submitted to the location and by the time specified. Unless otherwise specified, samples shall be submitted with no expense to the County. If not destroyed by testing, samples may be returned at the bidder's request and expense.

#### **1.13 Collusion**

By signing this bid, the Bidder certifies that they have not, either directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding. If the County determines that collusion has occurred among Bidders, none of the bids from the participants of such collusion will be considered. The County's determination will be final.

#### **1.14 Bid Effective Date**

All bids submitted shall be a firm bid for a minimum period of 90 days after the bid opening date, unless otherwise stated in writing in the bid. The County may request a Bidder grant an extension of the bid effective period.

### **1.15 Bid Price and Tax**

The bid price shall include everything necessary for the prosecution and completion of the Contract, except as may be provided otherwise in this ITB.

Bid Prices shall include all freight charges, FOB to the designated delivery point(s).

Taxes: Sales/use taxes and Federal excise taxes shall not be included in the bid price. The County shall pay any Washington State sales/use taxes applicable to the Contract price or tender an appropriate amount to the Contractor for payment to Washington State. The Bidder is cautioned that taxes may be a factor in evaluating the total cost of bid.

The County is exempt from Federal excise and Transportation taxes. All other government taxes, duties, fees, licenses, permits, royalties, assessments and charges shall be included in the bid price. Said exemption is made pursuant to Chapter 32 of the Internal Revenue Code and Registry No. A-1 02374. When requested, an exemption certificate will be furnished.

### **1.16 Protest Procedures**

King County has a process in place for receiving protests based upon invitation to bid or contract awards. The protest procedures are available at <http://www.kingcounty.gov/procurement/faq>, Suppliers web page.

## **SECTION 2 Bid Evaluation and Contract Award**

### **2.1 Evaluation of Bids**

Bids will be evaluated by the County to determine which bid, if any, may be deemed to be the low responsive bid from a responsible bidder, and should be accepted in the best interest of the County.

The King County Contracting Opportunities Program is incorporated in this ITB. The determination of lowest responsive, responsible bidder will include the application of the five (5) percent incentive factor for Small Contractors and Suppliers (SCS).

King County may use prompt payment discount terms in evaluation of this ITB; however, discounts terms of less the twenty (20) days will not be considered. Minimum acceptable payment terms by the County without benefit of twenty (20) day discount will be net 30 days.

In the event of a discrepancy between the unit price and the extended amount for a bid item, the unit price will govern.

### **2.2 Responsive and Responsible**

#### **Responsive**

The County will consider all the material submitted by the Bidder, and other evidence it may obtain otherwise, to determine whether the Bidder is in compliance with the terms and conditions set forth in this ITB.

#### **Responsible**

In determining the responsibility of the bidder, the County may consider:

- the ability, capacity and skill to perform the Contract or provide the service required (inspection of the bidder's facility may be required prior to award)
- the character, integrity, reputation, judgment and efficiency
- financial resources to perform the Contract properly and within the times specified,
- the quality and timeliness of performance on previous contracts with the County and other agencies, including, but not limited to, the effort necessarily expended by the County and other agencies in securing satisfactory performance and resolving claims; compliance with federal, state and local laws and ordinances relating to public contracts, other information having a bearing on the decision to award the Contract.

Failure of a bidder to be deemed responsible or responsive may result in the rejection of a bid.

### **2.3 Financial Resources and Auditing**

If requested by the County, prior to the award of a contract, the bidder shall submit proof of adequate financial resources available to carry out the execution and completion of work required by this contract.

King County reserves the right to audit the Contractor throughout the term of this contract to assure the Contractor's financial fitness to perform and comply with all terms and conditions contained within this contract. King County will be the sole judge in determining the Contractor's financial fitness in carrying out the terms of this contract.

## **2.4 King County Contracting Opportunities Program**

The purpose of the King County Contracting Opportunities Program is to maximize the participation of Small Contractors and Suppliers (SCS) through the use of a five percent (5%) incentive factor in the award of King County contracts for the purchase of goods or services. The Program is open to all SCS firms certified by King County's Business Development and Contract Compliance Office. To learn more about this program, or becoming a Certified Firm, as well as a list of Certified Firms, may be obtained by visiting the King County Contracting Opportunities Program Web-site at <http://www.kingcounty.gov/BDCC> or contacting the Program office at 206-263-9734.

## **2.5 Substitutions**

When specific brands, materials, design, style or size are named, such specifications may be construed to be shown solely for the purpose of indicating the standard of quality, performance or intended use.

Where indicated, brands of equal quality, performance and use may be considered by the county, provided the bidder submits with their bid the brand, model, product number and other data necessary for comparison. The county retains the sole right to accept or reject substitutions.

## **2.6 Forms Required Before Contract Award**

The Bidder shall submit, within five (5) Days of notification from the County, the applicable documents, insurance, bonds, sworn statements, and other requirements prior to award. Failure by the Bidder to submit required documents may result in rejection of the bid.

- Equal Benefit Worksheet and Declaration Form
- Internal Revenue Service Form W-9 If not on file with the County

## **2.7 Rejection of Bids**

The County reserves the right to reject any bid for any reason or to waive informalities and irregularities in bids.

In consideration for the County's review and evaluation of its bid, the Bidder waives and releases any claims against the County arising from any rejection of any or all bids, including any claim for costs incurred by Bidders in the preparation and presentation of bids submitted in response to this ITB. In addition, Bidders waive the costs of providing additional information requested.

## **2.8 Single Bid Receipt**

If the County receives a single responsive, responsible bid, the County may request an extension of the bid acceptance period and/or conduct a price or cost analysis on such bid. The Bidder shall promptly provide all cost or pricing data, documentation and explanation requested by the County to assist in such analysis. By conducting such analysis, the County shall not be obligated to accept the single bid; the County reserves the right to reject such bid or any portion thereof.

## **2.9 Public Disclosure of Bids**

This Contract shall be considered a public document and will be available for inspection and copying by the public in accordance with the Public Records Act, Chapter 42.56 RCW (the "Act").

If the Contractor considers any portion of any record provided to King County under this Contract, whether in electronic or hard copy form, to be protected under law, the Contractor shall clearly identify each such portion with words such as "CONFIDENTIAL," "PROPRIETARY" or "BUSINESS SECRET." If a request is made for disclosure of such portion, the County will determine whether the material should be made available under the Act. If the County determines that the material is subject to disclosure, the County will notify the Contractor of the request and allow the Contractor ten (10) business days to take whatever action it deems necessary to protect its interests. If the Contractor fails or neglects to take such action within said period, the County will release the portions of record(s) deemed by the County to be subject to disclosure. King County shall not be liable to the Contractor for inadvertently releasing records pursuant to a disclosure request not clearly identified by the Contractor as "CONFIDENTIAL," "PROPRIETARY" or "BUSINESS SECRET."

## **2.10 Contract Award**

Contract award, if any, will be made by the County to the low, responsive, responsible Bidder. The County will have no obligations until an award is made and an order placed with the Contractor. The County reserves the right to award one or more contracts as determined to be in the County's best interest. The County may accept any individual item, or group of items, or schedules of any bid, unless otherwise stated herein.

A written award mailed or otherwise furnished to a Contractor within the time for acceptance shall be a binding contract.

## **SECTION 3 Standard Contractual Terms and Conditions**

### **3.1 Administration**

This Contract is between the County and the Contractor who shall be responsible for providing the goods or services described herein. The County is not party to defining the division of work between the Contractor and its Subcontractors. The Contractor represents that it has or shall obtain all duly licensed or qualified personnel, materials and equipment required to perform work hereunder.

The Contractor's performance under this Contract may be monitored and reviewed by a Project Manager appointed by the County. Reports and data required to be provided by the Contractor shall be delivered to the Project Manager or Buyer. Questions by the Contractor regarding interpretation of the terms, provisions and requirements of this Contract shall be addressed to the Buyer or Project Manager for response.

### **3.2 Contract Amendments**

No oral order or conduct by the County shall constitute a Contract Amendment. Contract Amendments shall only be effective upon written notification by the County. The County reserves the right to amend the contract to add or delete goods or services within the intended scope of this contract. This may include, but is not limited to approval of replacements for discontinued items, add items of like function, or similar in nature or purpose to the originally listed products; the provision of ancillary services in response to minor changes in County needs; extend the contract to include optional terms.

Cost or Price Analysis may be required by the County for the evaluation of contract modifications, terminations, revision to contract requirements or other circumstances as determined by the County.

### **3.3 Invoices and Payment**

The Contractor shall submit properly certified invoices to King County. The invoice(s) shall contain the following information: The purchase order/contract number, item numbers, description of supplies or services, quantities, unit prices, extended totals, and discounts, if applicable. For services, identify specific deliverables, and/or hourly rates, hours worked, total hours or related fees.

The Contractor shall bill to the address on the purchase order. The County will take advantage of any prompt payment discount terms bid. Discount periods shall be extended if the invoice is returned for credit or correction.

When a purchase order is issued against this Contract that has the potential for multiple or partial deliveries, a separate invoice shall be generated for each completed delivery accepted by the County.

Failure to comply with these requirements or to provide an invoice in conformance with the contract may delay payment.

Upon acceptance of payment, the Contractor waives any claims for the goods or services covered by the Invoice. No advance payment shall be made for the goods or services furnished by Contractor pursuant to this Contract.

King County will not be bound by prices contained in an invoice that are higher than those in the currently approved price list. If a price increase has not been accepted in writing by King County, the invoice may be rejected and returned to the Contractor for a correction.

### **3.4 Rejection of Goods Or Services**

After award, the Buyer or authorized County representative shall have the option of rejecting or refusing delivery of any and all goods or services which are not in strict conformity with the requirements of the specification and the bid. All rejected goods or services shall be promptly replaced or re-performed and be subject to approval by the County. All replacement goods and services shall be provided at the Contractor's own expense.

### **3.5 Re-procurement Costs**

When a Contractor fails to furnish goods or services in accordance with the terms of this Contract, and the County must purchase at a price greater than the contract price, the difference may be charged to the Contractor. The County may exercise this charge as a credit against invoices due the Contractor.

### **3.6 Termination For Convenience/Default/Non-appropriation**

#### **A. Termination for Convenience**

The County for its convenience may terminate this Contract, in whole or in part, at any time by written notice sent certified mail, return receipt requested, to the Contractor. After receipt of a Notice of Termination ("Notice"), and except as directed by the County, the Contractor shall immediately stop work as directed in the Notice, and comply with all other requirements in the Notice. The Contractor will be paid its costs, including necessary and reasonable Contract close-out costs and profit on that portion of the work satisfactorily performed up to the date of termination as specified in the notice. The Contractor shall promptly submit its request for the termination payment, together with detailed supporting documentation. If the Contractor has any property in its possession belonging to the County, the Contractor shall account for the same and dispose of it in the manner the County directs. All termination payment requests may be subject to Cost or Price Analysis to determine reasonableness and compliance with the Contract and applicable laws and regulations.

#### **B. Termination for Default**

If the Contractor does not deliver work in accordance with the Contract, or the Contractor fails to perform in the manner called for in the Contract, or the Contractor fails to comply with any material provisions of the Contract, the County may terminate this Contract, in whole or in part, for default as follows:

A Notice to Cure will be served on the Contractor by certified mail (return receipt requested) or a delivery service capable of providing a receipt. The Contractor shall have ten (10) Days from the date the Notice to Cure was served to cure the default or provide the County with a detailed written plan, which indicates the time and methods needed to bring the work into compliance and cure the default.

If the Contractor has not cured the default or the plan to cure the default is not acceptable to the County, the County may terminate the Contract. Termination shall

occur by serving a Notice of Termination by certified mail (return receipt requested) or delivery service capable of providing a receipt on the Contractor setting forth the manner in which the Contractor is in default and the effective date of termination.

The Contractor will only be paid for work delivered and Accepted, or work performed in accordance with the manner of performance set forth in the Contract less any damages to the County caused by or arising from such default. All termination payment requests are subject to Cost or Price Analysis to verify compliance with the Contract and applicable laws and regulations.

The termination of this Contract shall in no way relieve the Contractor from any of its obligations under this Contract nor limit the rights and remedies of the County hereunder in any manner.

C. Termination for Non-Appropriation

If expected or actual funding is withdrawn, reduced, or limited in any way prior to the termination date set forth in this Contract or in any amendment hereto, the County may, upon written notice to the Contractor, terminate this Contract in whole or in part.

In accordance with King County Code 4.04.040B.6, payment shall not exceed the appropriation for the year in which termination is affected. If this Contract is terminated for non-appropriation, the County shall be liable only for payment in accordance with the terms of this Contract for performance rendered prior to the effective date of termination; and, the Contractor shall be released from any obligation under this contract or a related Purchase Order to provide further work pursuant to the Contract as are affected by the termination.

Funding under this Contract beyond the current appropriation year is conditional upon the appropriation by the County Council of sufficient funds to support the activities described in this Contract. Should such an appropriation not be approved, the Contract shall terminate at the close of the current appropriation year. The appropriation year ends on December 31 of each year.

### 3.7 Force Majeure

The term force majeure shall include, without limitation by the following enumeration: acts of nature, acts of civil or military authorities, fire, accidents shutdowns for purpose of emergency repairs, industrial, civil or public disturbances, causing the inability to perform the requirements of this Contract. If any party is rendered unable, wholly or in part, by a force majeure event or any event cause not within such party's control, to perform or comply with any obligation or condition of this Contract, upon giving notice and reasonably full particulars to the other party, such obligation or condition shall be suspended only for the time and to the extent commercially practicable to restore normal operations. In the event the Contractor ceases to be excused pursuant to this provision, then the County shall be entitled to exercise any remedies otherwise provided for in this Contract, including Termination for Default.

Whenever a force majeure event causes the Contractor to allocate limited resources between or among the Contractor's customers, the County shall receive no less priority in respect to such allocation than any of the Contractor's other customers.

### **3.8 Taxes, Licenses, and Certificate Requirements**

This Contract and any of the work provided hereunder is contingent and expressly conditioned upon the ability of the Contractor to provide the specified goods or services consistent with applicable federal, state or local laws and regulations. If, for any reason, the Contractor's required compliances are terminated, suspended, revoked or in any manner modified from their status at the time this Contract becomes effective, the Contractor shall notify the County immediately of such condition in writing.

The Contractor and subcontractor(s) shall maintain and be liable for all taxes (except sales/use taxes), fees, licenses, permits and costs as may be required by applicable federal, state or local laws and regulations as applicable to the work under this Contract.

### **3.9 Assignment**

Neither party shall assign any interest, obligation or benefit under or in this Contract or transfer any interest in the same, whether by assignment or novation, without prior written consent of the other party. If assignment is approved, this Contract shall be binding upon and inure to the benefit of the successors of the assigning party. This provision shall not prevent the Contractor from pledging any proceeds from this Contract as security to a lender so long as King County Policy Fin10-1 (AP), paragraph 6.1.3 is followed. If assignment is approved, it shall be accepted by either party upon the posting of all required bonds, securities and the like by the assignee, and the written agreement by assignee to assume and be responsible for the obligations and liabilities of the Contract, known and unknown, and applicable law.

