



King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
Seattle, WA 98104

206-263-9400
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

VENDOR:

PLATT ELECTRIC SUPPLY INC
2757 SIXTH AVE S
SEATTLE, WA 98124

SHIP TO

KC DEPARTMENT OF EXEC SERVICES
PROCUREMENT-GOODS & SERVICES
401 5TH AVE, CNK-ES0340
SEATTLE, WA 98104
United States

BILL TO

KC DEPT OF EXECUTIVE SERVICES
ACCOUNTS PAYABLE, 3RD FLOOR
401 5TH AVE, CNK-ES0320
SEATTLE, WA 98104
United States

Purchase Order

PURCHASE ORDER NO.	REVISION	PAGE
521885	0	1

THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.

CREATION DATE	BUYER
07-SEP-11	J, Jungnitz

DATE OF REVISION	BUYER

CUSTOMER ACCT #	VENDOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA
	P00181	2%10days/Net30days	Prepaid	Destination	SELLER CHOOSES

CONFIRM TO / TELEPHONE	REQUESTOR / DELIVER TO
(206) 343-0202	

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	1
	<p>TERM PURCHASE AGREEMENT</p> <p>FURNISH ELECTRICAL SUPPLIES AND RELATED MATERIAL AS REQUESTED BY VARIOUS AUTHORIZED KING COUNTY DEPARTMENTS, DIVISIONS AND AGENCIES IN ACCORDANCE WITH THE CITY OF SEATTLE CONTRACT NUMBER 0000002876, INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.</p> <p>ESTIMATED ANNUAL CONTRACT VALUE \$45,000.00</p> <p>Purchase Agreement Effective From: 02-JUN-11 To: 31-MAY-16</p>						
		Amount Agreed:					

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.

Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing information may result in payment delays.

ACCEPTANCE:

This purchase order expressly limits acceptance to the terms and conditions stated herein.

TOTAL

[Signature]
Authorized signature

PURCHASE ORDER GENERAL TERMS AND CONDITIONS

Compliance: By acceptance of this order, the vendor warrants full compliance with all applicable local, state or federal laws and regulations including specific statutory requirements of Federal Agencies. Upon request, the purchasing agent will provide applicable contract terms and conditions.

Acceptance/Changes: All goods or materials purchased hereunder are subject to approval by King County. No substitutions or changes of any nature under this purchase order will be accepted unless approved in writing by King County.

Inspections: By acceptance of this order, vendor grants the right to Buyer to make periodic visits to the vendor's plant or their subcontractor's for inspection of materials or to determine actual progress of manufacture.

Change Orders: Change orders modifying the terms and conditions herein will be without effect unless issued and authorized in writing by King County.

Cancellation: The County may cancel any purchase order or any part thereof by written notice at any time, without penalty, if the vendor fails to comply with the terms, specifications, delivery/completion date or to perform the work with diligence.

Invoices: Invoices must reference the purchase order number.

All vendors licensed to do business in Washington State must bill King County for applicable tax. Indicate discount terms to the County for prompt payment. Discount period to be extended if the invoice is returned for correction or clarification.

Shipping Instructions: All shipments must contain a packing slip. Unless otherwise specified, all goods are to be shipped prepaid, FOB Destination. Where shipping addresses indicate room numbers, the Vendor shall make delivery to that location at no additional charge, including, but not limited to delivery, packing and or crating.

Warranty: The Vendor warrants that all products delivered under this purchase order shall be free from defects in material and workmanship, and shall be fit for the intended purpose. This warrantee is in addition to any standard warranty or guarantee give by vendor to the County. All products determined by King County to be defective shall be replaced within 15 days of notice by King County.

All costs of replacement, including shipping charges shall be borne by the Vendor. Vendor warrants that the merchandise is free and clear of all liens and encumbrances and that vendor has a good and marketable title to same. Vendor warrants that the equipment, materials or service on this order do not infringe any patent, registered trademark or copyright and agrees to hold King County harmless in the event of any infringement or claim thereof.

Certification Regarding Debarment, Suspension and Other Responsibility Matters: By providing goods or services under this purchase order, the Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while this offer is valid and throughout the period of any Contract that may arise from this Contract. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.

Order of Precedence: When this purchase order is issued subsequent to the results of a request for bid or proposal, the terms and conditions contained in the solicitation or resulting contract shall control.



