



**Finance and Business Operations Division  
Procurement and Contracts Services Section  
Department of Executive Services**

CNK-ES-0340      206-263-9400 Ph  
3<sup>rd</sup> Floor      206-296-7676 Fax  
401 5<sup>th</sup> Avenue      TTY Relay: 771  
SEATTLE, WA 98104      [www.kingcounty.gov](http://www.kingcounty.gov)

**KingCounty**

**SHIP TO:**  
DES FBOD PCSS GOODS AND SERVICES  
401 5TH AVE, CNK-ES-0340  
SEATTLE, WA 98104

**CONTRACTOR:**  
RED HAWK FIRE & SECURITY (CA) LLC  
21312 30TH DR SE STE 103

BOTHELL, WA 98021 United States  
Fax: (425) 4862611

**BILL TO:**  
KC DES FBOD ACCOUNTS PAYABLES  
401 5TH AVE, CNK-ES-0320  
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5492659	REVISION 0	PAGE 1 of 1
CREATION DATE 19-SEP-2012	BUYER PAUL PRICE	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
63920	NET30DAYS	Paid	DESTINATION, FREIGHT PAID	Best Way	Telephone: (425) 486-2600

**DESCRIPTION**

**CONTRACT PURCHASE AGREEMENT  
CONTRACT HAS FTA & FEMA LANGUAGE**

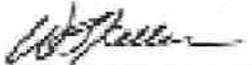
**PROVISION FOR FIRE PROTECTION (CHEETAH BASE), FIRE FLEX (VIKING TOTALPAC), DUPONT (FM200), AND NOTIFIER (RP1002) BRAND ONLY FIRE ALARM CONTROL PANEL (FACP) MAINTENANCE/REPAIR & PARTS TO AUTHORIZED KING COUNTY PERSONNEL AS REQUESTED, DURING THE PERIOD OF OCTOBER 8, 2012 THROUGH OCTOBER 7, 2017, IN ACCORDANCE WITH ITB #1296-12 AND RESPONDING BID OF REDHAWK FIRE & SECURITY INC., BOTH INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.**

**CONTRACT HAS FIXED PRICING FOR HOURLY LABOR RATES AND PARTS. NO OTHER CHARGES OR SURCHARGES ARE ALLOWED.**

**INDIVIDUAL STANDARD PURCHASE ORDERS WITH UNIQUE PURCHASE ORDER NUMBERS REFERENCING THIS CONTRACT PURCHASE AGREEMENT WILL BE ISSUED BY KING COUNTY TO AUTHORIZE THE PURCHASE AND PAYMENT OF GOODS AND SERVICES.**

**ALL INVOICES MUST REFERENCE THE INDIVIDUAL STANDARD PURCHASE ORDER NUMBER TO AVOID DELAY IN PAYMENTS.**

**ESTIMATED ANNUAL CONTRACT VALUE \$90,000.**

  
\_\_\_\_\_  
Authorized Signature

1297-12 FACP				Redhawk Fire & Security Inc			
Schedule 4 - Fire Flex Brand				MSLP	Disc. %	Corrected Unit Price	Corrected Total Price
1	1		Parts as needed	\$10,000.00	0.00%	\$10,000.00	\$10,000.00
							\$10,000.00
Hourly Labor Rates							
2	50	HR.	Regular hours			\$105.00	\$5,250.00
3	50	HR.	Reg. hrs. Federal			\$110.00	\$5,500.00
4	10	HR.	After hours			\$160.00	\$1,600.00
5	10	HR.	After hrs. Federal			\$165.00	\$1,650.00
6	5	HR.	Rate for Saturday			\$160.00	\$800.00
7	5	HR.	Federal Saturday			\$165.00	\$825.00
8	5	HR.	Rate for Sunday			\$215.00	\$1,075.00
9	5	HR.	Federal Sunday			\$220.00	\$1,100.00
10	5	HR.	Rate for KC Holidays			\$215.00	\$1,075.00
11	5	HR.	Federal Holiday rate			\$220.00	\$1,100.00
							\$19,975.00
Technical Advice via Telephone							
12	8	Call	Regular hours			\$105.00	\$840.00
13	3	Call	After Hours			\$160.00	\$480.00
14	3	Call	Sat, Sun, & Holidays			\$215.00	\$645.00
							\$1,965.00
							\$31,940.00
Prompt Payment Disc.							N/A
Total With Prompt Payment Disc.							\$31,940.00
SCS/DBE Certified							N/A
Total With SCS/DBE Factor							\$31,940.00
TOTAL FIVE YEAR CONTRACT PRICE							\$159,700.00

1297-12 FACP				Redhawk Fire & Security Inc			
Schedule 6 - DuPont Brand				MSLP	Disc. %	Corrected Unit Price	Corrected Total Price
1	1		Parts as needed	\$40,000.00	0.00%	\$40,000.00	\$40,000.00
							\$40,000.00
Hourly Labor Rates							
2	100	HR.	Regular hours			\$105.00	\$10,500.00
3	100	HR.	Reg. hrs. Federal			\$110.00	\$11,000.00
4	25	HR.	After hours			\$160.00	\$4,000.00
5	25	HR.	After hrs. Federal			\$165.00	\$4,125.00
6	10	HR.	Rate for Saturday			\$160.00	\$1,600.00
7	10	HR.	Federal Saturday			\$165.00	\$1,650.00
8	10	HR.	Rate for Sunday			\$215.00	\$2,150.00
9	10	HR.	Federal Sunday			\$220.00	\$2,200.00
10	10	HR.	Rate for KC Holidays			\$215.00	\$2,150.00
11	10	HR.	Federal Holiday rate			\$220.00	\$2,200.00
							\$41,575.00
Technical Advice via Telephone							
12	20	Call	Regular hours			\$105.00	\$2,100.00
13	5	Call	After Hours			\$160.00	\$800.00
14	5	Call	Sat, Sun, & Holidays			\$215.00	\$1,075.00
							\$3,975.00
							\$85,550.00
Prompt Payment Disc.							N/A
Total With Prompt Payment Disc.							\$85,550.00
SCS/DBE Certified							N/A
Total With SCS/DBE Factor							<b>\$85,550.00</b>
TOTAL FIVE YEAR CONTRACT PRICE							<b>\$427,750.00</b>