### **3.10 Indemnification and Hold Harmless**

To the maximum extent permitted by law and except to the extent caused by the sole negligence of the County, the Contractor shall indemnify and hold harmless the County, its officers, officials, agents and employees, from and against any and all suits, claims, actions, losses, costs, penalties and damages of whatsoever kind or nature arising out of, in connection with, or incident to the goods and/or services Provided by or on behalf of the Contractor. In addition, the Contractor shall assume the defense of the County and its officers and employees in all legal or claim proceedings arising out of, in connection with, or incidental to such goods and/or services: shall pay all defense expenses, including reasonable attorney's fees, expert fees and costs incurred by the County on account of such litigation or claims. This indemnification obligation shall include, but is not limited to, all claims against the County by an employee or former employee of the Contractor or its Subcontractors, and the Contractor, by mutual negotiation, expressly waives all immunity and limitation on liability, as respects the County only, under any industrial insurance act, including Title 51 RCW, other Worker's Compensation act, disability benefit act, or other employee benefit act of any jurisdiction which would otherwise be applicable in the case of such claim. In the event that the County incurs any judgment, award and/or cost including attorney's fees arising from the provisions of this subsection, or to enforce the provisions of this subsection, any such judgment, award, fees, expenses and costs shall be recoverable from the Contractor. In the event of litigation between the parties to enforce the rights under this subsection, reasonable attorney fees shall be allowed to the substantially prevailing party.

In the event the County incurs attorney fees and/or costs in the defense of claims under this provision such attorney fees and costs shall be recoverable from the Contractor. In addition King County shall be entitled to recover from the Contractor its attorney fees, and costs incurred to enforce the provisions of this section.

The indemnification, protection, defense and save harmless obligations contained herein shall survive the expiration, abandonment or termination of this Contract.

Nothing contained within this provision shall affect and/or alter the application of any other provision contained within this Contract.

### **3.11 Applicable Law and Forum**

Except as hereinafter specifically provided, this Contract shall be governed by and construed according to the laws of the State of Washington, including, but not limited to, the Uniform Commercial Code, Title 62A RCW. Any claim or suit concerning this Contract shall only be filed in either the King County Superior Court or U.S. District for the Western District of Washington, in Seattle.

### **3.12 Conflicts of Interest and Non-Competitive Practices**

By entering into this Contract to perform work, the Contractor represents that it has no direct or indirect pecuniary or proprietary interest, and that it shall not require any interest that conflicts in any manner or degree with the work required to be performed under this Contract. The Contractor shall not employ any Person or agent having any conflict of interest. In the event that the Contractor or its agents, employees or representatives hereafter acquires such a conflict of interest, it shall immediately disclose such conflict to the County. The County shall require that the Contractor take immediate action to eliminate the conflict up to and including termination for default.

By entering into this Contract to perform work, the Contractor represents that no Persons except as designated by Contractor shall be employed or retained to solicit or secure this Contract with an agreement or understanding that a commission, percentage, brokerage, or contingent fee would be paid; and no gratuities, in the form of entertainment, gifts or otherwise, were bided or given by the Contractor or any of its agents; employees or representatives, to any official, member or employee of the County or other governmental agency with a view toward securing this Contract or securing favorable treatment with respect to the awarding or amending, or the making of any determination with respect to the performance of this Contract.

### **3.13 Disputes, Claims and Appeals**

The Contractor shall address questions or claims regarding the Contract in writing to the Buyer and Project Manager, within ten (10) Days of the date on which the Contractor knows or should know of the question or claim. No claim by the Contractor shall be allowed if asserted after final payment under this Contract. No claim shall be allowed for any costs incurred more than ten (10) Days before the Contractor gives written notice, as required in this section. The Buyer and Project Manager shall ordinarily respond to the Contractor in writing with a decision, but absent such written response, the question or claim shall be deemed denied upon the tenth (10th) Day following receipt by the Buyer and Project Manager.

In the event the Contractor disagrees with the determination of the Buyer and Project Manager, the Contractor shall within five (5) Days of the date of such determination, appeal the determination in writing to the Procurement and Contract Services Section Manager. Such written notice of appeal shall include all information necessary to substantiate the appeal. The Procurement and Contract Services Section Manager shall review the appeal and make a determination in writing, which shall be final. Appeal to the Procurement and Contract Services Section Manager shall be a condition precedent to alternative dispute resolution or litigation.

Pending final decision of a dispute hereunder, the Contractor shall proceed diligently with the performance of the Contract and in accordance with the direction of the Buyer or Project Manger. Failure to comply precisely with the time deadlines under this subsection as to any claim shall operate as a waiver and release of that claim and an acknowledgement of prejudice to the County.

### **3.14 Maintenance of Records/Audits**

The Contractor shall maintain, and shall require any sub-contractor to maintain, accounts and records, including personnel, property, financial, and programmatic records and such other records as may be deemed necessary by the County to ensure proper accounting for all contract funds and compliance with this Contract. All such records shall sufficiently and properly reflect all direct and indirect costs of any nature expended and services provided in the performance of this Contract. The Contractor shall make such documents available to the County for inspection, copying, and auditing upon request.

All records referenced in this section shall be maintained for a period of six (6) years after completion of work or termination hereof unless permission to destroy them is granted by the Office of the Archivist in accordance with RCW Chapter 40.14, or unless a longer retention period is required by law.

The Contractor shall provide access to its facilities, including those of any sub-contractor, to the County, the State and/or federal agencies or officials at all reasonable times in order to monitor and evaluate the services provided under this Contract.

The Contractor agrees to cooperate with County or its designee in the evaluation of the services provided under this Contract and to make available all information reasonably required by any such evaluation process. The results and records of said evaluation shall be maintained and disclosed in accordance with RCW Chapter 42.56.

If the Contractor expended a total of \$500,000.00 or more in federal awards during its fiscal year, and is a non-profit organization, and is, under this Contract, carrying out or administering a program or portion of a program, it shall have an independent audit conducted in accordance with OMB Circular A-133, which shall comply with the requirements of GAAS (generally accepted auditing standards), GAO's Government Audit Standards and OMB Circular A-133, as amended and as applicable. Contractors expending federal awards from more than one source shall be responsible for determining if the combined financial awards are equal to or greater than \$500,000.00. The Contractor shall provide one copy of the audit report to each County division providing federal awards to the

Contractor no later than nine (9) months subsequent to the end of the Contractor's fiscal year.

### **3.15 Other Public Agency Orders**

Other federal, state, county and local entities may utilize the terms and conditions established by this Contract if agreeable to all parties. The County does not accept any responsibility or involvement in the purchase orders or contracts issued by other public agencies.

If the contractor agrees to extend this contract to other governmental agencies, this contract is subject to an Administrative Fee (Fee) of 1% (.01). The Fee shall be based on total sales made to each governmental agency outside of King County's Departments, Divisions and Agencies, less sales tax, freight and any credits(s). The Fee shall be paid by the contractor, payable and remitted to King County Procurement and Contract Services Section not less than twice per year, on July 31st and January 31st for the first and second half of the year sales respectively. Fees submitted shall be accompanied by a sales report, reference the contract number, and show the total sales to other governmental agencies, excluding King County. The contractor shall not invoice the Fee to any contract user.

### **3.16 Environmentally Preferable Product Procurement Policy**

Bidders able to supply products containing recycled and environmentally preferable materials that meet performance requirements are encouraged to offer them in bids and proposals.

The Bidder and Contractor shall use recycled paper for all printed and photocopied documents related to the submission of this solicitation and fulfillment of the contract and shall, whenever practicable, use both sides of the paper. (Reference: KCC 18.20).

### **3.17 Industrial and Hazardous Waste**

The Contractor shall comply with all applicable local ordinances, state and federal statutes, and supporting rules and regulations governing the discharge of industrial waste to public sewer, private sewer, or side sewer tributary to the metropolitan sewer system.

Contractor shall handle and dispose of all hazardous wastes in compliance with all applicable local, state and federal laws and regulations, including the Resource Conservation and Recovery Act, the Washington Hazardous Waste Management Act, and applicable rules and regulations of the Environmental Protection Agency and the Department of Ecology governing the generation, storage, treatment, transportation or disposal of hazardous wastes.

### **3.18 Patents and Royalties**

The Contractor is responsible for paying all license fees, royalties or the costs of defending claims for the infringement of any intellectual property that may be used in performing this Contract.

### **3.19 Supported Employment Program**

The County encourages the creation of supported employment programs for developmentally and/or severely disabled individuals. The County itself has such a program and is

actively seeking to do business with those Contractors and Consultants that share this employment approach. If your firm has such a program, or intends to develop such a program during the life of this Contract, please submit Documentation supporting this claim with your bid. If you have questions, or need additional information, please contact the Community and Human Services Division, Developmental Disabilities Division, 206-263-9061.

### **3.20 Nondiscrimination and Equal Employment Opportunity**

- A. Nondiscrimination in Employment - During performance of this Contract, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of the employee or applicant's sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age except by minimum age and retirement provisions, unless based upon a bona fide occupational qualification.
- B. Equal Employment Opportunity Efforts - The Contractor will undertake equal employment opportunity efforts to ensure that applicants and employees are treated, without regard to their sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age. The Contractor's equal employment opportunity efforts shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeships. The Contractor agrees to post in conspicuous places available to employees and applicants for employment notices setting forth this nondiscrimination clause. In accordance with KCC 12.16.010.J, "equal employment opportunity efforts" shall mean active efforts to ensure equal opportunity in employment that is free from all forms of discrimination.
- C. Equal Benefits To Employees With Domestic Partners - Pursuant to Ordinance 14823, King County's "Equal Benefits" (EB) ordinance, and related administrative rules adopted by the County Executive, as a condition of award of a contract valued at \$25,000 or more, the Contractor agrees that it shall not discriminate in the provision of employee benefits between employees with spouses, and employees with domestic partners during the performance of this Contract. Failure to comply with this provision shall be considered a material breach of this Contract, and may subject the Contractor to administrative sanctions and remedies for breach.

When the contract is valued at \$25,000 or more, the Contractor shall complete a Worksheet and Declaration form for County review and acceptance prior to Contract execution. The EB Compliance forms, Ordinance 14823 (which is codified at KCC Chapter 12.19) and related administrative rules are incorporated herein by reference. They are also available online at <http://www.kingcounty.gov/procurement/forms>, Equal Benefits web page.

- D. Nondiscrimination in Subcontracting Practices - During the term of this Contract, the Contractor shall not create barriers to open and fair opportunities to participate in County contracts or to obtain or compete for contracts and subcontracts as sources of supplies, equipment, construction and services. In considering offers from and doing

business with subcontractor and suppliers, the Contractor shall not discriminate against any person because of their sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age except by minimum age and retirement provisions, unless based upon a bona fide occupational qualification.

- E. Compliance with Laws and Regulations - The Contractor shall comply fully with all applicable federal, state and local laws, ordinances, executive orders and regulations that prohibit discrimination. These laws include, but are not limited to, RCW Chapter 49.60, Titles VI and VII of the Civil Rights Act of 1964, the American with Disabilities Act, and the Restoration Act of 1987. In addition, King County Code chapters 12.16, 12.17 and 12.18 are incorporated herein by reference and the requirements in these code sections shall specifically apply to this contract. The Contractor shall further comply fully with any equal opportunity requirements set forth in any federal regulations, statutes or rules included or referenced in the contract documents.
- F. Small Contractors and Suppliers and Minority and Women Business Enterprises Opportunities. King County encourages the Contractor to utilize small businesses, including Small Contractors and Suppliers (SCS) and minority-owned and women-owned business enterprises certified by the Washington state Office of Minority and Women's Business Enterprises (OMWBE) in County contracts. The County encourages the Contractor to promote open competitive opportunities for small businesses, including SCS firms and minority-owned and women-owned business enterprises. Program information is available at <http://www.kingcounty.gov/bdcc>.
- G. Sanctions for Violations - Any violation of the mandatory requirements of the provisions of this Section shall be a material breach of contract, for which the Contractor may be subject to damages, withholding payment and any other sanctions provided for by contract and by applicable law.

### **3.21 Non-Waiver of Breach**

No action or failure to act by the County shall constitute a waiver of any right or duty afforded to the County under the Contract; nor shall any such action or failure to act by the County constitute an approval of, or acquiescence in, any breach hereunder, except as may be specifically stated by the County in writing.

### **3.22 Severability**

Whenever possible, each provision of this Contract shall be interpreted to be effective and valid under applicable law. If any provision is found to be invalid, illegal, or unenforceable, then such provision or portion thereof shall be modified to the extent necessary to render it legal, valid, and enforceable and have the intent and economic effect as close as possible to the invalid, illegal, and unenforceable provision. If it is not possible to modify the provision to render it legal, valid and enforceable, then the provision shall be severed from the rest of this Contract. The invalidity, illegality or unenforceability of any provision shall not affect the validity, legality or enforceability of any other provision of this Contract, which shall remain valid and binding.

### **3.23 Certification Regarding Debarment, Suspension and Other Responsibility Matters**

If this Contract is a covered transaction for purposes of 49 CFR Part 29, the Contractor is required to verify that none of the Contractor, its principals, as defined at 49 CFR 29.995, or affiliates, as defined at 49 CFR 29.905, are excluded or disqualified as defined at 49 CFR 29.940 and 29.945. The Contractor is required to comply with 49 CFR 29, Subpart C and must include the requirement to comply with 49 CFR 29, Subpart C in any lower tier covered transaction it enters into. By signing and submitting this Contract, the Contractor certifies as follows:

The certification in this clause is a material representation of fact relied upon by King County. If it is later determined that the Contractor knowingly rendered an erroneous certification, in addition to remedies available to King County, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while performing this Contract and further agrees to include a provision requiring such compliance in its lower tier covered transactions.

### **3.24 Incorporation of Documents**

The contract between the awarded bidder and King County shall include all documents mutually entered into at the time of contract award, specifically including the contract document, the solicitation, and the response to the solicitation. The contract must include, and be consistent with, the specifications and provisions stated in this solicitation. King County shall not be bound nor obligated to enter into or sign additional agreements and or documents other than those required by law.

## **SECTION 4 Specific Contractual Terms & Conditions**

### **4.1 Contract Value**

The estimated annual value of this contract is approximately **\$600,000**. King County will not be limited, restricted or bound by this dollar value, nor shall the County be obligated to purchase any items contained in this ITB.

### **4.2 Contract Term**

The term of this Contract will be **five (5) years**, and subject to the termination clauses contained herein. King County reserves the right to extend the term if determined to be in the best interest of the County.

Contracts or purchase orders will be issued by the County. Contract amendments or change orders issued by the County may reflect modification(s) of contract terms, funding or other matters.

King County reserves the right to purchase the goods or services described herein from other sources. The Contractor does not have the exclusive right to fill all of the County's requirements for the goods or services awarded nor will the County be obligated to purchase the estimated annual quantity, or any quantity contained in this Contract.

### **4.3 Price Revisions (for Items specifically listed on Price Sheet)**

Prices shall remain firm for the duration of the Contract period. The Contractor may request price changes, and shall supply documentation satisfactory to King County such as changes to the Producers Price Index for the commodity, the Consumer Price Index for the Seattle-Tacoma-Bremerton area, or a manufacturer's published notification of price change(s). Reasonable price changes based on market conditions and price/cost analysis may be approved by King County.

King County will evaluate this information to determine if revising the pricing is considered fair and reasonable to the satisfaction of King County. Requests for any such change are to be made in writing to the Buyer in the Procurement Services Division office. A written change order issued by the County will institute the price adjustment, provide the new prices and establish the effective date for the new prices.

The Contractor shall endeavor to give the King County Procurement Services Section thirty (30) days but not less than fourteen (14) days written notice prior to the effective date of the price increase. The County may cancel the contract if the price increase request is not approved.

All price reductions at the manufacturer's or distributor's level shall be reflected in a reduction of the contract price(s) to King County retroactive to the effective date of the price reductions.

### **4.4 Price Revisions (for Items covered by % discount at the end of each Schedule)**

Pricing for items, not specifically identified on the price sheet shall be based on the discount or multiplier identified in the bid and the item's price in the current accepted catalog or price list.

Pricing shall be based on the original catalog or price list until the County has accepted a subsequent catalog or price list. The County may accept a new catalog or price list by using it to determine pricing in future orders. If the County determines the prices contained in new catalogs or price lists are not fair and reasonable, the County may re-bid or purchase the items through any other means available.