City Purchasing

Current Contract Information

General Information 206-684-0444

ALERTS

**This contract is not intended for anything that is more properly classified as Public Works.
 This contract is limited to only those items expressly provided for in this contract.
 Do not use for federally funded purchases without a specific review for your grant funding requirements.**

Contract Title: Bldg Mat, COMMERCIAL ELECTRIC SUPPLIES		Contract # 0000002876	
Buyer	Name: Wiley Thompson	Phone: 206-684-4515	E-Mail: Wiley.thompson@seattle.gov
Vendor	PLATT ELECTRIC CO		ID# 0000001627
Vendor Address	Street City/State: 2757 6 th Ave. Seattle, WA		Zip 98124
Vendor Contact	Name: Dan Radolla		
	Phone: 206-624-4083	Fax: 206-343-6342	E-Mail:
WMBE Status	No WMBE ownership NONE		
Description	<ul style="list-style-type: none"> This contract is established for the supply of electrical products and related material to the City of Seattle. Platt is a Successful Bidder in response to Solicitation #1010R. 		
Contract Term	06/02/2011 through 05/31/2016		
Future Extension Option	One two extension		
Freight Terms	Prepaid & Allowed – FOB Destination		
Prompt Pay Discount	2% - 10 days		
Delivery ARO			
Order Instructions	For Use By: All City Dept's		Order Limit: N/A
Contracting Options	This is not the only City contract for this product. Electrical products and related material is provided by: North Coast Electric # 2875 Mobile Electric #2877 Consolidated Electric #2437 Graybar Electrical #2327		
Contract Change History	Start Date	06/02/2011	
Comprehensive Contract	Current Pricing		Original ITB / RFP
	 platt pricing.pdf		 platt itb.pdf
 platt cc.pdf			



City Purchasing

Current Contract Information

General Information 206-684-0444

Vendor Emergency Contact Information

Emergency Contact Name	Dan Radolla
Emergency Phone Number	800-257-5288
Back-Up Emergency Phone Number	206-898-3934
Contact information for company locations areas outside Seattle that can be called upon in an emergency Alternative Address	

PLATT ELECTRICAL SUPPLY, INC

ATTACHMENT #2

BC #0000002876

CONTRACT TERM: 06/2/2011 through 05/31/2016

PRICING SHEET FOR ELECTRICAL SUPPLIES

1. Prices listed below include and cover all duties, handling transportation, freight and delivery charges, for each individual item and all charges incidental to the requested order, excluding Sales Tax or Use Tax. Offer shall agree to all the original City contract terms and conditions without exception.
2. Price Changes in future contract years shall be in accordance with the specifications. Whole sale and mark-up discount rates will not change through the life of the contract. Other price changes are restricted to the specifications stated in the solicitation and the contract.
3. Prompt Payment Discount: 2 % 10 days. Note: Prompt payment discount periods equal to (or greater than) 10 calendar days will receive consideration and bid pricing will be reduced for evaluation by the amount of that discount
4. **Interlocal Agreement:** The City of Seattle has entered into Interlocal Agreements with other governmental agencies pursuant to RCW 39.34, in lieu of those agencies conducting a separate competitive bid. Does Vendor agree to provide this product or service to such agencies?

Yes: X No:

OPTIONAL MANUFACTURERS: Categories listed as Optional (manufacturers) is part of the Contractors pricing presentation and the ordering of products at the respective discounts from these sections may be considered by the end-users

CATEGORY 1- CONDUIT BODIES & FITTING

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	CROUSE HINDS		%
2	APPLETON	5/23/2011	10%
3	CARLON	5/23/2011	10%
4	RACO	5/23/2011	10%
5	ARLINGTON	5/23/2011	10%
6	GREENLEE	5/23/2011	10%
7	BRIDGEPORT		%
8	STEEL CITY		%
9	T & B		%
10	OZ GEDNEY		%
11	B-LINE STRUT		%
12	MINERALLAC		%

average discount

10%

CATEGORY 1 - CONDUIT BODIES & FITTING

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1					
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CATEGORY 2 – ENCLOSURES & CABINETS