1297-12 FACP				Redhawk Fire & Security Inc			
Schedule 7 - Notifier Brand				MSLP	Disc. %	Corrected Unit Price	Corrected Total Price
1	1		Parts as needed	\$7,000.00	38.00%	\$4,340.00	\$4,340.00
							\$4,340.00
<b>Hourly Labor Rates</b>							
2	50	HR.	Regular hours			\$105.00	\$5,250.00
3	50	HR.	Reg. hrs. Federal			\$110.00	\$5,500.00
4	10	HR.	After hours			\$160.00	\$1,600.00
5	10	HR.	After hrs. Federal			\$165.00	\$1,650.00
6	5	HR.	Rate for Saturday			\$160.00	\$800.00
7	5	HR.	Federal Saturday			\$165.00	\$825.00
8	5	HR.	Rate for Sunday			\$215.00	\$1,075.00
9	5	HR.	Federal Sunday			\$220.00	\$1,100.00
10	5	HR.	Rate for KC Holidays			\$215.00	\$1,075.00
11	5	HR.	Federal Holiday rate			\$220.00	\$1,100.00
							\$19,975.00
<b>Technical Advice via Telephone</b>							
12	10	Call	Regular hours			\$105.00	\$1,050.00
13	5	Call	After Hours			\$160.00	\$800.00
14	5	Call	Sat, Sun, & Holidays			\$215.00	\$1,075.00
							\$2,925.00
							\$27,240.00
Prompt Payment Disc.							N/A
Total With Prompt Payment Disc.							\$27,240.00
SCS/DBE Certified							N/A
Total With SCS/DBE Factor							<b>\$27,240.00</b>
<b>TOTAL FIVE YEAR CONTRACT PRICING</b>							<b>\$136,200.00</b>

# Invitation to Bid



Department of Executive Services  
Finance and Business Operations Division  
**Procurement and Contract Services Section**  
206-263-9400 TTY Relay: 711

**ADVERTISED DATE: AUGUST 14, 2012**

Invitation to Bid (ITB) Title: Fire Alarm Control Panel (FACP) Maintenance/Repair & Parts

ITB Number: 1296-12-PAP

Due Date: August 30, 2012 - 2:00 p.m.

Buyer: Paul Price, paul.price@kingcounty.gov, 206-263-9309

Alternate Buyer: Mary Schumacher, mary.schumacher@kingcounty.gov, 263-9305

Furnish FACP Maintenance/Repair & Parts as requested by King County personnel in accordance with the attached instructions, requirements and specifications.

### TOTAL BID PRICE

SCHEDULE I:	\$ <u>103,066.20</u>	SCHEDULE V:	\$ <u>42,900.00</u>
SCHEDULE II:	\$ <u>99,260.25</u>	SCHEDULE VI:	\$ <u>85,550.00</u>
SCHEDULE III:	\$ <u>32,315.00</u>	SCHEDULE VII:	\$ <u>27,240.00</u>
SCHEDULE IV:	\$ <u>31,990.00</u>		

**NO PRE-BID CONFERENCE**

Sealed Bids are hereby solicited and will only be received by:  
King County Procurement Services Section  
Chinook Building, 3rd Floor  
401 Fifth Avenue Seattle, WA 98104  
Office Hours: 8:00 a.m. – 5:00 p.m. Monday - Friday

**BIDDERS SHALL COMPLETE AND SIGN THE FORM BELOW.**

We acknowledge that all Addenda have been examined as part of the Contract documents. The submittal is signed by an authorized representative of the Bidder accepting all terms and conditions contained in the bid and any addenda. We acknowledge that attaching our terms and conditions or modifying the ITB terms and conditions may result in our bid being rejected.

Company Name

Redhawk Fire & Security Inc (CA)

Address

21312 30th Drive SE, Suite 103

City/State /Postal Code

Bothell, WA 98021

Signature

Print name and title

Troy Costilla Sr. Estimator

Email

Troy.Costilla@Redhawkus.com

Phone

425-486-2600 Ex 7603

Fax

425-486-2611

Upon request, this Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities.

## **ATTACHMENT 2, Schedule I (Edwards Brand) PRICING SHEET**

Estimated quantities and usage are for bid evaluation purposes only and reflects the annual estimated usage.

Contract pricing is based on a Discount off the published Catalog price or Manufacturer's Suggested List price. To ensure equivalence, the base price shall be the current published Catalog Price or Manufacturer's Suggested List Price (MSLP), if applicable. Using that as a basis, fill in the Catalog Price or MSLP, the Discount Percentage (if any) offered and the Unit Price. The Unit Price is calculated by multiplying the Catalog Price or MSLP times the Discount Percentage (if any) and subtracting this amount from the MSLP. Extend the total by multiplying the Estimated Quantity times the Unit Price for each line item below.

The pricing sheet provides a representative list of the items to be purchased under the Contract.

Other related items may also be purchased under this Contract. The discount percentage offered for the listed items shall be consistent for all other related items purchased under this Contract. Bidders shall bid all line items in all schedules to be considered responsive. Bidders failing to complete all of the fields in all schedules may be deemed non-responsive. If no discount percentage is offered, enter 0% in the appropriate space.

