



KingCounty

**Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services**

CNK-ES-0340 206-263-9400 Ph
3rd Floor 206-296-7676 Fax
401 5th Avenue TTY Relay: 771
SEATTLE, WA 98104 www.kingcounty.gov

CONTRACTOR:
WESTERN EQUIPMENT DIST INC
20224 80TH AVE S

KENT, WA 98032 United States
Fax: (253) 8726942

BILL TO:
KC DES FBOD ACCOUNTS PAYABLE
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5575599	REVISION 0	PAGE 1 of 1
CREATION DATE 17-MAY-2013	BUYER PAUL PRICE	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
2049	NET30DAYS	Paid	DESTINATION	UPS	Telephone: (253) 872-8858

DESCRIPTION

CONTRACT PURCHASE AGREEMENT

PROVIDE LAWN & GROUNDS MAINTENANCE EQUIPMENT TO KING COUNTY PERSONNEL AS REQUESTED, DURING THE PERIOD OF MAY 1, 2013 THROUGH APRIL 9, 2015 AND IN ACCORDANCE WITH WASHINGTON STATE CONTRACT #10212, INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.

INDIVIDUAL STANDARD PURCHASE ORDERS WITH UNIQUE PURCHASE ORDER NUMBERS REFERENCING THIS CONTRACT PURCHASE AGREEMENT WILL BE ISSUED BY KING COUNTY TO AUTHORIZE THE PURCHASE AND PAYMENT OF GOODS AND SERVICES.

ALL INVOICES MUST REFERENCE THE INDIVIDUAL STANDARD PURCHASE ORDER NUMBER TO AVOID DELAY IN PAYMENTS.

SALES CONTACT IS:
NORMAN WILLS
253-261-7623
NORM.WILLS@WESTERN-EQUIP.COM

Authorized Signature

Pricing and Ordering Information

Effective: April 10, 2013

Contract number:	10212	Commodity code:	2410, 3720, 3750
Contract title:	LAWN AND GROUNDS MAINTENANCE EQUIPMENT		
Award date:	April 10, 2013		
Current period:	4/10/13	through:	4/09/15
Contract term:	Not to exceed six (6) years		
Contract type:	This contract is designated as mandatory use.		
<u>SCOPE OF CONTRACT</u>	This contract is awarded to multiple contractor(s).		
For use by:	General use: All WA State Agencies, Political Subdivisions of Washington and Oregon State, Qualified Non-profit Corporations, Materials Management Center, Participating Institutions of Higher Education (College and Universities, Community and Technical Colleges).		
Contractors:	See attached pages 2 - 39		
Pricing:	 10212-price matrix.XLS		
Freight Charges	Freight Charges will be prepaid by the vendor and added to the invoice as a separate line item. Vendors must supply a copy of the freight charges with the delivery to validate the freight charges to the customer.		

This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.

Contract Specialist:	Steve Jenkins	Customer Service	
Phone Number:	(360) 407-9415	Phone Number:	(360) 902-7400
Fax Number:	(360) 586-2426	Fax Number:	(360) 586-2426
Email:	steve.jenkins@des.wa.gov	Email:	csmail@ga.wa.gov

Visit our Internet site: <http://www.des.wa.gov/Purchase/index.html>

CONTRACTOR INFORMATION

Contractor: Alamo Sales Corporation
1502 East Walnut
Seguin, TX 78155

Contact: Jamie Wilson **Phone:** (830) 372-9517 **Fax:** (830) 379-0864
Email: jwilson@alamo-industrial.com

Federal ID: 74-2494182 **Supplier #:** W5196

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures:

1. Jamie Wagner will be the centralized customer contact for the State of Washington. She will be available for all concerns, including but not limited to, ordering, invoicing, credits and product demonstrations.
2. A purchase order from the state should be sent to Alamo to receive the discounted price. The purchase order should have the contract number on it.
3. Invoices will be mailed to the state on the day the equipment ships. Faxed invoices are available by contacting Alamo.

Payment Address: same as above

Credit Card Acceptance: Visa, MasterCard, Discover and American Express

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: not applicable

Authorized Dealers:

Sumner Tractor 603 Harrison Street Sumner, WA 98390 Contact Info: Phone #: 800-422-5723 Fax #: 253-863-1523 Email: main@sumnertractor.com Web: www.sumnertractor.com	Tumac Machinery 3037 Melrose Walla Walla, WA 99362 Contact Info: Phone #: 509-525-2010 Fax #: 509-525-2014 Email: info@tumacmachinery.com Web: www.tumacmachinery.com
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Contract Search



Contract Summary

Printable Version

Lawn and Grounds Maintenance Equipment

Contract#: 10212 **Replaces:** 08506

This is a catalog discount contract for various manufacturers/suppliers in 29 categories of lawn and ground maintenance equipment. Replaces Contract 08506

The purpose of this contract is to establish a contract for the as-needed purchase of agricultural lawn and grounds equipment in the following categories:

1. Hand Held Equipment
2. Walk-Behind Equipment
3. Riding Mowers-Up to 30 Horsepower
4. Lawn and Garden Tractors -Up to 30 Horsepower
5. Equipment for Riding Mower, Lawn and Garden Tractors
6. Residential Front Mowers and Equipment
7. Commercial Walk-Behind Mowers and Equipment
8. Commercial Ztrack Mowers and Equipment
9. Commercial Front Mowers and Equipment
10. Commercial Wide Area Mowers
11. Industrial Mowers
12. Compact utility tractors-Up to 48 Horsepower
13. Equipment for Compact Utility Tractors
14. Utility Tractors-Up to 65 Horsepower
15. Equipment for Utility Tractors
16. Utility Vehicles-Up to 65 Horsepower
17. Equipment for Utility Vehicles
18. Tractors, 2x4 and 4x4 70 to 120 Horsepower
19. Agricultural equipment
20. Golf & Turf
21. Commercial Lawn Shredders And Chippers
22. Skid Steer Loaders up to 55 Hp
23. Equipment/Attachments for Skid Steer Loaders
24. Compact Track Loaders up to 70 HP
25. Equipment/Attachment for Compact Track Loaders
26. Mini Excavators up to 70 HP
27. Equipment/Attachments for Mini Excavators
28. All Terrain Carriers up to
29. Trailer Mounted Leaf Vacuum

