KingCounty

Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
SEATTLE, WA 98104

206-263-9400 Ph
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

CONTRACTOR:
PAPE MATERIAL HANDLING
1307 54TH AVE E

FIFE, WA 98424 United States
Fax: (888) 4490574

CONTRACT

CONTRACT NO.	REVISION	PAGE
5423946	0	1 of 1

CREATION DATE	BUYER
21-MAR-2012	JORDAN JUNGNITZ
DATE OF REVISION	BUYER

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

BILL TO:
KC DES FBOD ACCOUNTS PAYABLES
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
1321	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (888) 813-2580

DESCRIPTION

TERM PURCHASE AGREEMENT

FURNISH FORKLIFTS AND LIFT EQUIPMENT AS REQUESTED BY VARIOUS AUTHORIZED KING COUNTY DEPARTMENTS, DIVISIONS AND AGENCIES, DURING THE PERIOD JANUARY 1, 2012 THROUGH NOVEMBER 30, 2013, IN ACCORDANCE WITH WASHINGTON STATE CONTRACT NUMBER 04009, INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.

ESTIMATED ANNUAL CONTRACT VALUE: $25,000.00

THIS PURCHASE ORDER NUMBER 5423946 IS BEING ISSUED AS A REPLACEMENT/CONTINUATION PURCHASE ORDER FOR NUMBER B23385B EFFECTIVE JANUARY 1, 2012. ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

STANDARD PURCHASE ORDERS REFERENCING THIS CONTRACT AGREEMENT NUMBER WILL BE ISSUED BY KING COUNTY TO AUTHORIZE THE PURCHASE AND PAYMENT OF GOODS AND/OR SERVICES. ALL INVOICES MUST REFERENCE THE INDIVIDUAL STANDARD PURCHASE ORDER NUMBER TO AVOID DELAY IN PAYMENT.

State of Washington
Current Contract Information
Change Notice No. 5

November 22, 2011

Contract number: **04009** (replaces 09902) **Commodity code:** 560-75

Contract title: Forklifts and Lift Equipment

Purpose: Item addition and price allowance **(effective date: 5/10/2011).** See Special Conditions for details.

Award date: 11/19/2009

Period of performance: 12/01/2011 **through:** 11/30/2013

Contract term: Not to exceed: six (6) years or 11/30/2015

Contract type: This contract is designated as **mandatory** use.

Scope of Contract: The purpose of this contract is for the as needed purchase of forklifts, options, accessories, parts, repair manuals, preventative maintenance agreements in the equipment categories as outlined in the contract.

Primary users: All State Agencies, Institutions of Higher Education, Political Subdivisions, all members of the Washington State Purchasing Cooperative (WSPC) and Non-Profit Corporations may utilize this Contract. This Contract is also available for use by Oregon's Department of Administrative Services Cooperative Purchasing Program (ORCPP).

Products Available Materials handling equipment of various capacities and types.

Ordering information: See Appendix D

Ordering procedures: See Appendix D

Current participation:	**$0.00 MBE**	**$0.00 WBE**	**$1,000,000.00 OTHER**	**$0.00 EXEMPT**
	MBE 0%	**WBE 0%**	**OTHER 100%**	**EXEMPT 0%**

Recovered Material: None

This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.

Contract Specialist	Corey A. Larson	Assistant:	Christine Schoepfer
Phone Number:	(360) 407-9407	Phone Number:	(360) 407-9404
Fax Number:	(360) 586-2426	Fax Number:	(360) 586-2426
Email:	corey.larson@ga.wa.gov	Email:	christine.schoepfer@ga.wa.gov

Visit our Internet site: www.ga.wa.gov

State of Washington
Current Contract Information
Change Notice No. 4

May 10, 2011

Contract number: **04009** (replaces 09902) **Commodity code:** 3930

Contract title: Forklifts and Lift Equipment

Purpose: Item addition and price allowance **(effective date: 5/10/2011).** See Special Conditions for details.

Award date: 11/19/2009

Period of performance: 12/01/2009 **through:** 11/30/2011

Contract term: Not to exceed: six (6) years or 11/30/2015

Contract type: This contract is designated as **mandatory** use.

Scope of Contract:

The purpose of this contract is for the as needed purchase of forklifts, options, accessories, parts, repair manuals, preventative maintenance agreements in the equipment categories as outlined in the contract.

Primary users: All State Agencies, Institutions of Higher Education, Political Subdivisions, all members of the Washington State Purchasing Cooperative (WSPC) and Non-Profit Corporations may utilize this Contract. This Contract is also available for use by Oregon's Department of Administrative Services Cooperative Purchasing Program (ORCPP).

Products Available Materials handling equipment of various capacities and types.