#### **4.5 Shipping Charges**

All prices shall include freight FOB to the designated delivery point. The County will reject requests for additional compensation for freight charges.

#### **4.6 Packing Slips**

Each delivery to the County shall have a packing slip enclosed that identifies the requester, purchase order number, part number, unit price and quantity of each part shipped. If the delivery is a partial shipment, indicate on the packing slip that it is not a complete shipment of that order and identify the items not shipped and provide a projected completion date of the order.

If the delivery combines items from more than one purchase order, separate packing slips shall be included in the shipment for each.

#### **4.7 Use Report**

The Contractor shall, **submit to the Buyer twice a year** a report of sales made to King County under this Contract. The report, in a format acceptable to King County, shall identify the detail required by the Buyer, which may include but is not limited to, delivery location, the item description, whether it's a Contract or non-Contract item, quantity, price and discount.

#### **4.8 Warranty**

The Contractor warrants that the work performed under this Contract shall be free from defects in material and workmanship, and shall conform to all requirements of this Contract, for a period of at least twelve (12) months from date of acceptance of such work by the County. Any work corrected shall be subject to this subsection to the same extent as the work initially provided.

The bidder shall provide, upon request by the County, their standard warranty. The warranty shall be specific for all components of the equipment regardless of whether these components were built by the original equipment manufacturer or outside suppliers. King County may avail itself of the bidder or manufacturer's standard warranty if more beneficial to the County.

Conducting of tests or inspections, acceptance, or the processing of payment(s) by the County shall not constitute a waiver of any rights under this Contract or in law. The termination of this Contract shall in no way relieve the Contractor from its warranty responsibility.

The Contractor shall ensure that the warranty requirements of this Contract are enforceable through and against the Contractor's suppliers, vendors, distributors and Subcontractors. The Contractor shall cooperate with the County in facilitating warranty related work by such suppliers, vendors, distributors and Subcontractors.

Contractor warrants that the Services shall in all material respects conform to the requirements of this Contract. Contractor warrants that qualified professional personnel with in-depth knowledge shall perform the Services in a timely and professional manner; and that the Services shall conform to the standards generally observed in the industry for similar Services. Contractor warrants that the Services shall be in compliance with all applicable laws, rules and regulations.

#### **4.9 Warranty Remedies**

Whenever possible, the contractor shall provide "on the spot" settlement of warranty claims or disputes, and authorize local representatives to act on the equipment manufacturer's behalf.

If at any time during the twelve (12) month period immediately following acceptance of any work covered by this Contract, Contractor or the County discovers one or more material defects or errors in the work or any other aspect in which the work materially fails to meet the provisions of the warranty requirements herein Contractor shall, at its own expense and within thirty (30) days of notification of the defect by the County, correct the defect, error or nonconformity.

The County shall give written notice of any defect to the Contractor. If the Contractor has not corrected defect within thirty (30) days after receiving the written notice, the County, in its sole discretion, may correct the defect itself. In the case of an emergency where the County believes delay could cause serious injury, loss or damage, the County may waive the written notice and correct the defect. In either case the County shall charge-back the cost for such warranty repair to the Contractor.

The Contractor is responsible for all costs of repair or replacement in order to restore the work to the applicable Contract requirements, including shipping charges, for work found defective within the warranty period, regardless of who actually corrects the defect.

#### **4.10 Product Return**

The County reserves the right to return standard products to the Contractor for full refund or credit when the Contractor is notified of the return within 30 days of the County's receipt of products.

The County further reserves the right to return products, parts and supplies determined to be surplus and no longer required by the County. Parts and supplies eligible for return to the Contractor shall have been purchased for inventory or as spares, be unused, and in the same general condition as when received. The County will advise the Contractor of its intention to return any parts and supplies. The Contractor has no obligation to accept such goods more than 2 years after the County's receipt of said goods. The Contractor is allowed a restocking fee of not more than 15% (fifteen percent) of the current price for the return of surplus products, parts and supplies.

The Contractor shall, at the County's option, issue a credit for the dollar value of the merchandise returned or refund that dollar amount (less any applicable restocking fee) to King County. This subsection does not apply to any merchandise made to order for the County.

#### 4.11 Hazardous Chemical Communication

In order to comply with WAC 296-62-054, Hazard Communication, the Contractor shall prepare a Material Safety Data Sheet (MSDS) for all products containing any toxic products that may be harmful to the end user. The MSDS Sheet shall accompany the toxic product(s) to the specified delivery sites and include the Chemical Abstract Service (CAS) numbers for every chemical that is listed in the MSDS. If the product is actually used diluted, the rate shall be so stated in the MSDS and the hazards and corresponding personal protection, etc. also be listed. SARA Title 3 chemicals shall be listed with the percentage by weight of the total product. The MSDS shall include a statement as to the intended use of the product.

#### 4.12 Insurance Requirements

Prior to the award of a contract, the Contractor shall obtain and maintain the minimum insurance set forth herein for the duration of this contract for itself and any subcontractor performing work. By requiring such minimum insurance, the County shall not be deemed or construed to have assessed the risks that may be applicable to the Contractor under this Contract. The Contractor shall assess its own risks and, if it deems appropriate and/or prudent, maintain greater limits and/or broader coverage. The Contractor shall maintain limits and scope of insurance no less than:

General Liability: \$1,000,000 combined single limit per occurrence for bodily injury, personal injury and property damage, and for those policies with aggregate limits, a \$2,000,000 aggregate limit;

Automobile Liability: \$1,000,000 combined single limit per accident for bodily injury and property damage;

Workers' Compensation: Statutory requirements of the state of residency;

Employers Liability Stop Gap: \$1,000,000

Except for Workers Compensation, the county, its officers, officials, employees and agents are to be covered as additional insureds as respects liability arising out of activities performed by or on behalf of the Contractor in connection with this Contract. Use the above exact language on the Endorsement Form. **The County requires this Endorsement to complete the Contract.**

## **SECTION 5 Technical Specifications**

### **5.1 Contactor Qualifications**

- A. The contractor shall have prior successful experience providing remanufactured toner and ink cartridges for at least one (1) year at a minimum rate of at least two hundred (200) cartridges per month, split between toner and ink (see Subsection 6.8 References).
- B. It is the intent of the County to procure the most environmentally preferable products with equivalent or higher performance than original equipment manufacturer (OEM) products.
- C. The Contractor shall warrant that the use of the remanufactured ink or toner cartridges will not void any manufacturer's warranty on the copiers, printers or faxes. The Contractor shall provide a one (1) year warranty on workmanship for remanufactured ink or toner cartridges.
- D. The Contractor shall be required to maintain sufficient stock of items listed on the price sheet to ensure prompt delivery of the items ordered.
- E. The Contractor shall have employees who have completed training in the Standardized Test Methods Committee (STMC) Guidelines. This includes the standardized testing certification for ASTM F 1856, ASTM F 2036, and ISTA 1A and shall provide verification upon the request by the County.
- F. The Contractor shall have facilities, skilled personnel, equipment and parts available to completely service and repair (within twenty-four hours), all brands of printers that are associated with the brand of ink or toner cartridges in this solicitation.
- G. The Contractor shall have testing equipment available on-site to perform ink and toner testing of the cartridge and density or have testing equipment and applicable operating procedures. The contractor shall provide detailed information regarding it's (or the remanufactured) on-site ink/ toner cartridge testing methods upon request by the County.

### **5.2 Introduction Of Specifications**

- A. The Contractor shall furnish remanufactured ink/ toner cartridges that have been fully remanufactured to specifications equal to, or exceeding original equipment manufacturers (OEM) cartridge standards of quality and performance and approved remanufactured ink/ toner cartridge industry standards. Cartridges furnished to the County shall meet or exceed the latest remanufactured ink/ toner cartridge standards, or the guidelines adopted by the Standardized Test Methods Committee (STMC), the American Society for Testing and Materials (ASTM) and International Safe Transit Association (ISTA), including the ASTM F 1856 Standards, ASTM F 335 and F 2036 Standards and ISTA – Integrity Procedure 1A Standards (ISTA 1A).
- B. The Contractor shall not provide Refilled "drill and fill cartridges" or "Split hopper".

### **5.3 Remanufacturing Process**

- A. Toner cartridge remanufacturing process shall, at a minimum, include:
  - 1. The term "Remanufactured" is defined as a cartridge which has been completely disassembled and cleaned, replacing with a new long-life optical photo-conductive

- (OPC) drum with a minimum rating 30,000 page lifespan and with all brand new parts except using the existing casing. The cartridge cases shall be capable for use in the remanufacturing process set forth by the remanufactured standards.
2. The Contractor shall make an assessment to determine if the toner cartridge can be remanufactured.
  3. Complete disassembly of toner cartridge to thoroughly clean and check all internal and external components against the original manufacturer's specifications. Worn, damaged, or end of life-cycle components should be replaced.
  4. Replacement of the original OEM drum with a new drum (which may include an extended life-drum). If the returned toner cartridge is equipped with an extended-life drum, contractor shall inspect it, clean it, or replace it with a new extended-life drum or new aftermarket drum.
  5. Replacement of all seals with an OEM-type heat seal, card seal, or pressure sensitive seal.
  6. Replacement of the primary charge roller (PCR) with a re-coated or new PCR and proper measurement of roller clearance.
  7. Replacement of wiper blade meeting OEM specifications or the latest remanufactured toner cartridge industry standards adopted by the STMC or the latest guidelines adopted by ASTM for remanufactured toner cartridges.
  8. Replacement of any parts that do not meet OEM specifications or the most recent remanufactured toner cartridge industry standards adopted by the STMC or the latest guidelines adopted by ASTM for remanufactured toner cartridges.
  9. Filling of toner cartridge meeting OEM specifications or the most recent remanufactured toner cartridge industry standards adopted by the STMC or the latest guidelines adopted by ASTM for remanufactured toner cartridges.
  10. Chemically cleaning or replacing the corona wire assembly (where applicable).
  11. One fuser wand (where applicable) with high temperature resistant felt wiper and one cotton swab shall be provided with each toner cartridge.
  12. Completely fill the hopper to capacity with new toner meeting or exceeding OEM standards.
  13. A toner hopper seal/separator that meets or exceeds OEM standards shall be inserted to prevent spillage of toner during shipping.
  14. Thoroughly clean exterior surfaces and completely remove all traces of old labels and toner.
  15. The Contractor shall provide with each remanufactured toner cartridge a copy of a test page by installing the cartridge in an applicable printer, running and inspecting test copies.
- B. Ink cartridge remanufacturing process shall, at a minimum, include:
1. Shall adhere to specifications equal to or exceeding OEM cartridge specifications.
  2. Assessment to determine if the cartridge can be remanufactured.

3. Disassembled cartridge/components shall be cleaned and checked against the original manufacturer's specifications. Worn, damaged or end of life cycle components shall be replaced.
4. Replacement of the following: print head (if damaged or does not perform equivalent to OEM), smart or kill chip (resetting is also acceptable if applicable), sponge (if applicable).
5. Filling all cartridges with ink that meets or exceeds OEM ink performance.
6. Print head seal tape after assembly and fill.
7. Other components may be replaced based upon component part or longevity standards.

#### **5.4 Cartridge Packaging (Ink/Toner)**

- A. The term "cartridge packaging" includes, at a minimum, the following:
  1. The Contractor shall clearly label each cartridge with the manufacturer's/supplier's name and cartridge model number
  2. Each cartridge shall be packaged in a moisture proof bag and either heat-sealed or zip-locked, meeting or exceeding OEM standards. Toner cartridge bag shall additionally be anti-static. Toner shall be placed in a protective cradle prior to being packaged in an external carton.
  3. The external carton and packaging shall protect the cartridge from damage during shipping
  4. Packaging for the cartridges shall be constructed to permit users to re-package spent cartridges for return to the Contractor. All corrugated packaging shall contain a minimum of 35% post-consumer recycled content and provide certification from the carton manufacturer/supplier to verify the actual percentage of recycled content.
  5. The external carton or an internal shipping invoice shall identify cartridge type (make and model), the Contractor's name, address and telephone number. All cartridge boxes or internal shipping invoices will also bear the date of remanufacture and use by date for shelf life and inventory purposes.
- B. For Toner Cartridges include one (1) fuser wand with high temperature resistant felt wiper and one (1) cotton swab (when applicable).

#### **5.5 Defective Cartridges**

- A. If a problem arises with a cartridge, the Contractor's representative shall resolve the issue by conducting a site visit to the Department using the cartridge within two (2) business days after notification.
- B. Any cartridge found defective, shall be replaced free of charge regardless of the amount of ink/toner remaining in the cartridge. Defective cartridges shall be replaced within three (3) business days after the Contractor is notified. Replacement cartridges shall be properly marked as replacements and identified by the purchase order number, or by on line order information.
- C. If problems occur with printers due to a the Contractor's defective cartridge, the Contractor shall provide

A competent factory-trained authorized service technician to repair the copier/ printer/ fax within two (2) working days. If the equipment is not repaired the county may elect to have an outside firm repair the unit, and the Contractor shall reimburse King County for any equipment service performed due to the Contractor's defective cartridge.

- D. If the defective cartridge causes damage that cannot be reasonably repaired, the Contractor shall be responsible for replacement of the equipment.
- E. All defective cartridges will be returned to the Contractor at the Contractor's expense (per Subsection 5.6 Empty Cartridge Return A.) or Contractor may pick up defective cartridge at deliver to location.
- F. A diagnostic analysis shall be performed to determine the cause of the problem for any cartridge returned by King County.
- G. The diagnostic analysis report shall be delivered to King County within ten (10) business days.
- H. If King County has continued uncorrected problems with a particular cartridge, or if there are page yields consistently below OEM standards or approved manufactured cartridge industry standards, King County may cancel the cartridge model from the contract.
- I. If the overall cartridge defect rate exceeds two (2%) percent of all cartridges used within any six-month period, King County reserves the right to cancel the contract in accordance with Subsection 3.6.

#### **5.6 Empty Cartridge Return, Recycling of Components, Final Disposal**

- A. The Contractor shall provide at no additional cost a pre-paid shipping/ mailing label for with each ink/toner delivery for returning each empty cartridge, or provide a toll free contact phone number to request pick-up of all empty cartridges. Cartridges for recycling shall be picked up within five (5) business days of request by the department.

- B. Recycle

The Contractor shall recycle end-of-life ink/toner cartridges and provide King County with details of its recycling program upon request.

Consistent with the waste management hierarchy of a) reduce, b) reuse, & c) recycle, the Contractor shall provide a collection system that will encourage recovery and reuse of used ink/toner cartridges that complies with all environmental and human health and safety laws.

The Contractor shall ensure proper end-of-life management for ink/toner cartridges that can no longer be reused for their original intended purpose. Per reaming ink/toner see Subsection 5.7 Waste Cartridge Disposal.

- C. Disposal

If the Cartridges cannot be recycled or reused then the Contractor shall ensure proper end-of-life management for ink/toner cartridges that can no longer be reused for their original intended purpose. Any remaining ink/toner in spent cartridges, casings, and parts not remanufactured or used to create a remanufactured cartridge shall be

recycled or disposed of in a manner that complies with all federal and state environmental and human health and safety laws and regulations

At King County's request, the Contractor shall provide manifests and any other documentation needed to confirm the proper disposal of material.

## **5.7 Customer Support**

The Contractor shall provide onsite customer support to King County's various agencies, department and division personnel as requested. The Contractor shall be able to respond to a warranty call within two hours of receiving a call from a King County agency during normal business hours of 8:00 A.M. to 5:00 P.M. Monday through Friday.