Current Term Start Date: 04-11-2013 **Award Date:** 04-11-2013**Est. Annual Worth:** \$7,510,288**Current Term Ends On:** 04-09-2015 **Final Term Ends On:** 04-10-2019**Commodity Code(s):** 515-05 ,515-06 ,515-07 ,515-08 ,515-10 ,515-15 ,515-23 ,515-30 ,515-35**Diversity:** 0% WBE 0% MBE**# of Bids Received:** 34

Contact Info: Master Contracts & Consulting – Steve Jenkins at (360) 407-9415 or steve.jenkins@des.wa.gov or for general information you may contact Customer Service at (360) 407-2210 or csmail@des.wa.gov

Who can use this contract?

- › Washington State agencies
- › Qualified Cooperative Members (Political Subdivisions/Non-Profit Organizations)
- › Participating Colleges, Universities, Community & Technical Colleges
- › Oregon Coop Members

Contract Documents & Resources

- View Current Contract Information (CCI)
- Original Solicitation Document
- Pricing & Ordering Information
- Solicitation Results Summary (Bid Tab)
- Solicitation Addendum
- Contract Activity
- Submit Contractor Feedback
- Best-buy Notification

Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.



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Contractor: **Brim Tractor Company Inc.**
 Attn: Brent Vander Pol
 Mount Vernon, WA 98274

Contact: Brent Vander Pol **Phone:** (360) 424-1600 **Fax:** (360) 424-6399

 Email: brent@brimtractor.com

Federal ID: 91-1442004 **Supplier #:** 2463

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: See Letter Below:

Payment Address: See Letter Below:

Credit Card Acceptance: NONE

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: Brim Tractor Company will provide upon request of agency a firm Trade In value for older used equipment whether it does or does not meet current EPA emission standards. Brim Tractor Company will deduct "Trade Value" from Sales price and apply all applicable taxes on "Trade Difference" as per Washington State law in effect at time of this proposal.

Brim Tractor Company Inc.
Ordering and Invoicing Procedures

1. Brim Tractor Company anticipates all orders for Contract should be sent to the following address with Brent Vander Pol, Corporate sales manager to take charge of the order.
2. Order will be placed immediately and shipped as soon as possible to end user from its closest facility. Billing will be made from our corporate office in Lynden, WA which will also be the remit to address for payment.
3. Brim Tractor has on file the exact dated price pages as the state of Washington has on file and will bill according to price pages submitted and accepted by the state.
4. Invoicing to include clear line by line items directly out of price book and reflect the contract pricing. Any discrepancy in pricing will be resolved as soon as possible.
5. All demos should be coordinated directly with Brent Vander Pol, Corporate sales manager for Brim Tractor Company and he will assign duties to nearest facility or Salesperson to conduct the Demo as soon as possible.

Pricing and Ordering Information

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6. All agencies are to make Brent Vander Pol their first contact regarding, Demo's, Orders, Discrepancy in Invoicing and all questions. Service can be directed to nearest Geographic Brim Tractor facility for their convenience as outlined in attachment "Service and Repair facilities".

Orders sent to:

Brim Tractor Company Inc.

Attn: Brent Vander Pol

2500 Cedardale Rd.

Mount Vernon, WA 98274

Office Phone (360) 424-1600

Fax (360) 424-6399

Cell (360) 661-5557

Email: brent@brimtractor.com

Billing will come from and remit payment to:

Brim Tractor Company

350 Duffner Dr.

Lynden, WA 98264

(360) 354-4411

Authorized Purchase and Repair Facilities:

Brim Tractor Company Inc. 350 Duffner Dr. Lynden, WA 98276 (360) 354-4411 Service Manager: Dale Ross	Brim Tractor Company Inc. 2500 Cedardale Rd. Mount Vernon, WA 98274 (360) 424-1600 Ext. 31 Service Manager: Tom Henry
Brim Tractor Company Inc. 1423 W. Valley Hwy. E Pacific, WA 98390 (253) 863-9004 Service Manager: Nathan Jameson	Brim Tractor Company Inc. 150 N Hamilton Rd. Chehalis, WA Service Manager: Joel Johnson
Brim Tractor Company Inc. 4720 Ridge Dr. NE Salem, OR 97303 (503) 364-2241 Service Manager: Roy Alcorn	Brim Tractor Company Inc. 4108 West 11 th Ave. Eugene, OR 97402 (541) 485-0407 Bryon Blum

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Pricing and Ordering Information

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Contractor: **Hustler Turf Equipment (Excel Industries)**

P.O. Box 7000

Hesston, Kansas 67062

Manufacturer Awarded: Excel Industries

Contact: Max Unruh or Josh Schmidt

Phone: (620) 327-1244 or (620) 327-1248

Fax: (620) 327-3123

Email: munruh@excelii.com or jschmidt@excelii.com

Federal ID: 20-2916428

Supplier #: W518

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: Send orders to above address

Payment Address: Send orders to above address

Credit Card Acceptance: Visa and MasterCard

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30 days

Trade-ins: Not available at this time.