See Section 7 Technical Specifications for details on items below.

<b>Fire Alarm Control Panels (FACP) Maintenance/Repair &amp; Parts</b>							
<b>Item No.</b>	<b>Est. Annual Usage</b>	<b>Description of Part</b>	<b>UOM</b>	<b>MSLP</b>	<b>Disc. %</b>	<b>Unit Price</b>	<b>Total Price</b>
<b>Edwards Brand Items (or approved equal) Most locations employ Edwards Brand</b>							
1	10	SIGA-CT1 Module	EA	\$ 137.16	50 %	\$ 68.58	\$ 685.80
Or Equal							
2	10	SIGA-CT2 Module	EA	\$ 233.76	50 %	\$ 116.88	\$ 1168.80
Or Equal							
3	10	MR-101/T Relay	EA	\$ 39.08	50 %	\$ 19.54	\$ 195.40
Or Equal							
4	10	MR-204/T Relay	EA	\$ 187.32	50 %	\$ 93.66	\$ 963.60
Or Equal							
5	10	SIGA PS Sensor	EA	\$ 180	50 %	\$ 90.00	\$ 900.00
Or Equal							
6	5	SIGA 278 Station	EA	\$ 227.88	50 %	\$ 113.94	\$ 569.70
Or Equal							
7	5	302-ET-135 Tubes	EA	\$ 87.06	50 %	\$ 43.53	\$ 217.65
Or Equal							
8	5	SIGA HRS Detector	EA	\$ 135.04	50 %	\$ 67.52	\$ 337.60
Or Equal							
9	1	SIGA SD Super Duct	EA	\$ 519.36	50 %	\$ 259.68	\$ 259.68
Or Equal							
10	1	G1R-VM Multi Strobe	EA	\$ 96.96	50 %	\$ 48.48	\$ 48.48
Or Equal							
11	1	CPU3 With 3-RS485A, 3-RS485B & 3-RS232	EA	\$ 2084.08	50 %	\$ 1042.04	\$ 1042.04
Or Equal							
12	1	SMXLO Plug-in standard output single mode transceiver or 3-FIBMB	EA	\$ 1904.96	50 %	\$ 952.48	\$ 952.48
Or Equal							
13	\$25,000	Other Edwards Brand parts as needed			50 %		\$ 25000

**Fire Alarm Control Panels (FACP) Maintenance/Repair & Parts**

Item No.	Est. Annual Usage	Description of Part	UOM	MSLP	Disc. %	Unit Price	Total Price
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**Hourly Labor Rates for Repair / Maintenance Services**

Rate is the cost per person per hour to provide all services. All services includes: profit, labor (federal wage or prevailing wage if required), transportation, equipment/tools, and all direct and indirect overhead costs.

Item No.	Est. Annual Usage	Description of Time	UOM	Unit Price	Extended Price
14	100	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 105	\$ 10500
15	100	<b>Federal Wage</b> - Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 110	\$ 11000
16	100	After hours – 5 p.m. to 7 a.m. Monday to Friday	HR	\$ 160	\$ 16000
17	100	<b>Federal Wage</b> - After hours – 5 p.m. to 7 a.m. Monday to Friday	HR	\$ 165	\$ 16500
18	15	Rate for Saturday – Emergency Work	HR	\$ 160	\$ 2400
19	10	<b>Federal Wage</b> - Rate for Saturday – Emergency Work	HR	\$ 165	\$ 1650
20	10	Rate for Sunday – Emergency Work	HR	\$ 215	\$ 2150
21	10	<b>Federal Wage</b> - Rate for Sunday – Emergency Work	HR	\$ 220	\$ 2200
22	10	Rate for King County Holidays – Emergency Work	HR	\$ 215	\$ 2150
23	10	<b>Federal Wage</b> - Rate for King County Holidays – Emergency Work	HR	\$ 220	\$ 2200

**Technical Advice and Troubleshooting done via Telephone.**

**Call periods are up to Fifteen (15) minutes and can be rounded up to the next Fifteen (15) minute period for billing**

24	20	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	Call	\$ 105	\$ 2100
25	5	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	Call	\$ 160	\$ 800
26	5	Rate for Saturday, Sunday & Holidays	Call	\$ 215	\$ 1075

**Add line items 1–26 and enter total here and onto Page one (1) of ITB under Schedule I. \$ 103066.20**

### **ATTACHMENT 3, Schedule II (Kidde-Fenwal Brand) PRICING SHEET**

Estimated quantities and usage are for bid evaluation purposes only and reflects the annual estimated usage.

Contract pricing is based on a Discount off the published Catalog price or Manufacturer's Suggested List price. To ensure equivalence, the base price shall be the current published Catalog Price or Manufacturer's Suggested List Price (MSLP), if applicable. Using that as a basis, fill in the Catalog Price or MSLP, the Discount Percentage (if any) offered and the Unit Price. The Unit Price is calculated by multiplying the Catalog Price or MSLP times the Discount Percentage (if any) and subtracting this amount from the MSLP. Extend the total by multiplying the Estimated Quantity times the Unit Price for each line item below.

The pricing sheet provides a representative list of the items to be purchased under the Contract.

Other related items may also be purchased under this Contract. The discount percentage offered for the listed items shall be consistent for all other related items purchased under this Contract. Bidders shall bid all line items in all schedules to be considered responsive. Bidders failing to complete all of the fields in all schedules may be deemed non-responsive. If no discount percentage is offered, enter 0% in the appropriate space.

See Section 7 Technical Specifications for details on items below.