## **5.8 Special Provisions**

- A. A material Safety Data Sheet (MSDS) shall be provided in each container. At the request of King County Agencies, a copy of the original MSDS shall be provided on remanufactured toners.
- B. Each shipping container shall have, a label which clearly states "IMPORTANT: SAVE THIS BOX AND ALL INTERNAL PACKAGING FOR RETURN OF THE EMPTY CARTRIDGE." The label shall be placed along the length of the shipping container.
- C. Each cartridge shall be provided with complete instructions for installation and maintenance of the cartridges to optimize the performance and life to the cartridge.
- D. Yield of Cartridges (ink and toner)

High yield cartridges are cartridges that are expected to produce approximately two (2) times more printed pages than standard cartridges. Bidders shall provide description and pricing on all available remanufactured high yield cartridges as part of the Price Sheet. High yield is usually indicated with an "X" or "XT" or "XD".

## **5.9 Web-Based Catalog and P-Card Requirement**

King County currently orders ink and toner through a web-based catalog that provides contract pricing and accepts the County's authorized VISA Procurement Card (P-Card) as a method of payment.

It is a mandatory requirement that the Contractor provide:

- an online web based ordering system that ensures pricing established by this contract is applied to all orders, and
- an ability to accept King County Purchasing Card (P-Cards) for payment.

## SECTION 6 Response

### 6.1 Rules of Price Evaluation

Bids meeting all requirements of this ITB will be evaluated on price. King County shall evaluate based on the extended price from each of the individual columns. Award will be made to the firm deemed lowest responsive, responsible bidder, based upon total cost to the County, after application of the 5% SCS incentive, if eligible. See Attachment A Price Sheet.

Bid will be awarded by each item or by Schedule, whichever is in the best interest of the County.

### 6.1 Pricing - Attachment A Price Sheet

**In the event of a discrepancy between the unit price and the extended price, the unit price will prevail unless otherwise indicated below.** The county estimates the usage will be 75% remanufactured / 25% new OEM based upon the estimated quantity shown. Estimated quantities do not constitute a guarantee of work and are used for bid evaluation purposes only.

Attachment A Price Sheet is a representative list of the items that may be purchased. Other OEM and remanufactured toner and ink not listed in the following pricing schedule may also be purchased under this contract. The discount percentage offered for the items listed shall be consistent for all related items in each Schedule purchased under this contract.

If an item has been replaced, as indicated by its manufacturer, Bidders may substitute the current comparable replacement item from the same manufacturer. Bidders shall include a complete description of any replacement items.

### 6.2 Delivery

Delivery is required as soon as possible and not later than two (2) days after placement of an order. Bid prices shall include delivery, (FOB destination), to all King County agencies, divisions and departments. All delivery addresses are within King County.

### 6.3 Information for Complying with ITB

A. Provide with your bid submission responses to the following requirements.

1. Acceptance of P-Cards - provide process of receiving orders and process for accepting payments through County issued P-Cards.
2. Provide a web- based ordering process that hosts the County products and pricing. Your site (or prototype site) will be evaluated by County staff and a test of the site may be required before award.
3. Bidder shall furnish documentation with this bid indicating the current and expected failure rate of remanufactured ink/toner cartridges supplied under this Contract.
4. Bidder shall certify that its remanufactured ink and toner cartridges have been tested in accordance with standards and guidelines in Subsection 5.2 and that its cartridges have met or exceeded those tests and all cartridges carry a full 100% guarantee.

- B. The Contractor, upon request, has five (5) calendar days to Provide:
1. Sample label for each individual shipping container
  2. Instructions for installation, cleaning, use of cartridges and return process
  3. Completed Materials Safety Data Sheet (MSDS)
  4. At least **three** remanufactured **toner** & **three** remanufactured **ink** cartridges from the items listed in this solicitation for testing, and evaluation. If you desire provide a pre-paid shipping/mailling label for return of samples by the county

**6.4 Bidder's Contact Information**

Physical Address: 2720 1st Ave S Seattle WA 98134

Mailing Address: 2720 1st Ave S Seattle WA 98134

Contact Person: Barbara Anderson

Email: banderson@evergreencomp.com

Phone. (Local/Toll Free): 206-624-3722 // 800-488-3722

Fax. (Local/Toll Free): 206-340-1635

UBI No.: 600 608 510

Washington State Contractor's License (if applicable): na

Hours and days of operation: Hrs. 8 a.m. to 5 Days: M to F

**6.5 Remit Address ( Payment Address ):**

2720 1st Ave S Seattle WA 98134

**6.6 Retail and Stocking/Warehouse Facility Locations (if applicable)**

The bidder shall attach a separate list of the location(s) for all facilities including the address, contact name(s), email(s), telephone number(s), and fax number(s), for each facility.

**6.7 Prompt Pay Discount**

Prompt payment discounts offered by Contractors shall be used to calculate the low bid provided the discount offered allows a minimum of 20 days for payment. The number of days is calculated from the date of acceptance of goods or services or from the date a complete invoice is date stamped as received by King County, whichever event occurs last, and the check/warrant date. The County will take advantage of any prompt payment discount terms bid. Discount periods shall be extended if:

- The date printed on the invoice is more than three days earlier than the invoice receipt date;
- The delay is caused awaiting a credit memo, invoice correction, adjustment or reissue;
- An invoice is received prior to receiving goods ordered.

Prompt pay discount offered 0 % - 0 Days, Net 30

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**6.8 References**

List the names and addresses of four (4) customers, for whom the bidder has performed or provided similar goods and/or services, preferably in Washington State, for a period not less than one (1) year. Include dates, contact persons and telephone numbers. Should any reference submitted by a bidder be found unsatisfactory, King County, at its sole option, may reject that bidder's bid. King County shall be the sole judge in determining a satisfactory/ unsatisfactory reference response. **Reference must be submitted with bid.**

Company Name:	City of Seattle
Address:	PO Box 94687 Seattle, WA 98124
Phone:	(206) 615-1123
Contact Person:	Carmalinda Vargas
# of Cartridges provided monthly	250 - 300
Length of Contract:	5 years
Company Name:	Starbucks
Address:	2401 Utah Ave. So. Seattle, WA 98134
Phone:	(206) 318-6918
Contact Person:	Katin Richardson
# of Cartridges provided monthly	180 - 200
Length of Contract:	Open - 10 years
Company Name:	Perkins Coie
Address:	1201 3rd Ave. Floor 40 Seattle, WA 98101
Phone:	(206) 359-6433
Contact Person:	Jim Beckmeyer
# of Cartridges provided monthly	80 - 100
Length of Contract:	Open - 10 years
Company Name:	Evergreen State College
Address:	2700 Evergreen Pkwy NW Olympia WA 98505
Phone:	360-867-5068
Contact Person:	Marshall Robinson
# of Cartridges provided monthly	100
Length of Contract:	On Going, 10plus years

# Accutech

DATA SUPPLIES



## ADS Replacement Toner Cartridge

### “Frog Box”

### Quality Guarantee

We are committed to quality and all ADS “Frog Box” Replacement Toner Cartridges come with a 100% quality guarantee with a total commitment to customer satisfaction.

All ADS “Frog Box” Replacement Toner Cartridges are warranted to be free from defects in material and workmanship for a period of 1 year from the purchase date when stored, installed and used in proper conditions. If at any time our cartridge fails we will replace or credit the defective item after inspection. Please contact our RMA department for processing any defective items. All returns must be pre-authorized by us and require a Return Authorization (RMA) Number.

Guarantee accepts no responsibility for damage to the equipment due to lack of routine and proper service, maintenance or cleaning of equipment, including replacement of equipment components at the end of their respective lives.

SELLER HEREBY EXCLUDES ANY AND ALL OTHER REPRESENTATION AND WARRANTIES. EXPRESS OR IMPLIED AND EXPRESSLY EXCLUDES WARRANTIES AS TO THE MERCHANTABILITY OF THESE GOODS OR THEIR FITNESS FOR ANY PARTICULAR PURPOSE.

# Accutech

DATA SUPPLIES

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## **ADS TONER DEFECT RATE**

We use our manufacturers own stated defect rate for this, which coincidentally mirrors ours since we are using them exclusively at the present time.

Mono – defect rate is 1%-2% rolling average between all SKU's

Color – defect rate is 2%-3% rolling average between all SKU's

This is based on a broad array of SKU's and OEM Product Brands.



## Product Quality Commitment and Guarantee On Our Full Line of Premium Imaging

**Premium Imaging Products** guarantees the quality and workmanship contained within all of the products we sell.

Our products are of the highest quality and manufactured at our primary factories under ISO 9000, 9002 and 14001 Specification Guidelines and ISTA/ASTM ASTM:D999, D5276, D5487, D880, D4003, ASTM F 1856 ANSI IT2.17-1995, ASTM F 335, ASTM F2036

With **Premium Imaging Products**, we back our merchandise with a **100% Unconditional Guarantee** that ensures these products will meet or exceed the OEM original performance specifications. We also include a full **Printer Protection Warranty** covering all equipment in which **Premium Imaging Products** are used.

For repair claims, simply have an independent service provider write an estimate of repair, stating that our product caused the damage, at which time we'll choose to repair or replace the equipment.

We stand behind our product quality commitment and guarantee—be assured you can count on **Premium Imaging Products** when selecting your imaging supplies.





July 29, 2013

Re: King County Bid

Dear Barbara,

Printer Essentials carries the widest selection of Compatible and Remanufactured Laser and Fax Toners in the industry! All of our toners are guaranteed to perform equal to the OEM and are made in ISO 9001/14001 Certified and STMC Facilities, with a defect rate that will not exceed 2%.

Kind Regards,

Pam Olson

**Pam Olson | Printer Essentials**  
**Senior Vice President, Sales/Marketing**  
P. 800-965-1180 x1090 | F. 775-850-2630  
[polson@printeressentials.com](mailto:polson@printeressentials.com)



**The Reseller's Choice**  
Compatible Imaging & Power Products

5190 Neil Road, Suite 205, Reno, NV 89502

OEM					Remanufactured					
Item #	Part #	Description	QT Y	Unit Price	Extended Price	Item #	Description	QT Y	Unit Price	Extended Price
<b>Brother</b>										
1	DR400	DRUM,LSR/FAX,HL/PPF/MFC	14	\$127.75	\$1,788.50					
2	PC201	PRINT CRG,FAX,PPF,450PG YLD	27	\$22.45	\$606.15	TFB201CRT	PRINTER ESSENTIALS	27	\$6.50	\$175.50
3	PC401	PRINT CRG,FAX,PPF,150PG YLD	10	\$16.30	\$163.00	TFB401CRT	PRINTER ESSENTIALS	10	\$3.55	\$35.50
4	TN250	LSR,CRG,PPF2800,MFC4800	8	\$29.00	\$232.00	CT250300	PRINTER ESSENTIALS	8	\$4.90	\$39.20
5	TN350	LSR,CRG,MFC-7220	45	\$49.75	\$2,238.75	CT350	PRINTER ESSENTIALS	45	\$15.20	\$684.00
6	TN360	LSR,HI,BLK	7	\$47.85	\$334.95	CT360	PRINTER ESSENTIALS	7	\$16.55	\$115.85
7	TN430	LSR,CRG,STD,HL/PPF/MFC	14	\$47.25	\$661.50	ADSTN430	ACCUTECH	14	\$24.40	\$341.60
8	TN460	LSR,CRG,HY,HL/PPF/MFC	51	\$65.30	\$3,330.30	CT460560570	PRINTER ESSENTIALS	51	\$21.70	\$1,106.70
9	TN620	CRG,LSR,3K YLD,BLK	9	\$50.45	\$454.05	CT620	PRINTER ESSENTIALS	9	\$18.45	\$166.05
<b>Cannon</b>										
10	104	FAX,CRG,L120FAXPHONE,BLK	7	\$71.85	\$502.95	ADS0263B001A	ACCUTECH	7	\$16.60	\$116.20
11	2661B001	CRG,CRG118CY,CYN	5	\$114.85	\$574.25	ADS2661B001A	ACCUTECH	5	\$35.20	\$176.00
12	7621A001AA	FAX,CRG,FX-7	26	\$77.85	\$2,024.10	CTFX7	PRINTER ESSENTIALS	26	\$23.85	\$620.10
13	FX7	FAX,CRG,FX-7	15	\$77.85	\$1,167.75	CTFX7	PRINTER ESSENTIALS	15	\$23.85	\$357.75
<b>HP</b>										
14	92298A	LASER,LJ 4/4M/4+	7	\$99.20	\$694.40	ADS92298A	ACCUTECH	7	\$22.90	\$160.30
15	C4096A	LJ,2100/2200,BLK	22	\$90.85	\$1,998.70	CT4096A	PRINTER ESSENTIALS	22	\$22.80	\$501.60
16	C4127X	LASER,MAX CAP,LJ4000	10	\$115.55	\$1,155.50	ADSC4127X	ACCUTECH	10	\$30.05	\$300.50
17	C7115A	LASER,2500 PAGES,BLK	10	\$65.10	\$651.00	CT7115A	PRINTER ESSENTIALS	10	\$16.30	\$163.00
18	C8061X	CRG,LSR	11	\$136.05	\$1,496.55	ADSC8061X	ACCUTECH	11	\$33.65	\$370.15
19	C8543X	F/LJ 9000	14	\$204.10	\$2,857.40	02-21-4314	MSE	14	\$92.25	\$1,291.50
20	C9720A	LASER,9K YLD,BLK	9	\$165.10	\$1,485.90	ADSC9720A	ACCUTECH	9	\$52.20	\$469.80
21	C9721A	LASER,8K YLD,CYN	8	\$223.75	\$1,790.00	ADSC9721A	ACCUTECH	8	\$52.20	\$417.60
22	C9730A	CRG,SMART PRT,CLJ5500,BK	18	\$182.85	\$3,291.30	ADSC9730A	ACCUTECH	18	\$71.35	\$1,284.30
23	C9731A	CRG,SMART PRT,LJ5500,CYN	21	\$256.45	\$5,385.45	ADSC9731A	ACCUTECH	21	\$71.35	\$1,498.35
24	C9732A	CRG,SMART PRT,CLJ5500,YW	19	\$256.45	\$4,872.55	ADSC9732A	ACCUTECH	19	\$71.35	\$1,355.65
25	C9733A	CRG,SMART PRT,CLJ5500,MA	19	\$256.45	\$4,872.55	ADSC9733A	ACCUTECH	19	\$71.35	\$1,355.65
26	CB380A	LSR,F/ LJ CP6015,BLK	5	\$188.85	\$944.25	ADSCB380A	ACCUTECH	5	\$80.40	\$402.00
27	CB400A	CRG,LJ CP4005SRS,BLK	16	\$149.95	\$2,399.20	ADSCB400A	ACCUTECH	16	\$58.60	\$937.60
28	CB401A	CRG,LJ CP4005SRS,CYN	14	\$223.10	\$3,123.40	ADSCB401A	ACCUTECH	14	\$58.60	\$820.40
29	CB402A	CRG,LJ CP4005SRS,YEL	11	\$223.10	\$2,454.10	ADSCB402A	ACCUTECH	11	\$58.60	\$644.60
30	CB403A	CRG,LJ CP4005SRS,MAG	12	\$223.10	\$2,677.20	ADSCB403A	ACCUTECH	12	\$58.60	\$703.20
31	CB435A	LSR,PTR,SD,BLK	5	\$56.50	\$282.50	ADSCB435A	ACCUTECH	5	\$19.20	\$96.00
32	CB436A	LSR,PTR,SD,BLK	44	\$54.10	\$2,380.40	ADSCB436A	ACCUTECH	44	\$19.30	\$849.20
33	CB436D	LSR,HPCB436,BLK	10	\$116.90	\$1,169.00	CT435A	PRINTER ESSENTIALS	10	\$24.95	\$249.50
34	CB541A	LSR,F/HP CLJCP1215,CYN	13	\$51.25	\$666.25	ADSCB541A	ACCUTECH	13	\$31.35	\$407.55