Authorized Dealers: Not Applicable

Contractor: J & I Power Equipment
3729 Pacific Avenue SE
Olympia, WA 98501

Contact: Chris Stricklett **Phone:** (360) 491-2022 **Fax:** (360) 491-5018
Email: chriss@jnipe.com

Federal ID: 91-1117709 **Supplier #:** 41091

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: Send orders to above address

Payment Address: Same as above

Credit Card Acceptance: MasterCard, Discover

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: Trade-Ins are allowed on appraised value

Authorized Dealers: Not Applicable

Authorized Dealers:

DEALERSHIP NAME	ADDRESS	CITY	ST	ZIP	PHONE
Barnett Imp. of Chehalis Inc.	5015 Olympic Hwy.	Aberdeen	WA	98520	360-533-6393
Agrishop Auburn	308 W. Main St.	Auburn	WA	98001	253-833-0870
Barnett Imp. of Chehalis Inc.	127 N. Hamilton Rd.	Chehalis	WA	98532	360-748-9944
Arrow Machinery, Inc.	42951 SR 195 / PO 70	Colfax	WA	99111	509-397-4377
Evergreen Implement, Inc.	4th & Main Sts. / PO Box 969	Coulee City	WA	99115	509-632-5547
Valley Tractor & Equip., Inc.	4857 Contractors Dr. / PO 75 98807	E. Wenatchee	WA	98802	509-886-1566
Liberty Farm & Lawn, Ltd.	1004 Canyon Rd.	Ellensburg	WA	98926	509-962-6801
Pacific Power Products	7215 S. 228th St.	Kent	WA	98032	253-854-0505
Chinook Sales & Rentals	1550 Industrial Way	Longview	WA	98632	360-577-4770
N. Washington Implement	830 Evergreen St.	Lynden	WA	98264	360-354-2186
Evergreen Implement, Inc.	1429 S. Pioneer Way	Moses Lake	WA	98837	509-765-0988
Barnett Implement Co.	4220 Old Highway 99 S. / PO 666	Mt. Vernon	WA	98273	360-424-7995
Hamilton Farm Eq. Ctr. Inc.	1 Patrol St. / PO 1098	Okanogan	WA	98840	509-422-3030
Barnett Implement	412 Lilly Rd. SE	Olympia	WA	98501	360-491-2503
Evergreen Implement, Inc.	1415 S. 1st Ave. / PO 548	Othello	WA	99344	509-488-5222
RDO Agricultural Equipment Co.	1707 E. James St. / PO 2445 93022	Pasco	WA	99301	509-547-0541
Arrow Machinery, Inc.	1919 E. Main / PO 317	Pomeroy	WA	99347	509-843-1691
Sunset Do It Best Hardware	518 Marine Dr. / PO 1083	Port Angeles	WA	98362	360-457-3369
Liberty Farm & Lawn, Ltd.	731 F St. SE	Quincy	WA	98848	509-787-4553
Agrishop Redmond	18014 Redmond-Fall City Hwy.	Redmond	WA	98052	425-883-4444
Evergreen Implement, Inc.	803 W. 1st	Ritzville	WA	99169	509-659-0510
Barnett Implement	3305 Bickford Ave. / PO 468 98291	Snohomish	WA	98290	425-334-4048
Pacific Power Products	1818 Bickford Ave.	Snohomish	WA	98290	360-568-7798
Columbia Tractor, Inc.	4009 E. Francis Ave.	Spokane	WA	99217	509-483-2868
Pacific Power Products Company	6615 E. Mallon	Spokane	WA	99212	509-535-3663
Sumner Tractor	603 Harrison St	Sumner	WA	98391	253-863-4436
RDO Agricultural Equipment Co.	140 Midvale Rd.	Sunnyside	WA	98944	509-839-5131
Agrishop Tacoma	2012 S. 12th St.	Tacoma	WA	98405	253-272-9331
Columbia Tractor, Inc.	525 E. Poplar St.	Tekoa	WA	99033	509-284-2501
Clark County Lawn & Tractor	17900 NE 72nd Ave.	Vancouver	WA	98686	360-573-3171
Tumac Machinery, Inc.	3037 Melrose / PO 1137	Walla Walla	WA	99362	509-525-2010
Barnett Imp of Yakima, Inc.	3110 Fruitvale Blvd.	Yakima	WA	98902	509-452-2880

Multiple-Unit Discount: A multiple-unit discount would be available to **all** state agencies and **all** political subdivisions based on the following schedule.

Sales of 3 or more like self-propelled products are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such machines will also qualify.

Schedule as follows:

3-4 units – 1%

5-6 units – 2%

7-8 units – 3%

9 units or more – 4%

***Does not include Frontier Products.**

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Pricing and Ordering Information

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Contract price and this will be the final sell price to the agency. The dealership will include pricing for pick-up of the trade-in unit.

Authorized Dealers:

A Plus Power Equipment Mobile Service LLC	9504 NE 76th St.	Vancouver	WA	98662	360-882-7748
Aces Valley Power Tool	7311 E. Sprague Ave	Spokane Valley	WA	99212	509-924-0400
Airpro Equipment Inc.	10625 E. Marginal Way S	Tukwila	WA	98168	206-762-9050
G & R Ag Products Inc.	721 N Oregon Ave	Pasco	WA	99301	509-545-5855
Nick Nichols Enterprises Inc.	1616 US Hwy 12	Ethel	WA	98542	360-978-5551
Okanogan Truck & Tractor Inc.	204 3rd Ave South	Okanogan	WA	98840	509-422-3390
Precision Ag Repair	5985 Vantage Hwy STE #100	Ellensburg	WA	98926	509-962-4444

Multiple Unit Discount:

- **0 – 2 Units 0% Discount**
- **3 – 4 Units 1% Discount**
- **5 – 6 Units 2% Discount**
- **7 – 8 Units 3% Discount**
- **9 or more 4% Discount**
- Multiple unit discounts are offered on Grasshopper FrontMount™ tractor/deck combinations or Grasshopper MidMount™ combinations only. Implements and Accessories are excluded.

