

The following purchase order is agency specific. For piggy-backing opportunities you must contact the buyer.



King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
Seattle, WA 98104

206-263-9400
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

VENDOR:

WESTCOAST SALES & MARKETING INC
2222 W VALLEY HWY N STE 140
AUBURN, WA 98001

SHIP TO

KC DEPARTMENT OF EXEC SERVICES
PROCUREMENT-GOODS & SERVICES
401 5TH AVE, CNK-ES0340
SEATTLE, WA 98104
United States

BILL TO

KC DEPT OF EXECUTIVE SERVICES
ACCOUNTS PAYABLE, 3RD FLOOR
401 5TH AVE, CNK-ES0320
SEATTLE, WA 98104
United States

Purchase Order

PURCHASE ORDER NO.	REVISION	PAGE
520067	0	1
THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.		
CREATION DATE	BUYER	
18-AUG-11	P Price	
DATE OF REVISION	BUYER	

Fax Server

2/003

PAGE

8/24/2011 9:13:50 AM

King County

CUSTOMER ACCT#	VENDOR NO 40400	PAYMENT TERMS Net30days	FREIGHT TERMS Paid	FOB Destination	SHIP VIA BEST WAY
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CONFIRM TO / TELEPHONE	(253) 833-6434	REQUESTOR / DELIVER TO
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JNE	PART NUMBER - DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	T
	<p>This purchase order number #520067 is being issued as a replacement/continuation purchase order for purchase order #B23399B and becomes effective January 1, 2012. All invoices must reflect purchase order #520067 when submitting for payment starting January 1, 2012. All terms and conditions of the solicitation and resultant purchase order being replaced remain unchanged.</p> <p>FURNISH ADB AIRFIELD SOLUTIONS BRAND AIRPORT LIGHTING, EQUIPMENT & ACCESSORIES AS REQUESTED BY AUTHORIZED KC INTERNATIONAL AIRPORT PERSONNEL DURING THE PERIOD AUGUST 22, 2011 THROUGH AUGUST 21, 2016, IN ACCORDANCE WITH KC ITB #1020-11-PAP AND RESPONDING BID OF WESTCOAST SALES & MARKETING BOTH INCORPORATED BY REFERENCE AS IS FULLY SET FORTH HEREIN.</p> <p>Purchase Agreement Effective From: 22-AUG-11 To: 21-AUG-16</p>						
		Amount Agreed:					

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.	Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing information may result in payment delays.	ACCEPTANCE: This purchase order expressly limits acceptance to the terms and conditions stated herein.	TOTAL
			 Authorized signature

**PURCHASE ORDER
GENERAL TERMS AND CONDITIONS**

Compliance: By acceptance of this order, the vendor warrants full compliance with all applicable local, state or federal laws and regulations including specific statutory requirements of Federal Agencies. Upon request, the purchasing agent will provide applicable contract terms and conditions.

Acceptance/Changes: All goods or materials purchased hereunder are subject to approval by King County. No substitutions or changes of any nature under this purchase order will be accepted unless approved in writing by King County.

Inspections: By acceptance of this order, vendor grants the right to Buyer to make periodic visits to the vendor's plant or their subcontractor's for inspection of materials or to determine actual progress of manufacture.

Change Orders: Change orders modifying the terms and conditions herein will be without effect unless issued and authorized in writing by King County.

Cancellation: The County may cancel any purchase order or any part thereof by written notice at any time, without penalty, if the vendor fails to comply with the terms, specifications, delivery/completion date or to perform the work with diligence.

Invoices: Invoices must reference the purchase order number.

All vendors licensed to do business in Washington State must bill King County for applicable tax. Indicate discount terms to the County for prompt payment. Discount period to be extended if the invoice is returned for correction or clarification.

Shipping Instructions: All shipments must contain a packing slip. Unless otherwise specified, all goods are to be shipped prepaid, FOB Destination. Where shipping addresses indicate room numbers, the Vendor shall make delivery to that location at no additional charge, including, but not limited to delivery, packing and or crating.

Warranty: The Vendor warrants that all products delivered under this purchase order shall be free from defects in material and workmanship, and shall be fit for the intended purpose. This warrantee is in addition to any standard warranty or guarantee given by vendor to the County. All products determined by King County to be defective shall be replaced within 15 days of notice by King County.

All costs of replacement, including shipping charges shall be borne by the Vendor. Vendor warrants that the merchandise is free and clear of all liens and encumbrances and that vendor has a good and marketable title to same. Vendor warrants that the equipment, materials or service on this order do not infringe any patent, registered trademark or copyright and agrees to hold King County harmless in the event of any infringement or claim thereof.

Certification Regarding Debarment, Suspension and Other Responsibility

Matters: By providing goods or services under this purchase order, the Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while this offer is valid and throughout the period of any Contract that may arise from this Contract. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.

Order of Precedence: When this purchase order is issued subsequent to the results of a request for bid or proposal, the terms and conditions contained in the solicitation or resulting contract shall control.

Invitation to Bid



Department of Executive Services
Finance and Business Operations Division
Procurement and Contract Services Section
206-263-9400 TTY Relay: 711

ADVERTISED DATE: JUNE 28, 2011

Invitation to Bid (ITB) Title: King County International Airport Lighting,
Equipment & Accessories

ITB Number: 1020-11-PAP

Due Date: July 28, 2011 - 2:00 p.m. Pacific Time

Buyer: Paul Price, paul.price@kingcounty.gov, 206-263-9309

Alternative Buyer: Mary Schumacher, mary.schumacher@kingcounty.gov 263-9305

Term Supply Requirement

Furnish ADB Airfield Solutions brand (or equal) airport lighting, equipment, & related accessories as requested by King County International Airport Maintenance personnel in accordance with the attached instructions, requirements and specifications.

TOTAL BID PRICE: \$ 52,793.85

NO PRE-BID CONFERENCE

Sealed Bids are hereby solicited and will **only** be received by:
King County Procurement Services Section
Chinook Building, 3rd Floor
401 Fifth Avenue
Seattle, WA 98104
Office Hours: 8:00 a.m. – 5:00 p.m.
Monday - Friday

BIDDERS SHALL COMPLETE AND SIGN THE FORM BELOW.

We acknowledge that Addenda numbered _____ to _____ have been examined as part of the Contract documents. The submittal is signed by an authorized representative of the Bidder accepting all terms and conditions contained in the bid and any addenda. We acknowledge that attaching our terms and conditions or modifying the ITB terms and conditions may result in our bid being rejected.

Company Name

WESTCOAST Sales & MKTG. Inc.

Address

2222 West Valley Hwy N. Ste 140
Auburn, WA 98001

City/State /Postal Code

Auburn, WA, 98001

Signature

Rick Lafferty

Print name and title

Rick Lafferty - Vice President

Email RLafferty@westmktg.biz

Phone 253 833 6434

Fax 253 833 6825

SCS/DBE Certification Number

Upon request, this Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities.

SECTION 1 Instruction To Bidders

1.1 Introduction

The purpose of this Invitation to Bid is to establish a contract to provide goods on an as-needed basis. Any quantities listed herein are for bidding purposes only and represent King County's estimated annual requirements. The County will be neither obligated nor restricted to the quantities indicated. ✓

1.2 Bid Submittal Procedure

~~The original and two (2) copies of this solicitation~~ document shall be completed, signed and submitted. Failure to return the solicitation document may result in disqualification of the Bidder. The original shall be noted or stamped "original". Bids and modifications thereof shall be enclosed in a sealed envelope, with the "Bid Opening Label" completed and affixed. ✓

Bidders are encouraged to use recycled paper in the preparation of additional documents submitted with this solicitation, and shall use both sides of paper sheets where practicable. ✓

Sealed bids shall contain all required attachments and information and be submitted to King County (hereinafter "County") no later than the date, time and place stated on the front of this ITB or as amended. The bidder shall show the title and number, the due date specified, and the name and address of the bidder on the face of the envelope. Bidders are cautioned that failure to comply may result in non-acceptance of the bid. The Bidder accepts all risks of late delivery of mailed bids or of mis-delivery regardless of fault. Bids properly and timely submitted will be publicly opened. ✓

Bids will only be accepted from Contractors able to complete the delivery of goods or services described in the specifications. Joint ventures shall submit one bid for the team, with accompanying proof of the joint venture agreement. ✓

If a company chooses not to submit a bid, the County requests the company advise the Buyer by email if they desire to remain listed for the subject of this ITB and state reason they did not submit a bid. ✓

1.3 Electronic Commerce and Correspondence

King County is committed to reducing costs and facilitating quicker communication to the community by using electronic means to convey information. As such, most Invitations to Bid, Requests for Proposal, and Requests for Qualifications as well as related exhibits, appendices, and issued addenda can be found on the King County Internet Web Site, located at <http://www.kingcounty.gov/procurement>. Current bidding opportunities and information are available by accessing the "Solicitations" tab in the left hand column. ✓

King County Procurement Services features an **Online Vendor Registration (OVR)** program that permits vendors, consultants and contractors to register their business with the County. This OVR system allows interested parties to either directly register their firm by creating a unique User ID, or to visit the website as a guest. Information regarding bid documents will be available to all users; however, site visitors accessing the site as a guest will not be able to document their interest in a project or add their name to the document holder's list. They will receive no automatic notification of issued addenda. As such, the County encourages full registration in order to directly communicate with document holders regarding any issued addenda or other important information concerning the solicitation. ✓

After submittals have been opened in public, the County will post a listing of the businesses submitting proposals, and later, any final award determination. ✓

Full information on vendor registration is available at the website. ✓

1.4 Alterations to Document

Any addition, limitation or provision made or attached to the bid may render it non-responsive and/or irregular and be cause for its rejection. ✓

Bidders may be required to submit additional documents as part of the bid package. Any alteration of such documents by erasure or interlineations shall be explained or noted and initialed by the Bidder. ✓

1.5 Late Bids

Bids, modifications of bids, and withdrawal of bids received at the office designated in the solicitation after the exact hour and date specified for receipt will not be considered. ✓

1.6 Cancellation of ITB or Postponement of Bid Opening

The County reserves the right to cancel the ITB at any time. ✓

The County may change the date and time for submitting bids prior to the date and time established for submittal. ✓

1.7 Addenda

Bidder shall acknowledge receipt of all "Addenda" issued during the bid process. Failure to acknowledge receipt of all addenda may result in a bid being determined non-responsive. ✓

If at any time, the County changes, revises, deletes, clarifies, increases, or otherwise modifies the ITB, the County will issue a written Addendum to the ITB. ✓