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT PERCENTAGE OFF OF TRADE SERVICE LIST PRICE
1	COOPER – B-LINE		%
2	HUBBELL – WIEGMANN		%
3	INTEGRA		%
4	WIREMOLD		%
5	KILLARK		%
6	ADALET		%
7	HOFFMAN	5/23/2011	45%

average Discount

45%

CATEGORY 2 – ENCLOSURES & CABINETS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 3 - EXPLOSION PROOF PRODUCTS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	ADALET		%
2	KILLARK	5/23/2011	10%
3	COOPER CROUSE HINDS		%
4	A B CONTROLS		%
5	CONTROL ENVIRONMENTAL SYS		%
6	APPLETON	5/23/2011	10%

average discount

10%

CATEGORY 3 - EXPLOSION PROOF PRODUCTS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN 3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 4 – FLASHLIGHTS & BATTERIES

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
	BRIGHT STAR LIGHTING		%
2	INSIGHT TECH		%
3	STREMLIGHT		%
4	ENERGIZER		%
5	EVEREADY	5/23/2011	45%
6	RAYOVAC		%

average discount

45%

CATEGORY 4 – FLASHLIGHTS & BATTERIES

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 5 – FUSE

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	BUSSMAN COOPER		%
2	CUTLER HAMMER		%
3	GE		%
4	LITTLEFUSE	5/23/2011	40%
5	EDISON		%
6	MERSEN SHAWMUT		%
7	WESTINGHOUSE		%

average Discount

40%

CATEGORY 5 - FUSE

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 6 – HEATING & VENTILATION

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	PANASONIC	5/23/2011	50%
2	BROAN	5/23/2011	40%
3	NUTONE	5/23/2011	40%
4	KING		%
5	MARLEY/BERKO		%
6	TPI/MARKEL		%

Average Discount

43.3 %

CATEGORY 6 – HEATING & VENTILATION

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 7 - LAMPS & BALLASTS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT ISSUE DATE	DISCOUNT RATE OFF OF TRADE SERVICE
1	SYLVANIA		%
2	ADVANCE		%
3	VENTURE		%
4	SATCO		%
5	LUTRON		%
6	GENERAL ELECTRIC		%
7	MCGILL		%
8	ADVANCE	5/23/2011	70%
9	PHILIPS	5/23/2011	86%
10	RAB		%
11	LITHONIA		%
12	LUMARK		%
13	UNIVERSAL		%

Actual Discount CATEGORY 7 - LAMPS & BALLAST 78%

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 8 –LOAD CENTERS, CIRCUIT BREAKERS, SAFETY SWITCHES

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	GENERAL ELECTRIC		%
2	HUBBELL		%
3	JUNO LIGHTING		%
4	LEVITON		%
5	PHILLIPS	5/23/2011	86%
6	ADVANCE BALLAST	5/23/2011	70%
7	MURRAY/SIEMENS		%
8	SQUARE D		%

average Discount

78%

CATEGORY 8 – LOAD CENTER, CIRCUIT BREAKERS, SAFETY SWITCHES

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	Cutler Hammer	40%	←This was left off the list above		
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CATEGORY 9 – LUGS, TERMINALS, CONNECTORS

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	THOMAS BETTS		%
2	BURNDY		%
3	PANDUIT		%
4	NSI INDUSTRIES		%
5	ILSCO	5/23/2011	40%
6	3M		%
7	IDEAL		%

Average Discount

40%

CATEGORY 9 – LUGS, TERMINALS, CONNECTORS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 10 – MOTOR CONTROLS & TRANSFORMERS

(Including IEC motor starters, NEMA motor starters, IEC push buttons and pilot devices, NEMA push buttons and pilot devices, Control Power Transformers, Distribution transformers, contactors, non reversing contactors, auxiliary contactors, industrial pump control panels, combination starter, lighting contactors, magnetic starter, manual starter, circuit breaker – pump panel, etc.)

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	CITECH SCADA SYSTEM		%
2	FASCO MOTORS		%
3	GENERAL ELECTRIC		%
4	HEAVY DUTY,		%
5	FEDERAL PACIFIC		%
6	CUTLER HAMMER	5/23/2011	12%
8	SQUARE D		%
9	INGERSOL-RAND CO		%
10	MILBANK		%
11	ABB	5/23/2011	30%
12	HAMMOND		%
13	ACME		%
14	TIERNEY		%
15	MGM		%
16	HONEYWELL		%
17	EDWARDS		%

average Discount

20 %

CATEGORY 10 – MOTOR CONTROLS & TRANSFORMERS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 11 – ALLEN BRADLEY MOTOR CONTROLS & TRANSFORMERS (Software)