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Contractor: New Holland Agriculture, a division of CNH America LLC
500 Diller Ave. Mail Station 248
New Holland, PA 17577

Contact: Wayne Crow **Phone:** 717-355-1683
Email: wayne.crow@newholland.com **Fax:** (877) 764-1369

Federal ID: 76-0433811 **Supplier:** W8133

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering and Invoicing Procedure

1. All authorized purchasers including state agencies, institutions, colleges, universities, political subdivisions and members of State of Washington Purchasing Cooperative (WSPC) and/or State of Oregon Cooperative Purchasing Program (DASCPP/ORCPP) should contact their local New Holland Agriculture dealer. If not known, see the New Holland dealer locator at www.newholland.com/na or contact New Holland Government Fleet Sales Toll Free at 877-269-0114, option #3 or call Wayne Crow directly at 717-355-1683. The New Holland dealer will assist customers in selecting the correct products and factory options to satisfy customer requirements.
2. Each New Holland Agriculture dealer in Washington and Oregon will have a copy of the Bid Award Notification showing the Washington State Contract discounts off Manufacturer's published list price for all of the New Holland products on this contract. In addition, each New Holland Ag dealer has the New Holland Agriculture Published Price list to be used for this contract. This information will enable the New Holland Ag dealer to provide accurate price quotations using the correct List Price and the correct contract discount for the particular New Holland product.
3. Authorized purchasers will issue purchase orders directly to a local New Holland Agriculture dealer. The New Holland Ag dealer will order the product from the factory or try to obtain the product from dealer/field inventory, perform all prep and delivery work and then issue an invoice for the product directly to the purchaser upon delivery. The New Holland Ag dealer will provide normal operator training, review routine maintenance schedule and review the warranty statement at the time a New Holland product is delivered. All payments are to be made directly to the delivering dealership.
4. Any pricing or invoicing discrepancies should first be addressed with their servicing local New Holland Agriculture dealer. If the discrepancy cannot be resolved, then the purchaser should contact New Holland Ag Government Fleet Sales in New Holland, PA (Toll Free at 877-269-0114, option #3 or call Wayne Crow directly at 717-355-1683) for resolution.
5. Requests for product demonstrations should be made with the local New Holland Ag dealer.
6. The New Holland Agriculture dealer that delivered the product should be contacted if any problems occur with the product or the purchaser has any questions regarding the operation of the product. Should

Pricing and Ordering Information

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the product require repairs or warranty work, New Holland dealers pride themselves in providing quick response to customers experiencing problems with New Holland products and make every attempt to correct those problems as quickly as possible.

New Holland Brand: Continued:

Credit Card Acceptance: not applicable

Delivery Time: reference attached spreadsheet **Payment Terms:** Net 30 days

Trade-ins: All trade-in units are evaluated on a per unit basis - accepting as trade in would be the dealer's decision - condition and value warrants decision

Authorized Dealers:

Dealers for Washington

NAME	ADDRESS	CITY	ZIP	Telephone	
ST. JOHN HARDWARE & IMPL. CO.	904 HAYFORD ROAD	AIRWAY HEIGHTS	99001	509	244-4902
BRIM TRACTOR COMPANY, INC.	155 HAMILTON RD.	CHEHALIS	98532	360	767-0600
LADUKE & FOGLE EQUIPMENT, INC.	635 HWY 395 SOUTH	COLVILLE	99114	509	684-2575
BRIM TRACTOR COMPANY INC.	350 SOUTH DUFFNER DR	LYNDEN	98264	360	354-4411
S.S. EQ. INC.	1154 W. BROADWAY AVE.	MOSES LAKE	98837	509	764-8447
BRIM TRACTOR COMPANY INC.	2500 CEDARDALE RD	MT. VERNON	98274	360	424-1600
S.S. EQ. INC.	2405 S. BROADWAY	OTHELLO	99344	509	488-9607
S.S. EQ. INC.	708 OREGON	PASCO	99301	509	547-1795
S.S. EQ. INC.	721 F STREET SE	QUINCY	98848	509	787-3595
BRIM TRACTOR COMPANY, INC.	1423 WEST VALLEY HWY E.	SUMNER	98390	253	863-9004
SUNNYSIDE NEW HOLLAND, INC.	526 W. YAKIMA VALLEY HWY.	SUNNYSIDE	98944	509	837-2714
BURROWS TRACTOR INC.	1308 E MEAD AVE	YAKIMA	98901	509	457-8105
YAKIMA IMP & IRRIG INC.	1922 SO 1ST ST	YAKIMA	98903	509	452-5867
WALLA WALLA NEW HOLLAND	1491 DELL AVENUE	WALLA WALLA	99362	509	522-9800
BURROWS TRACTOR, INC.	927 S. WENATCHEE AVE.	WENATCHEE	98801	509	888-0355