1.8 Questions and Interpretation of the ITB

No oral interpretations of the ITB will be made to any Bidder. All questions and any explanations must be requested in writing and directed to the Buyer no later than seven (7) days prior to the due date specified in the solicitation. Oral explanations or instructions are not binding. Any information modifying a solicitation will be furnished to all bidders by an addendum. ✓

Days, as referenced in this document, are calendar days unless otherwise specified. ✓

Communications concerning this bid, with other than the listed Buyer may cause the Bidder to be disqualified. ✓

1.9 Examination of Bid Documents

The submission of a bid shall constitute an acknowledgement upon which the County may rely that the Bidder has thoroughly examined and is familiar with the ITB, including any work site identified in the ITB, and has reviewed and inspected all applicable statutes, regulations, ordinances and resolutions addressing or relating to the goods or services to be provided hereunder. ✓

The failure of a Bidder to comply with above requirement shall in no way relieve the Bidder from any obligations with respect to its bid or to any Contract awarded pursuant to this ITB. No claim for additional compensation shall be allowed which is based upon a lack of knowledge or misunderstanding of this ITB. ✓

1.10 Modifications of Bid or Withdrawal of Bid Prior to Bid Due Date

At any time before the time and date set for submittal of bids, a Bidder may submit a modification of a bid previously submitted to the County. All bid modifications shall be made in writing, executed and submitted in the same form and manner as the original bid. ✓

Bids may be withdrawn by written notice received prior to the exact hour and date specified for receipt of bids. A bid also may be withdrawn in person by a Bidder or authorized representative provided their identity is made known and they sign a receipt for the bid, but only if the withdrawal is made prior to the exact hour and date set for receipt of bids. All requests for modification or withdrawal of bids, whether in person or written, shall not reveal the amount of the original bid. ✓

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1.11 Bid Withdrawal After Public Opening

Except for claims of error granted by the County, no Bidder may withdraw a bid after the date and time established for submitting bids, or before the award and execution of a Contract pursuant to this ITB, ✓ unless the award is delayed for a period exceeding the period for bid effectiveness.

Requests to withdraw a bid due to error must be submitted in writing along with supporting evidence for such claim for review by the county. Evidence must be delivered to the county within two (2) business days after request to withdraw. The County reserves the right to require additional records or information to evaluate the request. Any review by the County of a bid and/or any review of such a ✓ claim of error, including supporting evidence, creates no duty or liability on the County to discover any other bid error or mistake, and the sole liability for any bid error or mistake rests with the Bidder.

1.12 Cost of Bid and Samples

The County is not liable for any costs incurred by Bidder in the preparation and evaluation of bids submitted. Samples of items required must be submitted to the location and by the time specified. ✓ Unless otherwise specified, samples shall be submitted with no expense to the County. If not destroyed by testing, samples may be returned at the bidder's request and expense.

1.13 Collusion

By signing this bid, the Bidder certifies that they have not, either directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive ✓ bidding. If the County determines that collusion has occurred among Bidders, none of the bids from the participants of such collusion will be considered. The County's determination will be final.

1.14 Bid Effective Date

All bids submitted shall be a firm bid for a minimum period of 90 days after the bid opening date, unless otherwise stated in writing in the bid. The County may request a Bidder grant an extension of the bid ✓ effective period.

1.15 Bid Price and Tax

The bid price shall include everything necessary for the prosecution and completion of the Contract, ✓ except as may be provided otherwise in this ITB.

Bid Prices shall include all freight charges, FOB to the designated delivery point(s). ✓

Taxes: Sales/use taxes and Federal excise taxes shall not be included in the bid price. The County shall pay any Washington State sales/use taxes applicable to the Contract price or tender an ✓ appropriate amount to the Contractor for payment to Washington State. The Bidder is cautioned that taxes may be a factor in evaluating the total cost of bid.

The County is exempt from Federal excise and Transportation taxes. All other government taxes, duties, fees, licenses, permits, royalties, assessments and charges shall be included in the bid price. ✓ Said exemption is made pursuant to Chapter 32 of the Internal Revenue Code and Registry No. A-1 02374. When requested, an exemption certificate will be furnished.

1.16 Protest Procedures

King County has a process in place for receiving protests based upon invitation to bid or contract awards. The protest procedures are available at <http://www.kingcounty.gov/procurement/faq>, Suppliers ✓ web page.

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SECTION 2 Bid Evaluation and Contract Award

2.1 Evaluation of Bids

Bids will be evaluated by the County to determine which bid, if any, may be deemed to be the low responsive bid from a responsible bidder, and should be accepted in the best interest of the County. ✓

- The King County Contracting Opportunities Program is incorporated in this ITB. The determination of lowest responsive, responsible bidder will include the application of the five (5) percent incentive factor for Small Contractors and Suppliers (SCS). ✓

King County may use prompt payment discount terms in evaluation of this ITB; however, discounts terms of less the twenty (20) days will not be considered. Minimum acceptable payment terms by the County without benefit of twenty (20) day discount will be net 30 days. ✓

In the event of a discrepancy between the unit price and the extended amount for a bid item, the unit price will govern. ✓

2.2 Responsive and Responsible

Responsive

The County will consider all the material submitted by the Bidder, and other evidence it may obtain otherwise, to determine whether the Bidder is in compliance with the terms and conditions set forth in this ITB. ✓

Responsible

In determining the responsibility of the bidder, the County may consider:

- the ability, capacity and skill to perform the Contract or provide the service required (inspection of the bidder's facility may be required prior to award); ✓
- the character, integrity, reputation, judgment and efficiency; ✓
- financial resources to perform the Contract properly and within the times specified; ✓
- the quality and timeliness of performance on previous contracts with the County and other agencies, including, but not limited to, the effort necessarily expended by the County and other agencies in securing satisfactory performance and resolving claims; ✓
- compliance with federal, state and local laws and ordinances relating to public contracts; ✓
- other information having a bearing on the decision to award the Contract. ✓

Failure of a bidder to be deemed responsible or responsive may result in the rejection of a bid. ✓

2.3 Financial Resources and Auditing

If requested by the County, prior to the award of a contract, the bidder shall submit proof of adequate financial resources available to carry out the execution and completion of work required by this contract. ✓

King County reserves the right to audit the Contractor throughout the term of this contract to assure the Contractor's financial fitness to perform and comply with all terms and conditions contained within this contract. King County will be the sole judge in determining the Contractor's financial fitness in carrying out the terms of this contract. ✓

2.4 King County Contracting Opportunities Program

The purpose of the King County Contracting Opportunities Program is to maximize the participation of Small Contractors and Suppliers (SCS) through the use of a five percent (5%) incentive factor in the award of King County contracts for the purchase of goods or services. The Program is open to all SCS firms certified by King County's Business Development and Contract Compliance Office. To learn more about this program, or becoming a Certified Firm, as well as a list of Certified Firms, may be obtained by visiting the King County Contracting Opportunities Program Web-site at <http://www.kingcounty.gov/BDCC> or contacting the Program office at 206-205- 3443. ✓

2.5 Substitutions

When specific brands, materials, design, style or size are named, such specifications may be construed to be shown solely for the purpose of indicating the standard of quality, performance or intended use. ✓

Where indicated, brands of equal quality, performance and use may be considered by the county, provided the bidder submits with their bid the brand, model, product number and other data necessary for comparison. The county retains the sole right to accept or reject substitutions. ✓

2.6 Forms Required Before Contract Award

The Bidder shall submit, within five (5) Days of notification from the County, the applicable documents, insurance, bonds, sworn statements, and other requirements prior to award. Failure by the Bidder to submit required documents may result in rejection of the bid. ✓

Equal Benefit Worksheet and Declaration Form

Internal Revenue Service Form W-9 *

*If not on file with the County

2.7 Rejection of Bids

The County reserves the right to reject any bid for any reason or to waive informalities and irregularities in bids. ✓

In consideration for the County's review and evaluation of its bid, the Bidder waives and releases any claims against the County arising from any rejection of any or all bids, including any claim for costs incurred by Bidders in the preparation and presentation of bids submitted in response to this ITB. In addition, Bidders waive the costs of providing additional information requested. ✓

2.8 Single Bid Receipt

If the County receives a single responsive, responsible bid, the County may request an extension of the bid acceptance period and/or conduct a price or cost analysis on such bid. The Bidder shall promptly provide all cost or pricing data, documentation and explanation requested by the County to assist in such analysis. By conducting such analysis, the County shall not be obligated to accept the single bid; the County reserves the right to reject such bid or any portion thereof. ✓

2.9 Public Disclosure of Bids

This Contract shall be considered a public document and will be available for inspection and copying by the public in accordance with the Public Records Act, Chapter 42.56 RCW (the "Act"). ✓

If the Contractor considers any portion of any record provided to King County under this Contract, whether in electronic or hard copy form, to be protected under law, the Contractor shall clearly identify each such portion with words such as "CONFIDENTIAL," "PROPRIETARY" or "BUSINESS SECRET." ✓
If a request is made for disclosure of such portion, the County will determine whether the material

should be made available under the Act. If the County determines that the material is subject to disclosure, the County will notify the Contractor of the request and allow the Contractor ten (10) business days to take whatever action it deems necessary to protect its interests. If the Contractor fails or neglects to take such action within said period, the County will release the portions of record(s) deemed by the County to be subject to disclosure. King County shall not be liable to the Contractor for inadvertently releasing records pursuant to a disclosure request not clearly identified by the Contractor as "CONFIDENTIAL," "PROPRIETARY" or "BUSINESS SECRET."

2.10 Contract Award

Contract award, if any, will be made by the County to the low, responsive, responsible Bidder. The County will have no obligations until an award is made and an order placed with the Contractor. The County reserves the right to award one or more contracts as determined to be in the County's best interest. The County may accept any individual item, or group of items, or schedules of any bid, unless otherwise stated herein.

A written award mailed or otherwise furnished to a Contractor within the time for acceptance shall be a binding contract.