OEM							Remanufactured				
Item #	Part #	Description	QTY	Unit Price	Extended Price	Item #	Description	QTY	Unit Price	Extended Price	
35	CB542A	LSR,F/HP CLJCP1215,YW	8	\$51.25	\$410.00	ADSCB542A	ACCUTECH	8	\$31.35	\$250.80	
36	CB543A	LSR,F/HP CLJCP1215,MA	11	\$51.25	\$563.75	ADSCB543A	ACCUTECH	11	\$31.35	\$344.85	
37	CC364A	LSR,P4014/4015/4515,BLK	193	\$117.25	\$22,629.25	ADSCC364A	ACCUTECH	193	\$50.05	\$9,659.65	
38	CC530A	LSR,F/HP CP2025,BLK	29	\$102.75	\$2,979.75	ADSCC530A	ACCUTECH	29	\$31.70	\$919.30	
39	CC530AD	CRG,LJ,HP,COL,DUAL	12	\$147.15	\$1,765.80	ADSCC530AD	ACCUTECH	12	\$63.40	\$760.80	
40	CC531A	LSR,F/HP CP2025,CYN	33	\$79.40	\$2,620.20	ADSCC531A	ACCUTECH	33	\$31.70	\$1,046.10	
41	CC532A	LSR,F/HP CP2025,YEL	31	\$79.40	\$2,461.40	ADSCC532A	ACCUTECH	31	\$31.70	\$982.70	
42	CC533A	LSR,F/HP CP2025,MAG	36	\$79.40	\$2,858.40	ADSCC533A	ACCUTECH	36	\$31.70	\$1,141.20	
43	CE250A	LSR,F/HP CP3525/3530,BLK	5	\$93.65	\$468.25	ADSCE250A	ACCUTECH	5	\$65.65	\$328.25	
44	CE250X	PRINT CRG,LSR,LJ CP3525,BLK	11	\$122.20	\$1,344.20	CT250X	PRINTER ESSENTIALS	11	\$64.00	\$704.00	
45	CE251A	PRINT CRG,LSR,LJ CP3525,CYN	12	\$220.95	\$2,651.40	CT251A	PRINTER ESSENTIALS	12	\$64.00	\$768.00	
46	CE252A	LSR,CRG,CLJ,CE252A,YEL	11	\$220.95	\$2,430.45	CT252A	PRINTER ESSENTIALS	11	\$64.00	\$704.00	
47	CE253A	PRINT CRG,LSR,LJ CP3525,MAG	12	\$220.95	\$2,651.40	CT253A	PRINTER ESSENTIALS	12	\$64.00	\$768.00	
48	CE255A	CRG,F/HP P3015,BK	46	\$101.50	\$4,669.00	ADSCE255A	ACCUTECH	46	\$39.95	\$1,837.70	
49	CE255X	CRG,F/HP P3015,HY,BK	10	\$151.30	\$1,513.00	ADSCE255X	ACCUTECH	10	\$49.40	\$494.00	
50	CE255XD	CRG,CE255X,DUAL PACK,BLK	8	\$340.90	\$2,727.20	CT255X	PRINTER ESSENTIALS	8	\$54.25	\$434.00	
51	CE278A	LSR,LJ PRO P1606 SRS,BLK	17	\$55.50	\$943.50	ADSCE278A	ACCUTECH	17	\$19.50	\$331.50	
52	CE285A	LSR,LJ PRO P1102 SRS,BLK	39	\$46.60	\$1,817.40	ADSCE285A	ACCUTECH	39	\$18.80	\$733.20	
53	CE310A	CRG,PRINT,HP 126A,BLK	13	\$42.75	\$555.75	ADSCE310A	ACCUTECH	13	\$25.30	\$328.90	
54	CE311A	CRG,PRINT,HP 126A,CYN	8	\$47.50	\$380.00	ADSCE311A	ACCUTECH	8	\$25.30	\$202.40	
55	CE312A	CRG,PRINT,HP 126A,YEL	9	\$47.50	\$427.50	ADSCE312A	ACCUTECH	9	\$25.30	\$227.70	
56	CE313A	CRG,PRINT,HP 126A,MAG	8	\$47.50	\$380.00	ADSCE313A	ACCUTECH	8	\$25.30	\$202.40	
57	CE390A	LSR,HP90A,LJM4555,BLK	37	\$119.55	\$4,423.35	ADSCE390A	ACCUTECH	37	\$61.20	\$2,264.40	
58	CE410A	LSR,LJ 305A,BLK	10	\$69.85	\$698.50	CTE410A	PRINTER ESSENTIALS	10	\$32.55	\$325.50	
59	CE410X	LSR,LJ 305A XL,LBK	7	\$85.80	\$600.60	CTE410X	PRINTER ESSENTIALS	7	\$34.70	\$242.90	
60	CE411A	LSR,LJ 305A,CYA	12	\$99.50	\$1,194.00	CTE411A	PRINTER ESSENTIALS	12	\$32.55	\$390.60	
61	CE412A	LSR,LJ 305A,YEL	12	\$99.50	\$1,194.00	CTE412A	PRINTER ESSENTIALS	12	\$32.55	\$390.60	
62	CE413A	LSR,LJ 305A,MAG	12	\$99.50	\$1,194.00	CTE413A	PRINTER ESSENTIALS	12	\$32.55	\$390.60	
63	CE505A	LSR,F/HP P2035/2055,BLK	69	\$56.65	\$3,908.85	ADSCE505A	ACCUTECH	69	\$23.65	\$1,631.85	
64	CE505X	LSR,F/HP P2035/2055,BLK	10	\$135.45	\$1,354.50	ADSCE505X	ACCUTECH	10	\$26.45	\$264.50	
65	CE740A	CRG,CLJ CP5225 SRS,7K,BK	5	\$125.65	\$628.25	ADSCE740A	ACCUTECH	5	\$110.35	\$551.75	
66	Q1338A	CRG,F/LJ4200	25	\$111.45	\$2,786.25	ADSQ1338A	ACCUTECH	25	\$45.90	\$1,147.50	
67	Q2610A	CRG,LSR,F/LJ2300,BLK	19	\$109.15	\$2,073.85	CTQ2610AC	PRINTER ESSENTIALS	19	\$27.15	\$515.85	
68	Q2612A	CRG,LSR,F/LJ 1012,BLK	35	\$54.10	\$1,893.50	ADSCQ2612A	ACCUTECH	35	\$18.70	\$654.50	
69	Q2613A	CRG,LSR,F/LJ1300,BLK	11	\$76.35	\$839.85	CT2613X	PRINTER ESSENTIALS	11	\$22.80	\$250.80	
70	Q3960A	LSR,F/CLJ 2550,BLK	7	\$76.55	\$535.85	CTC9700A	PRINTER ESSENTIALS	7	\$32.55	\$227.85	
71	Q5942A	LJ,F/LJ 4250/4350	55	\$112.90	\$6,209.50	ADSQ5942A	ACCUTECH	55	\$44.10	\$2,425.50	

OEM						Remanufactured				
Item #	Part #	Description	QT Y	Unit Price	Extended Price	Item #	Description	QT Y	Unit Price	Extended Price
72	Q5942X	F/ LJ 4250/4350 HY YIELD	13	\$156.55	\$2,035.15	ADSQ5942X	ACCUTECH	13	\$52.15	\$677.95
73	Q5950A	CRG,LSR,F/ CLJ4700,BLK	22	\$131.65	\$2,896.30	CTQ5950A	PRINTER ESSENTIALS	22	\$62.95	\$1,384.90
74	Q5951A	CRG,LSR,F/ CLJ4700,CYN	12	\$187.20	\$2,246.40	CTQ5951A	PRINTER ESSENTIALS	12	\$62.95	\$755.40
75	Q5952A	CRG,LSR,F/ CLJ4700,YEL	9	\$187.20	\$1,684.80	CTQ5952A	PRINTER ESSENTIALS	9	\$62.95	\$566.55
76	Q5953A	CRG,LSR,F/ CLJ4700,MAG	10	\$187.20	\$1,872.00	CTQ5953A	PRINTER ESSENTIALS	10	\$62.95	\$629.50
77	Q6000A	LASER CRG,LJ2600,BLK	11	\$70.10	\$771.10	CTQ6000A	PRINTER ESSENTIALS	11	\$33.65	\$370.15
78	Q6001A	LASER CRG,LJ2600,CYN	12	\$76.55	\$918.60	CTQ6001A	PRINTER ESSENTIALS	12	\$33.65	\$403.80
79	Q6002A	LASER CRG,LJ2600,YEL	9	\$76.55	\$688.95	CTQ6002A	PRINTER ESSENTIALS	9	\$33.65	\$302.85
80	Q6003A	LASER CRG,LJ2600,MAG	10	\$76.55	\$765.50	CTQ6003A	PRINTER ESSENTIALS	10	\$33.65	\$336.50
81	Q6470A	CRG,LSR,F/ CLJ3600,BLK	18	\$98.00	\$1,764.00	CTQ6470A	PRINTER ESSENTIALS	18	\$48.85	\$879.30
82	Q6471A	CRG,LSR,F/ CLJ3600,CYN	10	\$122.25	\$1,222.50	CTQ6471A	PRINTER ESSENTIALS	10	\$48.85	\$488.50
83	Q6472A	CRG,F/ CLJ3600,YEL	10	\$122.25	\$1,222.50	CTQ6472A	PRINTER ESSENTIALS	10	\$48.85	\$488.50
84	Q6473A	CRG,F/ CLJ3600,MAG	10	\$122.25	\$1,222.50	CTQ6473A	PRINTER ESSENTIALS	10	\$48.85	\$488.50
85	Q6511A	LJ,F/ LJ 2400	11	\$114.95	\$1,264.45	ADSQ6511A	ACCUTECH	11	\$36.95	\$406.45
86	Q7516A	LSR,F/ LJ5200 SERIES,BLK	17	\$140.50	\$2,388.50	ADSQ7516A	ACCUTECH	17	\$61.30	\$1,042.10
87	Q7551A	LSR,F/ HP 51A,BLK	16	\$102.10	\$1,633.60	ADSQ7551A	ACCUTECH	16	\$34.70	\$555.20
88	Q7553A	CRG,LSR,F/ HP 53A,BLK	41	\$62.15	\$2,548.15	ADSQ7553A	ACCUTECH	41	\$25.95	\$1,063.95
89	Q7553X	CRG,LSR,F/ HP 53X,BLK	5	\$103.10	\$515.50	CTQ7553X	ACCUTECH	5	\$30.40	\$152.00
<b>Lexmart</b>										
90	15G041M	CRG,LSR,C752,X752E,MAG	5	\$202.20	\$1,011.00	AA15G041N	AA	5	\$160.60	\$803.00
91	15G041Y	CRG,LSR,C752,X752E,YEL	5	\$202.20	\$1,011.00	AA15G041Y	AA	5	\$160.60	\$803.00
92	64015HA	CRG,LSR,HY YLD,RET PROG	11	\$322.65	\$3,549.15	ADS64015HA	ACCUTECH	11	\$76.40	\$840.40
93	64015SA	CRG,LSR,T640/42,RET PROG	14	\$129.30	\$1,810.20	IVR83640	AZERTY	14	\$85.25	\$1,193.50
94	C930X72G	PHOTOCONDUCTOR KIT,LSR,BLK	6	\$273.50	\$1,641.00					
95	E260A11A	LSR,PTR,STD,RETPGM,BLK	46	\$87.20	\$4,011.20	ADSE260A11A	ACCUTECH	46	\$70.35	\$3,236.10
96	E360H21A	CRG,LSR,PTR,HY,BLK	7	\$219.30	\$1,535.10	ADSE360H21A	ACCUTECH	7	\$103.50	\$724.50
97	E460X11A	CRG,LSR,PTR,XHI,BLK	24	\$225.45	\$5,410.80	ADSE460X11A	ACCUTECH	24	\$109.90	\$2,637.60
98	E462U11A	CRG,LSR,X-HI,RETPGM,BLK	7	\$256.45	\$1,795.15	ADSE462U11A	ACCUTECH	7	\$137.30	\$961.10
99	X264A11G	LSR,RET PGM,X26X,36X,BK	74	\$88.55	\$6,552.70	ADSX264A11G	ACCUTECH	74	\$37.05	\$2,741.70
100	X264H11G	LSR,RET PGM,X26X,HY,BK	12	\$174.15	\$2,089.80	ADSX264A11G	ACCUTECH	12	\$41.15	\$493.80
101	X463H11G	CRG,LSR,HI,RET,MFC,BLK	25	\$176.00	\$4,400.00	ADSX463H11G	ACCUTECH	25	\$100.85	\$2,521.25
102	X463X11G	CRG,LSR,X-HI,RET,MFC,BLK	37	\$223.15	\$8,256.55	ADSX463X11G	ACCUTECH	37	\$121.25	\$4,486.25
<b>Panasonic</b>										
103	KXFA83	F/KXFL511/541	6	\$27.80	\$166.80					
<b>OKI</b>										
104	42918104	DRUM,LSR,F/ C9600/9800,BLK	6	\$136.15	\$816.90					
<b>Ricoh</b>										

OEM						Remanufactured					
Item #	Part #	Description	QTY	Unit Price	Extended Price	Item #	Description	QTY	Unit Price	Extended Price	
105	30347	FAX,3310L,BLK	10	\$62.20	\$622.00						
<b>Samsung</b>											
106	MLTD209L	F/SCX4\$28FN,5K,BLK	7	\$92.95	\$650.65						
107	MLTD209S	F/SCX4\$28FN,2K,BLK	9	\$65.60	\$590.40						
<b>Xerox</b>											
108	106R01073	LSR,6300/6350,STD,CYN	6	\$183.15	\$1,098.90	AA106R01073	AA	6	\$54.25	\$325.50	
109	106R01074	LSR,6300/6350,STD,MAG	5	\$183.15	\$915.75	AA106R01074	AA	5	\$54.25	\$271.25	
110	106R01076	LSR,6300/6350,STD,BLK	7	\$73.85	\$516.95	AA106R01075	AA	7	\$54.25	\$379.75	
	Estimated Spend	For toner not listed by Part # - Provide discount off List Price		% off		Estimated Spend	For toner not listed by Part # - Provide discount off List Price - off your Remanufactured Brand		% off		
111	\$ 100.00	Brother		30%	\$70.00	\$ 1,000.00			40%	\$600.00	
112	\$ 100.00	Cannon		25%	\$75.00						
113	\$ 1,000.00	HP		30%	\$700.00						
114	\$ 100.00	Lexmark		25%	\$75.00						
115	\$ 50.00	Xerox		25%	\$37.50						
					Grand TOTAL	#####				Grand TOTAL	\$87,067.85