Dealers for Oregon

NAME	ADDRESS	CITY	ZIP	Telephone	
RIVER VALLEY EQUIPMENT INC	982 S FRONT ST	CENTRAL POINT	97502	541	664-1270
AG AND AUTO, INC.	87000 CHRISTMAS VALLEY HWY.	CHRISTMAS VALLEY	97641	541	576-3026
CORVALLIS NEW HOLLAND, INC.	2625 SE. 3RD ST.	CORVALLIS	97333	541	757-8112
BRIM TRACTOR COMPANY, INC.	4108 WEST 11 TH AVE.	EUGENE	97402	541	485-0407
S.S. EQ. INC.	285 EAST FEEDVILLE RD	HERMISTON	97838	541	567-3001
AG AND AUTO, INC.	211 HIGHWAY 20	HINES	97738	541	573-1280
KLAMATH BASIN EQUIPMENT, INC.	4304 HIGHWAY 39	KLAMATH FALLS	97603	541	882-2571
LA GRANDE NEW HOLLAND	60588 A MCALISTER	LA GRANDE	97850	541	963-8144
AG AND AUTO, INC.	307 NORTH P STREET	LAKEVIEW	97630	541	947-2188
METRO NEW HOLLAND, INC.	29685 NW WEST UNION ROAD	NORTH PLAINS	97133	503	647-5577
BRIM TRACTOR COMPANY, INC.	4720 RIDGE DRIVE NE	SALEM	97303	503	364-2241

Multiple-Unit Discount: Multiple-unit discounts are available for most models when listed on the same Purchase Order. Please see your New Holland Agriculture dealer for details.

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Contractor: **Tiger Corporation**
 3301 North Louise Avenue
 Sioux Falls, SD 57107

Contact: Randy Jensen **Phone:** 800-843-6849 **Fax:** 605-338-9702
Email: rjensen@tiger-mowers.com

Federal ID: 88-0329653 **Supplier #:** W8706
Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: All orders, purchase orders and payments will be sent to:

J.F. Sahlberg & Co. Attention: John Sahlberg 375 N. Buckley Street Buckley, WA 98321 Office: 360-829-1073 Fax: 360-829-1073	Case Power & Equipment Attention: Laurie Kleindl 2702 W. Valley Highway N. Auburn, WA 98001 Office: 253-735-2702 Fax: 253-735-3664	Rowand Machinery Attention: Virgil Green 6210 W. Rowand Rd. Spokane, WA 99224 Office: 509-838-5252 Fax: 509-747-2949
Service Areas: Chelan, Kittitas, Yakima, Klickitat, Skamania, Clark, Cowlitz, Wahkiakum, Douglas	Service Areas: Whatcom, Skagit, Snohomish, Pierce, Lewis, Pacific, Thurston, Mason, Gray Harbor, Jefferson, Clallam, Island, San Juan, Kitsap	Service Areas: Benton, Grant, Okanogan, Ferry, Lincoln, Steven, Pend, Oreille, Spokane, Adams, Whitman, Walla Walla, Columbia, Asotin, Garfield, Franklin

Payment Address: See above

Credit Card Acceptance: Not Available

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins: Not Available

Authorized Dealers: J.F. Sahlberg & Co., Case Power & Equipment and Rowand Machinery

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Contractor: Western Equipment Inc.
20224 80th Ave South
Kent, WA 98032

Contact: Norman Wills **Phone:** (253) 261-7623 **Fax:** (253) 872-6942
Email: norm.wills@western-equip.com

Federal ID: 910883872 **Supplier #:** W472

Contract Worth: \$10,000,000/2 year term - estimated aggregate

Ordering Procedures: send orders to above address

Payment Address: same as above

Credit Card Acceptance: Not Available

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Trade-ins:

Trade-in equipment will be evaluated on a per unit basis as to shape and condition. Overall maintenance of the equipment, hours, general appearance, marketability, etc. will be used to determine the value of the trade. EPA emission standards have not been utilized to determine value in the lawn and garden field before.

Authorized Repair Dealers:

Western Equipment Dist., Inc.
20224 80th Ave South 2824 East Garland
Kent, WA 98032
Phone: 253 872-8858
Fax: 253 872-8858

Western Equipment Dist., Inc.
2824 E. Garland Ave
Spokane, WA 99207
Phone: 509 483-8665
Fax: 509 483-7563

Western Equipment Dist., Inc.
14124 NE Arndt Road
Aurora, OR 97002
Phone: 530 691-0250
Fax: 503 691-0249

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Contractor: Adams Tractor of Spokane.
PO Box 3043
Spokane WA 99220

Contact: Ken Adams Phone: 800.873.7428

Federal ID: 82-0213228

Supplier #: W36904

Ordering Procedures: Contact Ken Adams at Adams Tractor 800.873.7428 or email kena@adamstractor.com

Payment/Invoice Address:

Coeur d' Alene Tractor Company
1112 Appleway
Coeur d' Alene, ID. 83814

Billing and Accounting Contact: Ken Adams **Phone:** 800.873.7428 **Email:** kena@adamstractor.com

Credit Card Acceptance: Visa and MasterCard

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

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Contractor: Cowlitz River Rigging
1540 Industrial Way
Longview WA 98632

Contact: Scott Wallace Phone: 360.425.6720

Federal ID: 91-1367487

Supplier #: W37262

Ordering Procedures: Contact Scott Wallace at Cowlitz River Rigging 360.425.6720 or email scott@loggingsupply.com

Payment/Invoice Address:

Cowlitz River Rigging
1540 Industrial Way
Longview WA 98632

Billing and Accounting Contact: Contact Scott Wallace at Cowlitz River Rigging Phone 360.425.6720 or email scott@loggingsupply.com

Credit Card Acceptance: No

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30 days

Pricing and Ordering Information
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Contractor: US Mower
11949 Westar LN
Burlington WA 98233

Contact: Darrell Richardson Phone: 877.370.4448

Federal ID: 91-178422

Supplier #: W40288

Ordering Procedures: Contact Darrell Richardson at US Mower 877.370.4448 email darrellr@usmower.com

Payment/Invoice Address:

US Mower
11949 Westar LN
Burlington WA 98233

Billing and Accounting Contact: Contact Gundela Stutz at US Mower Phone 877.757.7555 or email sgstutz@usmower.com

Credit Card Acceptance: Yes – 3% transaction fee added to all credit card purchase

Prompt Payment Discount: 2% net 10 days

Delivery Time: Refer to Price Sheets Attachment “B” **Payment Terms:** Net 30

Pricing and Ordering Information

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Contractor: Ariens Company
655 West Ryan Street
Brillion WI 54110

Contact: David Ramirez Phone: 334.477.1952

Federal ID: 39-0135100

Supplier #: W41663

Ordering Procedures: Contact David Ramirez at Ariens Company @ 334.477.1952 email dramirez@ariens.com

Payment/Invoice Address:

Ariens Company
655 West Ryan Street
Brillion WI 54110

Billing and Accounting Contact: Contact David Ramirez at Ariens Company @ 334.477.1952 email dramirez@ariens.com

Credit Card Acceptance: Yes

Prompt Payment Discount: 2% net 10 days

Volume Discount: 1% on orders \$150,000.00 and over

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Contractor: Jennings Equipment Company
1030 River Road
Puyallup WA 98371

Contact: Brady Jennings Phone: 253.845.8801

Federal ID: 91-1357559

Supplier #: W2350

Ordering Procedures: Contact Brady Jennings at Jennings Eq. Company @ 253.845.8801 email sales@jenningsequipment.com

Payment/Invoice Address:

Jennings Equipment Company
1030 River Road
Puyallup WA 98371

Billing and Accounting Contact: Contact Brady Jennings at Jennings Eq. Company @ 253.845.8801 email sales@jenningsequipment.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: J.F. Sahlberg Equipment
375 N. McNeely Street
Buckley WA 98321

Contact: John Sahlberg Phone: 360.829.1073

Federal ID: 72-1547771

Supplier #: W4265

Ordering Procedures: Contact John Sahlberg at Sahlberg Eq. Company @ 360.829.1073 email
johns@sahlbergequipment.com

Payment/Invoice Address:

J.F. Sahlberg Equipment
375 N. McNeely Street
Buckley WA 98321

Billing and Accounting Contact: Contact John Sahlberg at Sahlberg Eq. Company @ 360.829.1073 email
johns@sahlbergequipment.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

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Contractor: Farmers Exchange
215 W Canal Dr.
Kennewick, WA 99336

Contact: Keith Silliman Phone: 509.856.3101

Federal ID: 91-1757516

Supplier #: W42130

Ordering Procedures: Contact Keith Silliman at Farmers Exchange @ 509.856.3101 email
silli5977@gmail.com

Payment/Invoice Address:

Farmers Exchange
215 W Canal Dr.
Kennewick, WA 99336

Billing and Accounting Contact: Contact Keith Silliman at Farmers Exchange @ 509.856.3101 email
silli5977@gmail.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Fiber Marketing International
11111 E. Trent Ave
Spokane, WA 99206

Contact: Dave Kopp Phone: 509.972.4071

Federal ID: 91-1505854

Supplier #: W15705

Ordering Procedures: Contact Dave Kopp at Fiber Marketing Intl @ 509.972.4071 email dave@fmisales.com

Payment/Invoice Address:

Fiber Marketing International
11111 E. Trent Ave
Spokane, WA 99206

Billing and Accounting Contact: Contact Dave Kopp at Fiber Marketing Intl @ 509.972.4071 email dave@fmisales.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: Blueline Equipment Company
PO Box 1108
Moxee, WA 98936

Contact: Derek Wood Phone: 509.520.6298

Federal ID: 20-0639414

Supplier #: W24372

Ordering Procedures: Contact Derek Wood at Blueline @ 509.520.6298 email derek@bluelinemfg.com

Payment/Invoice Address:

Blueline Equipment Company
PO Box 1108
Moxee, WA 98936

Billing and Accounting Contact: Contact Derek Wood at Blueline @ 509.520.6298 email derek@bluelinemfg.com

Credit Card Acceptance: Yes – Up to \$1,500.00

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment “B”

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Washington Tractor
603 Harrison Street
Sumner WA 98390

Contact: Dave Ponsness Phone: 253.863.4436

Federal ID: 27-1477463

Supplier #: W368

Ordering Procedures: Contact Dave Ponsness at Washington Tractor @ 253.863.4436 email
davep@washingtontractor.org

Payment/Invoice Address:

Washington Tractor
603 Harrison Street
Sumner WA 98390

Billing and Accounting Contact: Contact Dave Ponsness at Washington Tractor @ 253.863.4436 email
davep@washingtontractor.org

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

Contract No. 10212

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Contractor: Terrain King Corp.
1502 E. Walnut
Seguin, TX 78155

Contact: Kim Koenig Phone: 800.882.5762 ext 1594

Federal ID: 27-1477463

Supplier #: W5196

Ordering Procedures: Contact Rich Forrest at Terrain King @ 800.882.5762 email rforrest@terrainking.com

Payment/Invoice Address:

Terrain King Corp.
1502 E. Walnut
Seguin, TX 78155

Billing and Accounting Contact: Contact Kim Koenig at Terrain King @ 800.882.5762 ext 1594 email bids@alamo-group.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Pacific Power Products
PO Box 640
Ridgefield, WA 98642

Contact: Alex Little Phone: 360.568.7798

Federal ID: 93-1153978

Supplier #: W1949

Ordering Procedures: Contact Alex Little at Pacific @ 360.568.7798 email alittle@pacificgolfturf.com

Payment/Invoice Address:

Pacific Power Products
PO Box 640
Ridgefield, WA 98642

Billing and Accounting Contact: Contact Alex Little at Pacific @ 360.568.7798 email alittle@pacificgolfturf.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Venture Products
328 East Water Street
Orville, OH

Contact: Michael Noel Phone: 330.383.0075 ext 2235

Federal ID: 34-1584666

Supplier #: W41341

Ordering Procedures: Contact Michael Noel at Venture Products @ 330.383.0075 ext 2235 email michael.noel@ventrac.com

Payment/Invoice Address:

Venture Products
328 East Water Street
Orville, OH

Billing and Accounting Contact: Contact Michael Noel at Venture Products @ 330.383.0075 ext 2235 email michael.noel@ventrac.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Coates Landscape Supply
328 East Water Street
Orville, OH

Contact: Preston Farner Phone: 208.360.3892

Federal ID: **Supplier #:** W41755

Ordering Procedures: Contact Preston Farner at Coates Landscape Supply @ 208.360.3892 email preston@coatespower.com

Payment/Invoice Address:

Coates Landscape Supply
328 East Water Street
Orville, OH

Billing and Accounting Contact: Contact Preston Farner at Coates Landscape Supply @ 208.360.3892 email preston@coatespower.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Vermeer Northwest Sales and Service
PO Box 45213
Tacoma WA 98448

Contact: Tim Weaver Phone: 253.536.7112

Federal ID: 91-1466658

Supplier #: W367

Ordering Procedures: Contact Tim Weaver at Vermeer NW Sales @ 253.536.7112email
tim.weaver@vermeernw.com

Payment/Invoice Address:

Vermeer Northwest Sales and Service
PO Box 45213
Tacoma WA 98448

Billing and Accounting Contact: Contact Tim Weaver at Vermeer NW Sales @ 253.536.7112email
tim.weaver@vermeernw.com

Credit Card Acceptance: Yes – for parts and service only

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment “B”

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Diamond Mowers Inc
27134 Parklane Dr.
Sioux Falls, SD 57106

Contact: TJ Honke Phone: 605.323.8233

Federal ID: 46-0457129

Supplier #: W41248

Ordering Procedures: Contact TJ Honke at Diamond Mowers @ 605.323.8233 email
tjhonke@diamondmowers.com

Payment/Invoice Address:

Diamond Mowers Inc
27134 Parklane Dr.
Sioux Falls, SD 57106

Billing and Accounting Contact: Contact TJ Honke at Diamond Mowers @ 605.323.8233 email
tjhonke@diamondmowers.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Sumner Lawn and Saw
9318 SR 162 E.
Puyallup WA 98372

Contact: Jake Longnecker Phone: 253.435.9284

Federal ID: 91-1550915

Supplier #: W41942

Ordering Procedures: Contact Jake Longnecker at Sumner Lawn and Saw @ 253.435.9284 email jakel@sumnerlawn.com

Payment/Invoice Address:

Sumner Lawn and Saw
9318 SR 162 E.
Puyallup WA 98372

Billing and Accounting Contact: Contact Jake Longnecker at Sumner Lawn and Saw @ 253.435.9284 email jakel@sumnerlawn.com

Credit Card Acceptance: Yes

Prompt Payment Discount: NO

Volume Discount: 4% when 20 or more STIHL units are purchased

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Pricing and Ordering Information

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Contractor: Exmark MFG Co.
2101 Ashland Ave
Beatrice, NE 68310

Contact: Dan Dorn Phone: 402.223.6378

Federal ID: 47-0646782

Supplier #: W42156

Ordering Procedures: Contact Dan Dorn at Exmark @ 402.223.6378 email Dan.dorn@exmark.com

Payment/Invoice Address:

Exmark MFG Co.
2101 Ashland Ave
Beatrice, NE 68310

Billing and Accounting Contact: Contact Dan Dorn at Exmark @ 402.223.6378 email Dan.dorn@exmark.com

Credit Card Acceptance: Yes

Prompt Payment Discount: .5% NET 10

Volume Discount:NO

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30

Exmark Authorized Dealers:

Dealer	City	State	Phone	Contact
Carl's Mower & Saw	Ferndale	WA	360-384-0799	Jordan
Greenshields	Everett	WA	425-259-0111	Jerry
Horizon - Bellevue	Bellevue	WA	425-828-4554	Eric
Horizon - Everett	Everett	WA	425-303-9200	Eric
Issaquah Honda Kubota	Issaquah	WA	425-392-5182	Tom
AI Power	Olympia	WA	360-491-2022	Chris
Jennings Equipment	Puyallup	WA	253-845-8801	Brady
Lawn Equipment Supply, Inc.	Mukilteo	WA	425-355-3521	Burl
Power Shop, The	Centralia	WA	360-736-6340	Jarrold

Pricing and Ordering Information

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Precision Turf Equipment	Snohomish	WA	360-568-3500	Dan
Steele St Power Equipment	Lakewood	WA	253-531-1664	Nick
Woods Logging Supply-	Sedro Woolley	WA	360-855-0331	Josh
Walla Walla Saw LLC	Walla Walla	WA	509-529-2421	Tom
Horizon-Spokane	Spokane	WA	509-467-6601	Todd
FMI Sales	Spokane Valley	WA	509-927-4071	Scott
Smitty's Outdoor Power	Yakima	WA	509-453-9966	Gary
Farmers Exchange	Kennewick	WA	509-586-3101	Keith
Valley Tractor & Equipment	East Wenatchee	WA	509-886-1566	Earnie

Pricing and Ordering Information

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Contractor: Birch Equipment
PO Box 30918
Bellingham, WA 98228