Fire Alarm Control Panels (FACP) Maintenance/Repair & Parts							
Item No.	Est. Annual Usage	Description of Part	UOM	MSLP	Disc. %	Unit Price	Total Price
<b>Kidde Fenwal Brand Items (or approved equal)</b>							
1	10	73-117068-019 CBL	EA	\$ 3409	38 %	\$ 2105.06	\$ 21050.60
Or Equal							
2	10	73-117068-016 CBL	EA	\$ 2633	38 %	\$ 1625	\$ 16250
Or Equal							
3	5	76-600000-104 DISP	EA	\$ 2076	38 %	\$ 1281.93	\$ 6409.65
Or Equal							
4	2	73-408004-001 MDL	EA	\$ Obsolete	Ø %	\$ 0	\$ 0
Or Equal							
5	\$10,000	Other Kidde Fenwal Brand Parts as needed			Ø %		\$ 10000
<b>Hourly Labor Rates for Repair / Maintenance Services</b>							
Rate is the cost per person per hour to provide all services. All services includes: profit, labor (federal wage or prevailing wage if required), transportation, equipment/tools, and all direct and indirect overhead costs.							
Item No.	Est. Annual Usage	Description of Time	UOM	Unit Price	Extended Price		
6	100	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 105	\$ 10500		
7	100	<b>Federal Wage</b> - Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 110	\$ 11000		
8	25	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 160	\$ 4000		
9	25	<b>Federal Wage</b> - After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 165	\$ 4125		
10	10	Rate for Saturday – Emergency Work	HR	\$ 160	\$ 1600		
11	10	<b>Federal Wage</b> - Rate for Saturday – Emergency Work	HR	\$ 165	\$ 1650		
12	10	Rate for Sunday – Emergency Work	HR	\$ 215	\$ 2150		
13	10	<b>Federal Wage</b> - Rate for Sunday – Emergency Work	HR	\$ 220	\$ 2200		

<b>Fire Alarm Control Panels (FACP) Maintenance/Repair &amp; Parts</b>							
<b>Item No.</b>	<b>Est. Annual Usage</b>	<b>Description of Part</b>	<b>UOM</b>	<b>MSLP</b>	<b>Disc. %</b>	<b>Unit Price</b>	<b>Total Price</b>
14	10	Rate for King County Holidays – Emergency Work		HR		\$ 215	\$ 2150
15	10	<b>Federal Wage</b> - Rate for King County Holidays – Emergency Work		HR		\$ 220	\$ 2200
<b>Technical Advice and Troubleshooting done via Telephone.</b>							
<b>Call periods are up to Fifteen (15) minutes and can be rounded up to the next Fifteen (15) minute period for billing</b>							
16	20	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday		Call		\$ 105	\$ 2100
17	5	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work		Call		\$ 160	\$ 800
18	5	Rate for Saturday, Sunday & Holidays		Call		\$ 215	\$ 1075
<b>Add line items 1–18 and enter total here and onto Page one (1) of ITB under Schedule II.</b>							<b>\$ 99260.25</b>

## **ATTACHMENT 4, Schedule III (Fike Protection Brand, Cheetah Base System) PRICING SHEET**

Estimated quantities and usage are for bid evaluation purposes only and reflects the annual estimated usage.

Contract pricing is based on a Discount off the published Catalog price or Manufacturer's Suggested List price. To ensure equivalence, the base price shall be the current published Catalog Price or Manufacturer's Suggested List Price (MSLP), if applicable. Using that as a basis, fill in the Catalog Price or MSLP, the Discount Percentage (if any) offered and the Unit Price. The Unit Price is calculated by multiplying the Catalog Price or MSLP times the Discount Percentage (if any) and subtracting this amount from the MSLP. Extend the total by multiplying the Estimated Quantity times the Unit Price for each line item below.

The pricing sheet provides a representative list of the items to be purchased under the Contract.

Other related items may also be purchased under this Contract. The discount percentage offered for the listed items shall be consistent for all other related items purchased under this Contract. Bidders shall bid all line items in all schedules to be considered responsive. Bidders failing to complete all of the fields in all schedules may be deemed non-responsive. If no discount percentage is offered, enter 0% in the appropriate space.

See Section 7 Technical Specifications for details on items below.

**Fire Alarm Control Panels (FACP) Maintenance/Repair & Parts**

Item No.	Est. Annual Usage	Description of Part	UOM	MSLP	Disc. %	Unit Price	Total Price
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**Fike Protection Brand (Cheetah Base System) Items (or approved equal)**

1	\$10,000	Fike Protection Brand parts as needed			0 %		\$10000
Or Equal							

**Hourly Labor Rates for Repair / Maintenance Services**

Rate is the cost per person per hour to provide all services. All services includes: profit, labor (federal wage or prevailing wage if required), transportation, equipment/tools, and all direct and indirect overhead costs.