OEM						Remanufactured				
Item #	Part #	Description	Est QTY	Unit Price	Extended Price	Item #	Description	Est QTY	Unit Price	Extended Price
<b>Brother</b>										
1	LC512PKS	CRG,IJ,MFC240C,BLK	17	\$37.75	\$641.75	P20051-2	PE	2	\$4.65	\$9.30
2	LC51BK	CRG,IJ,MFC240C,BLK	17	\$19.45	\$330.65	P20051	PE	2	\$2.30	\$4.60
3	LC51C	CRG,IJ,MFC240C,CYN	13	\$11.25	\$146.25	P20051C	PE	1	\$2.00	\$2.00
4	LC51M	CRG,IJ,MFC240C,MAG	8	\$11.25	\$90.00	P20051M	PE	1	\$2.00	\$2.00
5	LC51Y	CRG,IJ,MFC240C,YEL	6	\$11.25	\$67.50	P20051Y	PE	1	\$2.00	\$2.00
<b>Cannon</b>										
6	2945B001	CRG,PGI-220,BLK	20	\$12.75	\$255.00	PPGI220-BK	PE	2	\$3.10	\$6.20
7	2946B001	TANK,IJ,DYE,BLK	8	\$11.10	\$88.80	IVR CNCLI221B	AZERTY	1	\$5.00	\$5.00
8	2947B001	TANK,IJ,DYE,CYN	14	\$11.10	\$155.40	IVR CNCLI221C	AZERTY	1	\$5.00	\$5.00
9	2948B001	TANK,IJ,DYE,MAG	15	\$11.10	\$166.50	IVR CNCLI221M	AZERTY	2	\$5.00	\$10.00
10	2949B001	TANK,IJ,DYE,YEL	8	\$11.10	\$88.80	IVR CNCLI221Y	AZERTY	1	\$5.00	\$5.00
11	4530B001AA	CRG,BLK	22	\$13.30	\$292.60	IVR PGI225BK	AZERTY	2	\$5.00	\$10.00
12	4530B007AA	CRG,PGI-225,BLK	10	\$26.50	\$265.00	PPGI225BK-2	PE	1	\$9.70	\$9.70
13	4530B008AA	CRG,PGI225,CLI226C,MAG/YEL	7	\$47.85	\$334.95	IVR4530B008	AZERTY	1	\$19.35	\$19.35
14	4546B001AA	CRG,BLK	24	\$12.20	\$292.80	IVR CLI226B	AZERTY	2	\$4.45	\$8.90
15	4547B001AA	CRG,CYN	14	\$12.20	\$170.80	IVR CLI226C	AZERTY	1	\$4.45	\$4.45
16	4547B005	CRG,IJ,CLI-226,AST	8	\$35.10	\$280.80	IVR4547B005	AZERTY	1	\$13.25	\$13.25
17	4548B001AA	CRG,MAG	14	\$12.20	\$170.80	IVR CLI226M	AZERTY	1	\$4.45	\$4.45
18	4549B001AA	CRG,YEL	13	\$12.20	\$158.60	IVR CLI226Y	AZERTY	1	\$4.45	\$4.45
19	BCI3EBK	TANK,BBL JET,BCI-3EBK, BLK	10	\$13.10	\$131.00	PBCI-3EBK	PE	1	\$1.00	\$1.00
20	BCI3EC	TANK,BBL JET,BCI-3EC,CYA	6	\$10.65	\$63.90	PBCI-3EC	PE	1	\$0.95	\$0.95
21	BCI3EM	TANK,BBL JET,BCI-3EM,MAG	7	\$10.65	\$74.55	PBCI-3EM	PE	1	\$0.95	\$0.95
22	BCI3EY	TANK,BBL JET,BCI-3EY,YEL	9	\$10.65	\$95.85	PBCI-3EY	PE	1	\$0.95	\$0.95
23	CLI36	CRG,F/ CLI-36,WHT	7	\$16.10	\$112.70	IVR CLI36	AZERTY	1	\$7.25	\$7.25
24	CLI8BK	TANK,IJ,CL-8BK,IP5200, BLK	21	\$13.45	\$282.45	PCLI-8BK	PE	2	\$4.05	\$8.10
25	CLI8C	TANK,IJ,CL-8C,IP5200, CYN	27	\$13.45	\$363.15	PCLI-8C	PE	3	\$4.05	\$12.15
26	CLI8M	TANK,IJ,CL-8M,IP5200, MAG	23	\$13.45	\$309.35	PCLI-8M	PE	2	\$4.05	\$8.10
27	CLI8Y	TANK,IJ,CL-8Y,IP5200, YEL	17	\$13.45	\$228.65	PCLI-8Y	PE	2	\$4.05	\$8.10
28	PG40	CRG,IJ,PG-40,IP1600,BLK	11	\$19.50	\$214.50	IVR PG40	AZERTY	1	\$12.25	\$12.25
29	PGI35	CRG,IP100,BLK	12	\$13.35	\$160.20	IVR PGI35	AZERTY	1	\$7.25	\$7.25
30	PGI5BK	TANK,IJ,PGI-5BK,IP4200, BLK	90	\$15.60	\$1,404.00	IVR PGI5-BK	AZERTY	9	\$6.25	\$56.25
<b>Epson</b>										
31	T054120	CRG,IJ,R800,PHOTO,BLK	4	\$16.50	\$66.00	RM054120	PE	1	\$3.40	\$3.40
32	T054220	CRG,IJ,R800,CYA	5	\$16.05	\$80.25	RM054220	PE	1	\$3.40	\$3.40
33	T054320	CRG,IJ,R800,MAG	5	\$16.05	\$80.25	RM054320	PE	1	\$3.40	\$3.40
34	T069120	CRG,IJ,SENSORMATIC,BLK	13	\$15.80	\$205.40	RM069120	PE	1	\$4.05	\$4.05
35	T069220	CRG,MFC,CYA	7	\$13.00	\$91.00	IVR 69220	AZERTY	1	\$4.00	\$4.00
36	T069320	CRG,FCX5000/CF6000, MAG	5	\$13.00	\$65.00	IVR 69320	AZERTY	1	\$4.00	\$4.00
37	T069420	CRG,MFC,F/CF5000/6000,YEL	5	\$13.00	\$65.00	IVR 69420	AZERTY	1	\$4.00	\$4.00
<b>HP</b>										
38	C4844A	CRG,IJ,HP 2000C,BLK	23	\$33.10	\$761.30	ADSC4844A	ACCUTECH	2	\$4.55	\$9.10
39	C4871A	CRG,IJ,HP 80,350ML,BLK	5	\$142.70	\$713.50	RM4871A	PE	1	\$69.35	\$69.35
40	C4902AN	CRG,HP 940,BLK	17	\$22.60	\$384.20	ADSC4902AN	ACCUTECH	2	\$8.05	\$16.10
41	C4903AN	CRG,HP 940,CYN	6	\$16.70	\$100.20	ADSC4903AN	ACCUTECH	1	\$7.60	\$7.60
42	C4904AN	CRG,HP 940,MAG	5	\$16.70	\$83.50	ADSC4904AN	ACCUTECH	1	\$7.60	\$7.60
43	C4905AN	CRG,HP 940,YEL	5	\$16.70	\$83.50	ADSC4905AN	ACCUTECH	1	\$7.60	\$7.60
44	C4906AN	CRG,HP 940XL,BLK	29	\$34.05	\$987.45	IVR 4906ANC	AZERTY	3	\$14.25	\$42.75
45	C4907AN	CRG,HP 940XL,CYN	18	\$22.70	\$408.60	IVR 4907ANC	AZERTY	2	\$11.55	\$23.10
46	C4908AN	CRG,HP 940XL,MAG	17	\$22.70	\$385.90	IVR 4908ANC	AZERTY	2	\$11.55	\$23.10
47	C4909AN	CRG,HP 940XL,YEL	23	\$22.70	\$522.10	IVR 4909ANC	AZERTY	2	\$11.55	\$23.10
48	C4911A	CRG,IJ,HP 82,CYA	7	\$37.35	\$261.45	ADSC4911A	ACCUTECH	1	\$4.90	\$4.90
49	C4913A	CRG,IJ,HP 82,YEL	8	\$37.35	\$298.80	ADSC4913A	ACCUTECH	1	\$4.90	\$4.90

OEM			Remanufactured							
Item #	Part #	Description	Est QTY	Unit Price	Extended Price	Item #	Description	Est QTY	Unit Price	Extended Price
50	C4934A	CRG,IJ,HP 81	5	\$205.30	\$1,026.50	C4934A-RPC	SYNNEX	1	\$91.90	\$91.90
51	C5010D	CRG,IJ,14D,COL	7	\$30.65	\$214.55	ADSC5010D	ACCUTECH	1	\$8.85	\$8.85
52	C6578AN	CRG,INKJET,F/DJ970,TRI C	24	\$57.65	\$1,383.60	ADSC6578AN	ACCUTECH	2	\$12.85	\$25.70
53	C6578DN140	CRG,INKJET,#78,TRI-COL	17	\$33.25	\$565.25	IVR 20078	AZERTY	2	\$18.35	\$36.70
54	C6602A	CRG,INKJET,BLK	6	\$14.05	\$84.30	ADSC6602A	ACCUTECH	1	\$14.75	\$14.75
55	C6615DN140	CRG,INKJET,#15,BLK	16	\$29.95	\$479.20	IVR 20015	AZERTY	2	\$10.80	\$21.60
56	C6625A	CRG,INKJET,#17,TRI-COL	8	\$32.65	\$261.20	ADSC6625A	ACCUTECH	1	\$8.50	\$8.50
57	C6650FN	CRG,HP#45A,BLK	11	\$65.45	\$719.95	IVR 20045-2	AZERTY	1	\$21.75	\$21.75
58	C6656AN	CRG,IJ,#56,BLK	33	\$21.70	\$716.10	RM6656	PE	3	\$7.50	\$22.50
59	C6656AN140	CRG,IJ,#56,BLK	6	\$21.70	\$130.20	RM6656	PE	1	\$7.50	\$7.50
60	C6657AN	CRG,INKJET,#57,3COL	24	\$34.55	\$829.20	ADSC6657AN	ACCUTECH	2	\$12.20	\$24.40
61	C8765WN	CRG,IJ,HP94,VIVERA INK,BLK	6	\$21.70	\$130.20	ADSC8765WN	ACCUTECH	1	\$4.20	\$4.20
62	C8766WN140	CRG,IJ,HP95,TRICOL,VIVERA	10	\$25.35	\$253.50	ADSC8766WN	ACCUTECH	1	\$5.30	\$5.30
63	C8767WN140	CRG,IJ,HP96,VIVERA INK,BLK	50	\$30.55	\$1,527.50	ADSC8767WN	ACCUTECH	5	\$5.10	\$25.50
64	C8771WN	CRG,IJ,HP 02,CYN	5	\$9.50	\$47.50	ADSC8771WN	ACCUTECH	1	\$3.30	\$3.30
65	C8773WN	CRG,IJ,HP 02,YEL	5	\$9.50	\$47.50	ADSC8773WN	ACCUTECH	1	\$15.05	\$15.05
66	C9319FN	CRG,IJ,HP56,BLK	11	\$41.15	\$452.65	RM6656-2	PE	1	\$19.75	\$19.75
67	C9321FN	CRG,HP 56A/57A,COL	7	\$56.05	\$392.35	ADS5657A	ACCUTECH	1	\$10.15	\$10.15
68	C9348FN	CRG,IJ,HP96,BLK	8	\$58.66	\$469.28	ADSC8767-2	ACCUTECH	1	\$16.00	\$16.00
69	C9349FN	CRG,IJ,HP97,TRICOL	6	\$68.55	\$411.30	IVR63-2	AZERTY	1	\$8.25	\$8.25
70	C9351AN140	CRG,IJ,HP21,EAS#140,BLK	16	\$13.70	\$219.20	IVR 9351AN	AZERTY	2	\$13.10	\$26.20
71	C9353FN	CRG,HP 96/97,COL	6	\$64.80	\$388.80	IVR 9697	AZERTY	1	\$7.00	\$7.00
72	C9361WN	CRG,IJ,TRICOL,HP93	14	\$21.20	\$296.80	IVR 61WN	AZERTY	1	\$6.80	\$6.80
73	C9362WN140	CRG,IJ,HP 92,EAS#14,BLK	16	\$13.70	\$219.20	IVR 62WN	AZERTY	2	\$8.00	\$16.00
74	C9363WN140	CRG,IJ,HP 97,TRICOL,DJ5740	37	\$34.55	\$1,278.35	IVR 63WN	AZERTY	4	\$7.45	\$29.80
75	C9364WN	CRG,IJ,HP 98,BLK	8	\$21.70	\$173.60	IVR 64WN	AZERTY	1	\$43.85	\$43.85
76	C9370A	CRG,PHOTO,HP 72,130ML,BLK	6	\$56.20	\$337.20	R-C9370A	DIGITECH	1	\$43.85	\$43.85
77	C9371A	CRG,IJ,HP 72,130ML,CYN	7	\$56.20	\$393.40	R-C9371A	DIGITECH	1	\$43.85	\$43.85
78	C9372A	CRG,IJ,HP 72,PRINT,MAG	5	\$56.20	\$281.00	R-C9372A	DIGITECH	1	\$43.85	\$43.85
79	C9373A	CRG,HP 72,PRINT,YEL	8	\$56.20	\$449.60	R-C9373A	DIGITECH	1	\$43.85	\$43.85
80	C9374A	CRG,IJ,HP 72,130ML,GRY	11	\$56.20	\$618.20	R-C9374A	DIGITECH	1	\$43.85	\$43.85
81	C9388AN	CRG,HP 88,YEL	4	\$14.30	\$57.20	3139026	SYNNEX	1	\$7.60	\$7.60
82	C9391AN	CRG,HP 88,HIGHYLD,CYN	7	\$22.35	\$156.45	IVR9391AN	AZERTY	1	\$8.65	\$8.65
83	C9392AN	CRG,HP 88,HIGHYLD,MAG	5	\$22.35	\$111.75	IVR9392AN	AZERTY	1	\$8.65	\$8.65
84	C9393AN	CRG,HP 88,HIGHYLD,YEL	13	\$22.35	\$290.55	IVR9393AN	AZERTY	2	\$8.65	\$17.30
85	C9396AN	CRG,HP 88,HIGHYLD,BLK	20	\$39.60	\$792.00	IVR9396AN	AZERTY	2	\$9.20	\$18.40
86	C9508FN	CRG,HP 21,BLK	4	\$25.55	\$102.20	IVR9391-2	AZERTY	1	\$16.50	\$16.50
87	CB316WN	CRG,HP 564,BLK	21	\$10.70	\$224.70	TD316WL	TECHDATA	2	\$8.60	\$17.20
88	CB316WN140	CRG,HP 564,BLK	5	\$10.70	\$53.50	TD316WL	TECHDATA	1	\$8.60	\$8.60
89	CB322WN	CRG,HP 564XL PHOTO,BLK	17	\$17.35	\$294.95	IVRB322WN	AZERTY	2	\$11.30	\$22.60
90	CB323WN	CRG,HP 564XL,CYN	16	\$17.35	\$277.60	ADSCB323WN	ACCUTECH	2	\$4.65	\$9.30
91	CB324WN	CRG,HP 564XL,MA	16	\$17.35	\$277.60	ADSCB324WN	ACCUTECH	2	\$4.65	\$9.30
92	CB325WN	CRG,HP 564XL,YW	18	\$17.35	\$312.30	ADSCB325WN	ACCUTECH	2	\$4.65	\$9.30
93	CB335WN	CRG,HP 74.F/OJ,5700,BLK	16	\$13.70	\$219.20	IVRCB335WN	AZERTY	2	\$7.75	\$15.50
94	CB335WN140	CRG,HP 74.F/OJ,5700,BLK	8	\$13.70	\$109.60	IVRCB335WN	AZERTY	1	\$7.75	\$7.75
95	CB336WN	CRG,HP 74XL,OJ,5700,BLK	9	\$36.80	\$331.20	IVRCB336WN	AZERTY	1	\$10.15	\$10.15
96	CB337WN	CRG,HP 75.F/OJ,5700,COL	10	\$17.10	\$171.00	IVRCB337WN	AZERTY	1	\$9.60	\$9.60
97	CB338WN	CRG,HP 75XL,OJ,5700,COL	6	\$43.35	\$260.10	IVRCB338WN	AZERTY	1	\$11.15	\$11.15
98	CC640WN	CRG,HP 60,BLK	28	\$13.55	\$379.40	ADSCC640WN	ACCUTECH	3	\$9.10	\$27.30
99	CC640WN140	CRG,HP 60,BLK	4	\$13.55	\$54.20	ADSCC640WN	ACCUTECH	1	\$9.10	\$9.10
100	CC641WN	CRG,HP 60XL,BLK	13	\$32.40	\$421.20	ADSCC641WN	ACCUTECH	1	\$11.50	\$11.50
101	CC643WN	CRG,HP 60,COL	8	\$17.10	\$136.80	ADSCC643WN	ACCUTECH	1	\$11.50	\$11.50