Contact: Jeninne Duncan Phone: 360.734.5744

Federal ID: 91-1543127

Supplier #: W2407

Ordering Procedures: Contact Jeninne Duncan at Birch Equipment @ 360.734.5744 email
jeninnem@birchequipment.com

Payment/Invoice Address:

Birch Equipment
PO Box 30918
Bellingham, WA 98228

Billing and Accounting Contact: Contact Jeninne Duncan at Birch Equipment @ 360.734.5744 email
jeninnem@birchequipment.com

Credit Card Acceptance: Yes

Prompt Payment Discount: .NO

Volume Discount:NO

Delivery Time: Refer to Price Sheets Attachment "B"

Payment Terms: Net 30

Contractor: Scotsco Inc.
16750 SE Kens Court
Milwaukie, OR 97267

Contact: Mark Boersma Phone: 503.353.0325

Federal ID: 93-0593362

Supplier #: W41804

Ordering Procedures: Contact Mark Boersma at Scotsco Inc. @ 503.353.0325 email mboersma@scotsco.com

Payment/Invoice Address:

Scotsco Inc.
16750 SE Kens Court
Milwaukie, OR 97267

Billing and Accounting Contact: Contact Mark Boersma at Scotsco Inc. @ 503.353.0325 email mboersma@scotsco.com

Credit Card Acceptance: Yes

Prompt Payment Discount: .NO

Volume Discount:NO

Delivery Time: Refer to Price Sheets Attachment "B" **Payment Terms:** Net 30

Scotsco Authorized Dealers:

For Scag Equipment

Subcontractor Name	City	State	Purchasing Contact	Phone
Precision Turf Equipment	Bothell	WA	Daniel	360-568-3500
Siskun, Inc.	Everett	WA	Adrian	425-252-3688
Issaquah Honda Kubota	Issaquah	WA	Tom Scammahorn	425-392-5182

Pricing and Ordering Information

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Columbia Grain & Feed Co., Inc	Pasco	WA	Duane Wattenberge	509-547-8818
Washington Tractor, Inc	Sumner	WA	Brian Tomow	253-863-4436
Harry's Lawn & Power Equipment	Vancouver	WA	Jeff	360-694-6044
H & H Supply	Edgewood	WA		253-927-2141
Washington Tractor-Ellensburg	Ellensburg	WA	Duane	509-962-6801
Watkins Tractor & Supply	Kelso	WA	John	360-423-7220
Washington Tractor, Inc	Lynden	WA	Dan Hagerty	360-354-2186
Spokane Power Tool	Spokane	WA	Al Standal	509-489-4202
Small Engine Specialties	Yakima	WA	Kyle	509-823-4254

For Billy Goat Equipment

Subcontractor Name	City	State	Purchasing Contact	Phone
Precision Turf Equipment	Bothell	WA	Daniel Robinson	360-568-3500
Siskun, Inc.	Everett	WA	Adrian Anderson	425-252-3688
Issaquah Honda Kubota	Issaquah	WA	Tom Scammahorn	425-392-5182
Columbia Grain & Feed Co., Inc	Pasco	WA	Duane Wattenberge	509-547-8818
Washington Tractor, Inc	Sumner	WA	Brian Tomow	253-863-4436
Harry's Lawn & Power Equipment	Vancouver	WA	Jeff Gurringer	360-694-6044
AgriShop, Inc. (Tacoma)	Tacoma	WA	Adam Hogenson	253-383-4643
AgriShop, Inc. (Auburn)	Auburn	WA	Keith Jones	253-833-0870
Carl's Mower & Saw	Ferndale	WA	Carl Levien	360-384-0799
Goodsell Power Equipment	Kirkland	WA	Duane Henrickson	425-820-6168
Barnett Implement Co, Inc.	Mt. Vernon	WA	Gary Bunney	800-453-9274
J & I Saw Shop Inc.	Olympia	WA	Randy Longnecker	360-491-2022
Port Angeles Power Equipment	Port Angeles	WA	Mike Traband	360-452-4652
Jennings Equipment, Inc.	Puyallup	WA	Francis Jennings	253-845-8801
Sumner Lawn-N-Saw	Puyallup	WA	Rick Longnecker	253-435-9284
Bryant Tractor and Mower Inc.	Renton	WA	Bill Bryant	425-228-6454
Ben's Cleaner Sales, Inc.	Seattle	WA	Jerry Meyer	206-622-4262
Barnett Implement Co., Inc.	Snohomish	WA	Jerry Pittman	425-334-4048
Adams Tractor of Spokane	Spokane	WA	Bruce	509-535-1708
Ron Jones Power Equipment	Tacoma	WA	Duff Jones	253-531-0404
County Stihl Inc.	Vancouver	WA	Tom Scibilia	360-574-0043
Walla Walla Saw	Walla Walla	WA	Tom Watts	509-529-2421
Smitty's Outdoor Power	Yakima	WA	Gary Kneff	509-453-9966

Pricing and Ordering Information

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Contractor: Farmers Equipment Co
P.O Box 393
Lynden WA 98264

Contact: Mark Visser Phone: 360.815.7710

Federal ID: 91-0217261

Supplier #: W15116

Ordering Procedures: Contact Mark Visser at Farmers Equipment Co. @ 360.815.7710 email
mvisser@farmersequip.com

Payment/Invoice Address:

Farmers Equipment Co
P.O Box 393
Lynden WA 98264

Billing and Accounting Contact: Contact Mark Visser at Farmers Equipment Co. @ 360.815.7710 email
mvisser@farmersequip.com

Credit Card Acceptance: Yes – Up to \$5,000.00

Prompt Payment Discount: .NO

Volume Discount:NO

Delivery Time: Refer to Price Sheets Attachment “B”

Payment Terms: Net 30

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