Item No.	Est. Annual Usage	Description of Time	UOM	Unit Price	Extended Price
2	50	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 105	\$ 5250
3	50	<b>Federal Wage</b> - Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 110	\$ 5500
4	10	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 160	\$ 1600
5	10	<b>Federal Wage</b> - After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 165	\$ 1650
6	5	Rate for Saturday – Emergency Work	HR	\$ 160	\$ 800
7	5	<b>Federal Wage</b> - Rate for Saturday – Emergency Work	HR	\$ 165	\$ 825
8	5	Rate for Sunday – Emergency Work	HR	\$ 215	\$ 1075
9	5	<b>Federal Wage</b> - Rate for Sunday – Emergency Work	HR	\$ 220	\$ 1100
10	5	Rate for King County Holidays – Emergency Work	HR	\$ 215	\$ 1075
11	5	<b>Federal Wage</b> - Rate for King County Holidays – Emergency Work	HR	\$ 220	\$ 1100

<b>Technical Advice and Troubleshooting done via Telephone.</b>					
<b>Call periods are up to Fifteen (15) minutes and can be rounded up to the next Fifteen (15) minute period for billing</b>					
12	8	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	Call	\$ 105	\$ 840
13	4	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	Call	\$ 160	\$ 640
14	4	Rate for Saturday, Sunday & Holidays	Call	\$ 215	\$ 860
<b>Add line items 1–14 and enter total here and onto Page one (1) of ITB under Schedule III.</b>					<b>\$ 32315</b>

## **ATTACHMENT 5, Schedule IV (Fire Flex Brand, Viking Totalpac) PRICING SHEET**

Estimated quantities and usage are for bid evaluation purposes only and reflects the annual estimated usage.

Contract pricing is based on a Discount off the published Catalog price or Manufacturer's Suggested List price. To ensure equivalence, the base price shall be the current published Catalog Price or Manufacturer's Suggested List Price (MSLP), if applicable. Using that as a basis, fill in the Catalog Price or MSLP, the Discount Percentage (if any) offered and the Unit Price. The Unit Price is calculated by multiplying the Catalog Price or MSLP times the Discount Percentage (if any) and subtracting this amount from the MSLP. Extend the total by multiplying the Estimated Quantity times the Unit Price for each line item below.

The pricing sheet provides a representative list of the items to be purchased under the Contract.

Other related items may also be purchased under this Contract. The discount percentage offered for the listed items shall be consistent for all other related items purchased under this Contract. Bidders shall bid all line items in all schedules to be considered responsive. Bidders failing to complete all of the fields in all schedules may be deemed non-responsive. If no discount percentage is offered, enter 0% in the appropriate space.

See Section 7 Technical Specifications for details on items below.

**Fire Alarm Control Panels (FACP) Maintenance/Repair & Parts**

Item No.	Est. Annual Usage	Description of Part	UOM	MSLP	Disc. %	Unit Price	Total Price
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**Fire Flex Brand (Viking TotalPac) Items (or approved equal)**

1	\$10,000	Fire Flex Brand Items as needed			0 %		\$ 10000
Or Equal							

**Hourly Labor Rates for Repair / Maintenance Services**

Rate is the cost per person per hour to provide all services. All services includes: profit, labor (federal wage or prevailing wage if required), transportation, equipment/tools, and all direct and indirect overhead costs.

Item No.	Est. Annual Usage	Description of Time	UOM	Unit Price	Extended Price
2	50	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 105	\$ 5250
3	50	<b>Federal Wage</b> - Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 110	\$ 5500
4	10	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 160	\$ 1600
5	10	<b>Federal Wage</b> - After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 165	\$ 1650
6	5	Rate for Saturday – Emergency Work	HR	\$ 160	\$ 800
7	5	<b>Federal Wage</b> - Rate for Saturday – Emergency Work	HR	\$ 165	\$ 825
8	5	Rate for Sunday – Emergency Work	HR	\$ 215	\$ 1075
9	5	<b>Federal Wage</b> - Rate for Sunday – Emergency Work	HR	\$ 220	\$ 1100
10	5	Rate for King County Holidays – Emergency Work	HR	\$ 215	\$ 1125
11	5	<b>Federal Wage</b> - Rate for King County Holidays – Emergency Work	HR	\$ 220	\$ 1100

<b>Technical Advice and Troubleshooting done via Telephone.</b>					
<b>Call periods are up to Fifteen (15) minutes and can be rounded up to the next Fifteen (15) minute period for billing</b>					
12	8	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	Call	\$ 105	\$ 840
13	3	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	Call	\$ 160	\$ 480
14	3	Rate for Saturday, Sunday & Holidays	Call	\$ 215	\$ 645
<b>Add line items 1–14 and enter total here and onto Page one (1) of ITB under Schedule IV.</b>					<b>\$ 31990</b>

## **ATTACHMENT 6, Schedule V (Simplex Grinnell Brand, 4010 system) PRICING SHEET**

Estimated quantities and usage are for bid evaluation purposes only and reflects the annual estimated usage.

Contract pricing is based on a Discount off the published Catalog price or Manufacturer's Suggested List price. To ensure equivalence, the base price shall be the current published Catalog Price or Manufacturer's Suggested List Price (MSLP), if applicable. Using that as a basis, fill in the Catalog Price or MSLP, the Discount Percentage (if any) offered and the Unit Price. The Unit Price is calculated by multiplying the Catalog Price or MSLP times the Discount Percentage (if any) and subtracting this amount from the MSLP. Extend the total by multiplying the Estimated Quantity times the Unit Price for each line item below.

The pricing sheet provides a representative list of the items to be purchased under the Contract.

Other related items may also be purchased under this Contract. The discount percentage offered for the listed items shall be consistent for all other related items purchased under this Contract. Bidders shall bid all line items in all schedules to be considered responsive. Bidders failing to complete all of the fields in all schedules may be deemed non-responsive. If no discount percentage is offered, enter 0% in the appropriate space.

See Section 7 Technical Specifications for details on items below.

**Fire Alarm Control Panels (FACP) Maintenance/Repair & Parts**

Item No.	Est. Annual Usage	Description of Part	UOM	MSLP	Disc. %	Unit Price	Total Price
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**Simplex Grinnell Brand Items (or approved equal)**

1	\$20,000	Other Simplex Grinnell Brand as needed			6 %		\$ 20000
Or Equal							

**Hourly Labor Rates for Repair / Maintenance Services**

Rate is the cost per person per hour to provide all services. All services includes: profit, labor (federal wage or prevailing wage if required), transportation, equipment/tools, and all direct and indirect overhead costs.