SECTION 3 Standard Contractual Terms and Conditions

3.1 Administration

This Contract is between the County and the Contractor who shall be responsible for providing the goods or services described herein. The County is not party to defining the division of work between the Contractor and its Subcontractors. The Contractor represents that it has or shall obtain all duly licensed or qualified personnel, materials and equipment required to perform work hereunder. ✓

The Contractor's performance under this Contract may be monitored and reviewed by a Project Manager appointed by the County. Reports and data required to be provided by the Contractor shall be delivered to the Project Manager or Buyer. Questions by the Contractor regarding interpretation of the terms, provisions and requirements of this Contract shall be addressed to the Buyer or Project Manager for response. ✓

3.2 Contract Amendments

No oral order or conduct by the County shall constitute a Contract Amendment. Contract Amendments shall only be effective upon written notification by the County. The County reserves the right to amend the contract to add or delete goods or services within the intended scope of this contract. This may include, but is not limited to: ✓

- Approval of replacements for discontinued items, ✓
- Add items of like function, or similar in nature or purpose to the originally listed products ✓
- The provision of ancillary services in response to minor changes in County needs ✓
- Extend the contract to include optional terms ✓

Cost or Price Analysis may be required by the County for the evaluation of contract modifications, terminations, revision to contract requirements or other circumstances as determined by the County. ✓

3.3 Invoices and Payment

The Contractor shall submit properly certified invoices to King County. The invoice(s) shall contain the following information: The purchase order/contract number, item numbers, description of supplies or services, quantities, unit prices, extended totals, and discounts, if applicable. For services, identify specific deliverables, and/or hourly rates, hours worked, total hours or related fees. ✓

The Contractor shall bill to the address on the purchase order. The County will take advantage of any prompt payment discount terms bid. Discount periods shall be extended if the invoice is returned for credit or correction. ✓

When a purchase order is issued against this Contract that has the potential for multiple or partial deliveries, a separate invoice shall be generated for each completed delivery accepted by the County. ✓

Failure to comply with these requirements or to provide an invoice in conformance with the contract may delay payment. ✓

Upon acceptance of payment, the Contractor waives any claims for the goods or services covered by the Invoice. No advance payment shall be made for the goods or services furnished by Contractor pursuant to this Contract. ✓

King County will not be bound by prices contained in an invoice that are higher than those in the currently approved price list. If a price increase has not been accepted in writing by King County, the invoice may be rejected and returned to the Contractor for a correction. ✓

3.4 Rejection of Goods Or Services

After award, the Buyer or authorized County representative shall have the option of rejecting or refusing delivery of any and all goods or services which are not in strict conformity with the requirements of the specification and the bid. All rejected goods or services shall be promptly replaced or re-performed and be subject to approval by the County. All replacement goods and services shall be provided at the Contractor's own expense. ✓

3.5 Re-procurement Costs

When a Contractor fails to furnish goods or services in accordance with the terms of this Contract, and the County must purchase at a price greater than the contract price, the difference may be charged to the Contractor. The County may exercise this charge as a credit against invoices due the Contractor. ✓

3.6 Termination For Convenience/Default/Non-appropriation

A. Termination for Convenience

The County for its convenience may terminate this Contract, in whole or in part, at any time by written notice sent certified mail, return receipt requested, to the Contractor. After receipt of a Notice of Termination ("Notice"), and except as directed by the County, the Contractor shall immediately stop work as directed in the Notice, and comply with all other requirements in the Notice. The Contractor will be paid its costs, including necessary and reasonable Contract close-out costs and profit on that portion of the work satisfactorily performed up to the date of termination as specified in the notice. The Contractor shall promptly submit its request for the termination payment, together with detailed supporting documentation. If the Contractor has any property in its possession belonging to the County, the Contractor shall account for the same and dispose of it in the manner the County directs. All termination payment requests may be subject to Cost or Price Analysis to determine reasonableness and compliance with the Contract and applicable laws and regulations. ✓

B. Termination for Default

If the Contractor does not deliver work in accordance with the Contract, or the Contractor fails to perform in the manner called for in the Contract, or the Contractor fails to comply with any material provisions of the Contract, the County may terminate this Contract, in whole or in part, for default as follows: ✓

A Notice to Cure will be served on the Contractor by certified mail (return receipt requested) or a delivery service capable of providing a receipt. The Contractor shall have ten (10) Days from the date the Notice to Cure was served to cure the default or provide the County with a detailed written plan, which indicates the time and methods needed to bring the work into compliance and cure the default. ✓

If the Contractor has not cured the default or the plan to cure the default is not acceptable to the County, the County may terminate the Contract. Termination shall occur by serving a Notice of Termination by certified mail (return receipt requested) or delivery service capable of providing a receipt on the Contractor setting forth the manner in which the Contractor is in default and the effective date of termination. ✓

The Contractor will only be paid for work delivered and Accepted, or work performed in accordance with the manner of performance set forth in the Contract less any damages to the County caused by or arising from such default. All termination payment requests are subject to Cost or Price Analysis to verify compliance with the Contract and applicable laws and regulations. ✓

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The termination of this Contract shall in no way relieve the Contractor from any of its obligations under this Contract nor limit the rights and remedies of the County hereunder in any manner.

C. Termination for Non-Appropriation

If expected or actual funding is withdrawn, reduced, or limited in any way prior to the termination date set forth in this Contract or in any amendment hereto, the County may, upon written notice to the Contractor, terminate this Contract in whole or in part. ✓

In accordance with King County Code 4.04.040B.6, payment shall not exceed the appropriation for the year in which termination is effected. If this Contract is terminated for non-appropriation, the County shall be liable only for payment in accordance with the terms of this Contract for performance rendered prior to the effective date of termination; and, the Contractor shall be released from any obligation under this contract or a related Purchase Order to provide further work pursuant to the Contract as are affected by the termination. ✓

Funding under this Contract beyond the current appropriation year is conditional upon the appropriation by the County Council of sufficient funds to support the activities described in this Contract. Should such an appropriation not be approved, the Contract shall terminate at the close of the current appropriation year. The appropriation year ends on December 31 of each year. ✓

3.7 Force Majeure

The term force majeure shall include, without limitation by the following enumeration: acts of nature, acts of civil or military authorities, fire, accidents shutdowns for purpose of emergency repairs, industrial, civil or public disturbances, causing the inability to perform the requirements of this Contract. If any party is rendered unable, wholly or in part, by a force majeure event or any event cause not within such party's control, to perform or comply with any obligation or condition of this Contract, upon giving notice and reasonably full particulars to the other party, such obligation or condition shall be suspended only for the time and to the extent commercially practicable to restore normal operations. In the event the Contractor ceases to be excused pursuant to this provision, then the County shall be entitled to exercise any remedies otherwise provided for in this Contract, including Termination for Default. ✓

Whenever a force majeure event causes the Contractor to allocate limited resources between or among the Contractor's customers, the County shall receive no less priority in respect to such allocation than any of the Contractor's other customers. ✓

3.8 Taxes, Licenses, and Certificate Requirements

This Contract and any of the work provided hereunder is contingent and expressly conditioned upon the ability of the Contractor to provide the specified goods or services consistent with applicable federal, state or local laws and regulations. If, for any reason, the Contractor's required compliances are terminated, suspended, revoked or in any manner modified from their status at the time this Contract becomes effective, the Contractor shall notify the County immediately of such condition in writing. ✓

The Contractor and subcontractor(s) shall maintain and be liable for all taxes (except sales/use taxes), fees, licenses, permits and costs as may be required by applicable federal, state or local laws and regulations as applicable to the work under this Contract.

3.9 Assignment

Neither party shall assign any interest, obligation or benefit under or in this Contract or transfer any interest in the same, whether by assignment or novation, without prior written consent of the other party. If assignment is approved, this Contract shall be binding upon and inure to the benefit of the successors of the assigning party. This provision shall not prevent the Contractor from pledging any ✓

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proceeds from this Contract as security to a lender so long as King County Policy Fin10-1 (AP), paragraph 6.1.3 is followed. If assignment is approved, it shall be accepted by either party upon the posting of all required bonds, securities and the like by the assignee, and the written agreement by assignee to assume and be responsible for the obligations and liabilities of the Contract, known and unknown, and applicable law.

3.10 Indemnification and Hold Harmless

- A. In providing services under this Contract, the Contractor is an independent contractor, and neither the Contractor nor its officers, agents or employees are employees of the County for any purpose. The Contractor shall be responsible for all federal and/or state tax, industrial insurance and Social Security liability that may result from the performance of and compensation for these services and shall make no claim of career service or civil service rights which may accrue to a County employee under state or local law. ✓

The County assumes no responsibility for the payment of any compensation, wages, benefits, or taxes by or on behalf of the Contractor, its employees and/or others by reason of this Contract. The Contractor shall protect, indemnify, defend and save harmless the County and its officers, agents and employees from and against any and all claims, costs, and/or losses whatsoever occurring or resulting from (1) the Contractor's failure to pay any such compensation, wages, benefits or taxes; and/or (2) the supplying to the Contractor work, services, materials, and/or supplies by Contractor employees or other suppliers in connection with or in support of the performance of this Contract. ✓

- B. The Contractor further agrees that it is responsible for and shall repay the County all indicated amounts following an audit exception which occurs due to the negligence, intentional act and/or failure for any reason to comply with the terms of this Contract by the Contractor, its officers, employees, agents, and/or representatives. This duty to repay shall not be diminished or extinguished by the prior termination of the Contract pursuant to the Duration of Contract, or the Termination section. ✓

- C. The Contractor shall protect, defend, indemnify, and save harmless the County, [and the State of Washington or US Government (when any funds for this Contract are provided by them)], their officers, employees, and agents from any and all costs, fees (including attorney fees), claims, actions, lawsuits, judgments, awards of damages or liability of any kind, arising out of or in any way resulting from the negligent acts or omissions of the Contractor, its officers, employees, subcontractors or any tier and/or agents. The Contractor agrees that its obligations under this paragraph extend to any claim, demand, and/or cause of action brought by or on behalf of any of its employees, subcontractors of any tier or agents. ✓

In addition to injuries to persons and damage to property, the term "claims," for purposes of this paragraph C, shall include, but not be limited to, assertions that the use or transfer of any software, book, document, report, film, tape, or sound reproduction or material of any kind, delivered hereunder, constitutes an infringement of any copyright, patent, trademark, trade name, and/or otherwise results in unfair trade practice. ✓

- D. For purposes of paragraphs A and C above, the Contractor, by mutual negotiation, hereby waives, as respects the County only, any immunity that would otherwise be available against such claims under the Industrial Insurance provisions of Title 51 RCW. ✓

- E. In the event the County incurs attorney fees and/or costs in the defense of claims within the scope of paragraphs A and C above, such attorney fees and costs shall be recoverable from the ✓

Contractor. In addition King County shall be entitled to recover from the Contractor its attorney fees, and costs incurred to enforce the provisions of this section. ✓

F. The indemnification, protection, defense and save harmless obligations contained herein shall survive the expiration, abandonment or termination of this Contract. ✓