Ordering information: See Appendix D

Ordering procedures: See Appendix D

Current participation:	**$0.00 MBE**	**$0.00 WBE**	**$1,000,000.00 OTHER**	**$0.00 EXEMPT**
	MBE 0%	**WBE 0%**	**OTHER 100%**	**EXEMPT 0%**

Recovered Material: None

This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.

Contract Specialist	Corey A. Larson	Assistant:	Christine Schoepfer
Phone Number:	(360) 902-7444	Phone Number:	(360) 902-7193
Fax Number:	(360) 586-2426	Fax Number:	(360) 586-2426
Email:	clarson@ga.wa.gov	Email:	cschoep@ga.wa.gov

Visit our Internet site: www.ga.wa.gov

Contract 04009 contains the following categories of Forklifts and Lift Equipment. Within each category is the Contractor's name, product information, pricing, options, accessories, parts, repair manuals, preventative maintenance agreements, and extended warranty programs. Contractor information is located in Appendix D.

Category 1:	Walk Behind Pallet Jack
Category 2:	Riding Pallet Jack
Category 3:	Reach/Lift/Stand Up Fork Lift
Category 4:	Sit Down 3- Wheel Forklift
Category 5:	Sit Down 4- Wheel Forklift
Category 6:	Pneumatic Tire Fork Lift
Category 7:	Walk Behind Fork Lift
Category 8:	Stand Up Fork Lift
Category 9:	Stand Up Fork Lift, Counter Balanced

For **detailed specifications** please use the following links to each Category located in Appendix B.

Note: Batteries and chargers are options. Please consult with the sales representative to determine which units meet your needs before ordering.

Category 1:	Walk Behind Pallet Jack
Category 2:	Riding Pallet Jack
Category 3:	Reach/Lift/Stand Up Fork Lift
Category 4:	Sit Down 3- Wheel Forklift
Category 5:	Sit Down 4- Wheel Forklift
Category 6:	Pneumatic Tire Fork Lift
Category 7:	Walk Behind Fork Lift
Category 8:	Stand Up Fork Lift
Category 9:	Stand Up Fork Lift, Counter Balanced

Order placement address: See Appendix D

Ordering information: See Appendix D

Minimum orders: None

Delivery time: Various, see Appendix D

Terms of sale: FOB

1) Contractor Delivery – FOB Destination
2) Agency Pick Up – FOB Contractor Pick Up Point

Payment terms: See Appendix D

Payment address: See Appendix D

Contract pricing: See Appendix E or refer to Pricing Tab

Estimated term worth: $1,000,000.00/2 yrs.

NOTES:

I. Best Buy: The following provision applies to state contracts. This contract is subject to RCW 43.19.190(2) & RCW 43.19.1905(7): which authorizes state agencies to purchase materials, supplies, services, and equipment of equal quantity and quality to those on state contract from non-contract suppliers. Provided that an agency subsequently notifies the Office of State Procurement (OSP) contract administrator that the pricing is less costly for such goods or services than the price from the state contractor.

If the non-contract supplier's pricing is less, the state contractor shall be given the opportunity by the state agency to at least meet the non-contractor's price. If the state contractor cannot meet the price, then the state agency may purchase the item(s) from the non-contract supplier, document the transactions on the appropriate form developed by OSP and forwarded to the SPO administering the state contract. (Reference General Authorities document)

If a lower price can be identified on a repeated basis, the state reserves the right to renegotiate the pricing structure of this agreement. In the event such negotiations fail, the state reserves the right to delete such item(s) from the contract.

II. State Agencies: Submit Order directly to Contractor for processing. Political Subdivisions: Submit orders directly to Contractor referencing State of Washington contract number. If you are unsure of your status in the State Purchasing Cooperative call (360) 902-7415 or visit http://www.ga.wa.gov/PCA/SPC.htm.

III. Only authorized purchasers included in the State of Washington Purchasing Cooperative (WSPC) and State of Oregon Cooperative Purchasing Program (DASCPP/ORCPP) listings published and updated periodically by OSP and DAS may purchase from this contract. It is the contractor's responsibility to verify membership of these organizations prior to processing orders received under this contract. A list of Washington members is available on the Internet http://www.ga.wa.gov/PCA/SPC.htm., and a list of the Oregon members is available at http://www.oregon.gov/DAS/PFSS/SPO/docs/orcpp-member-list.xlscontractors shall not process state contract orders from unauthorized users.

IV. Contract Terms: This Document includes by reference all terms and conditions published in the original **IFB**, including Standard Terms and Conditions, and Definitions, included in the Competitive Procurement Standards published by OSP (as Amended).