OEM						Remanufactured					
Item #	Part #	Description	Est QTY	Unit Price	Extended Price	Item #	Description	Est QTY	Unit Price	Extended Price	
102	CC643WN140	CRG,HP 60,COL	4	\$17.10	\$68.40	ADSCC643WN	ACCUTECH	1	\$11.50	\$11.50	
103	CC644WN	CRG,HP 60XL,COL	7	\$37.30	\$261.10	ADSCC644WN	ACCUTECH	1	\$14.60	\$14.60	
104	CC654AN	CRG,HP 901XL,BLK	14	\$34.15	\$478.10	ADSCC654AN	ACCUTECH	1	\$13.35	\$13.35	
105	CC656AN	CRG,HP 901,COL	5	\$24.45	\$122.25	ADSCC656AN	ACCUTECH	1	\$13.55	\$13.55	
106	CD971AN	CRG,HP 920,BLK	44	\$17.90	\$787.60	ADSCD971AN	ACCUTECH	4	\$7.60	\$30.40	
107	CD971AN140	CRG,HP 920,BLK	12	\$17.90	\$214.80	ADSCD971AN	ACCUTECH	1	\$7.60	\$7.60	
108	CD972AN	CRG,HP 920XL,CYN	32	\$13.80	\$441.60	ADSCD972AN	ACCUTECH	3	\$5.90	\$17.70	
109	CD973AN	CRG,HP 920XL,MAG	33	\$13.80	\$455.40	ADSCD973AN	ACCUTECH	3	\$5.90	\$17.70	
110	CD974AN	CRG,HP 920XL,YEL	31	\$13.80	\$427.80	ADSCD974AN	ACCUTECH	3	\$5.90	\$17.70	
111	CD975AN	CRG,HP 920XL,BLK	58	\$30.55	\$1,771.90	ADSCD975AN	ACCUTECH	6	\$9.60	\$57.60	
112	CH634AN	CRG,HP 920,CYN	26	\$8.10	\$210.60	ADSCH634AN	ACCUTECH	3	\$5.35	\$16.05	
113	CH634AN140	CRG,HP 920,CYN	11	\$8.10	\$89.10	ADSCH634AN	ACCUTECH	1	\$5.35	\$5.35	
114	CH635AN	CRG,HP 920,MAG	24	\$8.10	\$194.40	ADSCH635AN	ACCUTECH	2	\$5.35	\$10.70	
115	CH635AN140	CRG,HP 920,MAG	5	\$8.10	\$40.50	ADSCH635AN	ACCUTECH	1	\$5.35	\$5.35	
116	CH636AN	CRG,HP 920,YEL	25	\$8.10	\$202.50	ADSCH636AN	ACCUTECH	3	\$5.35	\$16.05	
117	CH636AN140	CRG,HP 920,YEL	5	\$8.10	\$40.50	ADSCH636AN	ACCUTECH	1	\$5.35	\$5.35	
118	CN045AN	CRG,IJ,HP 950XL,BLK	11	\$32.60	\$358.60	ADSCN045AN	ACCUTECH	1	\$13.75	\$13.75	
119	CN045AN140	CRG,IJ,HP 950XL,BLK	6	\$32.60	\$195.60	ADSCN045AN	ACCUTECH	1	\$13.75	\$13.75	
120	CN046AN	CRG,IJ,HP 951XL,CYA	12	\$24.45	\$293.40	ADSCN046AN	ACCUTECH	1	\$11.90	\$11.90	
121	CN046AN140	CRG,IJ,HP 951XL,CYA	6	\$24.45	\$146.70	ADSCN046AN	ACCUTECH	1	\$11.90	\$11.90	
122	CN047AN	CRG,IJ,HP 951XL,MAG	12	\$24.45	\$293.40	ADSCN047AN	ACCUTECH	1	\$11.90	\$11.90	
123	CN047AN140	CRG,IJ,HP 951XL,MAG	6	\$24.45	\$146.70	ADSCN047AN	ACCUTECH	1	\$11.90	\$11.90	
124	CN048AN	CRG,IJ,HP 951XL,YEL	13	\$24.45	\$317.85	ADSCN048AN	ACCUTECH	1	\$11.90	\$11.90	
125	CN048AN140	CRG,IJ,HP 951XL,YEL	6	\$24.45	\$146.70	ADSCN048AN	ACCUTECH	1	\$11.90	\$11.90	
126	CN049AN140	CRG,IJ,HP 950,BLK	9	\$22.60	\$203.40	ADSCN049AN	ACCUTECH	1	\$13.75	\$13.75	
127	CN066FN	CRG,920 COMBO PAC,AST	6	\$26.30	\$157.80	ADS066FN	ACCUTECH	1	\$16.10	\$16.10	
128	CN684WN	CRG,IJ,HP564XL,BLK	6	\$21.05	\$126.30	117207	WEST POINT	1	\$9.65	\$9.65	
129	Q5942AG	CRG,Q5942A GOVERNMT,BLK	5	\$112.90	\$564.50	ADSQ5942A	ACCUTECH	1	\$44.10	\$44.10	
<b>Lexmart</b>											
130	18C2170	CRG,IJ,36XL,HY,BLK	7	\$27.45	\$192.15	ADS18C2170	ACCUTECH	1	\$11.45	\$11.45	
<b>Xerox</b>											
131	108R00604	STICK,PHASER,BLK	5	\$79.45	\$397.25	KAT 38707	AZERTY	1	\$31.70	\$31.70	
132	108R00607	STICK,PHASER,YEL	5	\$116.35	\$581.75	KAT 38706	AZERTY	1	\$49.60	\$49.60	
133	108R00669	SOLID,IJ,8500/8500,CYN	8	\$106.50	\$852.00	KAT 37988	AZERTY	1	\$44.10	\$44.10	
134	108R00671	SOLID,IJ,8500/8550,YEL	8	\$106.50	\$852.00	KAT 37985	AZERTY	1	\$44.10	\$44.10	
135	108R00723	STICK,8560/8560,CYN	11	\$110.80	\$1,218.80	KAT 37991	AZERTY	1	\$52.75	\$52.75	
136	108R00724	STICK,PH 8560/8560M,MAG	12	\$110.80	\$1,329.60	KAT 37992	AZERTY	1	\$52.75	\$52.75	
137	108R00725	STICK,8560/8560M,YEL	15	\$110.80	\$1,662.00	KAT 37993	AZERTY	2	\$52.75	\$105.50	
138	108R00727	STICK,8560/8560M,BLK	11	\$108.05	\$1,188.55	KAT 39393	AZERTY	1	\$70.10	\$70.10	
<b>Summary</b>											
	Estimated Spend	For toner not listed by Part # - Provide discount off List Price		% off		Estimated Spend	For toner not listed by Part # - Provide discount off List Price - off your Remanufactured Brand		% off		
139	\$ 100.00	Brother		30%	\$70.00	\$ 100.00		50%	\$50.00		
140	\$ 200.00	Cannon		15%	\$170.00						
141	\$ 700.00	HP		25%	\$525.00						
142	\$ 50.00	Xerox		35%	\$32.50						
<b>Grand TOTAL</b>					\$50,740.48	<b>Grand TOTAL</b>					\$2,477.00

OEM					Remanufactured					
Item #	Part #	Description	Est QTY	Unit Price	Extended Price	Item #	Description	Est QTY	Unit Price	Extended Price
<b>Brother</b>										
1	LC512PKS	CRG,IJ,MFC240C,BLK	17	\$37.75	\$641.75	P20051-2	PE	2	\$4.65	\$9.30
2	LC51BK	CRG,IJ,MFC240C,BLK	17	\$19.45	\$330.65	P20051	PE	2	\$2.30	\$4.60
3	LC51C	CRG,IJ,MFC240C,CYN	13	\$11.25	\$146.25	P20051C	PE	1	\$2.00	\$2.00
4	LC51M	CRG,IJ,MFC240C,MAG	8	\$11.25	\$90.00	P20051M	PE	1	\$2.00	\$2.00
5	LC51Y	CRG,IJ,MFC240C,YEL	6	\$11.25	\$67.50	P20051Y	PE	1	\$2.00	\$2.00
<b>Cannon</b>										
6	2945B001	CRG,PGI-220,BLK	20	\$12.75	\$255.00	PPGI220-BK	PE	2	\$3.10	\$6.20
7	2946B001	TANK,IJ,DYE,BLK	8	\$11.10	\$88.80	IVR CNCLI221B	AZERTY	1	\$5.00	\$5.00
8	2947B001	TANK,IJ,DYE,CYN	14	\$11.10	\$155.40	IVR CNCLI221C	AZERTY	1	\$5.00	\$5.00
9	2948B001	TANK,IJ,DYE,MAG	15	\$11.10	\$166.50	IVR CNCLI221M	AZERTY	2	\$5.00	\$10.00
10	2949B001	TANK,IJ,DYE,YEL	8	\$11.10	\$88.80	IVR CNCLI221Y	AZERTY	1	\$5.00	\$5.00
11	4530B001AA	CRG,BLK	22	\$13.30	\$292.60	IVR PGI225BK	AZERTY	2	\$5.00	\$10.00
12	4530B007AA	CRG,PGI-225,BLK	10	\$26.50	\$265.00	PPGI225BK-2	PE	1	\$9.70	\$9.70
13	4530B008AA	L	7	\$47.85	\$334.95	IVR4530B008	AZERTY	1	\$19.35	\$19.35
14	4546B001AA	CRG,BLK	24	\$12.20	\$292.80	IVR CLI226B	AZERTY	2	\$4.45	\$8.90
15	4547B001AA	CRG,CYN	14	\$12.20	\$170.80	IVR CLI226C	AZERTY	1	\$4.45	\$4.45
16	4547B005	CRG,IJ,CLI-226,AST	8	\$35.10	\$280.80	IVR4547B005	AZERTY	1	\$13.25	\$13.25
17	4548B001AA	CRG,MAG	14	\$12.20	\$170.80	IVR CLI226M	AZERTY	1	\$4.45	\$4.45
18	4549B001AA	CRG,YEL	13	\$12.20	\$158.60	IVR CLI226Y	AZERTY	1	\$4.45	\$4.45
19	BCI3EBK	TANK,BBL JET,BCI-3EBK, BLK	10	\$13.10	\$131.00	PBCI-3EBK	PE	1	\$1.00	\$1.00
20	BCI3EC	TANK,BBL JET,BCI-3EC,CYA	6	\$10.65	\$63.90	PBCI-3EC	PE	1	\$0.95	\$0.95
21	BCI3EM	TANK,BBL JET,BCI-3EM,MAG	7	\$10.65	\$74.55	PBCI-3EM	PE	1	\$0.95	\$0.95
22	BCI3EY	TANK,BBL JET,BCI-3EY,YEL	9	\$10.65	\$95.85	PBCI-3EY	PE	1	\$0.95	\$0.95
23	CLI36	CRG,F/ CLI-36,WHT	7	\$16.10	\$112.70	IVR CLI36	AZERTY	1	\$7.25	\$7.25
24	CLI8BK	TANK,IJ,CL-8BK,IP5200, BLK	21	\$13.45	\$282.45	PCLI-8BK	PE	2	\$4.05	\$8.10
25	CLI8C	TANK,IJ,CL-8C,IP5200, CYN	27	\$13.45	\$363.15	PCLI-8C	PE	3	\$4.05	\$12.15
26	CLI8M	TANK,IJ,CL-8M,IP5200, MAG	23	\$13.45	\$309.35	PCLI-8M	PE	2	\$4.05	\$8.10
27	CLI8Y	TANK,IJ,CL-8Y,IP5200, YEL	17	\$13.45	\$228.65	PCLI-8Y	PE	2	\$4.05	\$8.10
28	PG40	CRG,IJ,PG-40,IP1600,BLK	11	\$19.50	\$214.50	IVR PG40	AZERTY	1	\$12.25	\$12.25
29	PGI35	CRG,IP100,BLK	12	\$13.35	\$160.20	IVR PGI35	AZERTY	1	\$7.25	\$7.25
30	PGI5BK	TANK,IJ,PGI-5BK,IP4200, BLK	90	\$15.60	\$1,404.00	IVR PGI5-BK	AZERTY	9	\$6.25	\$56.25
<b>Epson</b>										
31	T054120	CRG,IJ,R800,PHOTO,BLK	4	\$16.50	\$66.00	RM054120	PE	1	\$3.40	\$3.40
32	T054220	CRG,IJ,R800,CYA	5	\$16.05	\$80.25	RM054220	PE	1	\$3.40	\$3.40
33	T054320	CRG,IJ,R800,MAG	5	\$16.05	\$80.25	RM054320	PE	1	\$3.40	\$3.40
34	T069120	CRG,IJ,SENSORMATIC,BLK	13	\$15.80	\$205.40	RM069120	PE	1	\$4.05	\$4.05
35	T069220	CRG,MFC,CYA	7	\$13.00	\$91.00	IVR 69220	AZERTY	1	\$4.00	\$4.00
36	T069320	CRG,F/CX5000/CF6000, MAG	5	\$13.00	\$65.00	IVR 69320	AZERTY	1	\$4.00	\$4.00
37	T069420	CRG,MFC,F/CF5000/6000,YEL	5	\$13.00	\$65.00	IVR 69420	AZERTY	1	\$4.00	\$4.00
<b>HP</b>										
38	C4844A	CRG,IJ,HP 2000C,BLK	23	\$33.10	\$761.30	ADSC4844A	ACCUTECH	2	\$4.55	\$9.10
39	C4871A	CRG,IJ,HP 80,350ML,BLK	5	\$142.70	\$713.50	RM4871A	PE	1	\$69.35	\$69.35
40	C4902AN	CRG,HP 940,BLK	17	\$22.60	\$384.20	ADSC4902AN	ACCUTECH	2	\$8.05	\$16.10
41	C4903AN	CRG,HP 940,CYN	6	\$16.70	\$100.20	ADSC4903AN	ACCUTECH	1	\$7.60	\$7.60
42	C4904AN	CRG,HP 940,MAG	5	\$16.70	\$83.50	ADSC4904AN	ACCUTECH	1	\$7.60	\$7.60
43	C4905AN	CRG,HP 940,YEL	5	\$16.70	\$83.50	ADSC4905AN	ACCUTECH	1	\$7.60	\$7.60
44	C4906AN	CRG,HP 940XL,BLK	29	\$34.05	\$987.45	IVR 4906ANC	AZERTY	3	\$14.25	\$42.75
45	C4907AN	CRG,HP 940XL,CYN	18	\$22.70	\$408.60	IVR 4907ANC	AZERTY	2	\$11.55	\$23.10
46	C4908AN	CRG,HP 940XL,MAG	17	\$22.70	\$385.90	IVR 4908ANC	AZERTY	2	\$11.55	\$23.10
47	C4909AN	CRG,HP 940XL,YEL	23	\$22.70	\$522.10	IVR 4909ANC	AZERTY	2	\$11.55	\$23.10
48	C4911A	CRG,IJ,HP 82,CYA	7	\$37.35	\$261.45	ADSC4911A	ACCUTECH	1	\$4.90	\$4.90
49	C4913A	CRG,IJ,HP 82,YEL	8	\$37.35	\$298.80	ADSC4913A	ACCUTECH	1	\$4.90	\$4.90
50	C4934A	CRG,IJ,HP 81	5	\$205.30	\$1,026.50	C4934A-RPC	SYNNEX	1	\$91.90	\$91.90
51	C5010D	CRG,IJ,14D,COL	7	\$30.65	\$214.55	ADSC5010D	ACCUTECH	1	\$8.85	\$8.85
52	C6578AN	CRG,INKJET,F/DJ970,TRI C	24	\$57.65	\$1,383.60	ADSC6578AN	ACCUTECH	2	\$12.85	\$25.70
53	C6578DN140	CRG,INKJET,#78,TRI-COL	17	\$33.25	\$565.25	IVR 20078	AZERTY	2	\$18.35	\$36.70
54	C6602A	CRG,INKJET,BLK	6	\$14.05	\$84.30	ADSC6602A	ACCUTECH	1	\$14.75	\$14.75
55	C6615DN140	CRG,INKJET,#15,BLK	16	\$29.95	\$479.20	IVR 20015	AZERTY	2	\$10.80	\$21.60
56	C6625A	CRG,INKJET,#17,TRI-COL	8	\$32.65	\$261.20	ADSC6625A	ACCUTECH	1	\$8.50	\$8.50
57	C6650FN	CRG,HP#45A,BLK	11	\$65.45	\$719.95	IVR 20045-2	AZERTY	1	\$21.75	\$21.75
58	C6656AN	CRG,IJ,#56,BLK	33	\$21.70	\$716.10	RM6656	PE	3	\$7.50	\$22.50
59	C6656AN140	CRG,IJ,#56,BLK	6	\$21.70	\$130.20	RM6656	PE	1	\$7.50	\$7.50
60	C6657AN	CRG,INKJET,#57,3COL	24	\$34.55	\$829.20	ADSC6657AN	ACCUTECH	2	\$12.20	\$24.40
61	C8765WN	CRG,IJ,HP94,VIVERA INK,BLK	6	\$21.70	\$130.20	ADSC8765WN	ACCUTECH	1	\$4.20	\$4.20
62	C8766WN140	CRG,IJ,HP95,TRICOL,VIVERA	10	\$25.35	\$253.50	ADSC8766WN	ACCUTECH	1	\$5.30	\$5.30
63	C8767WN140	CRG,IJ,HP96,VIVERA INK,BLK	50	\$30.55	\$1,527.50	ADSC8767WN	ACCUTECH	5	\$5.10	\$25.50
64	C8771WN	CRG,IJ,HP 02,CYN	5	\$9.50	\$47.50	ADSC8771WN	ACCUTECH	1	\$3.30	\$3.30