G. Nothing contained within this provision shall affect and/or alter the application of any other provision contained within this Contract. ✓

3.11 Applicable Law and Forum

Except as hereinafter specifically provided, this Contract shall be governed by and construed according to the laws of the State of Washington, including, but not limited to, the Uniform Commercial Code, Title 62A RCW. Any claim or suit concerning this Contract shall only be filed in either the King County Superior Court or U.S. District for the Western District of Washington, in Seattle. ✓

3.12 Conflicts of Interest and Non-Competitive Practices

By entering into this Contract to perform work, the Contractor represents that it has no direct or indirect pecuniary or proprietary interest, and that it shall not require any interest that conflicts in any manner or degree with the work required to be performed under this Contract. The Contractor shall not employ any Person or agent having any conflict of interest. In the event that the Contractor or its agents, employees or representatives hereafter acquires such a conflict of interest, it shall immediately disclose such conflict to the County. The County shall require that the Contractor take immediate action to eliminate the conflict up to and including termination for default. ✓

By entering into this Contract to perform work, the Contractor represents that no Persons except as designated by Contractor shall be employed or retained to solicit or secure this Contract with an agreement or understanding that a commission, percentage, brokerage, or contingent fee would be paid; and no gratuities, in the form of entertainment, gifts or otherwise, were bided or given by the Contractor or any of its agents; employees or representatives, to any official, member or employee of the County or other governmental agency with a view toward securing this Contract or securing favorable treatment with respect to the awarding or amending, or the making of any determination with respect to the performance of this Contract. ✓

3.13 Disputes, Claims and Appeals

The Contractor shall address questions or claims regarding the Contract in writing to the Buyer and Project Manager, within ten (10) Days of the date on which the Contractor knows or should know of the question or claim. No claim by the Contractor shall be allowed if asserted after final payment under this Contract. No claim shall be allowed for any costs incurred more than ten (10) Days before the Contractor gives written notice, as required in this section. The Buyer and Project Manager shall ordinarily respond to the Contractor in writing with a decision, but absent such written response, the question or claim shall be deemed denied upon the tenth (10th) Day following receipt by the Buyer and Project Manager. ✓

In the event the Contractor disagrees with the determination of the Buyer and Project Manager, the Contractor shall within five (5) Days of the date of such determination, appeal the determination in writing to the Procurement and Contract Services Section Manager. Such written notice of appeal shall include all information necessary to substantiate the appeal. The Procurement and Contract Services Section Manager shall review the appeal and make a determination in writing, which shall be final. ✓
Appeal to the Procurement and Contract Services Section Manager shall be a condition precedent to alternative dispute resolution or litigation.

Pending final decision of a dispute hereunder, the Contractor shall proceed diligently with the performance of the Contract and in accordance with the direction of the Buyer or Project Manger. Failure to comply precisely with the time deadlines under this subsection as to any claim shall operate as a waiver and release of that claim and an acknowledgement of prejudice to the County. ✓

3.14 Maintenance of Records/Audits

The Contractor shall maintain, and shall require any sub-contractor to maintain, accounts and records, including personnel, property, financial, and programmatic records and such other records as may be deemed necessary by the County to ensure proper accounting for all contract funds and compliance with this Contract. All such records shall sufficiently and properly reflect all direct and indirect costs of any nature expended and services provided in the performance of this Contract. The Contractor shall make such documents available to the County for inspection, copying, and auditing upon request. ✓

All records referenced in subsection (A) shall be maintained for a period of six (6) years after completion of work or termination hereof unless permission to destroy them is granted by the Office of the Archivist in accordance with RCW Chapter 40.14, or unless a longer retention period is required by law. ✓

The Contractor shall provide access to its facilities, including those of any sub-contractor, to the County, the State and/or federal agencies or officials at all reasonable times in order to monitor and evaluate the services provided under this Contract. ✓

The Contractor agrees to cooperate with County or its designee in the evaluation of the services provided under this Contract and to make available all information reasonably required by any such evaluation process. The results and records of said evaluation shall be maintained and disclosed in accordance with RCW Chapter 42.56. ✓

If the Contractor expended a total of \$500,000.00 or more in federal awards during its fiscal year, and is a non-profit organization, and is, under this Contract, carrying out or administering a program or portion of a program, it shall have an independent audit conducted in accordance with OMB Circular A-133, which shall comply with the requirements of GAAS (generally accepted auditing standards), GAO's Government Audit Standards and OMB Circular A-133, as amended and as applicable. Contractors expending federal awards from more than one source shall be responsible for determining if the combined financial awards are equal to or greater than \$500,000.00. The Contractor shall provide one copy of the audit report to each County division providing federal awards to the Contractor no later than nine (9) months subsequent to the end of the Contractor's fiscal year. ✓

3.15 Other Public Agency Orders

The Washington State Interlocal Cooperative Act RCW 39.34 provides that other governmental agencies may purchase goods or services on this solicitation or contract in accordance with the terms and prices indicated therein if all parties agree. The County does not accept any responsibility or involvement in the purchase orders or contracts issued by other public agencies. ✓

3.16 Environmental Purchasing Policy

Bidders able to supply products containing recycled and environmentally preferable materials that meet performance requirements are encouraged to offer them in bids and proposals. ✓

The Bidder and Contractor shall use recycled paper for all printed and photocopied documents related to the submission of this solicitation and fulfillment of the contract and shall, whenever practicable, use both sides of the paper. (Reference: KCC 10.16 & King County Executive Policy CON 7-1-2). ✓

3.17 Industrial and Hazardous Waste

The Contractor shall comply with all applicable local ordinances, state and federal statutes, and supporting rules and regulations governing the discharge of industrial waste to public sewer, private sewer, or side sewer tributary to the metropolitan sewer system. ✓

Contractor shall handle and dispose of all hazardous wastes in compliance with all applicable local, state and federal laws and regulations, including the Resource Conservation and Recovery Act, the Washington Hazardous Waste Management Act, and applicable rules and regulations of the Environmental Protection Agency and the Department of Ecology governing the generation, storage, treatment, transportation or disposal of hazardous wastes. ✓

3.18 Patents and Royalties

The Contractor is responsible for paying all license fees, royalties or the costs of defending claims for the infringement of any intellectual property that may be used in performing this Contract. ✓

3.19 Supported Employment Program

The County encourages the creation of supported employment programs for developmentally and/or severely disabled individuals. The County itself has such a program and is actively seeking to do business with those Contractors and Consultants that share this employment approach. If your firm has such a program, or intends to develop such a program during the life of this Contract, please submit Documentation supporting this claim with your bid. If you have questions, or need additional information, please contact the Community and Human Services Division, Developmental Disabilities Division, 206-263-9061.

3.20 Nondiscrimination and Equal Employment Opportunity

- A. Nondiscrimination in Employment - During performance of this Contract, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of the employee or applicant's sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age except by minimum age and retirement provisions, unless based upon a bona fide occupational qualification. ✓
- B. Equal Employment Opportunity Efforts - The Contractor will undertake equal employment opportunity efforts to ensure that applicants and employees are treated, without regard to their sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age. The Contractor's equal employment opportunity efforts shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeships. The Contractor agrees to post in conspicuous places available to employees and applicants for employment notices setting forth this nondiscrimination clause. In accordance with KCC 12.16.010.J, "equal employment opportunity efforts" shall mean active efforts to ensure equal opportunity in employment that is free from all forms of discrimination. ✓
- C. Equal Benefits To Employees With Domestic Partners - Pursuant to Ordinance 14823, King County's "Equal Benefits" (EB) ordinance, and related administrative rules adopted by the County Executive, as a condition of award of a contract is valued at \$25,000 or more, the Contractor agrees that it shall not discriminate in the provision of employee benefits between employees with spouses, and employees with domestic partners during the performance of this Contract. Failure to comply with this provision shall be considered a material breach of this Contract, and may subject the Contractor to administrative sanctions and remedies for breach. ✓

When the contract is valued at \$25,000 or more, the Contractor shall complete a Worksheet and Declaration form for County review and acceptance prior to Contract execution. The EB Compliance forms, Ordinance 14823 (which is codified at KCC Chapter 12.19) and related administrative rules are incorporated herein by reference. They are also available online at <http://www.kingcounty.gov/procurement/forms>, Equal Benefits web page.

- D. Nondiscrimination in Subcontracting Practices - During the term of this Contract, the Contractor shall not create barriers to open and fair opportunities to participate in County contracts or to obtain or compete for contracts and subcontracts as sources of supplies, equipment, construction and services. In considering offers from and doing business with subcontractor and suppliers, the Contractor shall not discriminate against any person because of their sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age except by minimum age and retirement provisions, unless based upon a bona fide occupational qualification. ✓
- E. Compliance with Laws and Regulations - The Contractor shall comply fully with all applicable federal, state and local laws, ordinances, executive orders and regulations that prohibit discrimination. These laws include, but are not limited to, RCW Chapter 49.60, Titles VI and VII of the Civil Rights Act of 1964, the American with Disabilities Act, and the Restoration Act of 1987. In addition, King County Code chapters 12.16, 12.17 and 12.18 are incorporated herein by reference and the requirements in these code sections shall specifically apply to this contract. ✓ The Contractor shall further comply fully with any equal opportunity requirements set forth in any federal regulations, statutes or rules included or referenced in the contract documents.
- F. Small Contractors and Suppliers and Minority and Women Business Enterprises Opportunities. King County encourages the Contractor to utilize small businesses, including Small Contractors and Suppliers (SCS) and minority-owned and women-owned business enterprises certified by the Washington state Office of Minority and Women's Business Enterprises (OMWBE) in County contracts. The County encourages the Contractor to promote open competitive opportunities for small businesses, including SCS firms and minority-owned and women-owned business enterprises. Program information is available at <http://www.kingcounty.gov/bdcc>. ✓
- G. Sanctions for Violations - Any violation of the mandatory requirements of the provisions of this Section shall be a material breach of contract, for which the Consultant may be subject to damages, withholding payment and any other sanctions provided for by contract and by applicable law. ✓

3.21 Non-Waiver of Breach

No action or failure to act by the County shall constitute a waiver of any right or duty afforded to the County under the Contract; nor shall any such action or failure to act by the County constitute an approval of, or acquiescence in, any breach hereunder, except as may be specifically stated by the County in writing. ✓

3.22 Severability

Whenever possible, each provision of this Contract shall be interpreted to be effective and valid under applicable law. If any provision is found to be invalid, illegal, or unenforceable, then such provision or portion thereof shall be modified to the extent necessary to render it legal, valid, and enforceable and have the intent and economic effect as close as possible to the invalid, illegal, and unenforceable provision. If it is not possible to modify the provision to render it legal, valid and enforceable, then the provision shall be severed from the rest of this Contract. The invalidity, illegality or unenforceability of any provision shall not affect the validity, legality or enforceability of any other provision of this Contract, which shall remain valid and binding. ✓

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3.23 Certification Regarding Debarment, Suspension and Other Responsibility Matters

This Contract is a covered transaction for purposes of 49 CFR Part 29. As such, the Contractor is required to verify that none of the Contractor, its principals, as defined at 49 CFR 29.995, or affiliates, as defined at 49 CFR 29.905, are excluded or disqualified as defined at 49 CFR 29.940 and 29.945.