#	MANUFACTURER ALLEN BRADLEY	DISCOUNT OFF OF MFG LIST PRICE (%)
1	CONTROLLOGIX & COMPACTLOGIX PLC	%
2	PLC 5	%
3	SLC-500	%
4	PANELVIEW PLUS	%
5	ROCKWELL SOFTWARE	%
6	CONTROLNET INDUSTRIAL NETWORK CONTROLNET	%
7	ROCKWELL TRAINING	%

No Bid

CATEGORY 12 - OUTLETS & SWITCH BOXES

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	T & B	5/23/2011	40%
2	STEET CITY		%
3	RED DOT		%
4	WALKER		%
5	PERFECTLINE		%
6	CROUSE HINDS		%
7	BWF		%
8	MULBERRY		%
9	KILLARK		%
10	KRALOY		%
11	CANTEX		%
12	RIDGELINE		%
13	ARLINGTON		%

Average Discount

40%

CATEGORY 12 - OUTLETS & SWITCH BOXES

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 13- RACEWAY & PLUGMOLD

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	HUBBELL		%
2	PANDUIT		%
3	HOLOCOM		%
4	WIREMOLD	5/23/2011	10%

average discount

10%

CATEGORY 13 - RACEWAY & PLUGMOLD

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 14- TIME SWITCHES & SIGNALING

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	INTERMATIC	5/23/2011	10%
2	TORK		%
3	FEDERAL SIGNAL		%
4	WHEELLOCK		%
5	EDWARDS		%
6	NU-TONE		%
7	BRIDGEPORT		%

average Discount

10%

CATEGORY 14 - TIME SWITCHES & SIGNALING

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 15.- TOOLS, TESTERS & FASTENERS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	GREENLEE	5/23/2011	18%
2	FLUKE	5/23/2011	15%
3	IDEAL	5/23/2011	20%
4	DEWALT	5/23/2011	45%
5	CULLY		%
6	CLAUSS		%
7	ALLIED BOLT		%
8	DAP		%
9	BLACK & DECKER	5/23/2011	45%
10	AGLO AMERICAN ENTERPRIS		%
11	THOMAS & BETTS		%
12	AMERICAN SAW MFG		%
13	MILWAUKEE		%
14	METALLICS		%
15	KLEIN	5/23/2011	15%
16	BURNDY		%
17	DOTTIE	5/23/2011	48%
18	RIDGID		%
19	CHANNELLOCK		%
20	GB		%
21	T&B		%
22	3M	5/23/2011	25%

average discount

28.9%

CATEGORY 15 – TOOLS, TESTERS & FASTENERS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 16 – WIRING DEVICES & TELECON

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	HUBBELL		%
2	ERICSON		%
3	WOODHEAD		%
4	MULBERRY		%
5	COOPER WIRING DEVICES		%
6	LEVITON	5/23/2011	25%
7	GENERAL ELECTRIC		%
8	SQUARE D		%
9	PASS & SEYMOUR		%

average Discount

25%

CATEGORY 16 – WIRING DEVICES & TELECON

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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CATEGORY 17 - LIGHTING CONTROLS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	LEVITON		%
2	LUTRON		%
3	WATTSTOPPER	5/23/2011	54%
4	LIGHTOLIER		%
5	HUBBELL		%
6	ERICSON		%
7	WOODHEAD		%
8	MULBERRY		%
9	COOPER WIRING DEVICES		%
10	GENERAL ELECTRIC		%
11	SQUARE D		%
12	PASS & SEYMOUR		%

Average Discount

54%

CATEGORY 17 - LIGHTING CONTROLS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
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INSTRUCTIONS: PRICING TYPES: COST PLUS AND/OR LIST PRICE DISCOUNTS

Categories A – C will not be part of the price evaluation.

CATEGORY A - LIGHTING FIXTURES

#	MANUFACTURERS	COST PLUS % MARKUP	DISCOUNT OFF OF MFG LIST PRICE (%)
1	COOPER LIGHTING GP		52%
2	LITHONIA LIGHTING		52%
3	THOMAS/GENLYTE LIGHTING		
4	HUBBELL LIGHTING		
5	THOMAS CAPRI		
6	JUNO LIGHTING		
7	HOLOPHANE		
8	ACUITY LIGHTING GP		
9	AMERICAN ELECTRIC		52%
10	COLUMBIA LIGHTING		
11	DAY-BRITE LIGHTING		
12	PROGRESS LIGHTING		
13	GE LIGHTING		
14	RAB LIGHTING		52%
15	SEA GULL LIGHTING		
16	STONCO		
17	WILLIAMS LIGHTING		
18	HAPCO		
19	AMERICAN FLOURESCENT		
20	AMCO CORP		
21	FARGO MFG		
22	DAZOR MFG		
23	HUBBELL BUILDING AUTO		
24	KOPPERS		
25	PRESCOLITE MFG		
26	SHURE		
27	STREAMLIGHT		
28	VALMONT		
29	WILCOM INC.		
30	PHILLIPS		
31	NICOR LIGHTING		
32	TCP		
33	SIMKAR LIGHTING		
34	LIGHTOLIER		