Item No.	Est. Annual Usage	Description of Time	UOM	Unit Price	Extended Price
2	50	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 105	\$ 5250
3	50	<b>Federal Wage</b> - Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 110	\$ 5500
4	10	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 160	\$ 1600
5	10	<b>Federal Wage</b> - After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 165	\$ 1650
6	5	Rate for Saturday – Emergency Work	HR	\$ 160	\$ 800
7	5	<b>Federal Wage</b> - Rate for Saturday – Emergency Work	HR	\$ 165	\$ 825
8	5	Rate for Sunday – Emergency Work	HR	\$ 215	\$ 1075
9	5	<b>Federal Wage</b> - Rate for Sunday – Emergency Work	HR	\$ 220	\$ 1100
10	5	Rate for King County Holidays – Emergency Work	HR	\$ 215	\$ 1075
11	5	<b>Federal Wage</b> - Rate for King County Holidays – Emergency Work	HR	\$ 220	\$ 1100

<b>Technical Advice and Troubleshooting done via Telephone.</b>						
<b>Call periods are up to Fifteen (15) minutes and can be rounded up to the next Fifteen (15) minute period for billing</b>						
12	10	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	Call	\$ 105	\$ 1050	
13	5	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	Call	\$ 160	\$ 800	
14	5	Rate for Saturday, Sunday & Holidays	Call	\$ 215	\$ 1075	
<b>Add line items 1–14 and enter total here and onto Page one (1) of ITB under Schedule V.</b>					<b>\$ 42900</b>	

## **ATTACHMENT 7, Schedule VI (DuPont Brand, FM200 Systems) PRICING SHEET**

Estimated quantities and usage are for bid evaluation purposes only and reflects the annual estimated usage.

Contract pricing is based on a Discount off the published Catalog price or Manufacturer's Suggested List price. To ensure equivalence, the base price shall be the current published Catalog Price or Manufacturer's Suggested List Price (MSLP), if applicable. Using that as a basis, fill in the Catalog Price or MSLP, the Discount Percentage (if any) offered and the Unit Price. The Unit Price is calculated by multiplying the Catalog Price or MSLP times the Discount Percentage (if any) and subtracting this amount from the MSLP. Extend the total by multiplying the Estimated Quantity times the Unit Price for each line item below.

The pricing sheet provides a representative list of the items to be purchased under the Contract.

Other related items may also be purchased under this Contract. The discount percentage offered for the listed items shall be consistent for all other related items purchased under this Contract. Bidders shall bid all line items in all schedules to be considered responsive. Bidders failing to complete all of the fields in all schedules may be deemed non-responsive. If no discount percentage is offered, enter 0% in the appropriate space.

See Section 7 Technical Specifications for details on items below.

**Fire Alarm Control Panels (FACP) Maintenance/Repair & Parts**

Item No.	Est. Annual Usage	Description of Part	UOM	MSLP	Disc. %	Unit Price	Total Price
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**DuPont Brand Items (or approved equal)**

1	\$40,000	DuPont Brand Items as needed			0 %		\$ 40000
Or Equal							

**Hourly Labor Rates for Repair / Maintenance Services**

Rate is the cost per person per hour to provide all services. All services includes: profit, labor (federal wage or prevailing wage if required), transportation, equipment/tools, and all direct and indirect overhead costs.

Item No.	Est. Annual Usage	Description of Time	UOM	Unit Price	Extended Price
2	100	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 105	\$ 10500
3	100	<b>Federal Wage</b> - Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 110	\$ 11000
4	25	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 160	\$ 4000
5	25	<b>Federal Wage</b> - After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 165	\$ 4125
6	10	Rate for Saturday – Emergency Work	HR	\$ 160	\$ 1600
7	10	<b>Federal Wage</b> - Rate for Saturday – Emergency Work	HR	\$ 165	\$ 1650
8	10	Rate for Sunday – Emergency Work	HR	\$ 215	\$ 2150
9	10	<b>Federal Wage</b> - Rate for Sunday – Emergency Work	HR	\$ 220	\$ 2200
10	10	Rate for King County Holidays – Emergency Work	HR	\$ 215	\$ 2150
11	10	<b>Federal Wage</b> - Rate for King County Holidays – Emergency Work	HR	\$ 220	\$ 2200

<b>Technical Advice and Troubleshooting done via Telephone.</b>						
<b>Call periods are up to Fifteen (15) minutes and can be rounded up to the next Fifteen (15) minute period for billing</b>						
12	20	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	Call	\$ 105	\$ 2100	
13	5	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	Call	\$ 160	\$ 800	
14	5	Rate for Saturday, Sunday & Holidays	Call	\$ 215	\$ 1075	
<b>Add line items 1–14 and enter total here and onto Page one (1) of ITB under Schedule VI.</b>					<b>\$ 85550</b>	

## **ATTACHMENT 8, Schedule VII (Notifier Brand, RP1002 system) PRICING SHEET**

Estimated quantities and usage are for bid evaluation purposes only and reflects the annual estimated usage.

Contract pricing is based on a Discount off the published Catalog price or Manufacturer's Suggested List price. To ensure equivalence, the base price shall be the current published Catalog Price or Manufacturer's Suggested List Price (MSLP), if applicable. Using that as a basis, fill in the Catalog Price or MSLP, the Discount Percentage (if any) offered and the Unit Price. The Unit Price is calculated by multiplying the Catalog Price or MSLP times the Discount Percentage (if any) and subtracting this amount from the MSLP. Extend the total by multiplying the Estimated Quantity times the Unit Price for each line item below.