SPECIAL CONDITIONS:

1. **Current Contract Information (CCI)** (05/10/2011) This Current Contract Information (Change Notice No. 4) incorporates the original award and is subject to the Standard Terms and Conditions contained in the original IFB 04009 to include Special Provisions listed below and hereby allows for following item addition: **Category 6, Pneumatic Tire Sit Down Fork Lift, Diesel, 4,000 lbs.** For pricing see Appendix D and for specifications see Category 6: Also, this Current Contract Information allows for a pass through price increase of **4.5%** to Toyota Lift Northwest for the following items: **Categories 4, 5 & 6.** Note: model numbers have been updated in Category 5 for the 5,000 and 6,000 lb. units. All other terms conditions and pricing remain unchanged.

2. **Current Contract Information (CCI)** (07/06/2010) This Current Contract Information (Change Notice No. 3) incorporates the original award and is subject to the Standard Terms and Conditions contained in the original IFB 04009 to include Special Provisions listed below and hereby adds the following item: **Category 8, Stand up Fork Lift, 4,000 lbs.** For pricing see Appendix D and for specifications see Category 8: All other terms conditions and pricing remain unchanged.

3. Current Contract Information (CCI) (04/10/2010) This Current Contract Information (Change Notice No. 2) incorporates the original award and is subject to the Standard Terms and Conditions contained in the original IFB 04009 to include Special Provisions listed below and; hereby removes Mid Columbia Forklift doing business as MidCo Material Handling from the contract by termination for convenience. All contract items have been re-awarded to the next lowest responsive responsible bidders as follows:

   Toyota Lift Northwest has been awarded Category 4 and Category 5. Raymond Handling Concepts has been awarded Category 9. Pape' Material Handling's contact has been changed from Mike J. Kramer to Martin J. Miller. All other terms conditions and pricing remain unchanged.

4. (12/23/2009) This Current Contract Information (Change Notice No. 1) incorporates the original award and is subject to the Standard Terms and Conditions contained in the original IFB 04009 to include Special Provisions listed below and hereby adds the following item: **Category 6, Pneumatic Tire Sit Down Fork Lift, 15,500 lbs.** For pricing see Appendix D and for specifications see Category 6: Also, the commodity code has been changed to 3930. All other terms conditions and pricing remain unchanged.

Contractor: Pape' Material Handling

Awarded: Category 2, 3 7 & 8

Federal Identification Number: 93-1035514 Supplier #: W17609

WA State Department of Revenue Registration Number: 601264586

Company Website: www.papemh.com

Shipping Location: FOB Destination

Shipping Location:	FOB Destination	Prompt Payment Discount:	0% 30 days.
Purchasing Cards accepted:	Yes	Volume Discount:	N/A %

Standard Lead Time after receipt of order (ARO): 120 calendar days.

Primary Contact-Contract Administration		**Alternate Contact-Contract Administration**	
Name:	Martin J. Miller	Name:	Andrew Payne
Telephone:	253-926-5900	Telephone:	206-760-4330
Toll Free No.	1-888-813-2580	Toll Free No.	1-800-562-5100
Mobile Phone	206-399-0002	Mobile Phone	206-954-1814
Territory:	WA & Oregon	Territory:	WA & Oregon
Fax:	253-449-0574	Fax:	206-577-5065
Email:	mjmiller@papemh.com	Email:	atpayne@papemh.com

Warranty and Repair Contact

Name:	Kate Anderson
Telephone:	206-972-2972
Fax:	253-926-5909
Email:	kanderson@papemh.com

Addresses:

Orders to be sent to:	Billing will be from:	Payment to be sent to:
Pape' Material Handling	Pape' Material Handling	Pape' Material Handling
1307 54th Ave. East	PO Box 5077	PO Box 5077
Fife, WA 98424	Portland, OR 97208	Portland, OR 97208
Attn: Martin J. Miller		
Email: mjmiller@papemh.com	Email: mjmiller@papemh.com	Email: mjmiller@papemh.com

Category 2, Riding Pallet Jack, End Control, Electric, 6,000 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: B60ZAC

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00 No charge	$5508.00	$5508.00

Date of manufacturer's price list: 6-1-2009	
Discount % off of list price for options	37%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300.00

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$50.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Note: Batteries and chargers are options. Consult with the Sales Representative for your specific application.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$350.00
48 Month	8,000	With Maintenance Program	$450.00
60 Month	10,000	With Maintenance Program	$550.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$350.00
48 Month	8,000	Without Maintenance Program	$450.00
60 Month	10,000	Without Maintenance Program	$550.00

Category 2, Riding Pallet Jack, End Control, Electric, 6,000 lbs., 8,000 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: B80ZAC

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00	$5814.00	$5814.00

Date of manufacturer's price list: 6-1-2009	
Discount % off of list price for options	39%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300.00

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$50.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Note: Batteries and chargers are options. Consult with the Sales Representative for your specific application.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$350.00
48 Month	8,000	With Maintenance Program	$450.00
60 Month	10,000	With Maintenance Program	$550.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$350.00
48 Month	8,000	Without Maintenance Program	$450.00
60 Month	10,000	Without Maintenance Program	$550.00