The Contractor is required to comply with 49 CFR 29, Subpart C and must include the requirement to comply with 49 CFR 29, Subpart C in any lower tier covered transaction it enters into. ✓

By signing and submitting this Contract, the Contractor certifies as follows:

The certification in this clause is a material representation of fact relied upon by King County. If it is later determined that the Contractor knowingly rendered an erroneous certification, in addition to remedies available to King County, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while this offer is valid and throughout the period of any Contract that may arise from this Contract. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.

3.24 Incorporation of Documents

The contract between the awarded bidder and King County shall include all documents mutually entered into at the time of contract award, specifically including the contract document, the solicitation, and the response to the solicitation. The contract must include, and be consistent with, the specifications and provisions stated in this solicitation. King County shall not be bound nor obligated to enter into or sign additional agreements and or documents other than those required by law. ✓

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SECTION 4 Specific Contractual Terms & Conditions

4.1 Contract Value

The estimated annual value of this contract is approximately **\$85,000**. King County will not be limited, restricted or bound by this dollar value, nor shall the County be obligated to purchase any items contained in this ITB. ✓

4.2 Contract Term

The term of this Contract will be five (5) years, subject to the termination clauses contained herein. King County reserves the right to extend the term if determined to be in the best interest of the County. ✓

Contracts or purchase orders will be issued by the County. Contract amendments or change orders issued by the County may reflect modification(s) of contract terms, funding or other matters. ✓

King County reserves the right to purchase the goods or services described herein from other sources. The Contractor does not have the exclusive right to fill all of the County's requirements for the goods or services awarded nor will the County be obligated to purchase the estimated annual quantity, or any quantity contained in this Contract. ✓

4.3 Contract Administrative Fee

This contract is subject to an Administrative Fee (Fee), of 1% (.01), when used by political subdivisions outside of King County's Departments, Divisions, or Agencies. The Fee shall be based on total sales made to each governmental entity, less sales/use tax, freight and any credit(s), (if applicable), in accordance contract terms and conditions. The Fee shall be paid by the contractor, payable and remitted to King County Procurement and Contract Services Section on July 31st and January 31st of each year and cover sales for the first and second half of the calendar year respectively. Fees submitted shall reference its respective contract number and include a sales report for the payment period showing the total sales to each governmental entity, excluding King County. The contractor shall not invoice the Fee to any contract user as an item on a sales invoice or by any other means. ✓

4.4 Price Revisions

Prices shall remain firm for the duration of the Contract period. The Contractor may request price changes, and shall supply documentation satisfactory to King County such as changes to the Producers Price Index for the commodity, the Consumer Price Index for the Seattle-Tacoma-Bremerton area, or a manufacturer's published notification of price change(s). Reasonable price changes based on market conditions and price/cost analysis may be approved by King County. ✓

King County will evaluate this information to determine if revising the pricing is considered fair and reasonable to the satisfaction of King County. Requests for any such change are to be made in writing to the Buyer in the Procurement Services Division office. A written change order issued by the County will institute the price adjustment, provide the new prices and establish the effective date for the new prices.

The Contractor shall endeavor to give the King County Procurement Services Section thirty (30) days but not less than fourteen (14) days written notice prior to the effective date of the price increase. The County may cancel the contract if the price increase request is not approved.

All price reductions at the manufacturer's or distributor's level shall be reflected in a reduction of the contract price(s) to King County retroactive to the effective date of the price reductions.

4.5 Shipping Charges

All prices shall include freight FOB to the designated delivery point. The County will reject requests for additional compensation for freight charges. ✓

4.6 Packing Slips

Each delivery to the County shall have a packing slip enclosed that identifies the requester, purchase order number, part number, unit price and quantity of each part shipped. If the delivery is a partial shipment, indicate on the packing slip that it is not a complete shipment of that requisition and identify the items not shipped and provide a projected completion date of the order. ✓

If the delivery combines items from more than one purchase order, separate packing slips shall be included in the shipment for each. ✓

4.7 Use Report

The Contractor shall, if requested, submit to the Buyer a report of sales made to King County under this Contract. The report, in a format acceptable to King County, shall identify the detail required by the Buyer, which may include but is not limited to, delivery location, the item description, whether it's a Contract or non-Contract item, quantity, price and discount. ✓

4.8 Warranty

The Contractor warrants that the work performed under this Contract shall be free from defects in material and workmanship, and shall conform to all requirements of this Contract, for a period of at least twelve (12) months from date of acceptance of such work by the County. Any work corrected shall be subject to this subsection to the same extent as the work initially provided. ✓

The bidder shall provide, upon request by the County, their standard warranty. The warranty shall be specific for all components of the equipment regardless of whether these components were built by the original equipment manufacturer or outside suppliers. King County may avail itself of the bidder or manufacturer's standard warranty if more beneficial to the County. ✓

Conducting of tests or inspections, acceptance, or the processing of payment(s) by the County shall not constitute a waiver of any rights under this Contract or in law. The termination of this Contract shall in no way relieve the Contractor from its warranty responsibility. ✓

The Contractor shall ensure that the warranty requirements of this Contract are enforceable through and against the Contractor's suppliers, vendors, distributors and Subcontractors. The Contractor shall cooperate with the County in facilitating warranty related work by such suppliers, vendors, distributors and Subcontractors. ✓

Contractor warrants that the Services shall in all material respects conform to the requirements of this Contract. Contractor warrants that qualified professional personnel with in-depth knowledge shall perform the Services in a timely and professional manner; and that the Services shall conform to the standards generally observed in the industry for similar Services. Contractor warrants that the Services shall be in compliance with all applicable laws, rules and regulations. ✓

4.9 Warranty Remedies

Whenever possible, the contractor shall provide "on the spot" settlement of warranty claims or disputes, and authorize local representatives to act on the equipment manufacturer's behalf.

If at any time during the twelve (12) Month period immediately following acceptance of any work covered by this Contract, Contractor or the County discovers one or more material defects or errors in the work or any other aspect in which the work materially fails to meet the provisions of the warranty requirements herein Contractor shall, at its own expense and within thirty (30) Days of notification of the defect by the County, correct the defect, error or nonconformity. ✓

The County shall give written notice of any defect to the Contractor. If the Contractor has not corrected defect within thirty (30) Days after receiving the written notice, the County, in its sole discretion, may ✓

correct the defect itself. In the case of an emergency where the County believes delay could cause serious injury, loss or damage, the County may waive the written notice and correct the defect. In either case the County shall charge-back the cost for such warranty repair to the Contractor.

The Contractor is responsible for all costs of repair or replacement in order to restore the work to the applicable Contract requirements, including shipping charges, for work found defective within the warranty period, regardless of who actually corrects the defect. ✓

4.10 Pricing of Spare Parts

The County shall have the right to conduct a cost or Price Analysis on specific spare parts if pricing appears to be in excess of standard industry pricing for similar parts. Any difference shall be subject to negotiations to the satisfaction of the County. The County is not required to purchase spare parts under this contract if it can purchase the same item(s) from another source under terms that are more advantageous to the County. ✓

4.11 Product Return

The County reserves the right to return standard products to the Contractor for full refund or credit when the Contractor is notified of the return within 30 days of the County's receipt of products. ✓

The County further reserves the right to return products, parts and supplies determined to be surplus and no longer required by the County. Parts and supplies eligible for return to the Contractor shall have been purchased for inventory or as spares, be unused, and in the same general condition as when received. The County will advise the Contractor of its intention to return any parts and supplies. The Contractor has no obligation to accept such goods more than 2 years after the County's receipt of said goods. The Contractor is allowed a restocking fee of not more than 15% (fifteen percent) of the current price for the return of surplus products, parts and supplies. ✓

The Contractor shall, at the County's option, issue a credit for the dollar value of the merchandise returned or refund that dollar amount (less any applicable restocking fee) to King County. ✓

This subsection does not apply to any merchandise made to order for the County. ✓

4.12 Hazardous Chemical Communication

In order to comply with WAC 296-62-054, Hazard Communication, the Contractor shall prepare, a Material Safety Data Sheet (MSDS) for all products containing any toxic products that may be harmful to the end user. The MSDS Sheet is to accompany the toxic product(s) to the specified delivery sites and include the Chemical Abstract Service (CAS) numbers for every chemical that is listed in the MSDS. If the product is actually used diluted, the rate shall be so stated in the MSDS and the hazards and corresponding Personal protection, etc. also be listed. SARA Title 3 chemicals shall be listed with the percentage by weight of the total product. The MSDS shall include a statement as to the intended use of the product. ✓

4.13 Prohibition on Asbestos-Containing Products

Asbestos-containing products shall not be provided to the County under this Contract, unless no practicable alternative for the asbestos-containing product exists and the Contractor obtains the written consent of the County. The Contractor shall notify the County in writing at least sixty (60) Days before it plans to supply the County with an asbestos-containing product. The County will respond to such notification within thirty (30) Days of receipt. The Contractor shall comply with applicable state, federal and local labeling and other laws, regulations and ordinances pertaining to asbestos-containing products, including, but not limited to, the State of Washington Industrial Safety and Health Act and the federal Occupational Safety and Health Act. ✓

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4.14 Insurance Requirements

Prior to the award of a contract, the Contractor shall obtain and maintain the minimum insurance set forth herein for the duration of this contract for itself and any subcontractor performing work. By requiring such minimum insurance, the County shall not be deemed or construed to have assessed the risks that may be applicable to the Contractor under this Contract. The Contractor shall assess its own risks and, if it deems appropriate and/or prudent, maintain greater limits and/or broader coverage. The Contractor shall maintain limits and scope of insurance no less than:

General Liability \$1,000,000 combined single limit per occurrence for bodily injury, personal injury and property damage, and for those policies with aggregate limits, a \$2,000,000 aggregate limit;

Automobile Liability: \$1,000,000 combined single limit per accident for bodily injury and property damage;

Workers' Compensation: Statutory requirements of the state of residency;

Employers Liability Stop Gap: \$1,000,000.