The pricing sheet provides a representative list of the items to be purchased under the Contract.

Other related items may also be purchased under this Contract. The discount percentage offered for the listed items shall be consistent for all other related items purchased under this Contract. Bidders shall bid all line items in all schedules to be considered responsive. Bidders failing to complete all of the fields in all schedules may be deemed non-responsive. If no discount percentage is offered, enter 0% in the appropriate space.

See Section 7 Technical Specifications for details on items below.

**Fire Alarm Control Panels (FACP) Maintenance/Repair & Parts**

Item No.	Est. Annual Usage	Description of Part	UOM	MSLP	Disc. %	Unit Price	Total Price
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**Notifier Brand Items (or approved equal)**

1	\$7,000	Notifier Brand items as needed			38 %		\$ 4340
Or Equal							

**Hourly Labor Rates for Repair / Maintenance Services**

Rate is the cost per person per hour to provide all services. All services includes: profit, labor (federal wage or prevailing wage if required), transportation, equipment/tools, and all direct and indirect overhead costs.

Item No.	Est. Annual Usage	Description of Time	UOM	Unit Price	Extended Price
2	50	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 105	\$ 5250
3	50	<b>Federal Wage</b> - Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	HR	\$ 110	\$ 5500
4	10	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 160	\$ 1600
5	10	<b>Federal Wage</b> - After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	HR	\$ 165	\$ 1650
6	5	Rate for Saturday – Emergency Work	HR	\$ 160	\$ 800
7	5	<b>Federal Wage</b> - Rate for Saturday – Emergency Work	HR	\$ 165	\$ 825
8	5	Rate for Sunday – Emergency Work	HR	\$ 215	\$ 1075
9	5	<b>Federal Wage</b> - Rate for Sunday – Emergency Work	HR	\$ 220	\$ 1100
10	5	Rate for King County Holidays – Emergency Work	HR	\$ 215	\$ 1075
11	5	<b>Federal Wage</b> - Rate for King County Holidays – Emergency Work	HR	\$ 220	\$ 1100

<b>Technical Advice and Troubleshooting done via Telephone.</b>						
<b>Call periods are up to Fifteen (15) minutes and can be rounded up to the next Fifteen (15) minute period for billing</b>						
12	10	Regular Business hours - 7 a.m. to 5 p.m. Monday to Friday	Call	\$ 105		\$ 1050
13	5	After hours – 5 p.m. to 7 a.m. Monday to Friday – Emergency Work	Call	\$ 160		\$ 800
14	5	Rate for Saturday, Sunday & Holidays	Call	\$ 215		\$ 1075
<b>Add line items 1–14 and enter total here and onto Page one (1) of ITB under Schedule VII.</b>						<b>\$ 27240</b>

## SECTION 7 Bid Response

### 7.1 Rules of Price Evaluation

Bids meeting all requirements of this ITB will be evaluated on price. Bids stating price in effect at the time of shipment will not be accepted.

The County intends to award by schedule, to the lowest, responsible, responsive bidder for that schedule. The County also reserves the right to award to a Secondary Contractor.

### 7.2 Bidder's Contact Information

- A. Primary Location Technician works at or will respond from for service calls. If Contractor has more than one location/Technician, copy this page and submit for each.

Physical Address: 21312 30th Drive SE Suite # 103, Bothell WA 98021

Name of Contact Person: Troy Costilla

Email: Troy.Costilla @Redhawkus.com

Telephone No. (Local/Toll Free): 425-486-2600 ext 7603

Name of Emergency Contact Person: Troy Costilla

Include an "emergency" phone number for service required outside of the hours of operation stated below.

Emergency Telephone No. 206-450-8070

Email: Troy Costilla@Redhawkus.com

State hours and days of operation:

Hours: 7 a.m. to 5 p.m. Days: Monday to Friday

### 7.3 Bid Submittals

- A. Bidders shall submit the following forms with their Bid Submittal:
1. Completed Section 7.2
  2. Lobbying Certificate
- B. Bidders shall submit the completed Lobbying Certificate (attached to this ITB) with their bid submittal.
1. Buy America Certificate  
Bidders shall submit the completed Buy America Certificate (attached to this ITB) with their bid submittal. Certificate shall be completed as compliant. FACP products are sub-components and are determined to be compliant.
- C. Bidder/Contractor shall provide the following within five (5) working days of the County's written request:
1. Documentation showing the Technician(s) providing service for King County is factory certified for the Brand(s) of FACP being bid on.

**7.4 Important dates**

ITB is advertised: .....August 14, 2012  
Submission of Equal Brands Due:..... August 20, 2012 at 2:00 PM  
Questions due: .....August 23, 2012 at 2:00 PM  
ITB due date:.....August 30, 2012 at 2:00 PM

**7.5 Prompt Pay Discount**

Prompt payment discounts offered by Contractors shall be used to calculate the low bid provided the discount offered allows a minimum of 20 days for payment. The number of days is calculated from the date of acceptance of goods or services or from the date a complete invoice is date stamped as received by King County, whichever event occurs last, and the check/warrant date. The County will take advantage of any prompt payment discount terms bid. Discount periods shall be extended if:

- The date printed on the invoice is more than three days earlier than the invoice receipt date;
- The delay is caused awaiting a credit memo, invoice correction, adjustment or reissue;
- An invoice is received prior to receiving goods ordered.