OEM						Remanufactured				
Item #	Part #	Description	Est QTY	Unit Price	Extended Price	Item #	Description	Est QTY	Unit Price	Extended Price
65	C8773WN	CRG,IJ,HP 02,YEL	5	\$9.50	\$47.50	ADSC8773WN	ACCUTECH	1	\$15.05	\$15.05
66	C9319FN	CRG,IJ,HP56,BLK	11	\$41.15	\$452.65	RM6656-2	PE	1	\$19.75	\$19.75
67	C9321FN	CRG,HP 56A/57A,COL	7	\$56.05	\$392.35	ADS5657A	ACCUTECH	1	\$10.15	\$10.15
68	C9348FN	CRG,IJ,HP96,BLK	8	\$58.66	\$469.28	ADSC8767-2	ACCUTECH	1	\$16.00	\$16.00
69	C9349FN	CRG,IJ,HP97,TRI COL	6	\$68.55	\$411.30	IVR63-2	AZERTY	1	\$8.25	\$8.25
70	C9351AN140	CRG,IJ,HP21,EAS#140,BLK	16	\$13.70	\$219.20	IVR 9351AN	AZERTY	2	\$13.10	\$26.20
71	C9353FN	CRG,HP 96/97,COL	6	\$64.80	\$388.80	IVR 9697	AZERTY	1	\$7.00	\$7.00
72	C9361WN	CRG,IJ,TRICOL,HP93	14	\$21.20	\$296.80	IVR 61WN	AZERTY	1	\$6.80	\$6.80
73	C9362WN140	CRG,IJ,HP 92,EAS#14,BLK	16	\$13.70	\$219.20	IVR 62WN	AZERTY	2	\$8.00	\$16.00
74	C9363WN140	CRG,IJ,HP 97,TRICOL,DJ5740	37	\$34.55	\$1,278.35	IVR 63WN	AZERTY	4	\$7.45	\$29.80
75	C9364WN	CRG,IJ,HP 98,BLK	8	\$21.70	\$173.60	IVR 64WN	AZERTY	1	\$43.85	\$43.85
76	C9370A	CRG,PHOTO,HP 72,130ML,BLK	6	\$56.20	\$337.20	R-C9370A	DIGITECH	1	\$43.85	\$43.85
77	C9371A	CRG,IJ,HP 72,130ML,CYN	7	\$56.20	\$393.40	R-C9371A	DIGITECH	1	\$43.85	\$43.85
78	C9372A	CRG,IJ,HP 72,PRINT,MAG	5	\$56.20	\$281.00	R-C9372A	DIGITECH	1	\$43.85	\$43.85
79	C9373A	CRG,HP 72,PRINT,YEL	8	\$56.20	\$449.60	R-C9373A	DIGITECH	1	\$43.85	\$43.85
80	C9374A	CRG,IJ,HP 72,130ML,GRY	11	\$56.20	\$618.20	R-C9374A	DIGITECH	1	\$43.85	\$43.85
81	C9388AN	CRG,HP 88,YEL	4	\$14.30	\$57.20	3139026	SYNNEX	1	\$7.60	\$7.60
82	C9391AN	CRG,HP 88,HIGHYLD,CYN	7	\$22.35	\$156.45	IVR9391AN	AZERTY	1	\$8.65	\$8.65
83	C9392AN	CRG,HP 88,HIGHYLD,MAG	5	\$22.35	\$111.75	IVR9392AN	AZERTY	1	\$8.65	\$8.65
84	C9393AN	CRG,HP 88,HIGHYLD,YEL	13	\$22.35	\$290.55	IVR9393AN	AZERTY	2	\$8.65	\$17.30
85	C9396AN	CRG,HP 88,HIGHYLD,BLK	20	\$39.60	\$792.00	IVR9396AN	AZERTY	2	\$9.20	\$18.40
86	C9508FN	CRG,HP 21,BLK	4	\$25.55	\$102.20	IVR9391-2	AZERTY	1	\$16.50	\$16.50
87	CB316WN	CRG,HP 564,BLK	21	\$10.70	\$224.70	TD316WL	TECHDATA	2	\$8.60	\$17.20
88	CB316WN140	CRG,HP 564,BLK	5	\$10.70	\$53.50	TD316WL	TECHDATA	1	\$8.60	\$8.60
89	CB322WN	CRG,HP 564XL PHOTO,BLK	17	\$17.35	\$294.95	IVRB322WN	AZERTY	2	\$11.30	\$22.60
90	CB323WN	CRG,HP 564XL,CYN	16	\$17.35	\$277.60	ADSCB323WN	ACCUTECH	2	\$4.65	\$9.30
91	CB324WN	CRG,HP 564XL,MA	16	\$17.35	\$277.60	ADSCB324WN	ACCUTECH	2	\$4.65	\$9.30
92	CB325WN	CRG,HP 564XL,YW	18	\$17.35	\$312.30	ADSCB325WN	ACCUTECH	2	\$4.65	\$9.30
93	CB335WN	CRG,HP 74,F/OJJ5700,BLK	16	\$13.70	\$219.20	IVRCB335WN	AZERTY	2	\$7.75	\$15.50
94	CB335WN140	CRG,HP 74,F/OJJ5700,BLK	8	\$13.70	\$109.60	IVRCB335WN	AZERTY	1	\$7.75	\$7.75
95	CB336WN	CRG,HP 74XL,OJ5700,BLK	9	\$36.80	\$331.20	IVRCB336WN	AZERTY	1	\$10.15	\$10.15
96	CB337WN	CRG,HP 75,F/OJ5700,COL	10	\$17.10	\$171.00	IVRCB337WN	AZERTY	1	\$9.60	\$9.60
97	CB338WN	CRG,HP 75XL,OJ5700,COL	6	\$43.35	\$260.10	IVRCB338WN	AZERTY	1	\$11.15	\$11.15
98	CC640WN	CRG,HP 60,BLK	28	\$13.55	\$379.40	ADSCC640WN	ACCUTECH	3	\$9.10	\$27.30
99	CC640WN140	CRG,HP 60,BLK	4	\$13.55	\$54.20	ADSCC640WN	ACCUTECH	1	\$9.10	\$9.10
100	CC641WN	CRG,HP 60XL,BLK	13	\$32.40	\$421.20	ADSCC641WN	ACCUTECH	1	\$11.50	\$11.50
101	CC643WN	CRG,HP 60,COL	8	\$17.10	\$136.80	ADSCC643WN	ACCUTECH	1	\$11.50	\$11.50
102	CC643WN140	CRG,HP 60,COL	4	\$17.10	\$68.40	ADSCC643WN	ACCUTECH	1	\$11.50	\$11.50
103	CC644WN	CRG,HP 60XL,COL	7	\$37.30	\$261.10	ADSCC644WN	ACCUTECH	1	\$14.60	\$14.60
104	CC654AN	CRG,HP 901XL,BLK	14	\$34.15	\$478.10	ADSCC654AN	ACCUTECH	1	\$13.35	\$13.35
105	CC656AN	CRG,HP 901,COL	5	\$24.45	\$122.25	ADSCC656AN	ACCUTECH	1	\$13.55	\$13.55
106	CD971AN	CRG,HP 920,BLK	44	\$17.90	\$787.60	ADSCD971AN	ACCUTECH	4	\$7.60	\$30.40
107	CD971AN140	CRG,HP 920,BLK	12	\$17.90	\$214.80	ADSCD971AN	ACCUTECH	1	\$7.60	\$7.60
108	CD972AN	CRG,HP 920XL,CYN	32	\$13.80	\$441.60	ADSCD972AN	ACCUTECH	3	\$5.90	\$17.70
109	CD973AN	CRG,HP 920XL,MAG	33	\$13.80	\$455.40	ADSCD973AN	ACCUTECH	3	\$5.90	\$17.70
110	CD974AN	CRG,HP 920XL,YEL	31	\$13.80	\$427.80	ADSCD974AN	ACCUTECH	3	\$5.90	\$17.70
111	CD975AN	CRG,HP 920XL,BLK	58	\$30.55	\$1,771.90	ADSCD975AN	ACCUTECH	6	\$9.60	\$57.60
112	CH634AN	CRG,HP 920,CYN	26	\$8.10	\$210.60	ADSCH634AN	ACCUTECH	3	\$5.35	\$16.05
113	CH634AN140	CRG,HP 920,CYN	11	\$8.10	\$89.10	ADSCH634AN	ACCUTECH	1	\$5.35	\$5.35
114	CH635AN	CRG,HP 920,MAG	24	\$8.10	\$194.40	ADSCH635AN	ACCUTECH	2	\$5.35	\$10.70
115	CH635AN140	CRG,HP 920,MAG	5	\$8.10	\$40.50	ADSCH635AN	ACCUTECH	1	\$5.35	\$5.35
116	CH636AN	CRG,HP 920,YEL	25	\$8.10	\$202.50	ADSCH636AN	ACCUTECH	3	\$5.35	\$16.05
117	CH636AN140	CRG,HP 920,YEL	5	\$8.10	\$40.50	ADSCH636AN	ACCUTECH	1	\$5.35	\$5.35
118	CN045AN	CRG,IJ,HP 950XL,BLK	11	\$32.60	\$358.60	ADSCN045AN	ACCUTECH	1	\$13.75	\$13.75
119	CN045AN140	CRG,IJ,HP 950XL,BLK	6	\$32.60	\$195.60	ADSCN045AN	ACCUTECH	1	\$13.75	\$13.75
120	CN046AN	CRG,IJ,HP 951XL,CYA	12	\$24.45	\$293.40	ADSCN046AN	ACCUTECH	1	\$11.90	\$11.90
121	CN046AN140	CRG,IJ,HP 951XL,CYA	6	\$24.45	\$146.70	ADSCN046AN	ACCUTECH	1	\$11.90	\$11.90
122	CN047AN	CRG,IJ,HP 951XL,MAG	12	\$24.45	\$293.40	ADSCN047AN	ACCUTECH	1	\$11.90	\$11.90
123	CN047AN140	CRG,IJ,HP 951XL,MAG	6	\$24.45	\$146.70	ADSCN047AN	ACCUTECH	1	\$11.90	\$11.90
124	CN048AN	CRG,IJ,HP 951XL,YEL	13	\$24.45	\$317.85	ADSCN048AN	ACCUTECH	1	\$11.90	\$11.90
125	CN048AN140	CRG,IJ,HP 951XL,YEL	6	\$24.45	\$146.70	ADSCN048AN	ACCUTECH	1	\$11.90	\$11.90
126	CN049AN140	CRG,IJ,HP 950,BLK	9	\$22.60	\$203.40	ADSCN049AN	ACCUTECH	1	\$13.75	\$13.75
127	CN066FN	CRG,920 COMBO PAC,AST	6	\$26.30	\$157.80	ADS066FN	ACCUTECH	1	\$16.10	\$16.10
128	CN684WN	CRG,IJ,HP564XL,BLK	6	\$21.05	\$126.30	117207	WEST POINT	1	\$9.65	\$9.65
129	Q5942AG	CRG,Q5942A GOVERNMT,BLK	5	\$112.90	\$564.50	ADSQ5942A	ACCUTECH	1	\$44.10	\$44.10
<b>Lexmart</b>										
130	18C2170	CRG,IJ,36XL,HY,BLK	7	\$27.45	\$192.15	ADS18C2170	ACCUTECH	1	\$11.45	\$11.45

OEM						Remanufactured					
Item #	Part #	Description	Est QTY	Unit Price	Extended Price	Item #	Description	Est QTY	Unit Price	Extended Price	
<b>Xerox</b>											
131	108R00604	STICK,PHASER,BLK	5	\$79.45	\$397.25	KAT 38707	AZERTY	1	\$31.70	\$31.70	
132	108R00607	STICK,PHASER,YEL	5	\$116.35	\$581.75	KAT 38706	AZERTY	1	\$49.60	\$49.60	
133	108R00669	SOLID,IJ,8500/8500,CYN	8	\$106.50	\$852.00	KAT 37988	AZERTY	1	\$44.10	\$44.10	
134	108R00671	SOLID,IJ,8500/8550,YEL	8	\$106.50	\$852.00	KAT 37985	AZERTY	1	\$44.10	\$44.10	
135	108R00723	STICK,8560/8560,CYN	11	\$110.80	\$1,218.80	KAT 37991	AZERTY	1	\$52.75	\$52.75	
136	108R00724	STICK,PH 8560/8560M,MAG	12	\$110.80	\$1,329.60	KAT 37992	AZERTY	1	\$52.75	\$52.75	
137	108R00725	STICK,8560/8560M,YEL	15	\$110.80	\$1,662.00	KAT 37993	AZERTY	2	\$52.75	\$105.50	
138	108R00727	STICK,8560/8560M,BLK	11	\$108.05	\$1,188.55	KAT 39393	AZERTY	1	\$70.10	\$70.10	
Estimated Spend			For toner not listed by Part # - Provide discount off List Price			Estimated Spend			For toner not listed by Part # - Provide discount off List Price - off your Remanufactured Brand		
139	\$ 100.00	Brother	% off			\$ 100.00	% off			\$50.00	
140	\$ 200.00	Cannon	30%				50%				
141	\$ 700.00	HP	15%								
142	\$ 50.00	Xerox	25%								
			35%								
					<b>Grand TOTAL</b>	\$50,740.48					
										<b>Grand TOTAL</b>	\$2,477.00