CATEGORY A – LIGHTING FIXTURES (ADDITIONAL MANUFACTURERS)

#	MANUFACTURERS	COSTPLUS – %MARKUP	DISCOUNT OFF OF MANUFACTURERS LIST PRICE (%)
1			
2			
3			
4			
5			
6			
7			
8			
9			

CATEGORY B - WIRE & CABLE

(Includes THHN, SOWA, USE, CORD, TFEN, XHHW, ETC)

#	MANUFACTURERS	COST PLUS - % MARKUP	DISCOUNT OFF OF MFG LIST PRICE (%)
1	AFC CABLE SYSTEM		
2	BROOKS, FRANK MFG CO		
3	CONTINENTAL		
4	DULMISON, INC		
5	FAHRENHEAT DIV		
6	NEHRING ELECTRICAL WKS		
7	TECH RESEARCH		
8	TRANS-COIL		
9	BICC GENERAL		
10	ELECTRONIC CABLE		
11	COMMUNICATION CABLE		
12	GENERAL CABLE ELECT		
13	SOUTHWIRE CO		
14	SUPERIOR ESSEX CO		
15	BELDEN ELECTRONICS DIV		
16	PORTABLE CORD		
17	VUTRON CORD		40%
18	COLEMAN CABLE		
19	GENERAL CABLE		
20	DRAKA CABLETEQ		
21	ARMORED CABLE		
22	BUCHANNAN		
23	BARE COPPER		
24	ALCAN CABLE CO		
25	AMERICAN INSULATED WI		
26	CERRO		
27	PRYSMIAN/PIRELLI		
28	MULTIPLE		
29	AETNA		
30	PRIORITY WIRE		
31	SERVICE WIRE		
32	ALCAN CABLE		
33	HOUSTON WIRE		

CATEGORY B - WIRE & CABLE (ADDITIONAL MANUFACTURERS)

#	MANUFACTURERS	COSTPLUS - %MARKUP	DISCOUNT OFF OF MANUFACTURERS LIST PRICE (%)
1			
2			
3			
4			
5			
6			

CATEGORY C – CONDUIT, CHANNEL & FITTINGS

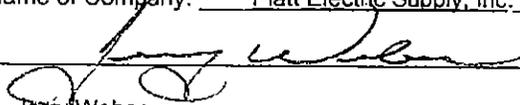
(Includes :EMT: Thin wall metal conduit; galvanized metal conduit; IMC metal conduit; flexible metal conduit; Liquidtite conduit; conduit nipples, elbows & coupling; PVC Schedule 40; PVC elbows & fitting; PVC accessories).

#	MANUFACTURERS	COST PLUS - % MARKUP	DISCOUNT OFF OF MFG LIST PRICE (%)
1	ELECTRI-FLEX CO		
2	CROUSE-HINDS		
3	THOMAS & BETTS		
4	B-LINE		
5	MINERALLAC		
6	ROBROY IND.		
7	FLEXIBLE WHIPS OF TENNESSEE INC.		
8	BUCHANAN CONSTRU		
9	RIGID CONDUIT		78%
10	BRIDGEPORT		
11	ALLIED TUBE		
12	WHEATLAND		
13	AFC		
14	KRALOY		
15	RIDGELINE		
16	PRIME		
17	CAN-TEX		
18	HERITAGE PLASTICS		
19	CHAMPION FIBERGLASS		

CATEGORY C – CONDUIT, CHANNEL & FITTING (ADDITIONAL MANUFACTURERS)

#	MANUFACTURERS	COSTPLUS - %MARKUP	DISCOUNT OFF OF MANUFACTURERS LIST PRICE (%)
1			
2			
3			
4			
5			
6			
7			
8			
9			

Full Legal Name of Company: Platt Electric Supply, Inc.

Signed By: 

Print Name: Jerry Weber Date: 5/23/11