**Prompt pay discount offered**  0  % -  N/A  Days, Net  N/A

**If no discount is offered, the Counties standard payment terms are Net 30**

**7.6 Pricing**

- A. The Pricing Sheets on attachments two (2) through eight (8) A, shall be completed and submitted with bid. Bidders may bid all one or all schedules and submit the correct pricing sheet attached for the schedules they wish to bid on.
- B. Pricing shall not include tax.
- C. The quantities listed on the Pricing Sheet are estimated annual requirements. King County will neither be obligated to nor restricted by these quantities. Unforeseen situations could arise and usage could be substantially lower or higher.
- D. Contractors shall not alter the specification, pricing information section, and the terms and conditions of this Invitation to Bid Number 1296-12-PAP. Any alteration may render a bid non-responsive.
- E. Hourly rates shall only be billed for time when the contractor is on-site. Requests or invoices for time not on-site will not be allowed. The Hourly rate is a cost per hour, per person to provide all services. All services includes: profit, labor, transportation, fuel, tools, permits, licenses, prevailing wage (if applicable), travel, equipment, and all other direct and indirect overhead costs.
- F. Hourly rates shall be billed in 15 minute increments and rounded up to the next 15 minute time. Small repair jobs can be billed at a two (2) hour minimum.
- G. List of King County Holidays can be found online here:  
<http://www.kingcounty.gov/employees/HumanResources.aspx>
- H. In the event of a discrepancy between the unit price and the extended price, the unit price will prevail.

- I. The items on the price sheet list are known parts needed. The percent discount offered for these items shall be consistent for other related items purchased under this contract.
- J. This is firm fixed pricing contract and the Contractor shall request increases for parts and hourly rates in accordance with Section 4.4.

**7.7 References**

List the names and addresses of four (4) customers, for whom the bidder has performed or provided similar goods and/or services, preferably in Washington State, for a period not less than one (1) year. Include dates, contact persons and telephone numbers. Should any reference submitted by a bidder be found unsatisfactory, King County, at its sole option, may reject that bidder's bid. King County shall be the sole judge in determining a satisfactory/unsatisfactory reference response. **References shall be submitted with bid.**

Company Name: Navy Base Whildby NAS  
 Company Address: \_\_\_\_\_  
 Company Phone: 360-257-0584  
 Contact Person: ANITA MCGORIAN  
 Dates: On going

Company Name: Renton School District  
 Company Address: \_\_\_\_\_  
 Company Phone: 206-940-8341  
 Contact Person: DEAN HOOD  
 Dates: On going

Company Name: LBA  
 Company Address: \_\_\_\_\_  
 Company Phone: 425-207-6115  
 Contact Person: Eric Whitehead  
 Dates: On going

Company Name: Lake Washington School District  
 Company Address: \_\_\_\_\_  
 Company Phone: 425-936-1103  
 Contact Person: Richard Ellison  
 Dates: On going



# BUY AMERICA CERTIFICATE Certificate of Compliance with Section 165(A)

## Par. 661.5 GENERAL REQUIREMENTS FOR STEEL AND MANUFACTURED PRODUCTS.

1. Except as provided in Part 661 no funds may be obligated by FTA for a grantee project unless all steel and manufactured products used in the project are produced in the United States.
2. All steel manufacturing processes must take place in United States, except metallurgical processes involving refine of steel additives.
3. The steel requirements apply to all steel items including, but not limited to, structural steel, running rail and contact rail.
4. For a manufactured product to be considered produced in the United States:
  - (a) All of the manufacturing processes for the product must take place in the United States; and
  - (b) All items or material used in the product must be of United States origin.
5. Subcomponents, such as bus parts, may be foreign sourced. Such products are considered Buy America compliant.

The vendor hereby certifies that it **Will** comply with the requirements of Section 165(a) of the Surface Transportation Assistance Act of 1982, as amended, and the regulations in 49 CFR Part 661.

Signature:  Date: 8/28/2012  
 Title: SIC. SALES ESTIMATOR  
 Company Name: REDHAWK FIRE + SECURITY INC (CA)

OR

## Certificate Of Noncompliance With Section 165(a)

The vendor hereby certifies that it cannot comply with the requirements of Section 165(a) of the Surface Transportation Assistance Act of 1982, as amended, but it may qualify for an exception to the requirement pursuant to Section 165(b)(2) or (b)(4) of the Surface Transportation Assistance Act of 1982 and regulations in 49 CFR Part 661.7.

Signature:  Date: 8/28/2012  
 Title: SIC. SALES ESTIMATOR  
 Company Name: REDHAWK FIRE + SECURITY INC (CA)

It is important to remember that this Bid is funded in part by the FEDERAL TRANSIT ADMINISTRATION (FTA). In accordance with FTA requirements, each vendor Shall complete this Attachment H and submit it to the County with and as a part of their Bid.



CERTIFICATE OF LOBBYING ACTIVITIES  
CONTRACT NO. \_\_\_\_\_

The undersigned certifies, to the best of his or her knowledge and belief, that:

- A. No federally appropriated funds have been paid or Will be paid, by or on behalf of the undersigned, to any Person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, or officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal Contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any federal Contract, grant, loan or cooperative agreement.
- B. If any funds other than federally appropriated funds have been paid or Will be paid to any Person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress or an employee or a Member of Congress in connection with this federal Contract, grant, loan or cooperative agreement, the undersigned Shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," to the Contract administrator.
- C. The undersigned Shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including sub-Contracts, sub-grants and Contracts under grants, loans and cooperative agreements) and that all recipients of Subcontract awards in excess of \$100,000 Shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by § 1352, Title 31, U.S. Code. Any Person who fails to file the required certification Shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Date: 8/28/2012

Company Name: REDHAWK FIRE + SECURITY INC (CA)

Authorized  
Signature: [Handwritten Signature]

Printed Name/Title: TROY COSTILLO SA. SALES ENGINEER