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SECTION 5 Technical Specifications

5.1 Overview of King County International Airport

King County International Airport, also known as Boeing Field, is one of the busiest primary non-hub airports in the nation. Located just five miles south of downtown Seattle, it averages more than 300,000 operations (takeoffs and landings) each year. In 2001, it was selected by the National Air Transportation Association as one of the "100 Most Needed Airports" in the United States. It is financed by airport tenants' and customers' fees, and receives no general tax revenues. ✓

Boeing Field ranks among the most successful public investments in state history. The airport's economic impact is \$3.2 billion in terms of local business sales that support 12,618 jobs and create \$804 million in labor income in the county. The airport's 150 tenant businesses also directly support 4,900 jobs in the local economy. ✓

The airport serves small commercial passenger airlines, cargo carriers, private aircraft owners, helicopters, corporate jets, and military and other aircraft. It is also home to the Boeing Company's 737 aircraft flight-test program, along with other Boeing operations. The Museum of Flight is located there, with its wide variety of aircraft and exhibits showcasing aviation history. It is frequently host to celebrities and dignitaries including the President of the United States, who prefer Boeing Field because of its proximity to downtown Seattle and other commercial areas. ✓

5.2 Introduction of Technical Specifications

King County International Airport has a recurring need for ADB Airfield Solutions brand (formerly Siemens) or equal: lighting, equipment, and accessories to maintain the current lighting systems. These can be broken down into 9 categories that include: Lamps, Couplings, Base Can Materials, Power Equipment, Connection Equipment, Signage Equipment, Elevated Lighting (fixture parts), Inset Lighting and Approach Lighting. ✓

5.3 Brand name or Equal

- A. The County specifies ADB Airfield Solutions brand products (part numbers and description on pricing sheet) and recognizes there may be other brands with equal performance and technical specifications. ✓
- B. When products of a specific brand(s), material(s), construction, design, style, or size are named, they indicate the quality level or performance required for the products in the invitation to bid. ✓

Following are the salient characteristics of the products in the invitation to bid.

1. Proposed equals shall match OEM in color, size, finish, texture, material, wattage, amperage, quality and thickness as applicable. ✓
2. Proposed equal products shall have the same service lifetime as original equipment manufacturer. ✓
3. Proposed equal products shall be drop in replacements for existing ADB Airfield Solutions systems. ✓

These characteristics are provided for informational purposes only. Alternate products must be submitted and approved prior to bid opening. ✓

- C. Equal Products may be considered provided they meet the same form, fit, function and quality of the original product(s) specified. The bidder shall submit, at least 10 days prior to bid due date, the brand, model, part number, MSDS, test results and any other documentation that can substantiate that the "Equal Products" are acceptable. An initial determination if the product is ✓

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acceptable will be complete at least 5 days prior to bid opening. Any samples shall be provided to King County at no charge. These products shall not void any warranty. The products shall be approved by the original manufacturer for use in their equipment. The bidder shall be responsible for any direct and consequential damage to equipment caused by their products. ✓

- D. King County retains the sole right to accept or reject "Equal Products" that are bid. ✓
- E. Equal brands/products shall be submitted to the County directly to the Buyer via email, fax, mail ✓ or hand delivery prior to the due date detailed in Section 6.2.
- F. If Bidder is proposing equal brands, they shall provide technical documentation showing how the proposed item conforms to the fit requirement. ✓
- G. Bids submitted offering equal products that were not approved as described in Section 5.3(C) ✓ above will be rejected by the County.

5.4 Ordering

- A. Authorized County Airport staff will place orders via telephone, email, fax, or in person at Bidder's ✓ retail location(s).
- B. Upon receiving an order from the County, the Bidder shall with-in one (1) business day confirm ✓ receipt of order to County. Order confirmation shall be done verbally via phone, or in writing via fax or email, whichever County staff request.
- C. The Bidder shall have one or two assigned account specialists. This person shall be familiar with the contract and be able to provide contract pricing. Account specialist's name, phone number, ✓ fax number, email address, and retail location they work at shall be submitted with bid.

5.5 Delivery

- A. Bid prices shall include delivery, FOB destination. FOB destination means seller has ✓ responsibility for paying for freight, bears freight charges, owns goods in transit, and files claims if any.
- B. Delivery will be to the following location: ✓
King County International Airport Maintenance Facility, 6518 Ellis Ave. South, Seattle, WA 98108 ✓
- C. Delivery is required as soon as possible and no later than seven (7) days after placement of an order, unless the County agrees in advance to a different delivery date. ✓
- D. It's estimated that up to 50% of purchases will be will-call purchases made in person at the bidder's retail location(s). ✓

5.6 Retail Locations

Bidder must attach with their bid, all their retail location(s) in King County and/or bordering ✓ neighborhoods. Include hours of operation, phone and fax numbers. Because up to 50% of the purchases may be conducted via will-call, Bidders shall have at least one (1) retail location within thirty (30) miles of the King County International Airport to be considered for this contract.

SECTION 6 Bid Response

6.1 Rules of Price Evaluation

Bids meeting all requirements of this ITB will be evaluated on price. Bids stating price in effect at the time of shipment will not be accepted. The County intends to award a contract to the lowest priced Bidder meeting all requirements of ITB #1020-11-PAP. ✓

6.2 Important dates

ITB is advertised: June 28, 2011 ✓
Submission of Equal Products/Brands due:..... July 15, 2011 at 2:00 PM ✓
Questions due:..... July 21, 2011 at 2:00 PM ✓
ITB due date: July 28, 2011 at 2:00 PM ✓

6.3 Prompt Pay Discount

Prompt payment discounts offered by Contractors shall be used to calculate the low bid provided the discount offered allows a minimum of 20 days for payment. The number of days is calculated from the date of acceptance of goods or services or from the date a complete invoice is date stamped as received by King County, whichever event occurs last, and the check/warrant date. The County will take advantage of any prompt payment discount terms bid. Discount periods shall be extended if: ✓

- A. The date printed on the invoice is more than three days earlier than the invoice receipt date;
- B. The delay is caused awaiting a credit memo, invoice correction, adjustment or reissue;
- C. An invoice is received prior to receiving goods ordered.

Prompt pay discount offered _____ % - _____ Days, Net _____

If no discount is offered then the County's standard payment terms are Net 30 days. ✓

6.4 Pricing

- A. Attachment A, Pricing Sheet shall be completed and submitted with bid. ✓
- B. Pricing sheet shall be submitted in a paper hard copy. The bidder may also submit a copy electronically (on a disk) in MS/Excel format if desired. ✓
- C. Pricing will not include sales tax. ✓
- D. In the event of a discrepancy between the unit price and the extended price, the unit price will prevail. ✓
- E. Bidder's quotation forms will not be accepted. ✓
- F. Bidders shall not alter the specification, pricing information section, and the terms and conditions of this Invitation to Bid No. 1020-11-PAP. Any alteration may render a bid non-responsive. ✓
- G. The items are ADB Airfield Solutions brand or equal. Enter the Manufacturer name and part number on each line item for proposed equals. ✓

6.5 Discount for other items not on pricing sheet

Purchase of products offered through the contractors catalog will be provided with a minimum discount pricing structure. Provide here the minimum discount for other products purchased through this contract. ✓

The contractor may provide a larger discount than listed below, but at no time will invoice or charge at a rate that is less than the minimum discount provided here.

Minimum % discount offered: _____%

nr

6.6 Catalog / Website

Provide a catalog with bid or link to your website with current retail pricing. This information will be used for calculating the minimum discount bid.



Catalog(s) submitted:

Link to Website:

6.7 Retail Location(s) with-in 30 miles

Address: 2222 WEST VALLEY HWY N. STE 140, Auburn, WA, 98001

Phone 253-833-6434 Fax: 253-833-6825 Hours of Operation: MON-FRI 8:00 AM - 5:00 PM

Add additional pages to list more than one (1) location if applicable.

6.8 Contract Account Specialist

Name: Bill Day Retail office Location: Auburn, WA

Phone: 253 833 6434 Email: bday@wsminc.biz Fax: 253 833 6825

Add additional pages to list more than one (1) account specialist if applicable.

6.9 References

List the names and addresses of four (4) customers, for whom the bidder has performed or provided similar goods and/or services, preferably in Washington State, for a period not less than one (1) year. Include dates, contact persons and telephone numbers. Should any reference submitted by a bidder be found unsatisfactory, King County, at its sole option, may reject that bidder's bid. King County shall be the sole judge in determining a satisfactory/unsatisfactory reference response. Reference must be submitted with bid.

Company Name: KCIA - Jerry B.
Company Address: 65187 Ellis Ave, Seattle
Company Phone: 206 296 7380
Contact Person: Jerry Bitterman
Dates: 2010-2011

Company Name: Port of Seattle
Company Address: 2711 Alaskan Way, Seattle
Company Phone: 206-728-3233
Contact Person: Rob McMartin
Dates: 2010-2011

Company Name: Port of Portland
Company Address: PO BOX 83529-708
Company Phone: 503-460-9014
Contact Person: Rick Pilakowski
Dates: 2010-2011

Company Name: Spokane IA
Company Address: 9000 W Airport Dr.
Company Phone: 509-455-6437
Contact Person: Jay Fitzgerald
Dates: 2010-2011

Handwritten initials

ATTACHMENT A - PRICE SHEET

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
1	1	EA	47A0090, 4kW Fuse 12A 600V (F1, F2) Brand: Part # In Stock ? (Y/N)	\$ 11.75	\$ 11.75
2	1	EA	47A0097 30kW Fuse 90A 600V (F1, F2) Brand: Part # In Stock ? (Y/N)	\$ 55.82	\$ 55.82
3	1	EA	47A0108, 1A 500V (4-10kW) Fuse F3, F4 Brand: Part # In Stock ? (Y/N)	\$ 8.57	\$ 8.57
4	1	EA	47A0119, 0.5A 250V Fuse F5, F6 Brand: Part # In Stock ? (Y/N)	\$ 1.77	\$ 1.77
5	20	EA	62A2142, Floor Flange (2 bolt) Brand: Part # In Stock ? (Y/N)	\$ 12.14	\$ 242.80
6	20	EA	60A2678-10, Frangible coupling, size 1 Brand: Part # In Stock ? (Y/N)	\$ 18.07	\$ 361.40
7	10	EA	35C0082, L-830-6 200W 60Hz 6.6/6.6 Brand: Part # In Stock ? (Y/N)	\$ 124.87	\$ 1,248.70