Category 3, Reach/Lift/Stand up Fork Lift, Electric, 3,000 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: N35ZRS

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00 No charge	$19,679.00	$19,679.00

Date of manufacturer's price list: 9-1-2009	
Discount % off of list price for options	37%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300.00

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$65.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Note: Batteries and chargers are options. Consult with the Sales Representative for your specific application.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$555.00
48 Month	8,000	With Maintenance Program	$815.00
60 Month	10,000	With Maintenance Program	$1115.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$555.00
48 Month	8,000	Without Maintenance Program	$815.00
60 Month	10,000	Without Maintenance Program	$1115.00

Category 3, Reach/Lift/Stand up Fork Lift, Electric, 3,500 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: N35ZRS

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00 No charge	$19,679.00	$19,679.00

Date of manufacturer's price list: 9-1-2009	
Discount % off of list price for options	37%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300.00

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$65.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Note: Batteries and chargers are options. Consult with the Sales Representative for your specific application.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$555.00
48 Month	8,000	With Maintenance Program	$815.00
60 Month	10,000	With Maintenance Program	$1115.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$555.00
48 Month	8,000	Without Maintenance Program	$815.00
60 Month	10,000	Without Maintenance Program	$1115.00

Category 3, Reach/Lift/Stand up Fork Lift, Electric, 4,500 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: N45ZR

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00 No Charge	$22,178.00	$22,178.00

Date of manufacturer's price list: 9-1-2009	
Discount % off of list price for options	37%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300.00

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$65.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Note: Batteries and chargers are options. Consult with the Sales Representative for your specific application.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$555.00
48 Month	8,000	With Maintenance Program	$815.00
60 Month	10,000	With Maintenance Program	$1115.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$555.00
48 Month	8,000	Without Maintenance Program	$815.00
60 Month	10,000	Without Maintenance Program	$1115.00

Category 7, Walk Behind Fork Lift, 2,000 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: W25ZA2

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00 No charge	$8208.89	$8208.89

Date of manufacturer's price list: 6-1-2009	
Discount % off of list price for options	38%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300.00

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$50.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$320.00
48 Month	8,000	With Maintenance Program	$440.00
60 Month	10,000	With Maintenance Program	$500.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$320.00
48 Month	8,000	Without Maintenance Program	$440.00
60 Month	10,000	Without Maintenance Program	$500.00

Category 7, Walk Behind Fork Lift, 2,500 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: W25ZA2

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00 No Charge	$8208.89	$8208.89

Date of manufacturer's price list: 6-1-2009	
Discount % off of list price for options	38%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300.00

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$50.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$320.00
48 Month	8,000	With Maintenance Program	$440.00
60 Month	10,000	With Maintenance Program	$500.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$320.00
48 Month	8,000	Without Maintenance Program	$440.00
60 Month	10,000	Without Maintenance Program	$500.00

Category 8, Stand Up Fork Lift, Electric, 3,500 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: E35HSD

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00 No Charge	$19,145.00	$19,145.00

Date of manufacturer's price list: 3-27-2009	
Discount % off of list price for options	40.75%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300.00

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$65.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Note: Batteries and chargers are options. Consult with the Sales Representative for your specific application.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$530.00
48 Month	8,000	With Maintenance Program	$705.00
60 Month	10,000	With Maintenance Program	$880.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$530.00
48 Month	8,000	Without Maintenance Program	$705.00
60 Month	10,000	Without Maintenance Program	$880.00

Category 8, Stand Up Fork Lift, 4,000 lbs.

Vendor: Pape' Material Handling

Mfg: Hyster	Model: E40HSD2

Set-Up, Testing Ready For Operation (STRO)	Equipment Cost FOB Destination Statewide (ECFS)	Total:
$0.00 No Charge	$21,387.58	$21,387.58

Date of manufacturer's price list: 6-29-10	
Discount % off of list price for options	40.75%
Discount % off of list price for attachments	15%
Discount % off of list price for parts	15%
Repair Manuals	$300

Maintenance Programs

Description	Rate per Occurrence
Preventative Maintenance Program (Excluding Parts)	$65.00

Description	Flat Rate billed Monthly
Full Maintenance Program	Yes ☒ No ☐

Description	Hourly Rate
Time and materials repair, unscheduled (Excluding Parts)	$75.00

The Service interval is to be determined by the customer and the contractor.

Extended Warranty Options

Term	Hours	Description	Price
36 Month	6,000	With Maintenance Program	$530.00
48 Month	8,000	With Maintenance Program	$705.00
60 Month	10,000	With Maintenance Program	$880.00

Term	Hours	Description	Price
36 Month	6,000	Without Maintenance Program	$530.00
48 Month	8,000	Without Maintenance Program	$705.00
60 Month	10,000	Without Maintenance Program	$880.00