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
8	8	EA	62B0064, Frangible Coupling 2" black, threaded one end Brand: Part # In Stock ? (Y/N)	\$ 16.29	\$ 130.32
9	4	EA	62B0107-2, Mounting Flange, unpainted for Trapezoid L-858 signs Brand: Part # In Stock ? (Y/N)	\$ 9.25	\$ 37.00
10	12	EA	62A2142 Mounting Flange unpainted for Signature Series L-858 sign Brand: Part # In Stock ? (Y/N)	\$ 12.14	\$ 145.68
11	30	EA	48A0083, Lamp, Q6.6A / 45 Watt / EXM / Bi-Pin Brand: Part # In Stock ? (Y/N)	\$ 10.74	\$ 322.20
12	30	EA	48A0085, Lamp, Q6.6A / 30 Watt / EXL / Bi-Pin Brand: Part # In Stock ? (Y/N)	\$ 10.44	\$ 313.20
13	4	EA	44D1442-4132 L-852E style 1 Blue 45 watt no F.D.C.O. 10.25" bolt circle Brand: Part # In Stock ? (Y/N)	\$ 478.09	\$ 1,912.36
14	4	EA	446099-121 L-852T style 2 Blue 45 watt no F.D.C.O. 11.25 bolt circle Brand: Part # In Stock ? (Y/N)	\$ 531.50	\$ 2,126.00

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
15	5	EA	2990.40.900 Lamp Assembly 105 Watt Brand: Part # In Stock ? (Y/N)	\$ 25.37	\$ 126.85
16	20	EA	ETES-1111 L-861 LED Blue fixture 14" O.A.H. corrugated lens w/ heater Brand: Part # In Stock ? (Y/N)	\$ 270.72	\$ 5,414.40
17	6	EA	73A0136-31 Cord set,L-823 Style 6 LED Brand: Part # In Stock ? (Y/N)	\$ 9.12	\$ 54.72
18	3	EA	2990-40-900 Lamp 105 Watt Brand: Part # In Stock ? (Y/N)	\$ 25.37	\$ 76.11
19	20	EA	44C1774-1 Head assembly w. cord set for 14" OAH Brand: Part # In Stock ? (Y/N)	\$ 87.00	\$ 1,740.00
20	80	EA	48A0083 Lamp 45 watt / 6.6 A (ETL Certified) Brand: Part # In Stock ? (Y/N)	\$ 10.74	\$ 859.20
21	50	EA	48A0006 Lamp 30 Watt / 6.6A / T10-1P Incandescent Brand: Part # In Stock ? (Y/N)	\$ 8.29	\$ 414.50

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
22	100	EA	48A0007 Lamp 45 Watt / 6.6A / t10-P Incandescent Brand: Part # In Stock ? (Y/N)	\$ 8.57	\$ 857.00
23	3	EA	63A0141 Lens, L-861 Clear Glass Brand: Part # In Stock ? (Y/N)	\$ 18.35	\$ 55.05
24	3	EA	63A0142 Lens,L-861 Clear Yellow Glass Brand: Part # In Stock ? (Y/N)	\$ 61.54	\$ 184.62
25	3	EA	63A0143 Lens, L-861 Amber Glass Brand: Part # In Stock ? (Y/N)	\$ 32.85	\$ 98.55
26	5	EA	63A0149 Lens, L-861 Red Glass Brand: Part # In Stock ? (Y/N)	\$ 21.89	\$ 109.45
27	5	EA	63A0147 Lens, L-861 Green-Opaque Glass Brand: Part # In Stock ? (Y/N)	\$ 59.57	\$ 297.85
28	10	EA	63A0151 Lens L-861 Blues Glass Brand: Part # In Stock ? (Y/N)	\$ 18.69	\$ 186.90

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
29	5	EA	44B0023 Lens Clamp Band L-861 Brand: Part # In Stock ? (Y/N)	\$ 3.97	\$ 19.85
30	8	EA	44B1079-11 L-861 Head Assy, T-10/P Socket 14" OAH Brand: Part # In Stock ? (Y/N)	\$ 42.74	\$ 341.92
31	20	EA	63B0015NR L-861 Lens Gasket, Solid Rubber Brand: Part # In Stock ? (Y/N)	\$ 0.89	\$ 17.80
32	20	EA	62B0073 - Coupling Frangible, 1.5" Yellow threaded one end Brand: Part # In Stock ? (Y/N)	\$ 7.44	\$ 148.80
33	1	EA	44A1161/76 - L-849E 3 step current sensing hour meter PA-4 ready Brand: Part # In Stock ? (Y/N)	\$ 11,499.57	\$ 11,499.57
34	10	EA	48B0022 - Lamp, Flashtube FT-34 HP PAR 56 Brand: Part # In Stock ? (Y/N)	\$ 108.34	\$ 1,083.40
35	50	EA	48A0077/1 - Lamp, Q6.6A / 200 Watt / PK30D Brand: Part # In Stock ? (Y/N)	\$ 29.44	\$ 1,472.00

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
36	1	EA	44A6031 - L-880 / L-881 Digital Aiming Device Brand: Part # In Stock ? (Y/N)	\$ 1,384.15	\$ 1,384.15
37	60	EA	44B1643 - Lamp, Q6.6A / 100 Watt / PK30D, Male Flex Leads Brand: Part # In Stock ? (Y/N)	\$ 46.14	\$ 2,768.40
38	4	EA	1832RGL - Base Plate, L-867B heavy duty Brand: Part # In Stock ? (Y/N)	\$ 117.89	\$ 471.56
39	8	EA	2124 - L-867B Base Can, 12" by 24" Brand: Part # In Stock ? (Y/N)	\$ 205.49	\$ 1,643.92
40	6	EA	1000-6 - L-867B Steel Cover, 3/8" Brand: Part # In Stock ? (Y/N)	\$ 58.94	\$ 353.64
41	10	EA	2052 - L-867B Gasket, 1/8" by 12", 10.25 bolt circle Brand: Part # In Stock ? (Y/N)	\$ 8.25	\$ 82.50
42	5	EA	1932 - L-867B Base plate cover - 2" threaded hub Brand: Part # In Stock ? (Y/N)	\$ 54.22	\$ 271.10

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
43	50	EA	1935 - L-867B base plate cover - 1 1/2" threaded hub Brand: Part # In Stock ? (Y/N)	\$ 49.52	\$ 2,476.00
44	8	EA	2007 - L867B Base Can Extension, 1 3/4" - 8" Brand: Part # In Stock ? (Y/N)	\$ 165.05	\$ 1,320.40
45	2	EA	2424 - L-868B Base Can 12" by 24" Brand: Part # In Stock ? (Y/N)	\$ 272.34	\$ 544.68
46	2	EA	2419X - L-868B Base Can Extension Brand: Part # In Stock ? (Y/N)	\$ 215.15	\$ 430.30
47	4	EA	4000-12 - L-868B Steel Cover, 3/4" Thick Brand: Part # In Stock ? (Y/N)	\$ 91.95	\$ 367.80
48	1	EA	5402-12Y - L-868 Flange Ring, 3/4" Thick w/ Pavement Dam Brand: Part # In Stock ? (Y/N)	\$ 113.17	\$ 113.17
49	1	EA	0904 - L-868B O-Ring Gasket Brand: Part # In Stock ? (Y/N)	\$ 7.65	\$ 7.65

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
50	1	EA	6324 - L-867D Base Can, 12" by 24" Brand: Part# In Stock ? (Y/N)	\$ 356.05	\$ 356.05
51	1	EA	6052 - L-867D Gasket Brand: Part # In Stock ? (Y/N)	\$ 15.32	\$ 15.32
52	1	EA	2000-6 - L-867D Steel Cover, 3/8" by 17-3/8" Brand: Part # In Stock ? (Y/N)	\$ 84.89	\$ 84.89
53	15	EA	35C0077 - Isolation Transformer, L-830-1, 30/45 Watt 6.6A Brand: Part # In Stock ? (Y/N)	\$ 84.22	\$ 1,263.30
54	8	EA	35C0080 - Isolation Transformer, L-830-4, 100 Watt 6.6A Brand: Part # In Stock ? (Y/N)	\$ 119.37	\$ 954.96
55	4	EA	35C0082 - Isolation Transformer, L-830-6, 200 Watt 6.6A Brand: Part # In Stock ? (Y/N)	\$ 124.87	\$ 499.48
56	4	EA	35C0086 - Isolation Transformer, L-830-10, 300 Watt 6.6A Brand: Part # In Stock ? (Y/N)	\$ 166.77	\$ 667.08

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
57	1	EA	35A0224 - Isolation Transformer, 500 Watt 6.6A Brand: Part # In Stock ? (Y/N)	\$ 208.49	\$ 208.49
58	50	EA	70A0012 - L-823 Primary conductor connector kit for #8 AWG L-824 Brand: Part # In Stock ? (Y/N)	\$ 14.75	\$ 737.50
59	5	EA	70A0045 - L-823 Secondary conductor connector kit for #10-12 AWG Plug Brand: Part # In Stock ? (Y/N)	\$ 15.87	\$ 79.35
60	5	EA	70A0046 - L-823 Secondary conductor connector kit for #10-12 AWG Receptacle Brand: Part # In Stock ? (Y/N)	\$ 15.99	\$ 79.95
61	1	EA	70A0040 - L-823 Secondary conductor connector kit for #14-16 AWG Plug Brand: Part # In Stock ? (Y/N)	\$ 14.84	\$ 14.84
62	1	EA	70A0048 - L-823 Secondary conductor connector kit for #14-16 AWG Receptacle Brand: Part # In Stock ? (Y/N)	\$ 15.99	\$ 15.99

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
63	10	EA	73A0009-31 - L-823 Cord Set, 31" O.A.L. No terminals Brand: Part # In Stock ? (Y/N)	\$ 9.12	\$ 91.20
64	5	EA	70A0263 - Secondary conductor connector kit for #10-12 AWG Receptacle Brand: Part # In Stock ? (Y/N)	\$ 17.54	\$ 87.70
65	150	EA	71A0070 - Heat Shrink Kit, Glue Throughout Brand: Part # In Stock ? (Y/N)	\$ 4.05	\$ 607.50
66	50	EA	48A0069 - Lamp, Q6.6A / 120 Watt / EVV / Bi-Pin Brand: Part # In Stock ? (Y/N)	\$ 22.52	\$ 1,126.00
67	20	EA	48A0145 - Lamp, Q6.6A / 200 Watt / EZL / Bi-Pin Brand: Part # In Stock ? (Y/N)	\$ 28.52	\$ 570.40
68	5	EA	44A2066-1 - L862Q Head ASY 14" OAH Brand: Part # In Stock ? (Y/N)	\$ 63.40	\$ 317.00
69	5	EA	63B0416 - Lens Clear Outer L862Q Brand: Part # In Stock ? (Y/N)	\$ 40.59	\$ 202.95

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

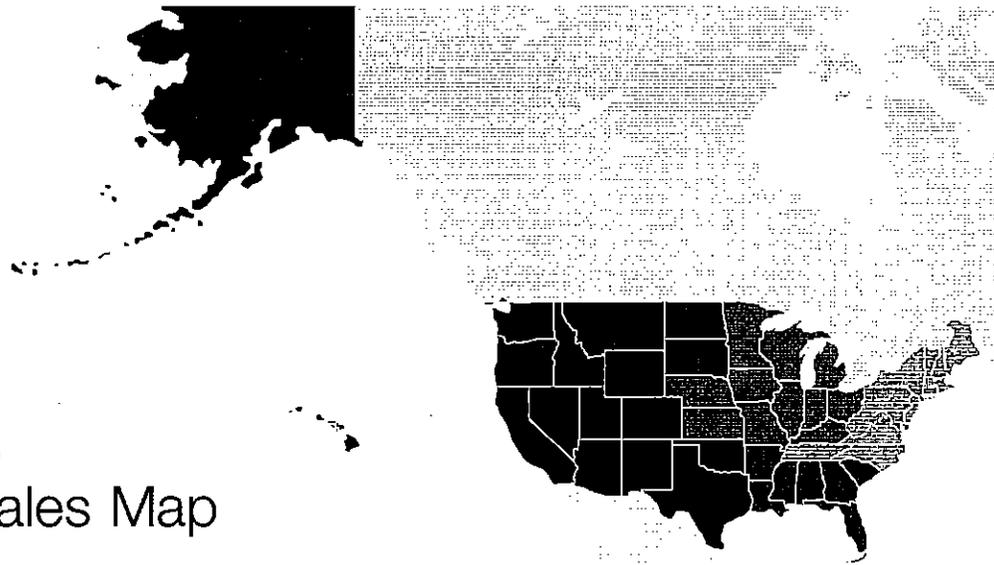
	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
70	3	EA	63A0601 - Lens R/G RH L862 Q-E Brand: Part # In Stock ? (Y/N)	\$ 69.15	\$ 207.45
71	3	EA	63A0602 - Lens R/G LH L862 Q/E Brand: Part # In Stock ? (Y/N)	\$ 69.15	\$ 207.45
72	10	EA	63A0640 - Gasket L862Q Brand: Part # In Stock ? (Y/N)	\$ 0.60	\$ 6.00
73	4	EA	63B0415-1 - Lens Inner Clear 180dg L862Q Brand: Part # In Stock ? (Y/N)	\$ 12.52	\$ 50.08
74	4	EA	63B0415-2 - Lens Inner Yellow 180dg L862Q Brand: Part # In Stock ? (Y/N)	\$ 14.07	\$ 56.28
75	8	EA	60C2041 - L862Q Filter Cap Brand: Part # In Stock ? (Y/N)	\$ 0.17	\$ 1.36
76	5	EA	44A2060 - Clamp Band ASSY L862Q Brand: Part # In Stock ? (Y/N)	\$ 5.02	\$ 25.10

ITB #1020-11-PAP for Airport Lighting, Equipment & Accessories

BIDDER:

Schedule 1

	Estimated Annual Quantity	UOM	ADB Airfield Solutions Part Number - Description	Unit Price	Extended Total (Annual Value)
77	5	EA	61A0146 - Inner Lens BRKT L862Q Brand: Part # In Stock ? (Y/N)	\$ 1.54	\$ 7.70
78	5	EA	61B0147 - Inner Lens Retainer L862Q Brand: Part #	\$ 2.64	\$ 13.20
79	5	EA	65A0163 - Inner Spring Clip L862Q Brand: Part # In Stock ? (Y/N)	\$ 0.94	\$ 4.70
80	5	EA	62A0007-8 - Column 6.5" Steel L862Q, SE Brand: Part # In Stock ? (Y/N)	\$ 4.64	\$ 23.20
TOTAL BID PRICE FOR ALL ITEMS 1 - 80. Enter total on Page one (1) of ITB					\$ 52,793.85



ADB Airfield Solutions U.S./Canada Sales Map

Northeast/Mid-Atlantic

Regional Sales Manager:

Galen Dixon

galen.dixon@adb-air.com

Tel: 614-552-2694

Fax: 614-552-2794

Estimator:

Brenda Longwell

brenda.longwell@adb-air.com

Tel: 614-573-8255

Fax: 614-573-8355

Contract Administrator:

Leslie Moore

leslie.moore@adb-air.com

Tel: 614-573-8247

Fax: 614-573-8347

Customer Service:

Tim Anderson

tim.anderson@adb-air.com

Tel: 614-552-2681

Fax: 614-552-2781

Midwest/Great Lakes

Regional Sales Manager:

Bill Weigel

bill.weigel@adb-air.com

Tel: 614-573-8285

Fax: 614-573-8385

Estimator: *Mike Bush*

mike.bush@adb-air.com

Tel: 614-573-8212

Fax: 614-573-8312

Contract Administrator:

John Smith

john.b.smith@adb-air.com

Tel: 614-573-8278

Fax: 614-573-8378

Customer Service: *Amie Tackett*

amie.tackett@adb-air.com

Tel: 614-573-8214

Fax: 614-573-8314

Southeast

Allen Enterprises, Inc.

5659 Commerce Drive, Suite 100

Orlando, FL 32839

Tel: 407-857-6778

800-662-2177

Fax: 407-857-7993

Sales Team

Regional Sales Manager:

Perry Saganuma

perry@airportlights.com

Contract Sales Manager:

Bob Welter

bob@airportlights.com

After-market Sales & Support:

Keith Meese

keith@airportlights.com

Southwest

Regional Sales Manager:

Tim Winkelman

tim.winkelman@adb-air.com

Tel: 614-573-8283

Fax: 614-573-8383

Estimator: *John Nameth*

john.nameth@adb-air.com

Tel: 614-573-8256

Fax: 614-573-8356

Contract Administrator:

Kathy Seabloom

kathy.seabloom@adb-air.com

Tel: 614-573-8242

Fax: 614-573-8342

Customer Service:

Angie McKenzie

angie.mckenzie@adb-air.com

Tel: 614-573-8296

Fax: 614-573-8396

Northwest

Westcoast Sales & Marketing

2222 West Valley Hwy North, Suite 140

Auburn, WA 98001

Tel: 253-833-6434

800-275-6649

Fax: 253-833-6825

Sales Team

Regional Sales Manager:

Rick Lafferty

rlafferty@wsminc.biz

Contract Sales:

Jake Nelson

jnelson@wsminc.biz

Customer Service:

Bill Day

bday@wsminc.biz

Sales & Technical Support:

Dain Kaizuka

dkaizuka@wsminc.biz

International U.S. Military/Oceania

(outside continental U.S.)

Strategic Account Manager:

Glenn Anderson

glenn.anderson@adb-air.com

Tel: 860-408-9527

Cell: 860-798-4232

Fax: 860-408-9523

Customer Service:

Rosario Beltran

rosario.beltran@adb-air.com

Tel: 614-452-8462

Fax: 614-452-8164



Hours of Operation:

Monday - Friday

8:00am - 5:00pm

Canada

ADB Airfield Solutions

5500 North Service Road, Suite 1108

Burlington, Ontario

L7L 6W6 Canada

Tel: 905-331-6887

Fax: 905-331-9389

Sales Team

National Sales Manager:

Nancy Majoulian

nancy.majoulian@adb-air.com

Tel: 905-331-9244

Estimator/Technical Specialist:

Russell Mueller

russell.mueller@adb-air.com

Tel: 905-331-6368

Contract Administrator:

Coleen Kiteley

coleen.kiteley@adb-air.com

Tel: 905-331-6887

Full Name: JERRY BITTERMAN
Last Name: BITTERMAN
First Name: JERRY
Company: BOEING FIELD

Business Address: JERRY BITTERMAN
65187 ELLIS AVE. S.
SEATTLE, WASHINGTON 98108

Business: (206) 296-7390
Business 2: (206) 296-7356
Mobile: (206) 719-2466
Business Fax: (206) 296-7385

E-mail: [No email address found]
E-mail Display As: JERRY BITTERMAN

Full Name: ROB McMARTIN
Last Name: McMARTIN
First Name: ROB
Job Title: PURCHASING
Company: SEATTLE, PORT OF

Business Address: ROB McMARTIN
PIER 69
2711 ALASKAN WAY
SEATTLE, WASHINGTON
98121-1107

Business: (206) 728-3233
Business Fax: (206) 728-3292

E-mail: [No email address found]
E-mail Display As: MARTY ROSE

Full Name: RICK PILAKOWSKI
Last Name: PILAKOWSKI
First Name: RICK
Job Title: PURCHASING
Company: PORTLAND, PORT OF

Business Address: RICK PILAKOWSKI
PO BOX 3529-7208
PORTLAND, OREGON 97208

Business: (503) 460-4014
Mobile: (503) 460-4333
Business Fax: (503) 548-5705

E-mail: [No email address found]
E-mail Display As: RICK PILAKOWSKI

Full Name: JAY D. FITZGERALD
Last Name: FITZGERALD
First Name: JAY
Job Title: AIRFIELD MAINT. SUPERINTENDENT
Company: SPOKANE I.A.

Business Address: JAY FITZGERALD
9000 W. AIRPORT DR.
#204
SPOKANE, WASHINGTON 99224

Business: (509) 455-6437
Mobile: (509) 863-4109
Business Fax: (509) 835-8011

Bid Opening Label

Complete the form below (or a reasonable facsimile thereof) and affix to the exterior lower left hand corner of the submission package.

URGENT – SEALED BID ENCLOSED Do Not Delay – Deliver Immediately	
URGENT	 King County King County Procurement & Contract Services Section Chinook Building, 3 rd FL CNK-ES-0340 401 Fifth Avenue Seattle, WA 98104
	Bid No. 1020-11-PAP
	Bid Title KC Int'l Airport Lighting, Equipment & Accessories.
	Due Date
	Vendor
URGENT	

